

# **Key Information Memorandum & Common Application Form**

Continuous Offer of Open Ended Scheme at NAV Based Prices

## Solutions for your varied financial needs



Savings Solutions



Tax Savings Solutions



Regular Income Solutions



Wealth Creation Solutions

The Financial Solution(s) stated above are ONLY for highlighting the many advantages perceived from investments in Mutual Funds but do not in any manner, indicate or imply, either the quality of any particular Scheme or guarantee any specific performance/returns.

SPONSORS: Aditya Birla Financial Services Private Limited, Indian Rayon Compound, Veraval, Gujarat- 362 266. Sun Life (India) AMC Investments Inc., 150 King Street West, Toronto, ON Canada M5H 1J9. INVESTMENT MANAGER: Birla Sun Life Asset Management Company Limited, One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013. REGISTRAR & TRANSFER AGENTS: Computer Age Management Services Pvt. Ltd. (CAMS), Unit: Birla Sun Life Mutual Fund, New No. 10, Old No. 178, M.G.R. Salai, Nungambakkam, Chennai - 600 034. This Common Key Information Memorandum (KIM) sets forth the information, which a prospective investor ought to know before investing. For further details of the scheme/Mutual Fund, due diligence certificate by the AMC, Key Personnel, investors' rights & services, risk factors, penalties & pending litigations etc. investors should, before investment, refer to the Scheme Information Document and Statement of Additional Information available free of cost at any of the Investor Service Centres or distributors or from the website www.birlasunlife.com. The Scheme particulars have been prepared in accordance with Securities and Exchange Board of India (Mutual Funds) Regulations 1996, as amended till date, and filed with Securities and Exchange Board of India (SEBI). The units being offered for public subscription have not been approved or disapproved by SEBI, nor has SEBI certified the accuracy or adequacy of this Common KIM. This Common KIM is dated May 27, 2011

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Continuous Offer of Open ended Scheme at NAV Based Prices

#### **GROWTH SCHEMES**

**Birla Sun Life Advantage Fund**An Open Ended Growth Scheme

**Birla Sun Life Dividend Yield Plus**An Open Ended Growth Scheme

**Birla Sun Life Midcap Fund**An Open Ended Growth Scheme

Birla Sun Life MNC Fund
An Open Ended Growth Scheme

Birla Sun Life India Opportunities Fund An Open Ended Growth Scheme

**Birla Sun Life Infrastructure Fund**An Open Ended Growth Scheme

Birla Sun Life India GenNext Fund An Open Ended Growth Scheme

Birla Sun Life Index Fund
An Open Ended Index-Linked Growth Scheme

Birla Sun Life Top 100 Fund
An Open Ended Growth Scheme

**Birla Sun Life Equity Fund**An Open Ended Growth Scheme

Birla Sun Life Frontline Equity Fund
An Open Ended Growth Scheme

**Birla Sun Life Buy India Fund**An Open Ended Growth Scheme

Birla Sun Life New Millennium Fund
An Open Ended Growth Scheme

Birla Sun Life Basic Industries Fund
An Open Ended Growth Scheme

**Birla Sun Life International Equity Fund**An Open Ended Diversified Equity Scheme

**Birla Sun Life Special Situations Fund**An Open Ended Diversified Equity Scheme

**Birla Sun Life Commodity Equities Fund**An Open Ended Growth Scheme

Birla Sun Life Enhanced Arbitrage Fund
An Open Ended Equity Scheme

#### Birla Sun Life Tax Plan

An Open Ended Equity Linked Savings Scheme (ELSS)

(All Investments in the Scheme are subject to a lock-in period of 3 years from the date of allotment)

#### Birla Sun Life Tax Relief '96

An Open Ended Equity Linked Savings Scheme (ELSS)

(All Investments in the Scheme are subject to a lock-in period of 3 years from the date of allotment)

#### Birla Sun Life Small & Midcap Fund

An Open ended Small and Mid Cap Equity Scheme (erstwhile Birla Sun Life Long Term Advantage Fund-Series 1)

Birla Sun Life Pure Value Fund
An Open ended Diversified Equity Scheme

Birla Sun Life India Reforms Fund
An Open ended Equity Scheme

#### **BALANCED SCHEMES**

Birla Sun Life Freedom Fund
An Open Ended Balanced Scheme

Birla Sun Life '95 Fund An Open Ended Balanced Scheme

#### **FUND OF FUNDS SCHEME**

**Birla Sun Life Asset Allocation Fund**An Open Ended Fund of Funds Scheme

#### **INCOME SCHEMES**

#### Birla Sun Life MIP

An Open Ended Income Scheme
(Monthly Income is not assured and is subject to
availability of distributable surplus)

#### Birla Sun Life MIP II

An Open Ended Income Scheme (Monthly Income is not assured and is subject to availability of distributable surplus)

#### Birla Sun Life Monthly Income

An Open Ended Income Scheme
(Monthly Income is not assured and is subject to
availability of distributable surplus)

#### Birla Sun Life Income Plus

An Open Ended Income Scheme

#### Birla Sun Life Income Fund

An Open Ended Income Scheme

#### Birla Sun Life Gilt Plus

An Open Ended Government Securities Scheme

## Birla Sun Life Government Securities Fund An Open Ended Gilt Scheme

Birla Sun Life Dynamic Bond Fund

An Open Ended Income Scheme

#### Birla Sun Life Short Term Opportunities Fund

An Open Ended Income Scheme

#### Birla Sun Life Savings Fund

An Open Ended Short Term Income Scheme

#### Birla Sun Life Ultra Short Term Fund

An Open Ended Short Term Income Scheme

#### Birla Sun Life Medium Term Plan

An Open Ended Income Scheme

#### Birla Sun Life Floating Rate Fund

An Open Ended Income Scheme

#### Birla Sun Life Cash Manager

An Open Ended Income Scheme

#### Birla Sun Life Cash Plus

An Open Ended Liquid Scheme

## **COMMON APPLICATION FORM**

For Resident Indians and NRIs/FIIs



Collection Centre / BSLAMC Stamp & Signature

(PLEASE READ THE INSTRUCTIONS BEFORE FILLING UP THE FORM) Application No. TE03515 DIS ARN-18500 Ref. Instruction No. 9 ARN Declaration - Upfront commission shall be paid directly by the investor to the AMFI registered Distributors based on the investors assessment of various factors including the service rendered by the distributor. EXISTING UNITHOLDER please fill in your Folio No. & Name and then proceed to Section 5 (Applicable details and Mode of holding will be as per the existing Folio No.) 1. FIRST/SOLE APPLICANT INFORMATION (MANDATORY) (Refer Instruction No. 2,3,4) Fresh/New Investors fill in all the blocks. (1 to 10) In case of investment "On behalf of Minor", Please Refer Instruction no. 2(ii) Mobile No. Folio No. Email Id NAME OF FIRST / SOLE APPLICANT Mr Ms M/s NAME OF THE SECOND APPLICANT Mr. Ms. M/s. NAME OF THE THIRD APPLICANT Mr. Ms. M/s. PAN (Mandatory) Applicant Date of Birth\*\* Sole / First Applicant Second Applicant Third Applicant Guardian/POA Holder \*\* Mandatory in case the First / Sole Applicant is Minor NAME OF THE GUARDIAN (In case First/Sole Applicant is minor) / CONTACT PERSON - DESIGNATION / PoA HOLDER (In case of Non-individual Investors) RELATIONSHIP OF GUARDIAN (Refer Instruction No. 2(ii)) ISD CODE TEL: OFF. TEL: RESI STATUS [Please tick ( 🗸 )] Resident Individual ☐ FIIs ☐ NRI - NRO ☐ HUF ☐ Club / Society ☐ PIO Body Corporate ■ Minor Government Body ☐ Others ■ NRI - NRE ☐ Bank & FI Sole Proprietor Partnership Firm ☐ Trust OCCUPATION [Please tick ( / )] Professional Housewife Retired Business Service Student ☐ Others MODE OF HOLDING (Please tick ( 🗸 )) (Please Refer Instruction No. 2(v)) ☐ Single Anyone or Survivor (Default option is Anyone or survivor) MAILING ADDRESS OF FIRST / SOLE APPLICANT (P.O.Box Address is not sufficient. Please provide full address.) (Indian Address in case of NRIs/FIIs) CITY STATE PIN CODE (For NRI / FII application in addition to mailing address above) Overseas Address (For NRIs/FIIs) CITY STATE COUNTRY PIN CODE 2. COMMUNICATION [Please tick ( 🗸 )] (Refer Instruction No. 10) I/We wish to receive the following document(s) via E-mail instead of Physical mode Account Statement Annual Report ☐ Other Statutory Information Yes  $\textbf{ONLINE ACCESS}^{\star\star} \ \, \text{(this enables you to access your investment portfolio through our website - www.birlasunlife.com)} \\$ No [Please tick ( / )] ☐ Board / Committee Resolution / Authority Letter ☐ Memorandum & Articles of Association ☐ Trust Deed Partnership Deed ☐ Bye-laws ☐ Overseas Auditor's certificate List of Authorised Signatories with names, designations & specimen signature ☐ Third Party Declaration (Refer Instruction no. 5) ACKNOWLEDGEMENT SLIP (To be filled in by the Investor) **COMMON APPLICATION FORM** Application No. TE03515 Birla Sun Life Asset Management Company Limited

One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013

Toll Free: 1-800-270-7000/ 1-800-22-7000 | sms 'GAIN' to 56161 | Email: connect@birlasunlife.com

NECS Form Yes No

Birla Sun Life Mutual Fund

I Please tick (✓) I ENCLOSED □ PAN Proof □ KYC Complied

Received from Mr. / Ms.

Name	opearing in Bank Records)							
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	S.	Scheme Name	Plan / Option		ep to	Net Amount		Payment Details
ľ	No.	ocheme wante	r ian / option	(applicable only f	or Dividend option)	Paid (₹)	Cheque/DD No./UTR No. (in case of NEFT/RTGS)	Bank and Branch
	1.	BSL		Scheme Name	Plan / Option			
	2.	BSL		Scheme Name	Plan / Option			
	3.	BSL		Scheme Name	Plan / Option			
	4.	BSL		Scheme Name	Plan / Option			

## COMMON APPLICATION FORM

For Resident Indians and NRIs/FIIs



(PLEASE READ THE INSTRUCTIONS BEFORE FILLING UP THE FORM) Application No. TE03515 DisARN-18500 Ref. Instruction No. 9 ARN Declaration - Upfront commission shall be paid directly by the investor to the AMFI registered Distributors based on the investors assessment of various factors including the service rendered by the distributor. EXISTING UNITHOLDER please fill in your Folio No. & Name and then proceed to Section 5 (Applicable details and Mode of holding will be as per the existing Folio No.) 1. FIRST/SOLE APPLICANT INFORMATION (MANDATORY) (Refer Instruction No. 2,3,4) Fresh/New Investors fill in all the blocks. (1 to 10) In case of investment "On behalf of Minor", Please Refer Instruction no. 2(ii) Mobile No. Folio No. Email Id NAME OF FIRST / SOLE APPLICANT Mr Ms M/s NAME OF THE SECOND APPLICANT Mr. Ms. M/s. NAME OF THE THIRD APPLICANT Mr. Ms. M/s. PAN (Mandatory) Applicant Date of Birth\*\* Sole / First Applicant Second Applicant Third Applicant Guardian/POA Holder \*\* Mandatory in case the First / Sole Applicant is Minor NAME OF THE GUARDIAN (In case First/Sole Applicant is minor) / CONTACT PERSON - DESIGNATION / PoA HOLDER (In case of Non-individual Investors) RELATIONSHIP OF GUARDIAN (Refer Instruction No. 2(ii)) ISD CODE TEL: OFF. TEL: RESI STATUS [Please tick ( 🗸 )] Resident Individual ☐ FIIs ☐ NRI - NRO ☐ HUF ☐ Club / Society ☐ PIO Body Corporate ■ Minor Government Body ☐ Others ■ NRI - NRE ☐ Bank & FI Sole Proprietor Partnership Firm ☐ Trust OCCUPATION [Please tick ( / )] Professional Housewife Retired Business Service Student ☐ Others MODE OF HOLDING (Please tick ( 🗸 )) (Please Refer Instruction No. 2(v)) ☐ Single Anyone or Survivor (Default option is Anyone or survivor) MAILING ADDRESS OF FIRST / SOLE APPLICANT (P.O.Box Address is not sufficient. Please provide full address.) (Indian Address in case of NRIs/FIIs) CITY STATE PIN CODE (For NRI / FII application in addition to mailing address above) Overseas Address (For NRIs/FIIs) CITY STATE COUNTRY PIN CODE 2. COMMUNICATION [Please tick ( 🗸 )] (Refer Instruction No. 10) I/We wish to receive the following document(s) via E-mail instead of Physical mode Account Statement Annual Report ☐ Other Statutory Information Yes  $\textbf{ONLINE ACCESS}^{\star\star} \ \, \text{(this enables you to access your investment portfolio through our website - www.birlasunlife.com)} \\$ No [Please tick ( / )] ☐ Board / Committee Resolution / Authority Letter ☐ Memorandum & Articles of Association ☐ Trust Deed Partnership Deed ☐ Bye-laws ☐ Overseas Auditor's certificate List of Authorised Signatories with names, designations & specimen signature ☐ Third Party Declaration (Refer Instruction no. 5) ACKNOWLEDGEMENT SLIP (To be filled in by the Investor) **COMMON APPLICATION FORM** Application No.

Name	opearing in Bank Records)							
	e of the Bank							
Branc	ch Address							
Pin Co	code	City						
Acco	ount Type [Please tick ( 🗸 )] SAVINGS	□ CURRENT □ NR	E NRO FCNR OTH	HERS				
Acco	unt No.						MICR CODE	
IFSC C	CODE		(This is an 11 Digit no. available	in Cheque copy)				number next to your Cheque Number. Please attact ue or a clear photocopy of a cheque
								, , , , , , , , , , , , , , , , , , , ,
INVE	STMENT DETAILS [Please tick ( 🗸 )] (	Refer Instruction No. 5 & 14)						
	ate cheque / demand draft must be issue	ed for each investment	, drawn in favour of respective s	cheme name. Ple		<u> </u>		Plan / Option / Sub Option.
S. No.	*Cheque / DD Favouring Scheme Name (refer Instruction 5)	Plan / Option	Sweep to (applicable only for Dividend option)	Amount Invested (₹)	DD Charges	Net Amount Paid (₹)	Cheque/DD No./UTR No. (in case of NEFT/RTGS)	Bank and Branch and Account I
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	BSL		Plan / Option Scheme Name					
2.	DSL		Plan / Option					
3.	BSL		Scheme Name Plan / Option					
4.	BSL		Scheme Name Plan / Option					
# (Type	e of Account : Saving / Current / NRE / NR	0 / FCNR / NRSR) *AII		tion of cheque/DD	<u>I</u>	I		
REDE	EMPTION / DIVIDEND REMITTANO	CE (Please attach a copy of car	ncelled cheque Refer Instruction No.8 & 13)					
	Electronic Payment				Chequ	e Payment		
	_ the responsibility of the Investor to ensure			nic				
Payo	out at recipient/destination branch corresp	onding to the Bank detai	ils mentioned in Section 4.					
If MICP	R and IFSC code for Redemption/Dividend F	Pavout is available all pav	outs will be automatically process	sed as Electronic Pa	avout-RTGS/I	NEFT/Direct Credi	t/NECS.	
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	S.	Scheme Name	Plan / Option		ep to	Net Amount		Payment Details
ľ	No.	ocheme wante	r ian / option	(applicable only f	or Dividend option)	Paid (₹)	Cheque/DD No./UTR No. (in case of NEFT/RTGS)	Bank and Branch
	1.	BSL		Scheme Name	Plan / Option			
	2.	BSL		Scheme Name	Plan / Option			
	3.	BSL		Scheme Name	Plan / Option			
	4.	BSL		Scheme Name	Plan / Option			

#### INSTRUCTIONS FOR FILLING APPLICATION FORM

#### **GENERAL INSTRUCTIONS**

- Please read the terms of the Key Information Memorandum and the Statement of Additional Information / Scheme Information Document carefully before filling the Application Form. Investors should also appraise themselves of the prevailing Load structure on the date of submitting the Application Form. Investors are deemed to have accepted the terms subject to which this offer is being made and bind themselves to the terms upon signing the Application Form and tendering
- payment. Application form should be completed in English and in BLOCK LETTERS. Please tick in the appropriate boxes wherever applicable.
- expressions.

  The signature should be in English or in any of the Indian languages specified in the eighth schedule of the Constitution of India. Thumb Impressions must be attested by a magistrate or a notary public or a special executive magistrate under his/her official seal. Applications by minors should be signed by the guardians. In case of H. U. F., the Karta should sign on behalf of the H. U. F.
- behalf of the H. U.F. ''
  The application complete in all respects along with the cheque / demand draft must be submitted to the nearest designated Investor Service Centre. Applications incomplete in any respect or not accompanied by cheque or demand draft of the amount payable are liable to be rejected and the money paid will be refunded without interest.

  No receipt will be issued for the application money. The designated Investors Service Centre will stamp and return the acknowledgment slip in the application form, to acknowledge receipt of the application. iv)
- v)
- vi)
- acknowledgment slip in the application form, to acknowledge receipt of the application.

  All cheques and bank drafts must be drawn in favour of "Scheme Name" and crossed "Account Payee Only". A separate cheque or bank draft must accompany each application (search Scheme. Investors already holding a folio in Birla Sun Life Mutual Fund can provide their existing Folio Number and Name of applicants(s) corresponding to the said folio. It is the responsibility of the Investor to ensure correctness of such details provided. The personal details and Bank Account details as registered in the existing folio number as provided would apply to the said investment and the registered details would prevail over any conflicting information furnished in from. The AMC reserves the right to assign any of the existing Folio Number of the investor against multiple applications and / or subsequent purchases under this new application form lodged, with identical mode of holding and address and such other criterions and integrity checks as may be determined by the AMC from time to time. vii)

- Name and address must be given in full. P.O. Box address is not sufficient. In case of NRIs/ FII investors an overseas address must be provided.
- address must be provided.

  "On behalf of Minor" Accounts: Name of Guardian must be mentioned if investments are being made on behalf of a minor. Date of birth is mandatory in case of minor. The minor shall be the first and the sole holder in the account (folio). No joint holder will be allowed in an account (folio) where minor is the first or sole holder. Guardian in the account (folio) on behalf of the minor should either be a natural guardian (i.e. father or mother) or a court appointed legal guardian and the same must be mentioned in the space provided in application form. Copy of document evidencing the date of birth of the minor and relationship of the guardian with the minor (whether natural or legal guardian) should mandatry be provided while opening of the account (folio). Also, nomination shall not be allowed in a folio/account held on behalf of a minor. In case of an application under Power of attorney or by a limited company, body corporate, registered society, trust or partnership, etc the relevant Power of attorney or by a limited company, body corporate, registered society, trust or partnership, etc the relevant Power of attorney or by a limited company, body corporate, registered society, trust or partnership, etc the relevant Power of attorney or the relevant resolution or authority to make the application as the case maybe, or duly notarised copy thereof, along with the Memorandum and Articles of Association/ Bye Laws must be lodged with the application form.
- with the application form
- Documentation to be submitted by Corporate Investors/Societies / Trusts / Partnership Firms / FIIs

	Corporate Investors	Trusts	Societies	Partnership Firms	FIIs	POA
Board/ Committee Resolution/ Authority Letter	/	/	1	1	\	
Memorandum & Articles of Association	/					
Trust Deed		/				
Partnership Deed				✓		
Bye-laws			1			
List of authorised Signatories with name, designation & Specimen Signature	1	1	1	1	1	
Overseas Auditor's certificate					1	
Power of Attorney						/

The Power of Attorney should necessarily be signed by both the investor and the constituent Power of Attorney, Where only uncertified photocopies of the documents are submitted / attached to the application form, the onus for authentication of the documents os submitted shall be on investors and the BSLAMC/MF will accept and act in good faith on uncertified / not properly authenticated documents submitted/attached with the application form. Submission of such documents by investors shall be full and final proof of the non individual investor's authority to invest and the BSLAMC/MF shall not be liable under any circumstances for any defects in the documents so submitted.

snain not be liable under any circumstances for any derects in the object clause of the constitution document (viz. MOA / AOA / Trust Deed, etc.) permits investment in the scheme(s) of Birla Sun Life Mutual Fund. BSLAMC / BSLMF shall accept and process the applications made by these entities in good faith by relying on the undertaking given with respect to the authority, validity and compliance with all relevant formalities/conditionsets: in the application for making such investments with Birla Sun Life Mutual Fund. Further, BSLAMC/BSLMF/Trustees or any of its affiliates shall not be liable in case of any dispute ansing with respect to eligibility, validity and authorization of the entity and/or the applications who have applied on behalf of the entity, as applicable.

- applicable.

  Applicants can specify the mode of holding in the application form as "Single" or "Joint" or "Anyone or Survivor". In the case of holding specified as "Joint", redemption and all other request/ transactions would have to be signed by all unit holders. However, in cases of holding specified as "Anyone or Survivor", any one of the unit holders will have the power to make all necessary requests, without it being necessary for all the unit holders is sign. In the event the account has more than one registered unit holders and the mode of holding is not specified in the application form, the default option for holding would be considered to be "anyone or survivor". However, in all cases, the proceeds of all dividend/redemption will be paid to the first named holder. All communications will also be sent to the first named holder. Including the preference of Plan/option on the application form, the investment will be deemed to be for the default option.

#### BANK AND PERMANENT ACCOUNT NUMBER DETAILS

Bank Details: In order to protect the interest of investors from fraudulent encashment of cheques, the SEBI Regulations have made it mandatory for investors to mention in their application / Redemption request, the bank name and account number.

made irmandatory for investors to mention in their application / Hedemption request, the bank name and account number.

PAIN Details: it is compulsory for all investors to quote their Permanent Account Number (PAN) and submit copy of the PAN card issued by the Income Tax Department, irrespective of the amount of investment, while making an application for Purchase of Units. In case of joint applicants, PAN details of all holders should be submitted. In rose the investor making the application is a minor, PAN details of the Guardian must be submitted. Investors residing in the state of Sikkim are exempt from the mandatory requirement of PAN proof submission, however sufficient documentary evidence shall have to be submitted to Birla Sun Life Mutual Fund for verifying that they are residents of State of Sikkim. Investors (being individuals) applying for Micro SIP registrations are exempt from mandatory requirement of PAN submission.For further details on Micro SIP, documents required etc please refer instructions in SIP Application Form.

KNOW YOURGUISTOMER (KYC)

#### KNOW YOUR CUSTOMER (KYC)

KNOW YOUR CUSTOMER (KYC)
According to guidelines issued by SEBI under 'The Prevention of Money Laundering Act, 2002', Mutual Funds are required to follow enflanced know your customer (KYC) norms.

Birla Sun Life Asset Management Company Limited (BSLAMC) has made arrangements with CDSL Ventures Limited ("CVL"), to process KYC compliance. Investors can wist branches of BSLAMC or may visit www.birlasunlife.com, www.arfilindia.com and www.cdslindia.com to know detailed procedure for KYC compliance. On submission of KYC application alongwith the prescribed documents 'KYC Acknowledgement letter 'will be issued by CVL to the applicant.

Effective January 01, 2011 it is mandatory for all category of investors to provide a copy of KYC Acknowledgement letter issued by CVL for all investment transactions (excluding Micro SIP) made on or after January 01, 2011, irrespective of amount of investment.

To further clarify, the above category of investors shall include (i) their constituted Power of Attorney (PoA) holder, in case of investments through a PoA; (ii) each of the applicants, in case of investments in joint names; and (iii) Guardian in case of investments on behalf of minor.

investments on beffalf of minor."

Applications without KYC Acknowledgement letter for the specified category of investors are liable to be rejected. Provided further, where it is not possible to verify the KYC compliance status of the investor at the time of allotment of units, the BSLAMC shall verify the KYC compliance status of the investor within a reasonable time after the allotment of units. In the event of non compliance of KYC requirements, the BSLAMC reserves the right to freeze the foll of the investor(s) for any kind of transactions or affect mandatory redemption of unit holdings of the investors at the applicable NAV, subject to payment of exit load. Investors who have obtained MIN allotment letter by submitting the PAN copy are deemed to be KYC compliant, Investors should note that on completion of KYC Compliance all details of the investor in the Mutual Fund records will be replaced by the details as given in KYC Application Form by the investor to the CVL. Any change in this details like change of Name / Address / Status / Signature, etc. should be given by Investor directly to CVL in the prescribed manner.

MODE OF PAYMENT

#### MODE OF PAYMENT

- Resident investors may make payment by cheque payable locally in the city where the application form is submitted at the local Birla Sun Life Asset Management Company Ltd. (BSLAMC) Offices / Authorised Collection Centres.
- local prira Jouri Life Asset Management Company Ltd. (BSLAMC) Uffices / Authorised Collection Centres.

  The cheque should be drawn on any bank which is situated at and is a member/sub member of the bankers clearing house or the cheque should be drawn on Bank branch which is participating in "Speed Clearing" facility made available by Reserve Bank of India (RBI) (i.e. if the presenting bank branch and location is appearing in list of "Speed Clearing" locations as prescribed by RBI from time to time for Core Banking Solution (CBS) branches]. Investors are requested to note that only cheques of value of upto ₹ 1 lacs shall be accepted under this "Speed Clearing" facility. Further, the list of Speed Clearing-enabled bank branches are hosted on the website of the RBI under the link http://www.rbi.org.in/Scripts/bs\_viewcontent.aspx?Id=2016.

  Payment through Stock invest, outstation cheques, each and third party payments will not be accepted.
- For all mode of payments, details of source account, source bank name and source branch name should be mentioned

- For aim mode on payments, dealars of source account, source parament and assource branch name and source branch name should be mentioned.

  a) Pursuant to the AMFI Best Practice Guidelines circular on "Risk mitigation process against Third-Party Cheques in mutual fund subscriptions" read with compliance with "Know your Customer (KVC)" norms under Prevention of Money Laundering Act, 2002 (PMLA), Birla Sun Life Asset Management Company Limited (BSLAMC) Birla Sun Life Mutual Fund (BSLMF), shall not accept applications for subscriptions of units accompanied with Third Party Payments, except in the cases as enumerated below in para (c).

- the cases as enumerated below in para (c).

  "Third Party Payment" means payment through an instrument issued from a bank account other than that of the beneficiary investor. In case of payments from a joint bank account, the first named investor/holder of the mutual fund folio has to be one of the joint holders of the bank account from which payment is made.

  BSLAMC shall not accept subscriptions accompanied with Third Party Payments except in the following exceptional situations subject to submission of requisite documentation/declarations enumerated in para (d) below.

  1. Payment by Parents/Grand-Parents/Related persons on behalf of a minor in consideration of natural love and affection or as off for a value not exceeding \$\frac{1}{2}\$0,000/- (each regular purchase or per SIP installment) However, this restriction will not be applicable for payment made by a guardian whose name is registered in the records of Mutual Fund in that folio as a guardian.
- ii. Payment by Employer on behalf of employee under Systematic Investment Plans (SIP) through Payroll deductions.
  iii. Custodian on behalf of an FII or a client.
  In case of 'exceptional situations' mentioned above, investors are required to submit following documents/declarations along

- Mandatory KYC for all Investors (guardian in case of minor) and the person making the payment i.e. third party. In order for an application to be considered as valid, investors and the person making the payment should attach their valid KYC Acknowledgement Letter to the application form.

  A separate, complete and valid "Third Party Payment Declaration Form', inter alia, containing the details of the bank account from which the payment is made and the relationship with the investor(s). The declaration has to be given by the person making the payment i.e. Third Party. Please contact the nearest Investor Service Centre (ISC) of BSLAMC or visit our website www.birlasunlife.com for the said Declaration Form.

- visit our website www.ninasunine.com for the said Declaration Form.

  BSLAMC/BSLMF shall verify the source of funds to ensure that funds have come from the drawer's account only estors are requested to note that, in case of:

  Payment by Cheque: An investor at the time of his/her purchase must provide the details of his pay-in bank account (i.e. account from which a subscription payment is made) and his pay-out bank account (i.e. account into which redemption/dividend proceeds are to be paid). If the name/bank account number is not pre-printed on the cheque does not match with signature on the application, then the first named applicant/investor should submit any one of the following documents:
- a copy# of the bank passbook or a statement of bank account having the name and address of the account holder and account number;
- a letter (in original) from the bank on its letterhead certifying that the investor maintains an account with the bank, along with information like bank account number, bank branch, account type, the MiCR code of the branch & IFSC Code (where available).
  - CODE (where available).

    If threstors should also bring the original documents along with the documents mentioned in (a) above to the ISCsOfficial Points of Acceptance of BSLMF. The copy of such documents will be verified with the original documents to the satisfaction of the BSLAMC/BSLMF. The original documents will be returned across the counter to the investor after due verification.
  - \* In respect of (b) above, it should be certified by the bank manager with his/her full signature, name, employee code, bank seal and contact number.

investors should note that where the bank account numbers have changed on account of the implementation of core banking system at their banks, any related communication from the bank towards a change in bank account number should accompany the application form for subscription of units.

- should accompany the application form for subscription of units.

  Payment by Prefunded Instrument: (1) If the subscription is settled with pre-funded instruments such as Pay Order, Demand Dräft, Banker's cheque, etc., a Certificate (in original) from the Issuing banker must accompany the purchase application, stating the Account holder's name and the Account number which has been debited for issue of the instrument. The account number mentioned in the Certificate should be a registered bank account or the first named unitholder should be one of the account holders to the bank account debited for issue of such instruments, Investors may also submit a copy of the acknowledgement from the bank, wherein the instructions to debite carry the bank account details and name of the investor as an account holder, or a copy of the passbook/bank statement evidencing the debit or issuance of a DD, provided bank account number has to match with the details provided in the application from and name should match with the name of the first named unitholder.

  2) A pre-funded instrument issued by the Rank analiset Cash shall not be accounted for insurance and a construction.
  - (2) A pre-funded instrument issued by the Bank against Cash shall not be accepted for investments of ₹ 50,000- or more. This also should be accompanied by a certificate from the banker giving name, address and PAN (if available) of the person who has requested to fir the payment instrument. The name memiloned on the Certificate should match with the name of the first named unitholder and certificate must state such investor's bank account number and PAN as per bank record, if available.
- pank record, if available.

  The Certificate(s) mentioned in (1) and (2) above should be duly certified by the bank manager with his/her full signature, name, employee code, bank seal and contact number.

  Payment by RTGS, NETF, ECS, Bank transfer, etc: A copy of the instruction to the bank stating the account number defilted must accompany the purchase application. The account number mentioned on the transfer instruction copy should be a registered bank account or the first named unitholder should be one of the account holders to the bank account.

account.

In case the application for subscription does not comply with the above provisions, BSLAMC/BSLMF retains the Sole and absolute discretion to reject/not process such application and refund the subscription money and shall not be liable for any such rejection.

#### NRI INVESTORS

#### Repatriation basis:

Payments by NRIs/FIIs may be made by way of Indian rupee drafts purchased abroad or out of funds held in NRE/FCNR account or by way of cheques drawn on non-residenf external accounts payable at par and payable at the cities where the Investor Service Centres are located. In case of Indian rupee drafts purchased and subscriptions through NRIs / FCNR account, an account debit certificate from the bank issuing the draft confirming the debit should also be enclosed.

#### Non Repatriation basis:

NRIs investing on a non repatriable basis may do so by issuing cheques/ demand drafts drawn on Non-Resident Ordinary (NRO) account payable at the cities where the Investor Service Centres are located.

#### NOMINATION

- Unit holder can nominate (in the manner prescribed under the SEBI Regulations), maximum upto 3 person(s) in whom the Units held by him/her shall vest in the event of his/her death. It shall be mandatory to indicate clearly the percentage of allocation / share in favour of each of the nominees against their name and such allocation , share should be in whole numbers without any decimals making a total of 100 percent. In the event of the Unitholders not indicating the percentage of allocation / share for each of the nominees, the AMCs, by invoking default option shall settle the claim equally amongst all the nominees.
- Nomination made by unitholder shall be applicable for investments in all the Schemes in the folio or account and every new nomination for a folio or account will overwrite the existing nomination. Thus, a new nomination request will rimply simultaneous cancellation of existing nomination and request for fresh nomination.
- The nomination can be made only by individuals applying for / holding units on their own behalf singly or jointly in favour of one or more persons. Non-individuals including society, trust, body corporate, partnership firm, Karta of Hindu Undivided Family, holder of Power of Attorney cannot nominate. Nomination form cannot be signed by Power of attorney (PoA) holders.
- notders.

  In case a folio has joint holders, all joint holders should sign the request for nomination / cancellation of nomination, even if the mode of holding is not "joint".

  A minor can be nominated and in that event, the name and address of the guardian of the minor nominee shall be provided by the unit holder. The Applicant is advised that, in case of Single Holding, the Guardian to a Minor Nominee should be a person other than the Applicant.

- person other than the Applicant.

  Nomination can also be in favour of the Central Government, State Government, a local authority, any person designated by virtue of these offices or a religious or charitable trust.

  The Nominee shall not be a trust (other than a religious or charitable trust), society, body corporate, partnership firm, Karta of Hindu Undivided Family or a Power of Attorney holder. A non-resident Indian can be a Nominee subject to the exchange controls in force, from time to time.

  New York of the Company of the Company holds are believed to the property of the Company of the Compan
- Nomination shall not be allowed in a folio/account held on behalf of a minor.

- Nomination in respect of the units stands rescinded upon the transfer of units.

  Transfer of units in favour of a Nominee shall be valid discharge by the AMC against the legal heir.

  The cancellation of nomination can be made only by those individuals who hold units on their own behalf single or jointly and who made the original nomination.

  On cancellation of the nomination, the nomination shall stand rescinded and the AMC shall not be under any obligation to transfer the units in favour of the Nominee.

  The nomination details as registered with the Depository Participant shall be applicable to unitholders who have opted to hold units in Demat mode.

- Nomination shall be mandatory for new folios/accounts opened by individuals especially with sole/single holding and no new folios/accounts for individuals in single holding shall be opened without nomination. However, in case investors do not wish to nominate must sign separately confirming their non-intention to nominate, failing which the form may be rejected at the discretion of the AMC/Mutual Fund.

the form may be rejected at the discretion of the AMC/Mútual Fund.

ELECTRONIC PAYOUT OF REDEMPTION/DIVIDEND

BSLAMC will endeavor to credit the redemptions/dividend payouts directly to the designated Bank A/c of the unitholders of Birla Sun Life Mutual Fund schemes through any of the available electronic mode (i.e. RTGS/NEFT/Direct Credit/NECS). BSLAMC reserves the right to use any of the above mode of payment as deemed appropriate for all folios where the required information is available. The Mutual Fund, however, reserves the right to issue a cheque/demand draft inspite of an investor opting for Electronic Payout.

INDEPCT ADIS INCATIONS

#### DIRECT APPLICATIONS

Investors should ensure to write the word 'DIRECT' in the column 'ARN No' or 'Broker Code' in their applications for purchases/additional purchases/switches/frest) systematic Investment Plans (SIP)/fresh Systematic Transfer Plans (STP) in all such cases where applications are not routed through any distributor/agent/broker.

sucri cases where applications are not routed through any distributor/agent/broker. In cases where unit holder uses a pre-printed transaction slip/application form where details in the 'ARN No' or 'Broker Code' column is already printed, unit holder should cancel the ARN No/ Broker Code, write 'DIRECT' in the said column. It should also be counter signed by the unit holder all joint holder(s).

Transactions slip/sapplication forms where the column under 'ARN No or 'Broker Code' is provided, has to be filled by the unit holder as 'DIRECT' for processing the same as Direct applications.

Investors can submit their applications for purchases/additional purchases/ switches/fresh SIP/ fresh STP at any of the Official Point(s) of Acceptance of Birla Sun Life Mutual Fund. The list of Official Point(s) of Acceptance is available on the website of Birla Sun Life Mutual Fund. The list of Official Point(s) of Acceptance is available on the website of Birla Sun Life Mutual Fund.

Sun Life Mutual-rung (www.onasunire.com).

E-MAIL COMMUNICATION

Account Statements, Quarterly Newsletter, Annual Reports and Transaction Confirmation can be sent to Unit holders by post /email. Should the Unit holder experience any difficulty in accessing in the electronically delivered documents, the unit holder shall promptly inform the same to the Mutual Fund. It is deemed that the Unit holder is aware of all security risks including possible third party interception of the documents and contents of the documents becoming known to third parties.

#### TERMS AND CONDITIONS FOR ON-LINE ACCOUNT ACCESS

- User of Customer Identification PIN (CIP) facility in the parlance of Birla Sun Life Asset Management Co Ltd (BSLAMC) means a Unitholder being serviced by BSLAMC.

  A CIP will enable the user to view the Account Statement on the Birla Sun Life website (www.birlasunlife.com) and other services mentioned herein after.
- services mentioned nerein after.

  The user shall have no objection to BSLAMC verifying the identity before allotting the CIP.

  The CIP allotted to the user is confidential in nature and the user confirms that he/she will keep the CIP confidential and will not divulge it to anybody else. The user also agrees to take all possible care to prevent discovery of the CIP by any person. The responsibility for misuse of the CIP of the User is solely of the user and BSLAMC shall not be responsible for the user/misuse of the CIP in any manner whatsoever.
- use/misluse of the CIP in any manner whatsoever.

  The User shall inform BSLAMC immediately in case the CIP becomes known to any other person. BSLAMC may in its absolute discretion, issue to the user a new CIP on similar terms and conditions or under such terms and conditions as BSLAMC may deam is a such condition or under such terms and conditions as BSLAMC with may deam its analysis of the such conditions as BSLAMC with the such conditions as BSLAMC expressly disclaims liability for errors or omissions in the information on the website. The user also recognises that because of communication and other issues, it is possible that the site may not be operating-working on many occasions. The user also agrees that the look and feel of the Web screen and outputs finer from any differ based on the nature of the software used by the user to brows the site. The user agrees not only to the terms and conditions herein contained but also the disclaimer and other matters, as may be displayed/posted on the site.

  BSLAMC may, in the interest of the user request a fax confirmation of the Instructions and any additional information that BSLAMC may require. BSLAMC shall not be bound to act on instructions/ requests received until the said fax confirmation

- and additional information is received from the user
- viii)
- and additional information is received from the user. The user shall be fully liable to BSLAMC for every transaction entered into using the CIP facility, whether with or without the knowledge of the user and consequences thereof.

  The user shall not use the online services on a PC or other Internet access device which belongs to any other person or which is provided to the user by hisher employer without such person's or, as the case may be hisher employer's previous written permission. BSLAMC will not be responsible for any harm or loss caused to any person as a result of the user not complying with this condition. The user indemnifies and agrees to keep BSLAMC at all times avend, defended, harmless and indemnified from and against any and all loss, costs, outgoings, expenses, claims, damages or consequences whatsoever that BSLAMC may suffer as a result of the user using any PC or Internet device without the permission of the owner thereof and he/she shall be bound to compensate. BSLAMC shall not be liable for the non-suitability thereof or if any other data or software contained in such PC or Internet access device through which the online services are accessed by the user is damaged or lost in any manner whatsoever.

  The user is aware of all security risks including possible third party interception of his/her account becoming known to third parties. The user accepts that the use of online services is not a secure method of viewing, accepting and transmitting information and that it involves security hazards and the risk of any loss of information or obtaining of information to yary third party will be to his/her account and BSLAMC shall not no way, be held responsible for the same and this shall not be considered as a breach of its or its constituent company—user confidered intaility.
- The user agrees that the use and storage of any information including without limitation, the CIP, account information, transaction activity, account balances and any other information available on the user personal computer is at his/her own risk and is his/her sole responsibility.
- TISK and IS RIS/Her sole responsibility.

  The user shall not interfere with, after, amend, tamper with or misuse in any manner whatsoever the Online Services and in the event of any damage due to improper or fraudulent use by the user, he/shall be liable in damages to BSLAMC. In case of any discrepancy in the details of any transaction carried out in respect of the user's Account, the user shall be obliged to intimate BSLAMC hereof in writing within 10 (lend days of receipt of the Statement of Account/ policy volument in respect of the user's Account, the user shall be obliged to intimate BSLAMC user, failing which the statement / policy will be deemed to be correct and accepted by the user.

  BSLAMC is authorized to provide any information or details relating to the user or his/her account to any third person so far as is necessary to give effect to any instructions or to comply with any order of Court or of any competent/ statutory authority or as is required under applicable law.
- The user hereby acknowledges that he/she is utilizing this facility at his/her own risk. These risks would, among others, include the following:

  - Include the following:

    a) Misuse of Password: The user acknowledges that if any third person obtains access to his/her password such hird person would be able to provide transaction request to BSLAMC. The user shall ensure that the terms and conditions applicable to the use of the password as contained herein are complied with at all times.

    b) Internet Frauds: The Internet per se is susceptible to a number of frauds, misuse, hacking and other actions, which could affect Instructions to BSLAMC. Whilst BSLAMC shall aim to provide security to prevent the same, there cannot be any guarantee from such Internet frauds, hacking and other actions, which could affect Instructions to BSLAMC. The user of the same is a subject of the same in the same is a subject of the same in the same is a subject of the same is a subject of the same in the same is a subject of the same is subject of the same is a subject of the sam of the said risks.
- The user acknowledges having read and understood the Terms and Conditions relating to opening of an account and various services. The user accepts and agrees to be bound by the said Terms and Conditions including those excluding BSLAMC slability. xvi)
- xvii) The user understands that BSLAMC may, at its absolute discretion, alter, suspend or terminate any of the services completely or partially without any notice to the Unitholder and without assigning any reasons thereof.

- xviii) The user agrees that at present online services are offered as a privilege services to the users without any charge. However BSLAMC may levy any service charges as applicable from time to time in consideration for the services provided herein However users not consenting to the charge then, may opt out of the CIP facility.
- BSLAMC reserves the exclusive right to amend the terms and conditions for issue and use of CIP to the users without any prior approval of the user concerned, and thereafter such amended terms and conditions will apply to the user.
- In consideration of BSLAMC providing the user with the online services, user agrees to indemnify and keep safe, harmless and indemnified BSLAMC, its constituent companies, their officers, employees, successors and assigns from and against all actions, claims, demands, proceedings, loss, damages, costs, charges and expenses whatsoever which BSLAMC or its constituent companies may at any time incur, sustain, suffer or be put to as a consequence of or arising out of the user' use of the said online services.
- the said online services.

  The user hereby indemnifies and agrees to keep BSLAMC saved, defended, harmless and indemnified for all liabilities, losses, damages and expenses which BSLAMC may sustain or incur either directly or indirectly as a result of: a) Illegal, unauthorized, traudulent usage or misuse of the user's CIP to access BSLAMC's Website; all requestering the user's CIP as evidenced by electronic records available at BSLAMC will be the user's sole responsibility b) Non-compliance of the terms and conditions relating to online services on BSLAMC's website.

  The Courts in Mumbai alone shall have jurisdiction over all disputes arising out of or in respect of this arrangement.

- WilDeND SWEEP FACILITY

  i) Under this Facility the Unitholders can opt for switching the dividend earned under any of the Open-ended Equity Scheme or into the Retail Plan (wherever available) of any of the following Open ended scheme into any other Open-ended Equity Scheme or into the Retail Plan (wherever available) of any of the following Open ended schemes of Birla Sun Life Mutual Fund viz., Birla Sun Life Savings Fund, Birla Sun Life Ultra Short Term Fund, Birla Sun Life Income Fund, Birla Sun Life Openment Securities Fund, Birla Sun Life Openment Securities Fund, Birla Sun Life Monthly Income, Birla Sun Life Monthly For Sun Birla Sun Life

Funds Transfer shall be effected only if the recipient/destination Bank/Branch is participating in RTGS/NEFT.

Funds (ranster snall be effected only if the recipient/destination bank/branch is participating in HTGS/NEF1. It is the responsibility of the Investor to ensure the correctness of the message especially the IFSC code of the recipient / destination branch & account number. The collecting bank as well as BSLMF will get valid discharge if the amount is credited to the account number mentioned in the Application even if the name of the Investor account holder differs. BSLMF shall not assume any liability or responsibility arising out of or made liable for any incorrect request or message.

If the date of payment happens to be a holiday at the centre where the recipient branch is situated, the credit will be passed on to the Investor on next working day.

BSLMF shall not be liable for delay in payments to the Investor if:

a. Incorrect and insufficient details are provided.

If there is dislocation of work due to circumstances beyond the control of Remittino/Destination Banks including but not limited.

- a. Incorrect and insufficient details are provided.
  b. If there is dislocation of work due to circumstances beyond the control of Remitting/Destination Banks including but not limited to circumstances like non-functioning of computer system, disruption of work due to natural calamities, strike, riot etc or Netware or internet problem or other causes beyond the control of the Branch' bank resulting in disruption of communication, such cases will be settled on the next working day when RTGS/NEFT is functioning properly.
  The Investor hereby agrees and undertakes that he is aware of all the RTGS/NEFT rules set by RBI & to abide by all the rules, terms, conditions and administrative guidelines issued or which may be issued by the RBI or any other regulatory authorities applicable to the transactions relating to RTGS/NEFT whether directly or/and indirectly.

#### SCHEMES ON OFFER

Investors are required to indicate their choice of Plan and Option at the time of filling up the Common Application Form. Please note that if the same is not mentioned, BSLMF will allot you units under the Default Option of the scheme as stated below:

SCHEME	PLAN	OPTION	SUB OPTION / FACILITY	MINIMUM INVESTMENT AMOUNT (*)	DEFAULT OPTIONS
Birla Sun Life Advantage Fund Birla Sun Life Freedom Fund Birla Sun Life India Opportunities Fund Birla Sun Life India Opportunities Fund Birla Sun Life Index Fund Birla Sun Life India Gemlex Fund Birla Sun Life India Gemlex Fund Birla Sun Life Equity Fund Birla Sun Life Equity Fund Birla Sun Life Buy India Fund Birla Sun Life Buy India Fund Birla Sun Life Top 100 Fund Birla Sun Life Top 100 Fund Birla Sun Life India Fund Birla Sun Life India Fund Birla Sun Life India Fund Birla Sun Life International Equity Fund Plan B Birla Sun Life International Equity Fund Plan B Birla Sun Life Busic Industries Fund Birla Sun Life Tomtiline Equity Fund	Dividend Growth <sup>6</sup>	Payout / Reinvestment / Sweep	EQUITY FUNDS	FP : ₹5,000/- AP : ₹1,000/-	Dividend Reinvestment
Birla Sun Life Infrastructure Fund Birla Sun Life Midcap Fund Birla Sun Life Special Situations Fund	Dividend	Payout / Reinvestment / Sweep		FP : ₹5,000/-	Choice of Plan : Growth
Birla Sun Life Dividend Yield Plus	Growth  Dividend Growth  PF	Payout / Reinvestment / Sweep  Dividend Growth	Payout / Reinvestment / Sweep	AP : ₹1,000/- FP : ₹5,000/- AP : ₹1,000/-	Choice of Option : Reinvestment     Dividend Reinvestment
Birla Sun Life Tax Relief '96 Birla Sun Life Tax Plan	Dividend Growth	Payout / Reinvestment / Sweep		FP : ₹ 500/- AP : ₹ 500/-	Dividend Payout
Birla Sun Life Commodity Equities Fund (Global Precious Metals Plan, Global Agri Plan &	Retail Plan Institutional Plan	Dividend Growth Dividend	Payout / Reinvestment / Sweep  Payout / Reinvestment / Sweep	FP : ₹5,000/- AP : ₹1,000/- FP : ₹5,00,00,000/-	Choice of Plan : Retail Plan Choice of Option : Growth Choice of Facility : Reinvestment
Global Multi-Commodity Plan)  Birla Sun Life Enhanced Arbitrage Fund	Retail Plan	Growth  Dividend  Growth	Payout / Reinvestment / Sweep	AP : ₹10,000/- FP : ₹5,000/- AP : ₹1,000/-	Choice of Plan : Retail Plan
	Institutional Plan	Dividend Growth	Payout / Reinvestment / Sweep	FP : ₹ 5,00,00,000/- AP : ₹ 10,000/-	Choice of Option : Dividend     Choice of Facility : Reinvestment
Birla Sun Life India Reforms Fund	Dividend Growth	Payout / Reinvestment		FP : ₹5000/- AP : ₹1000/-	Dividend Reinvestment
Birla Sun Life Pure Value Fund	Dividend Growth	Payout / Reinvestment		FP : ₹ 5000/- AP : ₹ 1000/-	Choice of Plan : Growth     Choice of Option : Reinvestment
Birla Sun Life Small & Midacp Fund	Dividend Growth	Payout / Reinvestment		FP : ₹5000/- AP : ₹1000/-	Dividend Payout
			FUND OF FUNDS		
Birla Sun Life Asset Allocation Fund	Aggressive  Moderate  Conservative	Dividend Growth Dividend Growth Dividend	Payout / Reinvestment  Payout / Reinvestment  Payout / Reinvestment	FP : ₹5,000/- AP : ₹1,000/-	Dividend Reinvestment
	CONSCIVATIVE	Growth	r dyddi / riollivodillolli		
			DEBT FUNDS		
Birla Sun Life Savings Fund <sup>^</sup>	Institutional Plan	Daily Dividend Weekly Dividend Growth	Reinvestment Payout / Reinvestment	FP : ₹1,00,00,000/- AP : ₹1,00,000/- FP : ₹10,000/-	Application   Default
	Retail Plan	Weekly Dividend	Reinvestment	AP : ₹1,000/-	≥ ₹ 1 Cr Institutional Daily Dividend Reinvstmt
Birla Sun Life Short Term Opportunities Fund	Retail Plan	Dividend Growth	Payout / Reinvestment	FP : ₹10,000/- AP : ₹1,000/-	Growth
	Institutional Plan	Weekly Dividend Dividend Growth	Reinvestment Payout / Reinvestment	FP : ₹ 2,00,00,000/- AP : ₹ 10,000/-	
Birla Sun Life Monthly Income	Monthly Dividend Quarterly Dividend	Payout / Reinvestment / Sweep Payout / Reinvestment / Sweep		FP : ₹25,000/- AP : ₹5,000/-	Choice of Plan : Growth     Choice of Option within Monthly Dividend     Dividend Reinvestment
	Growth			FP : ₹ 5,000/- AP : ₹ 1,000/-	Choice of Plan within Quarterly Dividend     Dividend Reinvestment

SCHEME	PLAN	OPTION	SUB OPTION / FACILITY	MINIMUM INVESTMENT AMOUNT (*)	DEFAULT OPTIONS
			DEBT FUNDS		
Birla Sun Life Ultra Short Term Fund^	Institutional Plan	Daily Dividend Fortnightly Dividend Weekly Dividend Growth	Reinvestment Payout / Reinvestment Payout / Reinvestment	FP : ₹ 2,00,00,000/- AP : ₹ 10,000/-	Application for Default  Plan Option /Facility  < ₹ 2 Crs Retail Fortnightly
	Retail Plan	Daily Dividend Fortnightly Dividend Growth	Reinvestment Payout / Reinvestment	FP : ₹10,000/- AP : ₹1,000/-	≥₹2 Crs Institutional Dividend Reinvstmt
			DEBT FUNDS		
Birla Sun Life Medium Term Plan	Institutional Plan	Weekly Dividend Fortnightly Dividend Monthly Dividend	Reinvestment Payout / Reinvestment Payout / Reinvestment / Sweep	FP : ₹1,00,00,000/- AP : ₹10,000/-	Choice of Plan : Retail     Choice of Option : Growth     Choice of Facility : Fortnightly Dividend
	Retail Plan	Growth		FP : ₹5,000/- AP : ₹1,000/-	Reinvestment
Birla Sun Life Cash Plus^	Retail Dividend	Daily Dividend	Reinvestment	FP : ₹10,000/-	
	Retail Growth			AP : ₹1,000/-	Application for Plan Option /Facility
	Institutional Dividend	Daily Dividend	Reinvestment	FP : ₹1,00,00,000/-	< ₹ 1 Cr Retail Dividend Reinvstmt
	Institutional Crouds	Weekly Dividend	Payout / Reinvestment	AP : ₹ 1,00,000/-	≥ ₹ 1 Cr but Institutional Daily Dividend
	Institutional Growth	Dally Dividend			- <₹5 Crs Reinvstmt
	Institutional Premium - Dividend Institutional Premium - Growth	Daily Dividend Weekly Dividend	Payout / Reinvestment  Payout / Reinvestment	FP : ₹5,00,00,000/- AP : ₹1,00,000/-	≥₹5 Crs Institutional Premium Reinvstmt
Birla Sun Life Dynamic Bond Fund	Retail Plan	Monthly Dividend Sweep <sup>\$</sup> Monthly Dividend Quarterly Dividend Growth	Payout / Reinvestment / Sweep Payout / Reinvestment / Sweep	FP : ₹5,00,000/- FP : ₹5,000/- FP : ₹5,000/- FP : ₹5,000/- FP : ₹5,000/- AP : ₹1,000/- FP : ₹5,000/- AP : ₹1,000/-	Choice of Option : Quarterly Dividend     Choice of Sub-Option : Dividend Reinvestment
Birla Sun Life Income Fund	Growth Quarterly Dividend	Payout / Reinvestment / Sweep		FP : ₹5,000/- AP : ₹1,000/-	Dividend Reinvestment
Birla Sun Life Cash Manager^	Growth				Default
Direction Control of the Control of		Daily Dividend	Reinvestment	FP : ₹ 10,000/- AP : ₹ 1,000/-	Application for Plan Option /Facility
	Dividend	Weekly Dividend	Reinvestment	7.1 . (1,000)	< ₹ 1 Cr Dividend Weekly Dividend Reinvstmt
	Institutional	Growth Weekly Dividend Daily Dividend	Reinvestment Reinvestment	FP : ₹1,00,00,000/- AP : ₹1,00,000/-	≥₹1 Cr Institutional Daily Dividend Reinvstmt
Birla Sun Life Government Securities Fund	Long Term	Growth Dividend	Payout / Reinvestment	FP : ₹5,000/- AP : ₹1,000/-	
	Short Term (Retail) Plan	Daily Dividend Growth	Reinvestment	Maximum Amount#: ₹ 5 lacs (For Long Term Plan)	Growth
	Short Term (Institutional) Plan	Daily Dividend Weekly Dividend Dividend Growth	Reinvestment Reinvestment Payout / Reinvestment	FP : ₹5,00,00,000/- AP : ₹1,00,000/-	
Birla Sun Life Floating Rate Fund	Short Term Plan^	Institutional	Daily Dividend Reinvestment Weekly Dividend Reinvestment Growth	FP : ₹5,00,00,000/- AP : ₹1/-	Default
		Daily Dividend Weekly Dividend Growth	Reinvestment Reinvestment	FP : ₹5,000/- AP : ₹1,000/-	Dividend Peinvstift  ≥₹5 Crs Institutional Daily Dividend Reinvstmt
	Long Term Plan	Retail Plan	Weekly Dividend Reinvestment Growth	FP : ₹ 5,000/- AP : ₹ 1,000/-	Dividend Reinvestment
		Institutional Plan	Weekly Dividend Reinvestment Growth	FP : ₹ 2,00,00,000/- AP : ₹ 1,00,000/-	
Birla Sun Life Gilt Plus	Regular Plan	Quarterly Dividend Growth	Payout / Reinvestment / Sweep		
	Liquid Plan	Quarterly Dividend Annual Dividend Growth	Payout / Reinvestment / Sweep Payout / Reinvestment / Sweep	FP : ₹5,000/- AP : ₹1,000/-	Growth
	PF Plan	Quarterly Dividend Growth	Payout / Reinvestment / Sweep Quarterly Gain / Annual Gain		
Birla Sun Life Income Plus	Dividend Growth	Payout / Reinvestment		FP : ₹5,000/- AP : ₹1,000/-	Dividend Reinvestment
Birla Sun Life MIP	Monthly Dividend Monthly Payment Growth	Payout / Reinvestment / Sweep Instant / Deferred		FP : Dividend & Payment Option ₹ 25,000/- Growth ₹ 5,000/- AP : ₹ 1,000/-	Choice of Option within Monthly Dividend     : Dividend Reinvestment     Choice of Option within Monthly Payment Plan     : Instant
Birla Sun Life MIP II	Savings 5	Monthly Dividend Monthly Payment Growth	Payout / Reinvestment / Sweep	FP : Dividend & Payment Option ₹ 25,000/- Growth ₹ 5,000/-	Choice of Option : Growth
	Wealth 25	Monthly Dividend Monthly Payment Growth	Payout / Reinvestment / Sweep	AP : ₹ 1,000/-	Choice of Sub-Option within Monthly Dividend Option : Dividend Reinvestment

(\*)FP : Fresh Purchase: AP : Additional Purchase

<sup>\$</sup> Dividend earned under the Scheme may be switched into any other Open-ended Equity Scheme or Balanced Scheme as opted by the Unitholder.

For Institutional Plan under Birla Sun Life Cash Plus, Birla Sun Life Savings Fund, Birla Sun Life Ultra Short Term Fund, Birla Sun Life Cash Manager, Birla Sun Life Floating Rate Fund (Short Term Plan): In case of investment by a company belonging to the same group vis-à-vis the company having existing outstanding investment balance in Institutional Plan / Institutional Plan / Institutional Plan in which the above said group company has already invested; provided that the said company certify that the investing Company is part of the same group. "Group" means as defined under sec 2 (mm) of SEBI (Mutual Funds) Regulations 1996, # Per subscription transaction (including switch-in)

## REQUEST FOR ONLINE ACCOUNT ACCESS



Birla Sun Life Asset Management Company Limited Customer Service Group One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400 013 I/We request you to provide me/us the facility to access my/our account over the internet. I/We give below the Ten Digit Folio Number under which I/we hold the investments Ten Digit Folio Number I/We have read and understood the terms and conditions, and agree to abide by the same. Thanking you, Yours faithfully

Note:

Kindly sign as per the mode of holding, If mode of holding is "Joint" all unitholders should sign (Refer Instruction No. 2 (v) on page No. 7)

## FORM FOR NOMINATION / CANCELLATION OF NOMINATION



То,									
Birla Sun Life Mutual Fund, One India Bulls Centre , Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400 013.									
I/We request Birla Sun Life Asset Management Co. Ltd. (AMC) / Birla Sun Life Mutual Fund (Mutual Fund) to update the Nomination in the folio as per details mentioned below.									
Folio Number Application Number									
NOMINATION DETAILS (Please tick appropriately) (Individuals are advised to avail of Nomination Facility, whether investing singly or jointly.)									
<ul> <li>☐ I/We do hereby nominate the person/s more particularly described hereunder / and cancel the nomination made by me/us earlier, if any, in respect of account (folio) held by me/us as provided herein.</li> <li>I/We also understand that all payments and settlements made to such Nominee (upon such documentation) shall be a valid discharge by the AMC / Mutual Fund.</li> <li>☐ I/We hereby DO NOT wish to nominate. (Please sign in the box below, if you do not wish to nominate)</li> </ul>									

#### Name and Address of Nominee

#### To be furnished in case Nominee is a Minor (strike out if not applicable)

Name & Address of the Nominee (s)	Nominee's relationship with the unitholder	Date of Birth (in case nominee is minor)	Percentage (%)* of Allocation (*should not be in decimals)	Name & Address of the Guardian (in case nominee is minor)	Signature of Nominee/Guardian (Guardian, in case nominee is a Minor)
1.					
2.					
3.					
3.					

Unit holder (s): (To be signed by all joint holders, even if the mode of holding is not "joint")

#### Witness (es) - could be the same for all unit holders:

Name	Signature	Name & Address	Signature
1.		1.	
2.		2.	
3.		3.	

#### **TERMS & CONDITIONS**

- TERMS & CONDITIONS

  Unit holder can nominate (in the manner prescribed under the SEBI Regulations), maximum upto 3 person(s) in whom the Units held by him/her shall vest in the event of his/her death. It shall be mandatory to indicate clearly the percentage of allocation / share in favour of each of the nominees against their name and such allocation / share should be in whole numbers without any decimals making a total of 100 percent. In the event of the Unitholders not indicating the percentage of allocation / share in favour of each of the nominees against their name and such allocation / share should be in whole numbers without any decimals making a total of 100 percent. In the event of the Unitholders not indicating the percentage of allocation / share for each of the nominees, the AMCs, by invoking default option shall settle the claim equally amongst all the nominees.

  Nomination made by unitholders shall be applicable for investments in all the Schemes in the folio or account and every new nomination for a folio or account will overwrite the existing nomination. Thus, a new nomination request will imply simultaneous cancellation of existing nomination and request for fresh nomination.

  The nomination can be made only by individuals applying for / holding units on their own behalf singly or jointly in favour of one or more persons. Non-individuals including society, trust, body corporate, partnership firm, Karta of Hindu Undivided Family, holder of Power of Attorney cannot nominate. Nomination recannot be signed by Power of attorney (PoA) holders.

  In case a folio has joint holders, all joint holders should sign the request for nomination / cancellation of nomination, even if the mode of holding is not "joint".

  A minor can be nominated and in that event, the name and address of the guardian of the minor nominee shall be provided by the unit holder. The Applicant is advised that, in case of Single Holding, the Guardian to a Minor Nominee should be a person other than the Applicant.

- Applicant.

  Nomination can also be in favour of the Central Government, State Government, a local authority, any person designated by virtue of these offices or a religious or charitable trust.

  The Nomine shall not be a trust (other than a religious or charitable trust), society, body corporate, partnership firm, Karta of Hindu Undivided Family or a Power of Attorney holder. A non-resident Indian can be a Nominee subject to the exchange controls in force, from
- time to time.

  Nomination shall not be allowed in a folio/account held on behalf of a minor

- Nomination in respect of the units stands rescinded upon the transfer of units.

  Transfer of units in respect of the units stands rescinded upon the transfer of units.

  Transfer of units in favour of a Nominee shall be valid discharge by the AMC against the legal heir.

  The cancellation of nomination can be made only by those individuals who hold units on their own behalf single or jointly and who made the original nomination.

  On cancellation of the nomination, the nomination shall stand rescinded and the AMC shall not be under any obligation to transfer the units in favour of the Nominee.

  The nomination details as registered with the Depository Participant shall be applicable to unitholders who have opted to hold units in Demat mode.

  Nomination shall be amadeatory for new folios/accounts opened by Individuals especially with sole/single holding and no new folios/accounts for individuals shall be madeatory for new folios/accounts for individuals especially with sole/single holding and no new folios/accounts for individuals especially with sole/single holding and no new folios/accounts for individuals especially with sole/single holding and no new folios/accounts for individuals especially with sole/single holding and no new folios/accounts for individuals especially with sole/single holding and no new folios/accounts for individuals especially and the mode in the form may be rejected at the discretion of the AMC/Mutual Fund.

## SPECIAL PRODUCTS APPLICATION FORM

(STP /SWP)



Birla Sun Life

Mutual Fund

Received from Mr. / Ms.





Collection Centre / BSLAMC Stamp & Signature

Investm. ARN-18500 & ARN		r's Name & AF		mp & Sign Of	ficial Acc		Point						
Ref. Instruction No. B-7 ARN Declaration - Upfront commission shall be paid directly b	y the investor to the AMFI regi	istered Distributors bas	sed on the investors as	sessment of vari	ious factors in	cluding the s	ervice rend	lered by th	he distribu	ıtor.		est for Fresh Reg	istration
Application / Folio No. TE03515						ite D			Y	ΥΥ	=	Renewal	
FIRST / SOLE APPLICANT INFORMATION (MA	NDATORY)												
NAME OF FIRST / SOLE APPLICANT Mr. Ms. N	√s.												
NAME OF THE SECOND APPLICANT Mr. Ms. N	Vs.												
NAME OF THE THIRD APPLICANT Mr. Ms. M	Vs.												
Applicant PAN* (Ma	ndatory)	KYC Complied	Date of birtl	1**									
Sole / First Applicant			M M Y	YY	Y								
Second Applicant			M M Y	YY	Y								
Third Applicant			Y M M C	YY	Y								
Guardian			M M Y	YY	Y								
**Mandatory in case  NAME OF THE GUARDIAN (In case First / Sole Ap	the First / Sole applicant is		CICNATION / D-A	UNI DED (I= :	nana of Na-	individus	l Invasta	ro)					
Mr. Ms. M/s.	pilicanii is minior) / GON i	IACI FENSUN - DE	SIGNATION / FUA	HULDEN (III (	Gase of Nor	i-iiiuiviuua	II IIIVESIO	18)					
RELATIONSHIP OF GUARDIAN (Refer to Instruction	on No. R. 10)												
TILLATIONOTH OF GOATDIAN (New to instruction	511 NO. D. 10)												
SYSTEMATIC WITHDRAWAL PLAN (SW	/P)												
SCHEME  Withdrawal Option [Please tick ( ✓)]		Fixed W	PLAN RAWAL (Only on the 1 ithdrawal Frequence th Withdrawal Pa	y [Please tick		Amou MONTHLY	unt (₹) (in		s) or	□ QUA	RTERLY	(minimum	4 quart
SCHEME  Withdrawal Option [Please tick ( ✓)]  ☐ FIXE  Total Amount of SWP (₹) (in figures)	D or □APPR	Fixed W	RAWAL (Only on the 1	y [Please tick	· ( \state )]		unt (₹) (in	figures)	_	□ QUA	RTERLY	(minimum	4 quart
SCHEME  Withdrawal Option [Please tick ( ✓)]	D or □APPR	Fixed W	RAWAL (Only on the 1	y [Please tick	· ( \state )]		unt (₹) (in	figures)	_	□ QUA	RTERLY	(minimum	4 quart
SCHEME  Withdrawal Option   Please tick ( ✓)	D or □APPR	Fixed W	RAWAL (Only on the 1 ithdrawal Frequenc th Withdrawal Pe	y [Please tick	· ( \state )]		unt (₹) (in	figures) 8 months	_	QUA	RTERLY	(minimum	4 quart
SCHEME  Withdrawal Option   Please tick ( ✓)	D or □APPR	Fixed W	RAWAL (Only on the 1 ithdrawal Frequenc th Withdrawal Pe	y <b>(Please tick</b> eriod From			unt (₹) (in	figures) 8 months	_	□ QUA	RTERLY M M	(minimum	4 quart
SCHEME  Withdrawal Option [Please tick ( ✓)]	D or □APPR	21st 28	RAWAL (Only on the 1 ithdrawal Frequenc th Withdrawal Pe PLAN PLAN Transfer Perio	y (Please tick briod From		MONTHLY    M Y	unt (₹) (in  (minimum  Y  Y  OP	figures)  8 months  Y  TION	To	D D	M M	(minimum	Y
SCHEME  Withdrawal Option [Please tick ( ✓)]	D or	21st 28	RAWAL (Only on the 1 ithdrawal Frequenc th Withdrawal Pe PLAN PLAN Transfer Perio	y [Please tick eriod From d From	D D N	MONTHLY    M Y	unt (₹) (in  (minimum  Y  Y  OP	figures)  8 months  Y  TION	To	D D	M M	Y Y Y	Y
SCHEME  Withdrawal Option [Please tick ( ✓)]	D orAPPR	Fixed W   21st   28	RAWAL (Only on the 1 ithdrawal Frequenc th Withdrawal Pe  PLAN  Transfer Perio th Frequency IPI  No. of Transfe	y [Please tick eriod From d From	D D N	MONTHLY  M Y  M Y  M M Y	unt (₹) (in  (minimum  Y  OP  OP  V  NTHLY (ma	18 months TTION TTION Ax 4 STP da	To  To  attes in a mo	D D Doonths)	M M	Y Y	Y Y
SCHEME  Withdrawal Option   Please tick ( ✓)	D or APPR    14th   20th      14th   20th      20th   20th      14th   20th      20th   20t	ion / Scheme Informons, rules and regular necentive in any form, te sources only and dering Act, 2002, Prinality/origin and that commission or any o	RAWAL (Only on the 1 ithdrawal Frequenc th Withdrawal Pe  PLAN  PLAN  Transfer Perio th Frequency IPM  No. of Transfe  ation Document of the scheme directly or indirectly or indirectly does not involve and evention of Corruptic to IVWe have remitted.	y [Please tick eriod From defended From defe	WEEKL*  Weekl*	MONTHLY  M Y  M M Y  Y MON  apply to the at the particulation of any opplicable law gh approved.	unt (₹) (in  (minimum  OP  OP  V  V  V  V  V  V  V  V  V  V  V  V  V	TTION TTION TION Ax 4 STP de to the content of the	To  To  ates in a mo  sun Life M n are corr (s). vasion of : Governme els or from	futual Fu ect and co any Act, tent of Ind	M M M  GUAI  GUAI  GUAI  Rules, Re ia from ti in n my/our	its of sche. I/We cone gulations me to time Non-resi	y  y  me(s) o o firm that , Notifica dent Ext
SCHEME  Withdrawal Option [Please tick ( ✓)]	D or APPR    14th   20th      14th   20th      20th   20th      14th   20th      20th   20t	ion / Scheme Inform ons, rules and regula nentive in any form, te sources only and dering Act, 2002, Pronality/origin and that commission or any o	PLAN  PLAN  Transfer Periot  th Frequency IPI  No. of Transfe ation Document of the scheme directly or indirectly does not involve and evention of Corruptic to IVWe have remitted ther mode), payable	y [Please tick eriod From d From d From d From d From ers described for subscribing is not designed in Act, 1988 or I funds from all to him for the descond Applead of the form of the for	WEEKL*  WEEKL*  We hereby of declare the goto units isset of for the purpany other ap broad through different control of the purpany other approaches the purpany of the purpany other approaches the purpany of the	MONTHLY  M Y  M M Y  Y MON  apply to the at the particulation of any opplicable law gh approved.	unt (₹) (in  (minimum  OP  OP  V  V  V  V  V  V  V  V  V  V  V  V  V	TTION TTION TION Ax 4 STP de to the content of the	To  To  ates in a mo  sun Life M n are corr (s). vasion of : Governme els or from	futual Fu ect and co any Act, tent of Ind	M M M  GUAI  GUAI  GUAI  Rules, Re ia from ti in n my/our	RTERLY ((	y  y  y  y  ne(s) of firm that  Notifica  . dent Ext
SCHEME  Withdrawal Option [Please tick ( ✓)]	D or APPR    14th   20th      14th   20th      20th   20th      14th   20th      20th   20t	ion / Scheme Inform ons, rules and regula nentive in any form, te sources only and dering Act, 2002, Pronality/origin and that commission or any o	PLAN  PLAN  Transfer Periot  th Frequency IPM  No. of Transfe  attion Document of the attions of the scheme directly or indirectly does not involve and evention of Corruption to IVWe have remitted ther mode), payable  Unit Holder / S	y [Please tick eriod From d From d From d From d From ers described for subscribing is not designed in Act, 1988 or I funds from all to him for the descond Applead of the form of the for	WEEKL*  WEEKL*  We hereby of declare the goto units isset of for the purpany other ap broad through different control of the purpany other approaches the purpany of the purpany other approaches the purpany of the	MONTHLY  M Y  M M Y  Y MON  apply to the at the particulation of any opplicable law gh approved.	unt (₹) (in  (minimum  OP  OP  V  V  V  V  V  V  V  V  V  V  V  V  V	TTION TTION TION Ax 4 STP de to the content of the	To  To  ates in a mo  sun Life M n are corr (s). vasion of : Governme els or from	futual Fu ect and co any Act, tent of Ind	M M M  GUAI  GUAI  GUAI  Rules, Re ia from ti in n my/our	RTERLY ((	y  y  me(s) o o firm that , Notifica dent Ext

One India Bulls Centre, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai 400 013

Toll Free : 1-800-270-7000/ 1-800-22-7000 | sms 'GAIN' to 56161 | Email: connect@birlasunlife.com

Date :

#### A. SCHEMES AVAILABLE UNDER THE SPECIAL PRODUCTS (SWP / STP)

- SWP All the Open-ended Scheme(s) of Birla Sun Life Mutual Fund (except Birla Sun Life Tax Relief '96, Birla Sun Life Tax Plan, Birla Sun Life Index Fund, Birla Sun Life Asset Allocation Fund, Birla Sun Life Pure Value Fund, Birla Sun Life Small & Midcap Fund and Birla Sun Life India Reforms
- STP Can transfer "OUT" investment from any of the Open-ended Scheme(s) of Birla Sun Life Mutual Fund (except Birla Sun Life Tax Relief '96, Birla Sun Life Tax Plan, Birla Sun Life Index Fund and Birla Sun Life Asset Allocation Fund) and transfer "IN" to any of the Open-ended Scheme(s) (except Birla Sun Life Index Fund and Birla Sun Life Asset Allocation Fund) of Birla Sun Life Mutual Fund.

#### B. INSTRUCTIONS - COMMON TO SWP / STP

- New investors who wish to enrol for the special products should fill this form in addition to the Common Application Form. Please complete all details in the Common Application Form. Details of the Special Products should be provided on this form. Existing investors need to fill up only this form.
- For multiple transactions under more than 1 scheme, separate forms need to be utilised.
- 3. This form should be submitted at least 15 days before the commencement date
- 4. The investor has the right to discontinue SWP / STP at any time he/she so desires by sending a written request at least 15 days in advance of the immediate next due date to any of the offices of Birla Sun Life Mutual Fund or its Authorised Collection Centres. On receipt of such request the SWP / STP will be terminated.
- 5. Units will be Allotted / Redeemed / Transferred at the NAV related prices of the 1st and/or 7th and/or 10th and/or 10th and/or 20th and/or 21st and/or 28th of every month (or next business day, if 1st and/or 7th and/or 10th and/or 10th and/or 20th and/or 21st and/or 28th is a non business day). An account statement will be dispatched to the unit holders once every quarter within 10 working days of the end of each quarter.
  - The first account statement will be issued within 10 working days of the initial investment. Further an updated account statement will be sent after each transaction under the special products wherever, e-mail address has been provided, the account statement will be sent through e-mail only
- 6. It is compulsory for all investors to quote their Permanent Account Number (PAN) and submit copy of the PAN card issued by the Income Tax Department, irrespective of the amount of investment, while making an application for Purchase of Units. In case of joint applicants, PAN details of all holders should be submitted. In case the investor making the application is a minor, PAN details of the Guardian must be submitted. Investors residing in the state of Sikkim are exempt from the mandatory requirement of PAN proof submission, however sufficient documentary evidence shall have to be submitted to Birla Sun Life Mutual Fund for verifying that they are residents of State of Sikkim.
- 7. DIRECT APPLICATIONS: Investors should ensure to write the word 'DIRECT' in the column 'ARN No' or 'Broker Code' in their applications for purchases/ additional purchases/ switches/ fresh Systematic Transfer Plans (STP) in all such cases where applications are not routed through any distributor/agent/broker. In cases where unit holder uses a pre-printed transaction slip/application form where details in the 'ARN No' or 'Broker Code' column is already printed, unit holder should cance the ARN No' Broker Code, write 'DIRECT' in the said column . It should also be counter signed by the unit holder/ all joint holder(s). Transactions slips/application forms where the column under 'ARN No or 'Broker Code' is provided, has to be filled by the unit holder as 'DIRECT' for processing the same as Direct applications. Investors can submit their applications for purchases/ additional purchases/ switches/ fresh STP at any of the Official Point(s) of Acceptance is available on the website of Birla Sun Life Mutual Fund (www.birlasunlife.com).

- KNOW YOUR CUSTOMER (KYC): According to guidelines issued by SEBI under 'The Prevention of Money Laundering Act, 2002', Mutual Funds are
  required to follow enhanced know your customer (KYC) norms.
  - Birla Sun Life Asset Management Company Limited (BSLAMC) has made arrangements with CDSL Ventures Limited ("CVL"), to process KYC compliance. Investors can visit branches of BSLAMC or may visit www.birlasunlife.com, www.amfiindia.com and www.cdslindia.com to know detailed procedure for KYC compliance. On submission of KYC application alongwith the prescribed documents "KYC Acknowledgement letter" will be issued by CVL to the applicant.
  - Effective January 01, 2011 it is mandatory for all category of investors to provide a copy of KYC Acknowledgement letter issued by CVL for all investment transactions (excluding Micro SIP) made on or after January 01, 2011, irrespective of amount of investment.
  - To further clarify, the above category of investors shall include (i) their constituted Power of Attorney (PoA) holder, in case of investments through a PoA; (ii) each of the applicants, in case of investments in joint names; and (iii) Guardian in case of investments on behalf of minor.
  - Applications without KYC Acknowledgement letter for the specified category of investors are liable to be rejected. Provided further, where it is not possible to verify the KYC compliance status of the investor at the time of allotment of units, the BSLAMC shall verify the KYC compliance status of the investor within a reasonable time after the allotment of units. In the event of non compliance of KYC requirements, the BSLAMC reserves the right to freeze the folio of the investor(s) for any kind of transactions or affect mandatory redemption of unit holdings of the investors at the applicable NAV, subject to payment of exit load, if any and recovery of unamortized NFO expenses.
  - Investors who have obtained MIN allotment letter by submitting the PAN copy are deemed to be KYC compliant. Investors should note that on completion of KYC Compliance all details of the investor in the Mutual Fund records will be replaced by the details as given in KYC Application Form by the investor to the CVL. Any change in this details like change of Name / Address / Status / Signature, etc. should be given by Investor directly to CVL in the prescribed manner.
- 10. "On behalf of Minor" Accounts: Name of Guardian must be mentioned if investments are being made on behalf of a minor. Date of birth is mandatory in case of minor. The minor shall be the first and the sole holder in the account (folio). No joint holder will be allowed in an account (folio) where minor is the first or sole holder. Guardian in the account (folio) on behalf of the minor should either be a natural guardian (a.e. father her) or a court appointed legal guardian and the same must be mentioned in the space provided in application form. Copy of document evidencing the date of birth of the minor and relationship of the guardian with the minor (whether natural or legal guardian) should mandatorily be provided while opening of the account (folio). Also, nomination shall not be allowed in a folio/account held on behalf of a minor.

#### C. INSTRUCTIONS - SYSTEMATIC WITHDRAWAL PLAN (SWP)

- Options available and Minimum Amount :
  - Al Fixed withdrawal : Investors can withdra
    - : Investors can withdraw fixed amount of ₹ 1,000/- each and above at regular intervals.
  - B] Appreciation withdrawal
- : Investors can withdraw appreciation of ₹ 1,000/- and above at regular intervals. If the appreciation amount is less than ₹ 1,000/- or the specified amount there will be no SWP in that month/quarter. The cumulative appreciation of this period and the immediately succeeding period shall be paid out subject to it being a minimum of ₹ 1,000/- or the specified amount.
- 2. SWP is not available for investments under lock-in period and for investments which are pledged
- 3. BSLAMC will endeavor to credit the redemptions payouts directly to the designated Bank A/c of the unitholders of Birfa Sun Life Mutual Fund schemes through any of the available electronic mode (i.e. RTGS / NEFT / Direct Credit / NECS), BSLAMC reserves the right to use any of the above mode of payment as deemed appropriate for all folios where the required information is available. The Mutual Fund, however, reserves the right to issue a cheque / demand draft inspite of an investor opting for Electronic Payout.
- In case of Fixed Withdrawal, if the amount of instalment is more than the amount available in that account for redemption, the entire available
  amount will be redeemed and the SWP will terminate automatically.
- in case of Appreciation Withdrawal, appreciation will be calculated on the units available for redemption at the time of the SWP installment.
- Withdrawal Dates: Fixed Withdrawal: Investors can withdraw fixed amount on 1 or 7 or 10 or 14 or 20 or 21 or 28 of each month/quarter for minimum 6 months/ 4 quarter. Appreciation withdrawal: Investors can withdraw appreciation on the 1 of each month/quarter for minimum 6 months/ 4 quarter.
- Default Dates: th In case of any ambiguity in selection of withdrawal frequency, the SWP date will be 7 of each month in case of Fixed withdrawal facility.

#### D. INSTRUCTIONS - SYSTEMATIC TRANSFER PLAN (STP)

- Minimum Amount: A] Weekly Plan : 5 Transfers of ₹1,000/- each and above.
  - B] Monthly Plan : Minimum 6 transfers of ₹1,000/- each and above.
  - C] Quarterly Plan: Minimum 4 transfers of ₹ 2,000/- each and above
- 2. Minimum balance in the Scheme at the time of enrollment for STP Facility: Weekly STP ₹ 6000/-, Monthly STP ₹ 6000/-, Quarterly STP ₹ 8000/-
- . Investors have the option to STP investment to a sub-account under the same Folio by quoting the 10 digit FOLIO Number.
- ${\it 4.} \hspace{1.5cm} {\it STP is not available for investments under lock-in period.}$
- $5. \hspace{1.5cm} \text{In case of insufficient balance, the transfer will not be effected.} \\$

- 6 Transfer Dates: Weekly Systematic Transfer Plan: Transfers shall be on 1st, 7th, 14th, 21st & 28th of each month. Monthly Systematic Transfer Plan: Transfers can be on 1 or 7 or 10 or 14 or 20 or 21 or 28 of each month for minimum 6 transfers. Quarterly Systematic Transfer Plan: Transfers can be on 1 or 7 or 10 or 14 or 20 or 21 th or 28 of each quarter for minimum 4 quarters.
- Fast Forward Facility: Investors availing monthly STP facility can opt for multiple dates, maximum upto any four dates within a month and in this
  case the dates can be dated 1st and / or 7th and / or 10th and/or 14th and/or 20th and/ or 21st and/ or 28th of each month.
- Default Dates: In case of any ambiguity in selection of transfer frequency, the STP date will be 7 of each month / quarter. In case where more than 4
  dates are specified, default dates will be 7, 14, 21 & 28 of each month.

#### E. LOAD STRUCTURE

- SWP As applicable to respective schemes at the date of withdrawal
- ${\bf STP} \qquad {\sf ExitLoad} \ at \ time \ of \ transfer \ {\bf OUT:} \quad {\sf ExitLoad} \ as \ applicable \ to \ respective \ schemes.$

Entry Load at time of transfer IN:

Exit Load at time of redemption: Exit Load as applicable to respective schemes.

ACKNOWLEDGEMENT SLIP (To be filled in by the Investor)	SPECIAL PRODUCTS APPLICA	ATION FORM	Request for Fresh Registration				
an application for SYSTEMATIC WITHDRAWAL PLAN / SYSTEMATIC TRANSFER PLAN							
Scheme Name	Plan	Option					
To Scheme Name	Plan	Option					
Amount (₹)	-						

## SYSTEMATIC INVESTMENT APPLICATION FORM SIP (WITH MICRO SIP) / CENTURY SIP

Received from Mr. / Ms.



	0e & ARN				Accontance Doint		D
Ref. Instruction No. G-3					al Acceptance Point		Request for Registration of SIP/0
ARN Declaration - Upfront commission	shall be paid directly by the inve	stor to the AMFI registered Di	stributors based on t	the investors assessment of variou	us factors including the service	rendered by the distributor.	Renewal of SIP Change in Bank Deta
Existing Investor Folio No.  (New Folio will be Generated for CSIF)	9)		Application No	o. TE03515			Additional Micro SIP same folio
FIRST / SOLE APPLICANT IN	·						
Mobile No.		Email Id					
NAME OF FIRST / SOLE APPLIC	ANT Mr. Ms. M/s.						
NAME OF THE SECOND APPLIC	ANT Mr. Ms. M/s.						
NAME OF THE THIRD APPLICAN	Mr. Ms. M/s.						
Applicant	PAN* (Mandatory)	KYC Complied		Date of birth**	Document Type** (Photo Id/ Address Proof)	(Mandatory for Micro SIP,	ocument No." not for additional Micro SIP in same for
Sole / First Applicant				M Y Y Y	,,		
Second Applicant			D D M	MYYYY			
Third Applicant			D D M	MYYYY			
Guardian/POA Holder				MYYYY			
Ref. Instruction No. G-2 # For N	Micro SIP Only ** Mandator						
NAME OF THE GUARDIAN (In o	case of minor) / CONTAC	T PERSON - DESIGNAT	ION / PoA HOLD	DER (In case of Non-individ	dual Investors)		
Mr. Ms. M/s.							
RELATIONSHIP OF GUARDIAI	(Refer to Instruction No. E.24	.)					
INVESTMENT DETAILS	PLEASE REFER INSTRUCTIONS D &	F-1 FOR INFORMATION ON ELIG	IBLE SCHEMES. ONLY	ONE SCHEME PER APPLICATION FORI	M)		
Birla Sun Life Frontline E	quity Fund			PLAN		OPTION	
_	iald Plus			PLAN		OPTION	
Birla Sun Life Dividend Y	icia i ius						
Birla Sun Life Dividend Y Birla Sun Life '95 Fund	iciu i ius			PLAN		OPTION	
		SCHEME amount OR enter the ar ₹ 10,000/-		PLAN  pice. In case of multiple entri	ies, the highest amount w Amount	OPTION PLAN/OPTIO	DN .
Birla Sun Life '95 Fund Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick (✓) any ONE of the Each Installment Amount (₹)	below as your Installment ₹ 20,000/- □	amount OR enter the ar	nount of your cho <b>₹ 6,000/-</b> ITHLY (max 4 de	PLAN  pice. In case of multiple entri  ₹ 3,000/-   bit dates) (Only one date for	Amount	OPTION PLAN/OPTIO	DN .
Birla Sun Life '95 Fund  Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick (✓) any ONE of the Each Installment Amount (₹)  Investment Start Date  Divestment Dates  At Birla Sun Life Mutual Fund,	below as your Installment  ₹ 20,000/-    M   M   Y   Y   Y    7th   10th      we provide YOU the flexibil	amount OR enter the ar  ₹ 10,000/-   Y Frequency MON  14th 20th [  ity to discontinue your size	mount of your cho <b>₹ 6,000</b> /-   ITHLY (max 4 de  21st   SIP at	PLAN  Dice. In case of multiple entri  ₹ 3,000/- □  bit dates) (Only one date for 28th □  SELE	Amount or CSIP) CT YOUR SIP PERIOD Re	OPTION  PLAN/OPTIO  ill be chosen.	
Birla Sun Life '95 Fund Any Other Scheme BSL SWEEP TO Refer G-4  (Please tick (<') any ONE of the Each Installment Amount (₹) Investment Start Date Investment Dates  1st	below as your Installment  ₹ 20,000/-    M   M   Y   Y   Y    7th   10th      we provide YOU the flexibil	amount OR enter the ar  ₹ 10,000/-   Y Frequency MON  14th 20th [  ity to discontinue your size	mount of your cho  ₹ 6,000/-  ITHLY (max 4 del  21st  SIP at e.com  Till you in discontin	PLAN  Dice. In case of multiple entri  ₹ 3,000/- □  bit dates) (Only one date for 28th □	Amount or CSIP) CCT YOUR SIP PERIOD Reund to OR Enter S	OPTION  PLAN/OPTIO  ill be chosen.	
Birla Sun Life '95 Fund  Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick (✓) any ONE of the Each Installment Amount (₹)  Investment Start Date  Investment Dates  At Birla Sun Life Mutual Fund, ANYTIME. Call us at 1800-270-70 to know how.	below as your Installment  ₹ 20,000/-    M M Y Y Y  7th 10th  we provide YOU the flexibil 00/1800-22-7000 or email to	amount OR enter the ar  ₹ 10,000/-   Y Frequency MON  14th 20th  ity to discontinue your  us at connect@birlasunlife	mount of your cho  ₹ 6,000/-  ITHLY (max 4 de  21st  SIP at  Till you in discontin  CSIP Ten	PLAN  PLAN  PLAN  ### 3,000/-   ### 5000/-	Amount  or CSIP)  CT YOUR SIP PERIOD Re und to OR Enter S  Age years =	OPTION  PLAN/OPTIO  ill be chosen.  efer Instruction E-11 & SIP End Date D D  years	k F-5
Birla Sun Life '95 Fund  Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick (✓) any ONE of the Each Installment Amount (₹)  Investment Start Date  Divestment Dates  At Birla Sun Life Mutual Fund, ANYTIME. Call us at 1800-270-70 to know how.	below as your Installment  ₹ 20,000/-    M M Y Y Y  7th 10th  we provide YOU the flexibil 00/1800-22-7000 or email to	amount OR enter the ar  ₹ 10,000/-   Y Frequency MON  14th 20th  ity to discontinue your  us at connect@birlasunlife	mount of your cho  ₹ 6,000/-  ITHLY (max 4 de  21st  SIP at  Till you in discontin  CSIP Ten	PLAN  PLAN  PLAN  ### 3,000/-   ### 5000/-	Amount  Or CSIP)  CCT YOUR SIP PERIOD Regulation OR Enter State St	OPTION  PLAN/OPTIC  ill be chosen.  efer Instruction E-11 8 SIP End Date D D  years  ated D D / M	k F-5
Birla Sun Life '95 Fund Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick ( ) any ONE of the Each Installment Amount (₹)  Investment Start Date Investment Dates 1st At Birla Sun Life Mutual Fund, ANYTIME. Call us at 1800-270-70 to know how.  First Installment through Cheq  Drawn on Bank</td <td>below as your Installment  ₹ 20,000/-    M M Y Y Y  7th 10th  we provide YOU the flexibil 00/1800-22-7000 or email to</td> <td>amount OR enter the ar  ₹ 10,000/-   Y Frequency MON  14th 20th  ity to discontinue your  us at connect@birlasunlife</td> <td>mount of your cho  ₹ 6,000/-  ITHLY (max 4 de  21st  SIP at  Till you in discontin  CSIP Ten</td> <td>PLAN  Dice. In case of multiple entri  ₹ 3,000/-   bit dates) (Only one date for 28th   SELE  Instruct Birla Sun Life Mutual Fit use your SIP  Bure: 55 years - Your Current A</td> <td>Amount  or CSIP)  CT YOUR SIP PERIOD Re und to OR Enter S  Age years =</td> <td>OPTION  PLAN/OPTIC  ill be chosen.  efer Instruction E-11 8 SIP End Date D D  years  ated D D / M</td> <td>k F-5</td>	below as your Installment  ₹ 20,000/-    M M Y Y Y  7th 10th  we provide YOU the flexibil 00/1800-22-7000 or email to	amount OR enter the ar  ₹ 10,000/-   Y Frequency MON  14th 20th  ity to discontinue your  us at connect@birlasunlife	mount of your cho  ₹ 6,000/-  ITHLY (max 4 de  21st  SIP at  Till you in discontin  CSIP Ten	PLAN  Dice. In case of multiple entri  ₹ 3,000/-   bit dates) (Only one date for 28th   SELE  Instruct Birla Sun Life Mutual Fit use your SIP  Bure: 55 years - Your Current A	Amount  or CSIP)  CT YOUR SIP PERIOD Re und to OR Enter S  Age years =	OPTION  PLAN/OPTIC  ill be chosen.  efer Instruction E-11 8 SIP End Date D D  years  ated D D / M	k F-5
Birla Sun Life '95 Fund  Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick (✓) any ONE of the Each Installment Amount (₹)  Investment Start Date D Investment Dates 1st D Investment Dates 1st ANYTIME. Call us at 1800-270-70 to know how.  First Installment through Cheq Drawn on Bank Branch	below as your Installment  ₹ 20,000/-  Th	amount OR enter the ar  ₹ 10,000/-   Y Frequency MON  14th 20th [ ity to discontinue your us at connect@birlasunlife  P) 1st Cheque / DD I	mount of your cho <b>₹ 6,000/-</b> ITHLY (max 4 de  21st  SIP at Till you in discontin CSIP Ten	PLAN  Dice. In case of multiple entri  ₹ 3,000/-   bit dates) (Only one date for 28th   SELE  SEL  SELE  SE	Amount  Or CSIP)  CCT YOUR SIP PERIOD Re und to □ OR Enter S  Age □ years = □  1st Cheque Da  Amount (₹) (in figure	OPTION  PLAN/OPTIO  ill be chosen.  efer Instruction E-11 & SIP End Date D D D D D D D D DD DD DD DD DD DD DD D	k F-5
Birla Sun Life '95 Fund  Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick (✓) any ONE of the Each Installment Amount (₹)  Investment Start Date Investment Dates  At Birla Sun Life Mutual Fund, ANYTIME. Call us at 1800-270-70 to know how.  First Installment through Cheq  Drawn on Bank  Branch  BANK DETAILS (PLEASE FILL)	below as your Installment  ₹ 20,000/-  D M M Y Y Y  7th 10th we provide YOU the flexibil 00/1800-22-7000 or email L  ue / DD. (MANDATORY FOR CSIF	amount OR enter the ar  ₹ 10,000/-   Y Frequency MON  14th 20th  ity to discontinue your as at connect@birlasunlife  2) 1st Cheque / DD N	mount of your cho  ₹ 6,000/-   ITHLY (max 4 de)  21st   SIP at  e.com  Till you in discontin  CSIP Ten  No.	PLAN  Dice. In case of multiple entri  ₹ 3,000/-   bit dates) (Only one date for 28th   SELE  Instruct Birla Sun Life Mutual For 1990 in 1990	Amount  Or CSIP)  CCT YOUR SIP PERIOD Regulation of the control of	OPTION  PLAN/OPTIO  ill be chosen.  efer Instruction E-11 & SIP End Date D D D D D D D D DD DD DD DD DD DD DD D	k F-5
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Birla Sun Life '95 Fund  Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick (✓) any ONE of the Each Installment Amount (₹)  Investment Start Date Investment Dates  At Birla Sun Life Mutual Fund, ANYTIME. Call us at 1800-270-70 to know how.  First Installment through Cheq  Drawn on Bank  Branch  BANK DETAILS (PLEASE FILI	below as your Installment  ₹ 20,000/-  D M M Y Y Y  7th 10th we provide YOU the flexibil 00/1800-22-7000 or email L  ue / DD. (MANDATORY FOR CSIF	amount OR enter the ar  ₹ 10,000/-   Y Frequency MON  14th 20th  ity to discontinue your as at connect@birlasunlife  2) 1st Cheque / DD N	mount of your cho  ₹ 6,000/-   ITHLY (max 4 de  21st   ITHLY at  ITHLY you in  discontin  CSIP Ten  No.	PLAN  Dice. In case of multiple entri  ₹ 3,000/-   bit dates) (Only one date for 28th   SELE  Instruct Birla Sun Life Mutual For 1990 in 1990	Amount  Or CSIP)  CCT YOUR SIP PERIOD Regulation of the control of	OPTION  PLAN/OPTIO  ill be chosen.  efer Instruction E-11 & SIP End Date D D D D D D D D DD DD DD DD DD DD DD D	k F-5
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Birla Sun Life '95 Fund  Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick (✓) any ONE of the Each Installment Amount (₹)  Investment Start Date  Investment Dates  At Birla Sun Life Mutual Fund, ANYTIME. Call us at 1800-270-70 to know how.  First Installment through Cheq  Drawn on Bank  Branch  BANK DETAILS (PLEASE FILI  NECS / DIRECT DEBIT B  Bank Account No.  Branch  MICR Code	below as your Installment  ₹ 20,000/-  Th	amount OR enter the ar  ₹10,000/- □  Y Frequency MON  14th □ 20th □  iity to discontinue your us at connect@birlasunlife  P) 1st Cheque / DD I  INVESTOR FILLS BOTH, THE F  AILS (TO BE FILLED BY INVI  City  Account Type S	mount of your cho <b>₹ 6,000/-</b> ITHLY (max 4 de  21st ☐  SIP at Till you in discontin CSIP Ten  No.  ORM IS LIABLE TO BI  ESTORS WHO WISH T  Ba  avings	PLAN  Dice. In case of multiple entri  ₹ 3,000/- □  bit dates) (Only one date for 28th □  SELE  Instruct Birla Sun Life Mutual From the Second of the Secon	Amount  Or CSIP)  CCT YOUR SIP PERIOD Regulation of the control of	OPTION  PLAN/OPTIC  ill be chosen.  efer Instruction E-11 &  SIP End Date D D  years  ated D D / M  ction No. (G, 7(ii))	F-5  M M Y Y Y  Frequency: Monthly Only.  M / Y Y Y  (Please Spe
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B. POST DATED CHEQUE DETAILS more	BE FILLED BY INVESTORS WHO WISH TO INVEST THROUGH PO	ST DATED CHEQUES. PLEASE ATTACH THE CHEQUES WITH THIS	FORM)
	Y		To
	GS CURRENT OTHERS	(please specify)	
Drawn on Bank		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Branch		Bank A/C No	
		Built 74 0 No	
4. FOR CENTURY SIP (Please read detailed			
	Mand	<u> </u>	
		therwise The Application Will Be Invalid (Ref. Instruction	
		t disease, stroke, chest pain, kidney disease, AIDS e ease, digestive and bowel disorder, disorder of the bor	
2. Have you within the last 2 years taken any form of	of medication for more than 14 consecutive days to 1	treat an illness or disease?	☐ Yes ☐ No
	nedical practitioner for any condition other than mind	<u>'</u>	☐ Yes ☐ No
	n Life Insurance Company Limited any information r render the insurance cover invalid and void.	complete to the best of my knowledge and belief. I aut relating to my health or employment now or at any tim	
Date of Birth D D M M Y Y Y	Signature of the Life Assured	Date D D M	MYY
GENDER	Sign of the	Place	
NOMINATION DETAILS (Refer Instruction No. F-14)			
I/We do hereby nominate the undermentioned Nomir Nominee (upon such documentation) shall be a valid		no. in the event of my / our death. I / We also understa	nd that all payments and settlements made to such
Nominee Name :	•	Date Of Bir	<b>rth</b> (in case of minor):/
Relationship : Guar	rdian / Parent Name (in case of minor):		
Address :			Signature of Nominee or Parent / Guardian
Witness Name:	Address :		Signature of the Witness
			Signature of the volutess
CDSL Ventures Limited would have to be submitted by Instruction no: E-23)	me / us to MF/AMC. Accordingly I / we understand a	Account Number (PAN) issued by the Income Tax Departr ind agree that I / we shall be responsible for the consequence.	ment of India, a KYC acknowledgment letter issued by uences of non-submission of the same, if any. (refer
nre(s)			
Signature of First Applicant	Second	d Applicant	Third Applicant
	(To be signed by All Applicants	if mode of operation is Joint)	
	CHECI	KLIST	
			Micro SIP (Upto ₹ 50,000
Particulars	Regular SIP	Century SIP (with Life Insurance)	Investment in a year)
Declaration of Good Health	Not Applicable	Mandatory Requirement	Not Applicable
Nomination	Not Required	Mandatory Requirement	Not Required
First Purchase through cheque/ DD Different amount for first cheque and subsequent	Recommended	Mandatory Requirement	Recommended
nstallment	Allowed	Not allowed	Allowed
Common Application Form	Required only for new Investors	Mandatory Requirement for All Investors	Required only for new Investors
nvestment tenure	Investor's choice / Default	Tenure = 55years (Less) Current age	Investor's choice / Default
PAN and KYC Dates	Mandatory Requirement  Max upto 4 dates in a month	Mandatory Requirement  Only 1 date per month	If having a PAN, KYC is mandatory  Max upto 4 dates in a month
Minimum Amount Criteria (For list of eligible	Birla Sun Life Tax Relief '96 and Birla Sun life	₹ 1000 per month for all eligible schemes	Birla Sun Life Tax Relief '96 and Birla Sun life
schemes please refer the SIP and CSIP instructions.)	Tax Plan - ₹ 500 / each, Other eligible Schemes- ₹ 1000/ each.		Tax Plan - ₹ 500 / each, Other eligible Schemes- ₹ 1000/ each.
Application with Minor as first applicant	Allowed	Not allowed	Allowed
Ne request you to read Terms and Conditions before a	availing Century SIP		
ACKNOWLEDGEMENT SLIP (To be filled in by the Ir	nvestor) SYSTEMATIC INVESTMENT T	HROUGH NECS / DIRECT DEBIT / P	DC FACILITY APPLICATION FORM
Scheme Name	Plan	Option	Request for Renewal of SIP
Sweep To:- Scheme Name	Plan	Option	Registration of SIP/CSIF
Amount (₹)			Change in Bank Details

## SYSTEMATIC INVESTMENT APPLICATION FORM SIP (WITH MICRO SIP) / CENTURY SIP

Received from Mr. / Ms.



InvestmARN-18500					stamp & Sign Off	ficial Acceptance Point	Date	D M M Y Y Y Y Y  Request for
Ref. Instruction No. G-3 ARN Declaration - Upfront commission sha	ıll be paid directly by the	e investor to the AMFI re	gistered Distributor	s based on the invest			rendered by the distribut	Registration of SIP/CS
Existing Investor Folio No.			Арр	plication No.	E03515			Change in Bank Detail Additional Micro SIP in
New Folio will be Generated for CSIP)  FIRST / SOLE APPLICANT INFO	RMATION (MANDATO	ORV)						ourio iono
Mobile No.	IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	Email Id						
NAME OF FIRST / SOLE APPLICAN	T Mr Mo M/o	Linaiia						
NAME OF THE SECOND APPLICAN								
NAME OF THE THIRD APPLICANT	Mr. Ms. M/s.							
Applicant	PAN* (Mandator	24	KYC Complied	Date of	hirth**	Document Type* (Photo Id/ Address Proof)		Document No."
Sole / First Applicant	PAN** (Wandator	y)		D M M	v	(Photo Id/ Address Proof)	(Mandatory for Micro S	SIP, not for additional Micro SIP in same fol
Second Applicant					V V V X	/		
					YYYY			
Third Applicant				D M M	Y   Y   Y   Y	7		
Guardian/POA Holder	CID 0-1: ++ **	datan, is see: " . 5"	rot/Colo Applicant		YYYY	/		
Ref. Instruction No. G-2 *For Micro AME OF THE GUARDIAN (In case)	=	=			case of Non-in	dividual Investors)		
Mr. Ms. M/s.								
RELATIONSHIP OF GUARDIAN (F	Refer to Instruction No.	. E.24)						
INVESTMENT DETAILS (PLE	ASE REFER INSTRUCTION	NS D & F-1 FOR INFORMATI	ION ON ELIGIBLE SCH	HEMES. ONLY ONE SCH	ME PER APPLICATION	N FORM)		
Birla Sun Life Frontline Equi	ty Fund				PLAN		OPTION	
Birla Sun Life Dividend Yield	•				PLAN		OPTION	
Birla Sun Life '95 Fund					1 27111			
					PLAN		OPTION	
Any Other Scheme BSL					PLAN PLAN		OPTION OPTION	
Any Other Scheme BSL  SWEEP TO Refer G-4  (Please tick (✓) any ONE of the bel  Each Installment Amount (₹) ₹	low as your Installn		_	of your choice. In	PLAN	entries, the highest amount w	OPTION PLAN/OPT	TION
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SWEEP TO Refer G-4  (Please tick (✓) any ONE of the bel Each Installment Amount (₹) ₹  Investment Start Date DDD  Investment Dates 1st Tri  At Birla Sun Life Mutual Fund, we ANYTIME. Call us at 1800-270-7000/to know how.  First Installment through Cheque / Drawn on Bank  Branch  BANK DETAILS (PLEASE FILL ON NECS / DIRECT DEBIT BAN Bank Account No.  Branch  MICR Code  UTHORISATION OF BANK ACCOUNT HE form my/our above mentioned bank accoligned by all applicants if mode of Operatic Section 1900 and 1900	T 20,000/-  M M Y Y  th 10th provide YOU the flet 1800-22-7000 or en  DDD. (MANDATORY FOR INC.)  BY BITHER A OR B. IN COUNT D  WAR ACCOUNT D  DUDER: This is to inform unit with your bank. I/V on is JOINT.  St Account Holder  & Debit mandate rec.	ment amount OR ent  ₹ 10,000/-  Y Y Frequenc  14th  exibility to discontinual us at connect@b  R CSIP) 1st Cheq  CASE INVESTOR FILLS BO  DETAILS (TO BE FILL  Account Typon muthat I/We have regist We authorise the repres	ter the amount of the tree that the tree that the tree that the tree tree tree tree tree tree tree	(max 4 debit date 21st	PLAN  case of multiple  3,000/-   3 (Only one da  Sth   Siria Sun Life Mutt SIP  years - Your Curr  City  ED. IN CASE OF THIR THROUGH NECS/I  e (Debit Clearing) a get it verified and of Account Holder  Authorisatio	Amount  te for CSIP)  ELECT YOUR SIP PERIOD Regard from the form of the first state of th	OPTION  PLAN/OPT  ill be chosen.  efer Instruction E-11  SIP End Date D  years  ated D D //  ss)  CTION NO. (G, 7(ii))  PIN  my/our investment in Birges if any, may be char  Name of Third  Third Acc	Frequency: Monthly Only.  M M Y Y Y Y  Frequency: Monthly Only.  M Please Special Sun Life Mutual Fund shall be m ged to my/our account. Below is to the state of

B. POST DATED CHEQUE DETAILS more	BE FILLED BY INVESTORS WHO WISH TO INVEST THROUGH PO	ST DATED CHEQUES. PLEASE ATTACH THE CHEQUES WITH THIS	FORM)
	Y		To
	GS CURRENT OTHERS	(please specify)	
Drawn on Bank		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Branch		Bank A/C No	
		Built 74 0 No	
4. FOR CENTURY SIP (Please read detailed			
	Mand	<u> </u>	
		therwise The Application Will Be Invalid (Ref. Instruction	
		t disease, stroke, chest pain, kidney disease, AIDS e ease, digestive and bowel disorder, disorder of the bor	
2. Have you within the last 2 years taken any form of	of medication for more than 14 consecutive days to 1	treat an illness or disease?	☐ Yes ☐ No
	nedical practitioner for any condition other than mind	<u>'</u>	☐ Yes ☐ No
	n Life Insurance Company Limited any information r render the insurance cover invalid and void.	complete to the best of my knowledge and belief. I aut relating to my health or employment now or at any tim	
Date of Birth D D M M Y Y Y	Signature of the Life Assured	Date D D M	MYY
GENDER	Sign of the	Place	
NOMINATION DETAILS (Refer Instruction No. F-14)			
I/We do hereby nominate the undermentioned Nomir Nominee (upon such documentation) shall be a valid		no. in the event of my / our death. I / We also understa	nd that all payments and settlements made to such
Nominee Name :	•	Date Of Bir	<b>rth</b> (in case of minor):/
Relationship : Guar	rdian / Parent Name (in case of minor):		
Address :			Signature of Nominee or Parent / Guardian
Witness Name:	Address :		Signature of the Witness
			Signature of the volutess
CDSL Ventures Limited would have to be submitted by Instruction no: E-23)	me / us to MF/AMC. Accordingly I / we understand a	Account Number (PAN) issued by the Income Tax Departr ind agree that I / we shall be responsible for the consequence.	ment of India, a KYC acknowledgment letter issued by uences of non-submission of the same, if any. (refer
nre(s)			
Signature of First Applicant	Second	d Applicant	Third Applicant
	(To be signed by All Applicants	if mode of operation is Joint)	
	CHECI	KLIST	
			Micro SIP (Upto ₹ 50,000
Particulars	Regular SIP	Century SIP (with Life Insurance)	Investment in a year)
Declaration of Good Health	Not Applicable	Mandatory Requirement	Not Applicable
Nomination	Not Required	Mandatory Requirement	Not Required
First Purchase through cheque/ DD Different amount for first cheque and subsequent	Recommended	Mandatory Requirement	Recommended
nstallment	Allowed	Not allowed	Allowed
Common Application Form	Required only for new Investors	Mandatory Requirement for All Investors	Required only for new Investors
nvestment tenure	Investor's choice / Default	Tenure = 55years (Less) Current age	Investor's choice / Default
PAN and KYC Dates	Mandatory Requirement  Max upto 4 dates in a month	Mandatory Requirement  Only 1 date per month	If having a PAN, KYC is mandatory  Max upto 4 dates in a month
Minimum Amount Criteria (For list of eligible	Birla Sun Life Tax Relief '96 and Birla Sun life	₹ 1000 per month for all eligible schemes	Birla Sun Life Tax Relief '96 and Birla Sun life
schemes please refer the SIP and CSIP instructions.)	Tax Plan - ₹ 500 / each, Other eligible Schemes- ₹ 1000/ each.		Tax Plan - ₹ 500 / each, Other eligible Schemes- ₹ 1000/ each.
Application with Minor as first applicant	Allowed	Not allowed	Allowed
Ne request you to read Terms and Conditions before a	availing Century SIP		
ACKNOWLEDGEMENT SLIP (To be filled in by the Ir	nvestor) SYSTEMATIC INVESTMENT T	HROUGH NECS / DIRECT DEBIT / P	DC FACILITY APPLICATION FORM
Scheme Name	Plan	Option	Request for Renewal of SIP
Sweep To:- Scheme Name	Plan	Option	Registration of SIP/CSIF
Amount (₹)			Change in Bank Details

#### **TERMS & CONDITIONS**

#### [A. LIST OF CITIES THROUGH NECS]\*\*

#### (PAYMENT THROUGH NATIONAL ELECTRONIC CLEARING SERVICE OF THE RESERVE BANK OF INDIA)

Delhi, Ludhiana, Amritsar, Jalandhar, Chandigarh, Shimla, Jammu, Raichur, Bikaner, Gangtok, Darjeeling, Anand, Bhavnagar, Kota, Kanpur, Allahabad, Varansi, Lucknow, Dehradun, Gorakhpur, Agra, Jaipur, Bhilwara, Udaipur, Jodhpur, Rajkot, Jamnagar, Ahmedabad, Baroda, Surat, Mumbai, Goa, Pune, Sholapur, Kolhapur, Nasik, Aurangabad, Nagpur, Indore, Bhopal, Gwalior, Jabalpur, Raipur, Hyderabad, Tirupati, Vijaywada, Nellore, Vizag, Kakinada, Bangalore, Mysore, Mangalore, Udipi, Hubli, Gadag, Bijapur, Belgaum, Davangere, Shimoga, Emmkur, Mandya, Gulbarga, Chennai, Pondicherry, Trichy, Madurai, Salem, Erode, Thirupur, Calicut, Trichur, Cochin, Trivandrum, Coimbatore, Kolkata, Bardhaman, Durgapur, Siliguri, Bhubaneshwar Guwahati, Patna, Dhanbad, Jamshedpur, Ranchi, Haldia, Asansol, Cuttack

\*\*(subject to revisions in dates and locations offered)

#### [B. LIST OF BANKS FOR PAYMENT THROUGH AUTO DEBIT]\*\*

PunjabNational Bank (All branches under core banking), Bank of Baroda (All branches under core banking), Union Bank of India (All branches under core banking), Bank of India (All branches under core banking), Bank of India (All Branches), IndusInd Bank (All Branches), Oriental bank of commerce (all branches) and Corporation Bank (All Branches) (ICI Bank (All Branches), Kotak Bank (All Branches), State Bank of India (All Branches)

### \*\*(subject to revisions in dates and locations offered)

Investors are requested to contact the Birla Sun Life Mutual Fund Branches / Call Centers or Please refer www.birlasunlife.com

#### D. SCHEMES AVAILABLE UNDER SIP

C. PDC LOCATIONS

Birla Sun Life Advantage Fund / Birla Sun Life Dividend Yield Plus / Birla Sun Life Tax Plan\* / Birla Sun Life India Opportunities Fund / Birla Sun Life MNC Fund / Birla Sun Life Midcap Fund / Birla Sun Life India GenNext Fund / Birla Sun Life Equity Fund / Birla Sun Life New Millennium Fund / Birla Sun Life Buy India Fund / Birla Sun Life Forottine Equity Fund / Birla Sun Life Tax Relief '96\* / Birla Sun Life Commodity Equities Fund / Birla Sun Life Stund / Birla Sun Life India Reforms Fund / Birla Sun Life Stund / Birla Sun Life India Sun Life India Sun Life India Reforms Fund / Birla Sun Life Stund / Birla Sun Life India Sun

#### **E. GENERAL INSTRUCTIONS FOR SIP**

#### General Instructions

- New investors who wish to enroll for SIP should fill this form in addition to the Common Application Form. Please
  quote the application number of the Common Application Form on this SIP Form. Details of the SIP should be
  provided on this form. Both Forms should be submitted together. Single scheme is allowed per application. For
  multiple transactions, please fill separate forms with first purchase cheque.
- Existing investors needs to fill up only this form and first purchase cheque with existing folio details. The AMC reserves the right to assign any of the existing Folio Number of the investor against multiple applications and / or subsequent purchases under this new application form lodged, with identical mode of holding and address and such other criterions and integrity checks as may be determined by the AMC from time to time.
  - Note: Investors can also start a SIP without any initial Investment. New investors need to submit this application form along with Common Application Form, whereas existing investors can start SIP without initial investment by submitting this form along with existing folio details.
- 3. NECS facility is offered to the investors having bank account in selected cities mentioned above.
- 4. The cities in the list may be modified/updated/changed/removed at any time in future entirely at the discretion of Birla Sun Life Mutual Fund without assigning any reasons or prior notice if any city is removed, SIP instruction for investors in such cities via NECS (Debit) route will be discontinued without prior notice.
- 5. The name of the bank provided for NECS (Debit) should participate in local MICR clearing.
- 6. The investor hereby agrees to abide by the terms and conditions of NECS facility of Reserve Bank of India (RBI).
- 7. SIP form should be submitted 30 days before the first Debit through NECS/Direct Debit.

#### **Mandatory Details**

- In case the application is accompanied with a cheque for the first SIP transaction, it should be drawn on the same bank account which is to be registered for NECS / Auto debit.
- Investor should provide 9 digit MICR code for NECS transaction and complete bank address for SIP auto debit transactions. MICR starting with 000 and end with 000 will not be acceptable for NECS transactions.

#### Default Details

- 10. Default Dates: In case of any ambiguity in selection of investment frequency, the SIP date will be 7 of each month. In case where more than 4 dates are specified, default dates will be 7, 14, 21 & 28 of each month
- 11. Default end date is December 31, 2099. In case the 'End Date' is not mentioned by the investor in the Form, the same would be considered as 31st December, 2099 by default
- 12. Minimum Amount:
  - A] For Monthly SIP: (i) Birla Sun Life Tax Plan and Birla Sun Life Tax Relief '96: Minimum 6 cheques/ Installments of ₹ 500/- each and above.
  - (ii) Other Schemes: Minimum 6 Cheques/ Installments of ₹1,000/-each and above.
- 13. All post-dated cheques have to be issued favouring the individual scheme.
- 14. The initial/ first SIP investment amount can be different from the subsequent SIP amount provided the initial/ first SIP investment amount also confirms to the minimum SIP amount criteria of the respective scheme.
- 15. Investment Dates: Monthly Systematic Investment Plan: Cheques should be of the following dates: 1st and/or 7th and/or 10th and/or 20th and/or 21th and/or 28th of every month.
- 16. Fast Forward Facility: Investors can opt for multiple dates within a month in case of monthly SIP. Investors may choose maximum upto 4 dates from the following dates: 1st and/or 7th and/or 10th and/or 14th and/or 20th and/or 21st and/or 28th of every month.
- 17. Cheques should be drawn payable at locations of Birla Sun Life Asset Management Company Limited branches & authorised centres. Non MICR / outstation post dated cheques will not be accepted for SIP.
- 18. Allotment of Units

Units will be Allotted at the NAV related prices of the 1st and/or 7th and/or 10th and/or 14th and/or 20th and/or 21st and/or 28th of every month (or next business day, if 1st and/or 7th and/or 10th and/or 14th and/or 20th and/or 21st and/or 28th is a non business day). An account statement will be dispatched to the unit holders once every quarter within 10 working days of the end of each quarter. The first account statement will be issued within 10 working days of the initial investment. Further an updated account statement will be sent after each transaction under the special products wherever, e-mail address has been provided, the account statement will be sent through e-mail only.

19. Change of Amount

Investors can change the SIP amount by submitting the following documents 30 days before the next NECS debit date:

- a) A new 'SIP through NECS Facility' Form with revised SIP amount details.
- b) Letter to discontinue the existing SIP
- 20. Change of Bank

In order to change the existing bank account for NECS/SIP Auto Debit investors need to submit following documents 30 days before the next SIP debit

- a) A new 'SIP through NECS Facility' Form with Change of bank details and cancelled cheque of new bank.
- b) Letter to discontinue the existing SIP

- 21. Discontinue / Cancellation of SIP
  - The investor has the right to discontinue SIP at any time he/she so desires by sending a written request 30 days in advance of the immediate next due date to any of the offices of Birla Sun Life Mutual Fund or its Authorized Collection Centres. On receipt of such request SIP will be terminated. Further, Birla Sun life Mutual Fund shall have the right to discontinue the SIP in case of 3 consecutive failures.
- $22. \ \ Conversion of PDC facility in to NECS/ \ Auto \ debit \ Facility$ 
  - Investor with existing SIP facility through Post Dated Cheques can also avail of this facility by submitting the following documents 30 days before the next NECS Debit date:
  - a) SIP through NECS Facility Form along with one cancelled cheque.
  - b) Letter requesting to cancel the existing SIP through PDCs and for returning all the remaining PDCs.
- 23. MICRO SIP:-
  - (a) Micro SIP: In accordance with AMFI notification and Guidelines issued on July 14, 2009, Systematic Investment Plans (SIPs) by investor where aggregate of installments in a rolling 12-month period or in a financial year i.e. April to March does not exceed ₹50,000 (known as "Micro SIP") shall be exempted from the requirement of PAN.
  - (b) This exemption of PAN requirement is only available to individuals (including NRIs but not PIOs), Minors and Sole proprietary firms. HUFs cannot avail this exemption.
  - (c) However in lieu of PAN, investor (including joint holders) has to submit any one current and valid photo identification document from the list below Voter Identity Card, Driving License, Government/Defense identification card, Passport, Photo Ration Card, Photo Debit Card (Credit card not included because it may not be backed up by a bank account), Employee ID cards issued by companies registered with Registrar of Companies, Photo Identification issued by Bank Managers of Scheduled Commercial Banks/Gazetted Officer/Elected Representatives to the Legislative Assembly/Parliament, ID card issued to employees of Scheduled Commercial/State/District Co-operative Banks, Senior Citizen/Freedom Fighter ID card issued by Government, Cards issued by Universities/deemed Universities or institutes under statutes like ICAI, ICWA, ICSI etc., Permanent Retirement Account No (PRAN) card issued to New Pension System (NPS) subscribers by CRA (NSDL), Any other photo ID card issued by Central Government/State Governments/Municipal authorities/Government organizations like ESIC / EPFO. The document submitted shall be self attested and attested by the ARN holder, if any, mentioning the ARN number.
  - (d) Investors are also required to submit self attested Proof-of-address document mentioned in application form for availing Micro SIP. In case the valid photo identification document submitted alongwith for availing Micro SIP also contains the address of the investor as mentioned in this form, then a separate proof-of-address document shall not be required to be submitted. Investors may attach any of the following documents as proof-of-address: Latest Telephone bill, Latest Bank Passbook, Latest Bank account statement, Ration card, Latest Demat Account statement, Registered Lease/sale agreement of residence, Proof of address issued by Bank Managers of Scheduled Commercial Banks / Multinational Foreign Banks / Gazetted Officer / Notary Public / Elected Representatives to the Legislative Assembly / Parliament / Document issued by any Government or Statutory Authority.
    - \* These documents should not be more than three months old as on date of submission of this form.

      Investors residing in the state of Sikkim are required to submit sufficient documentary evidence to Birla Sun Life

      Mutual Fund for verifying that they are residents of State of Sikkim and the application form should mention the
      address of the state of Sikkim.
  - (e) Please note that investors holding a valid Permanent Account Number (PAN) issued by Income Tax Department are mandatorily required to be KYC compliant and submit the KYC acknowledgment letter alongwith valid photo identification document for availing Micro SIP.
  - (f) Additional Micro SIP in same folio: For Subsequent Micro SIP applications, investors can quote the existing folio number where a Micro SIP has been registered and need not resubmit the supporting document.
  - (g) In case of any deficiencies in the supporting documents or in case of the aggregate of SIP investments exceeding Micro SIP threshold, the Mutual Fund reserves the right to reject the applications.
  - (h) In case the first Micro SIP installment is processed, and the application is found to be defective, the Micro SIP registration will be ceased for future installments. No refund shall be made for the units already allotted and the investors may redeem their investments.
- 24. "On behalf of Minor" Accounts: Name of Guardian must be mentioned if investments are being made on behalf of a minor. Date of birth is mandatory in case of minor. The minor shall be the first and the sole holder in the account (folio). No joint holder will be allowed in an account (folio) where minor is the first or sole holder. Guardian in the account (folio) on behalf of the minor should either be a natural guardian (i.e. father or mother) or a court appointed legal guardian and the same must be mentioned in the space provided in application form. Copy of document evidencing the date of birth of the minor and relationship of the guardian with the minor (whether natural or legal guardian) should mandatorily be provided while opening of the account (folio). Also, nomination shall not be allowed in a folio/account held on behalf of a minor.

<sup>#</sup> An open-ended income scheme. Monthly income is not assured and is subject to availability of distributable surplus.

<sup>\*</sup> An open ended Equity Linked Savings Scheme (ELSS) (All investments in the scheme are subject to a lock-in period of 3 years from the date of allotment.)

#### F. TERMS & CONDITIONS CENTURY SIP

#### 1. DESIGNATED SCHEMES FOR BIRLA SUN LIFE CENTURY SIP (HEREINAFTER REFERRED TO AS CENTURY SIP)

Birla Sun Life Century SIP as an add-on, optional feature will be available under the following Designated Schemes and such other schemes as may be decided by BSLAMC from time to time in compliance with SEBI (Mutual Funds) Regulations 1996.

Birla Sun Life Infrastructure Fund	Birla Sun Life Small & Midcap Fund	Birla Sun Life Freedom Fund
Birla Sun Life MNC Fund	Birla Sun Life 95 Fund	Birla Sun Life Midcap Fund
Birla Sun Life Basic Industries Fund	Birla Sun Life Advantage Fund	Birla Sun Life New Millennium
Birla Sun Life India Opportunities Fund	Birla Sun Life International Equity Fund	Birla Sun Life Frontline Equity Fund
Birla Sun Life India GenNext Fund	Birla Sun Life Special Situations Fund	Birla Sun Life Tax Relief 96*
Birla Sun Life Dividend Yield Plus	Birla Sun Life Tax Plan*	Birla Sun Life Top 100 Fund
Birla Sun Life Commodity Equities Fund	Birla Sun Life Equity Fund	Birla Sun Life Buy India Fund
Birla Sun Life India Reforms Fund	Birla Sun Life Index Fund	

<sup>\*</sup>An Open-ended Equity Linked Savings Scheme (ELSS) with a lock-in of 3 years.

Only individual investors, whose age is 18 years and above but less than 46 years, at the time of the first investment.

- Investors enroll for investments through Century SIP, in Designated Schemes.
   Investors sign genuine "Good Heath Declaration" and also provide their Date of Birth, Gender and Nominee details at

Investions sign genuine Good read in Decidation and and provide their Date of Dirac, Goraca and Romana Strains of the specified places in the application form In case of joint unit holders in the scheme, only the first unit holder would be eligible for the insurance cover. Non Resident Indians (NRIs) and Persons of Indian Origin (PIOs) are elligible to invest in Birla Sun Life Century SIP subject to fulfillment of certain additional criteria refer 'Additional Criteria for availing Birla Sun Life Century SIP (CSIP) for NRI and PIOs" given below

#### INVESTMENT AMOUNT IN CENTURY SIP

- Minimum: ₹ 1000 per month
- · Maximum: No upper limit
- Change of CSIP amount is not applicable. Investors should note that once CSIP is availed, CSIP amount cannot be changed.

#### 4. MODE OF PAYMENT

- Payment of Century SIP can be through Direct Debit/NECS or post Dated Cheques(PDCs)
   Resident investors may make payment by cheque payable locally in the city where the application form is submitted at the local Birla Sun Life Asset Management Company Ltd. (BSLAMC) Offices/Authorised Collection Centres.
   The cheque should be drawn on any bank which is situated at and is a member of the bankers clearing house. Cheque drawn on the bank not participating in the clearing house will not be accepted.

#### TENURE OF CENTURY SIP

55 Years less the current completed age of the investor e.g. Eligible investor may avail of the Century SIP for such period (in years and whole of months) as may be remaining for the attainment of 55 yrs of age. Thus, for an investor at the age of 40 yrs 5 months tenure of Century SIP shall be a period of 14 years and 7 months i.e. period remaining for the attainment of 55 yrs of age.

#### DISCONTINUATION OF CENTURY SIP

- Investor intimates the AMC to discontinue Century SIP, or
- Investor defaults Century SIP installments for two consecutive months during the tenure of the Century SIP. or
- Investor defaults Century SIP installments for four separate occasions (months) during the tenure of the Century SIP There shall be no provision to revive the Century SIP, once discontinued

Load Structure under Century SIP would be:

Entry Load	Nil
Exit Load**	As applicable to respective schemes

<sup>\*\*</sup>In the unfortunate event of death of the investor, no exit load on redemption/switching out of units by the nominee/ joint holder, as the case may be

#### GROUP LIFE INSURANCE

#### Amount of Life Insurance Cover:

If Century SIP continues, the insurance cover would be as follows

: 10 times the monthly Century SIP installment Year 1 : 50 times the monthly Century SIP installment

Year 3 onwards: 100 times the monthly Century SIP installment

All the above mentioned limits are subject to maximum cover of ₹ 20 lacs per investor across all schemes/plans/folios.

If Century SIP discontinues, the insurance cover would be as follows:

· Century SIP discontinues before 3 years: Insurance cover stops immediately

Century SIP discontinues after 3 years: Insurance cover equivalent to the value of units allotted under Century SIP investment at the start of the each policy year, subject to a maximum of

100 times the monthly installment.

#### 9. COMMENCEMENT OF INSURANCE COVER

The Insurance cover will start from the commencement of Century SIP, However, only accidental deaths will be covered for the first 45 days

#### 10. CESSATION OF INSURANCE COVER

The insurance cover shall cease upon occurrence of any of the following:

- At the end of the tenure. i.e., upon completion of 55 years of age.
- . Discontinuation of Century SIP installments within 3 years from the commencement of the same
- Redemption / switch-out (fully or partly) of units purchased under Century SIP before the completion of the Century

#### 11. REVIVAL OF INSURANCE COVER

There shall be no provision for revival of insurance cover, once the insurance cover ceases as stated above.

#### 12. EXCLUSIONS FOR INSURANCE COVER

No insurance cover shall be admissible in respect of death of the unit holder (the insured investor) on account of -

- Death due to suicide within first year of commencement of Century SIP
- Death within 45 days from the commencement of Century SIP installments except for death due to accident
- Death due to pre-existing illness, disease(s) or accident which has occurred prior to commencement of Century SIP

#### 13. ADDITIONAL CRITERIA FOR AVAILING BIRLA SUN LIFE CENTURY SIP (CSIP) FOR NRI AND PIOS

- ADDITIONAL CRITERIA FOR AVAILING BIRLA SUN LIFE CENTURY SIP (CSIP) FOR NRI AND PIOS

  The CSIP facility can also be availed by the NRI/PIO provided they reside in one of the following countries:
  Australia, Austria, Bahamas, Bahrain, Belgium, Brunei, Bulgaria, Canada, China, Croatia, Cyprus, Denmark,
  Finland, France, Germany, Gibraltar, Greece, Hong Kong, Hungary, Ireland, Italy, Japan, Luxembourg, Mauritius,
  Moldova, Netherlands, New Zealand, Norway, Oman, Poland, Portugal, Qatar, Romania, Seychelles, Singapore,
  South Africa, South Korea, Spain, Sweden, Switzerland, Taiwan, Turkey, UAE, UK, USA

  NRIs / PIOS need to submit a proof of residence duly certified in original by local authority in the country of
  residence at the time of submission of CSIP Application Form. In case the proof is in any language other than
  English the same must be translated to English and certified by Government Authority in country of residence or
  by the Indian Embassy.

  All claims shall be settled in INR only and the then prevailing tax rates if any will be applied.

#### 14. NOMINATION

- The nomination is mandatory for individuals applying for CSIP facility. In case the nomination details are incomplete in any nature, the Century SIP Application will be treated as a normal SIP.

  Unit holder can nominate only one person in whom the units held by him and the eligible insurance cover
- shall yest in event of his / her death.
- A minor can be nominated and in that event, the name and address of the guardian of the minor nominee shall be provided by the unit holder. The Applicant is advised that, in case of Single Holding, the Guardian to a
- Minor Nominee should be a person other than the Applicant.

  Nomination can also be in favour of the Central Government, State Government, a local authority, any person designated by virtue of these offices or a religious or charitable trust.

  The Nominee shall not be a trust, society, body corporate, partnership firm, Karta of Hindu Undivided Family
- v) or a Power of Attorney holder. A non-resident Indian can be a Nominee subject to the exchange controls in force, from time to time.

  Nomination in respect of the units stands rescinded upon the transfer of units.
- Transfer of units in favour of a Nominee shall be valid discharge by the Asset Management Company against the legal heir.
  The cancellation of nomination can be made only by those individuals who hold units on their own behalf
- singly or jointly and who made the original nomination.

  On cancellation of the nomination, the nomination shall stand rescinded and the Asset Management Company shall not be under any obligation to transfer the units in favour of the Nominee.

#### 15. CSIP INVESTMENT AND PAYMENT DETAILS

- Applicants should indicate the Option (Dividend / Growth / Sweep) for which the application is made, by indicating the choice in the appropriate box provided for this purpose in the Application Form. In case Applicants wish to opt for both the Options, separate CSIP Application Forms will have to be filled. The first CSIP installment can carry any date and must be a cheque/DD payment. The second instalment in case of monthly CSIP will be processed on the available CSIP dates (currently 1st, 7th, 10th, 14th, 20th, 21st or 28th of every month) indicated by the investor, but immediately following the expiry of 30 Business Days from the date of processing the first CSIP. If the choice of date for the second instalment is not indicated by the investor, the second instalment of CSIP will be processed on the earliest CSIP date (1st, 7th, 10th, 14th, 20th, 21st or 28th) immediately following the expiry of 30 Business Days from the date of processing the first CSIP installment. CSIP installment
- CSIP installment.
  All cheques must be drawn in favour of "Scheme Name" and crossed "Account Payee Only". A separate cheque must accompany each application /each Scheme.
  Birla Sun Life Mutual Fund / AMC, reserves the right to reject any application inter alia in the absence of fulfilment of regulatory requirements, fulfilment of requirements of the Scheme Information Document and furnishing necessary information to the satisfaction of the Mutual Fund / AMC.
  Century SIP will continue till you turn 55 years. Before this, if you decide to stop your CSIP, you have to intimate to the AMC or Authorised Collection Centre 30 working days prior to next CSIP date.

## 16. CSIP PAYMENT THROUGH NATIONAL ELECTRONIC CLEARING SERVICE (DEBIT CLEARING) / DIRECT DEBIT FACILITY OF THE RESERVE BANK OF INDIA (RBI)

- The bank account provided for NECS (Debit) should participate in local MICR clearing. Investor will not hold Birla Sun Life Mutual Fund, its registrars and other service providers responsible if the transaction is delayed or not effected or the investor bank account is debited in advance or after the specific CSIP date due to various clearing cycles of NECS / Direct Debit Facility. Birla Sun Life Mutual Fund and other service providers shall not be responsible and liable for any damages / compensation for any loss, damage etc. incurred by the investor. The investor assumes the entire risk of using this facility and takes full responsibility. Birla Sun Life AMC and its service providers reserve the right to disclose the details of the Investors and their transactions using the CSIP NECS / Direct Debit Facility to third parties for the purposes of verification and execution of the NECS / Direct Debit Facility as also for the purpose of law enforcement, fraud prevention, audit and inspection requirement etc.

  The Investor undertakes and agrees that the CSIP Auto Debit Facility requested for via this Form is subject to acceptance of the terms and conditions mentioned in Scheme Information Document of the Scheme.
- acceptance of the terms and conditions mentioned in Scheme Information Document of the Scheme

#### 17. GOOD HEALTH DECLARATION

Good Health declaration section 4 in application form is mandatory & needs to be filled up completely else the Century SIP Application form will be treated as Normal/ Regular SIP.

#### 18. OTHER TERMS AND CONDITIONS

- The Group Life Insurance Cover will be governed by the terms, conditions & exclusion of the insurance

- The Group Life Insurance Cover will be governed by the terms, conditions & exclusion of the insurance policy with the relevant Insurance Company as determined by the AMC.

  Grant of insurance cover to any individual member shall be discretionary on part of Life Insurance Company.

  Anew folio will be created in this facility even for existing customers. Other regular / fresh purchases will not be allowed in this folio, and they will be maintained separately. Consolidation of folios will not be allowed. In case of death of the first unit holder, his / her legal representatives may file a claim directly with the designated branch of the Insurance Company supported by all relevant documents as required by the Insurance company. All insurance claims will be settled in India and shall be payable in Indian Rupees only. Settlement procedure will be as stipulated by the Insurance Company.
- The insurance claims will be settled in initial and island be payable in initial request only, settlement procedure will be as stipulated by the Insurance Company. Insurance claims will be directly settled by the Insurance Company. There will be only one insurance cover linked to unique investor. This offer from the Insurance Company (with whom the AMC ties up) is being brought to the investors of the Scheme by the AMC on a best effort basis. The AMC will not be responsible or liable for maintaining service levels and/or any delay in processing claims arising out of this facility.
- responsible or liable for maintaining service levels and/or any delay in processing claims arising out of this facility.

  The Mutual Fund, Trustees, AMC, or their Directors, officers or employees shall not be liable for any claims (including but not limited to rejection of any claim, non-settlement, delays etc.) arising out of the insurance cover provided to the unit holder. The Fund is bringing this offer to the investors of the Scheme only as an additional facility and is not acting as an agent for marketing/sales of insurance policies.

  Subject to what has been stated above, the AMC reserves a right to modify / annul the said Group Insurance Cover on a prospective basis. The AMC also reserves the right to change the insurance company from time to time.
- company from time to time.
- company from time to time.

  Charges of the insurance cover will be entirely borne by the AMC.

  Investors opting for Birla Sun Life Century SIP agree and confirm to have read, understood and accepted the Terms of Century SIP and Insurance cover.

  Insurance is subject matter of solicitation.

  All the other terms and conditions of the respective Scheme Information document(s) will remain

#### 19. APPLICATIONS NOT COMPLETE IN ANY RESPECT ARE LIABLE TO REJECTED.

#### G. COMMON INSTRUCTIONS FOR SIP/ CENTURY SIP

#### 1. DISCLAIMER

- (i) Investors will not hold Birla Sun Life Mutual Fund, its Registrars and other service providers responsible if the transaction is delayed or not effected or the investor bank account is debited in advance or after the specific SIP date due to various clearing cycles of NECS.
- (i) Birla Sun Life Mutual Fund, its Registrars and other service providers shall not be responsible and liable for any damages/compensation for any loss, damage etc. incurred by the investor. The investor assumes the entire risk of using this facility and takes full responsibility.
- (i) Birla Sun Life Mutual Fund reserves the right to reject any application without assigning any reason thereof.
- 2. It is compulsory for all investors to quote their Permanent Account Number (PAN) and submit copy of the PAN card issued by the Income Tax Department, irrespective of the amount of investment, while making an application for Purchase of Units. In case of joint applicants, PAN details of all holders should be submitted. In case the investor making the application is a minor, PAN details of the Guardian must be submitted. Investors residing in the state of Sikkim are exempt from the mandatory requirement of PAN proof submission, however sufficient documentary evidence shall have to be submitted to Birds Sun Life Mutual Fund for verifying that they are residents of State of Sikkim. Investors (being individuals) applying for Micro SIP registrations are exempt from mandatory requirement of PAN submission. For further details on Micro SIP, documents required etc please refer instructions (E-23) in SIP Application Form.
- 3. DIRECT APPLICATIONS: Investors should ensure to write the word 'DIRECT' in the column 'ARN No' or 'Broker Code' in their applications for purchases/additional purchases/switches/fresh Systematic Investment Plans (SIP)/ fresh Systematic Transfer Plans (STP) in all such cases where applications are not routed through any distributor/agent/broker. In cases where unit holder uses a pre-printed transaction slip/application form where details in the 'ARN No' or 'Broker Code' column is already printed, unit holder should cancel the ARN No/ Broker Code, write 'DIRECT' in the said column. It should also be counter signed by the unit holder/all joint holder(s). Transactions slips/application forms where the column under 'ARN No or 'Broker Code' is provided, has to be filled by the unit holder as 'DIRECT' for processing the same as Direct applications. Investors can submit their applications for purchases/additional purchases/switches/fresh SIP/ fresh STP at any of the Official Point(s) of Acceptance of Birla Sun Life Mutual Fund. The list of Official Point(s) of Acceptance is available on the website of Birla Sun Life Mutual Fund (www.birlasunlife.com).
- 4. DIVIDEND SWEEP FACILITY: i) Under this Facility the Unitholders can opt for switching the dividend earned under any of the Open-ended Scheme into any other Open-ended Equity Scheme or into the Retail Plan (wherever available) of any of the following Open ended schemes of Birla Sun Life Mutual Fund viz., Birla Sun Life Savings Fund, Birla Sun Life Ultra Short Term Fund, Birla Sun Life Income Flud, Birla Sun Life Income Plus, Birla Sun Life Cash Manager, Birla Sun Life Gilt Plus, Birla Sun Life Government Securities Fund, Birla Sun Life Dynamic Bond Fund, Birla Sun Life Medium Term Plan, Birla Sun Life Monthly Income, Birla Sun Life MIP, Birla Sun Life MIP II or Birla Sun Life Short Term Opportunities Fund. In case the investor fails to specify his preference of Option/Facility for the scheme into which the dividend has to be sweeped, Growth option under the respective Scheme/Plan shall be default option and the application form shall be processed accordingly.
  - ii) For debt Schemes: Under Dividend Sweep Facility the unitholders can opt for switching the dividend earn under open ended debt schemes into any other equity or balanced scheme of Birla Sun Life Mutual Fund. The dividend (net of applicable TDS, if any) shall be switched subject to minimum investment/sweep amount of ₹ 1000 or the minimum investment eligibility criteria of the scheme into which the dividend is sweeped in; whichever is higher, at applicable NAV based prices plus applicable load, (ex-dividend NAV, if the opted Scheme has a record date on the date of exercise of sweep option).
- 5. KNOW YOUR CLIENT (KYC): According to guidelines issued by SEBI under 'The Prevention of Money Laundering Act, 2002', Mutual Funds are required to follow enhanced know your customer (KYC) norms. Birla Sun Life Asset Management Company Limited (IBSLAMC) has made arrangements with CDSL Ventures Limited ("CVL"), to process KYC compliance. Investors can visit branches of BSLAMC or may visit www.birlasunlife.com, www.amfiindia.com and www.cdslindia.com to know detailed procedure for KYC compliance. On submission of KYC application alongwith the prescribed documents 'KYC Acknowledgement letter' will be issued by CVL to the applicant.

Effective January 01, 2011 it is mandatory for all category of investors to provide a copy of KYC Acknowledgement letter issued by CVL for all investment transactions made on or after January 01, 2011, irrespective of amount of investment.

To further clarify, the above category of investors shall include:

- i. their constituted Power of Attorney (PoA) holder, in case of investments through a PoA
- ii. each of the applicants, in case of investments in ioint names; and
- iii. Guardian in case of investments on behalf of minor.

Applications without KYC Acknowledgement letter for the specified category of investors are liable to be rejected. Provided further, where it is not possible to verify the KYC compliance status of the investor at the time of allotment of units, the BSLAMC shall verify the KYC compliance status of the investor within a reasonable time after the allotment of units. In the event of non compliance of KYC requirements, the BSLAMC reserves the right to freeze the folio of the investor(s) for any kind of transactions or affect mandatory redemption of unit holdings of the investors at the applicable NAV, subject to payment of exit load, if any and recovery of unamortized NFO expenses.

Investors who have obtained MIN allotment letter by submitting the PAN copy are deemed to be KYC compliant. Investors should note that on completion of KYC Compliance all details of the investor in the Mutual Fund records will be replaced by the details as given in KYC Application Form by the investor to the CVL. Any change in this details like change of Name / Address / Status /Signature, etc. should be given by Investor directly to CVL in the prescribed manner.

6. LIST OF MANDATORY FIELDS: NECS Debit Bank Account Details / Authorization bank details should be same, MICR CODE other than core banking and auto debit banks, Each SIP amount, Scheme name with option, Start date, Signature on NECS Mandate/PDC and Bank Authorisation. If any of these fields is left blank, the Application form is liable to be rejected.

#### 7. RESTRICTION ON ACCEPTANCE OF THIRD PARTY PAYMENT:

(i) Pursuant to the AMFI Best Practice Guidelines circular on 'Risk mitigation process against Third- Party Cheques in mutual fund subscriptions' read with compliance with 'Know your Customer (KYC)' norms under Prevention of Money Laundering Act, 2002 (PMLA), Birla Sun Life Asset Management Company Limited (BSLAMC)' Birla Sun Life Mutual Fund (BSLMF) shall not accept applications for subscriptions of units accompanied with Third Party Payments, except in the cases as enumerated below in para (iii).

- (iii) "Third Party Payment" means payment through an instrument issued from a bank account other than that of the beneficiary investor. In case of payments from a joint bank account, the first named investor/holder of the mutual fund folio has to be one of the joint holders of the bank account from which payment is made.
- (iii) BSLAMC shall not accept subscriptions accompanied with Third Party Payments except in the following exceptional situations subject to submission of requisite documentation/declarations enumerated in para (iv)
  - a. Payment by Parents/Grand-Parents/Related persons on behalf of a minor in consideration of natural love and affection or as gift for a value not exceeding ₹ 50,000/- (each regular purchase or per SIP installment) However, this restriction will not be applicable for payment made by a guardian whose name is registered in the records of Mutual Fund in that folio as a guardian.
  - b. Payment by Employer on behalf of employee under Systematic Investment Plans (SIP) through Payroll deductions.
  - c. Custodian on behalf of an FII or a client.
- iv) In case of 'exceptional situations' mentioned above, investors are required to submit following documents/ declarations alongwith the application form without which such applications will be rejected/not processed/ refunded:
  - a. Mandatory KYC for all Investors (guardian in case of minor) and the person making the payment i.e. third party. In order for an application to be considered as valid, investors and the person making the payment should attach their valid KYC Acknowledgement Letter to the application form.
  - b. A separate, complete and valid 'Third Party Payment Declaration Form', inter alia, containing the details of the bank account from which the payment is made and the relationship with the investor(s). The declaration has to be given by the person making the payment i.e. Third Party. Please contact the nearest Investor Service Centre (ISC) of BSLAMC or visit our website www.birlasunlife.com for the said Declaration Form.
    - BSLAMC/BSLMF shall verify the source of funds to ensure that funds have come from the drawer's account only
- (v) Investors are requested to note that, in case of:
  - a. Payment by Cheque: An investor at the time of his/her purchase must provide the details of his pay- in bank account (i.e. account from which a subscription payment is made) and his pay-out bank account (i.e. account into which redemption/dividend proceeds are to be paid). If the name/bank account number is not pre-printed on the cheque and signature on the cheque does not match with signature on the application, then the first named applicant/investor should submit any one of the following documents:
    - a copy# of the bank passbook or a statement of bank account having the name and address of the account holder and account number:
    - (iii) a letter\* (in original) from the bank on its letterhead certifying that the investor maintains an account with the bank, along with information like bank account number, bank branch, account type, the MICR code of the branch & IFSC Code (where available).

# Investors should also bring the original documents along with the documents mentioned in (I) above to the ISCs/Official Points of Acceptance of BSLMF. The copy of such documents will be verified with the original documents to the satisfaction of the BSLAMC/BSLMF. The original documents will be returned across the counter to the investor after due verification.

\*In respect of (ii) above, it should be certified by the bank manager with his/her full signature, name, employee code, bank seal and contact number.

Investors should note that where the bank account numbers have changed on account of the implementation of core banking system at their banks, any related communication from the bank towards a change in bank account number should accompany the application form for subscription of units.

Payment by Prefunded Instrument: (1) If the subscription is settled with pre-funded instruments such as Pay Order, Demand Draft, Banker's cheque, etc., a Certificate (in original) from the Issuing banker must accompany the purchase application, stating the Account holder's name and the Account number which has been debited for issue of the instrument. The account number mentioned in the Certificate should be a registered bank account or the first named unitholder should be one of the account holders to the bank account debited for issue of such instruments. Investors may also submit a copy of the acknowledgement from the bank, wherein the instructions to debit carry the bank account details and name of the investor as an account holder, or a copy of the passbook/bank statement evidencing the debit for issuance of a DD, provided bank account number has to match with the details provided in the application form and name should match with the name of the first named unitholder.

(2) A pre-funded instrument issued by the Bank against Cash shall not be accepted for investments of ₹ 50,000/- or more. This also should be accompanied by a certificate from the banker giving name, address and PAN (if available) of the person who has requested for the payment instrument. The name mentioned on the Certificate should match with the name of the first named unitholder and certificate must state such investor's bank account number and PAN as per bank record, if available.

The Certificate(s) mentioned in (1) and (2) above should be duly certified by the bank manager with his/her full signature, name, employee code, bank seal and contact number.

#### c. Payment by RTGS, NEFT, Bank transfer, etc:

A copy of the instruction to the bank stating the account number debited must accompany the purchase application. The account number mentioned on the transfer Instruction copy should be a registered bank account or the first named unitholder should be one of the account holders to the bank account.

In case the application for subscription does not comply with the above provisions, BSLAMC/BSLMF retains the Sole and absolute discretion to reject/not process such application and refund the subscription money and shall not be liable for any such rejection.

#### 8. Email communication

Account Statements, Quarterly Newsletter, Annual Reports and Transaction Confirmation can be sent to Unit holders by post / e-mail. Should the Unit holder experience any difficulty in accessing in the electronically delivered documents, the unit holder shall promptly inform the same to the Mutual Fund. It is deemed that the Unit holder is aware of all security risks including possible third party interception of the documents and contents of the documents becoming known to third parties.

Name(s) of the Scheme(s)	Birla Sun Life Advantage Fund						Birla Sun Life Dividend Y	ield Plus			
Type of Scheme	An Open ended Growth Scheme					1	An Open ended Growth scheme				
Investment Objective		The objective of the scheme is to achieve long-term growth of capital, at relatively moderate levels of risk through a diversified research based investment approach.						The objective of the scheme is to provide capital growth and income by investir primarily in a well-diversified portfolio of dividend paying companies that have a relative high dividend yield.			
Asset Allocation Pattern of the scheme	Types of Instruments			nal Allocati of Net Asse			Types of Instruments		Normal Allocation (% of Net Assets)		
	. , . ,	Equity and Equity Related Instruments At least 70%  Debt and money market instruments. Upto 30%						Instruments nstruments		Jpto 100% Jpto 10%	
Risk Profile of the Scheme	Mutual Fund investments are subje additional Information/Scheme Info factors before investment. For sumn page 46.	rmation Docu	ment care	efully for d	etails on risk	r t	Mutual Fund investments additional Information/So factors before investmer refer page 46.	cheme Inforn	nation Docui	ment carefully	/ for details on ri
Investment Strategy & Risk Control	For details on Investment Strategy &	Risk Control m	ieasure ple	ease refer P	age No. 47.	ı	For details on Investment	Strategy & Ri	sk Control m	neasure pleas	e refer Page No.
No. of Folios & AUM	Folios: 41,553 AUM in Crs: ₹348.20					1 '	Folio: 118,117 AUM in Crs: ₹877.49				
Plans and Options	Dividend (Payout & Reinvestment &	Sweep option)	& Growth	1			Plans ; Dividend (Payout, PF Plan: Dividend (Payout	& Reinvestm	nent & Swee		
Minimum Application Amount / Number of Units	Purchase (including switch-in) : ₹ 5, Additional Purchase (including switch Repurchase : In Multiples of ₹ 1/-	000/- n-in) : ₹ 1,000/	/_				Purchase (including switch-in) : ₹ 5000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/-				
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt Acceptance of Birla Sun Life Mutual Fu		tion reques	at the Offi	cial Points of		Within 10 working days of the receipt of the redemption request at the Official Points Acceptance of Birla Sun Life Mutual Fund.				
Benchmark Index	BSE Sensex					S &P CNX 500					
Dividend Policy	The Scheme may declare dividends availability of distributable surplus.	at the discret	tion of the	Trustee, s	ubject to the		The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus.				
Name of the Fund Manager	Mr. Ajay Garg					Mr. Nishit Dholakia					
Name of the Trustee Company	Birla Sun Life Trustee Company Priv	ate Limited				Birla Sun Life Trustee Company Private Limited					
Performance of the scheme Compounded annualised returns	Compounded annualised returns (%) Birla Sun Life Advantage Fund - Gr		on as at A	pril 29, 201	1.		Compounded annualised r Birla Sun Life Dividend	, ,		on as at April 2	9, 2011.
	Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception		Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception
	BSLAF Gr	2.34	3.26	6.70	19.95		BSLDYP Gr	14.12	19.84	15.06	30.21
	BSE Sensex	9.33	3.26	9.70	11.15		CNX500	6.39	2.92	8.53	24.83
	Inception - February 24,1995  Note: Past performance may or ma *Absolute Returns						Inception - February 26, Note: Past performation *Absolute Returns		may not be si	ustained in fut	ure.
	120.00 100.00 - 93.63 80.00 - 60.00 - 40.00 - 20.00 - 40.00 - 60.00 - 2010-11 2009-10	-40.95 -37.94 2008-09	9.14	2006-0	89		120.00 100.00 - 80.00 - 60.00 - 40.00 - 20.00 - 15.49 6.47 -20.00 - -40.00 - -60.00 - 2010-11	2009-10	-22.42 -40.02 2008-09	15.71 21.51	8.07 -4.50
	■ Birla Sun Life Adv	antage Fund - Gro	wth ■ BSE	Sensex			■ Birla	Sun Life Dividen	d Yield Plus - Gr	rowth ■ S&P CN	IX500

· No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. · For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP.  $\cdot$  For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no

entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

· No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units.  $\cdot \text{For STP}/\text{SWP facility and applicable load structure, please refer to instructions on STP}/\text{SWP} \cdot \text{For STP}/\text{SWP} \cdot \text{SWP} \cdot \text{For STP}/\text{$ Century SIP facility and applicable load structure, please refer to instructions on Century SIP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

· In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

#### (ii) Recurring expenses [% of Net Assets]

First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00%

Balance : 1.75% Actual (unaudited) expenses for the financial year ended March 31, 2011: 2.31%

First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00%

Balance : 1.75% Actual (unaudited) expenses for the financial year ended March 31, 2011: 2.20%

Name(s) of the Scheme(s)	Birla Sun Life Midcap	Fund					Birla Sun Life MNC Fund						
Type of Scheme	An Open ended Growt	h scheme					An Open ended Growth Scheme						
Investment Objective	The investment objectiv risk by investing primar fund focused on large returns than a fund focu	'ily in 'Mid-Cap' and liquid sto	Stocks. The cks. Concon	level of risk nitantly, the	is somewhat higher	than a	moderate levels of risk by making investments in securities of multinationa						
Asset Allocation Pattern of the scheme	Types of Instruments				Normal Allocation (%of Net Assets)		Types of Instruments Normal Allocatio (% of Net Assets						
	Equity & Equity Relate	d instruments	of Midcap c	ompanies	65% - 100%		Equity and Equity Related Instrum	ents		Upto 100	)%		
	Equity & Equity Relat than Midcap Compani		s of compa	nies other	0% - 35%		Debt & Money market instruments	3		Upto 209	6		
	Cash, Deposits & Mor Mibor linked short ter		truments inc	cluding	0% - 20%								
Risk Profile of the Scheme	Mutual Fund investme additional Information factors before investme page 46.	n/Scheme Info	ormation Do	cument ca	refully for details (	on risk	Mutual Fund investments are subj additional Information/Scheme In factors before investment. For sun page 46.	formation D	ocument (	carefully fo	r details on ris		
Investment Strategy & Risk Control	For details on Investm	ent Strategy &	Risk Contro	l measure p	lease refer Page No	. 47.	For details on Investment Strategy	/ & Risk Cor	ıtrol meası	ıre please r	efer Page No. 47		
No. of Folios & AUM	Folios: 194,299 AUM in Crs: ₹ 1,653.5	57					Folios: 42,959 AUM in Crs:₹ 242.85						
Plans and Options	Dividend (Payout, Rei			lity) & Grow	rth		Dividend (Payout, Reinvestment a		option) & G	irowth			
Minimum Application Amount / Number of Units	Purchase (including s Additional Purchase (i Repurchase : In Multip	includinģ switc		00/-			Purchase (including switch-in) : ₹ Additional Purchase (including sw Repurchase : In Multiples of ₹ 1/-	f 5000/- vitch-in) : ₹	1,000/-				
Despatch of Repurchase (Redemption) Request	Within 10 working day Official Points of Acce				est at the		Within 10 working days of the reco				the		
Benchmark Index	CNX Midcap						CNX MNC						
Dividend Policy	The Scheme may decl the availability of distr			on of the Tr	ustee, subject to		The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus.						
Name of the Fund Manager	Mr. Sanjay Chawla						Mr. Ajay Garg						
Name of the Trustee Company	Birla Sun Life Trustee				1 100 0044		Birla Sun Life Trustee Company Private Limited						
Performance of the scheme : Compounded annualised returns	Compounded annualis Birla Sun Life Midcap I	٠,	of Growth o	ption as at i	April 29, 2011.		Compounded annualised returns (%) as at April 29, 2011.  Birla Sun Life MNC Fund - Growth						
·	Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception		Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception		
	BSLMCF - Gr	0.06	8.35	12.59	32.00		BSLMNCF Gr	16.69	19.88	12.34	19.76		
	CNX Midcap	3.24	5.36	9.78	24.90		CNX MNC	5.23	10.55	6.33	12.65		
	Inception - October 03, Note: Past performar *Absolute Returns	nce may or may					Inception - December 27, 1999 Note: Past performance may or *Absolute Returns	·					
	200.00 - 150.00 -	143.22 124.51	n (Financiai Yr	Apr-Mar)			120.00 — 102.16 1 100.00 — 80.00 — 60.00 —	Return (Finan	ciai Yr Apr-ivi	ar)			
	50.00 - 3.42	50.00 - 32.51 28.50 3.42 7.25 1.31							4	.83 7.74	12.31		
	-50.00 -		-45.69 -45.40				-20.00 -				-3.16		
	-100.00 J 2010-11 □ Birla S	2009-10 un Life Midcap Fun	2008-09	2007-08			-40.00 _ 2010-11 2009-	10 200	3 -25.07 08-09 owth ■ CN	2007-08	2006-07		
Expenses of the Scheme (i) Load Structure	Entry Load: (Including fine Exit Load: (Including for days from the date of a units after 365 days from No exit load shall be considered the Exit Load: No exit load shall be considered the Exit Load: No exit load shall be considered the Exit Load: No exit load shall be charged the Exit Load: No	or SIP Transactic r SIP Transactic Ilotment: 1.00% n the date of allo charged on rede ends and units able load structu. applicable load tructure is subje nvesting. lar no. SEBI/IMI jed by the Sche any, on invest Distributor, base	on): Nil. on): For reden of applicabl otment: Nil. emption by ur issued to un re, please re structure, pl ect to change D/CIR No.4/ eme to the in ment made I	nption/switc e NAV. For n nitholders of itholders as fer to instruc ease refer to a. Please ref 168230/09 of vestor effect by the inves	h-out of units within edemption/switch-or units issued to then bonus units For S tions on STP / SWP. instructions on Cener to the applicable dated June 30, 2009 ive August 1, 2009, tor shall be paid by	n on TP / · For stury load ), no The	Entry Load: (Including for SIP Trans Exit Load: (Including for SIP Trans days from the date of allotment: 1.0 units after 365 days from the date of . No exit load shall be charged on r Reinvestments of Dividends and ur SWP facility and applicable load stru Century SIP facility and applicable load structure is SIP. The above load structure is s structure at the time of investing.  In terms of SEBI circular no. SEBI, entry load will be charged by the Supfront commission, if any, on invinvestor directly to the Distributor, b the service rendered by the Distribut	saction): Nil. ciction): For re 20% of appli f allotment: N edemption t ints issued to ucture, pleas oad structur ubject to ch /IMD/CIR No cheme to th restment ma assed on his	edemption/scable NAV. lili. by unitholder o unitholder e refer to in e, please re ange. Pleas e investor e de by the	switch-out of For redempers of units is as bonus structions of fer to instructions to refer to the control of t	tion/switch-out of ssued to them of units. For STP in STP / SWP · Foctions on Centurine applicable load lune 30, 2009, In gust 1, 2009. The all be paid by the		
(ii) Recurring expenses [% of Net Assets]	First₹ 100 crores : 2.5 Next₹ 300 crores : 2.6 Next₹ 300 crores : 2.6 Balance : 1.75% Actual (unaudited) exp	25% 00%	inancial yea	r ended Mai	rch 31, 2011: 1.919	%	First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00% Balance : 1.75% Actual (unaudited) expenses for the	he financial	year endec	March 31	2011: 2.36%		

Name(s) of the Scheme(s)	Birla Sun Life India Opportunities	Fund				Birla Sun Life Infrastructure Fund				
Type of Scheme	An Open ended Growth Scheme					An Open Ended Growth Scheme				
Investment Objective	The objective of the scheme is to a by investing in shares of companie  1. Leverage India's intellectual oreative inputs.  2. Seek to use current and impertariffs / quotas to supply good.  3. Leverage India's lower labour manufactured goods.  4. Leverage India's large popula services.	es that do one capital for pro nding change ds and service r costs for pro	e or more oviding ser es in paten es. oviding ser	of the follow rvices, reso at laws / im rvices and	The scheme seeks to provide medium predominantly in a diversified portfo companies that are participating in the India.	olio of eq	uity and e	quity relate	d securities o	
Asset Allocation Pattern of the scheme	Types of Instruments				nal Allocation of Net Asset)	Types of Investments		Allocation Range		Allocation Net Assets)
								to 100% to 20%	1	0% 0%
Risk Profile of the Scheme	Mutual Fund investments are subj additional Information/Scheme In factors before investment. For su refer page 46.	formation D	ocument o	carefully fo	or details on risk	Mutual Fund investments are subject t additional Information/Scheme Inform factors before investment. For summ refer page 46.	nation Do	cument car	efully for d	etails on risk
Investment Strategy & Risk Control	For details on Investment Strategy	& Risk Cont	rol measu	ıre please ı	refer Page No. 47.	For details on Investment Strategy & R	isk Contro	olmeasure	please refe	r Page No. 47.
No. of Folios & AUM	Folios: 17,730 AUM in Crs: ₹ 49.05					Folios: 106,355 AUM in Crs: ₹ 447.58				
Plans and Options	Dividend (Payout, Reinvestment a	ınd Sweep op	otion) & Gi	rowth		Dividend (Payout, Reinvestment and Sv	weep facil	ity) & Grow	th	
Minimum Application Amount / Number of Units	Purchase (including switch-in) : ₹ Additional Purchase (including sw Repurchase : In Multiples of ₹ 1/-		,000/-			Purchase (including switch-in) : ₹5,00 Additional Purchase (including switch- Repurchase : In Multiples of ₹1/-		000/-		
Despatch of Repurchase (Redemption) Request	Within 10 working days of the rece Official Points of Acceptance of Bil	eipt of the rec rla Sun Life N	demption r Nutual Fun	request at nd.	the	Within 10 working days of the receipt of Official Points of Acceptance of Birla S	of the rede Sun Life M	emption rec utual Fund.	uest at the	
Benchmark Index	CNX 500					S&P CNX Nifty				
Dividend Policy	The Scheme may declare dividends availability of distributable surplus.		etion of the	e Trustee,	subject to the	The Scheme may declare dividends at the discretion of the Trustee, subject to availability of distributable surplus.				
Name of the Fund Manager	Mr. Atul Penkar					Mr. Mahesh Patil				
Name of the Trustee Company	Birla Sun Life Trustee Company Pr	rivate Limite	d			Birla Sun Life Trustee Company Privat	e Limited			
Performance of the scheme : Compounded annualised returns	Compounded annualised returns ( Birla Sun Life India Opportunities Fi			s at April 2	9, 2011.	Compounded annualised returns (%) of Birla Sun Life Infrastructure Fund - Grow		tion as at A	oril 29, 201	1.
Compounded annualised returns	Returns	Since								
	Hotanis			Last 5 years	Inception		Last 1 year*	Last 3 years	Last 5 years	Since Inception
	BSLIOF Gr	0.49	2.39	2.74	7.49	BSLIF - Gr	-4.34	2.84	8.50	10.31
	CNX 500	6.39	2.92	8.53	13.01		9.43	3.44	10.07	11.89
	Inception - December 27, 1999 Note: Past performance may *Absolute Returns	re.	Inception - March 17,2006  Note: Past performance may or may n *Absolute Returns	ot be sust	ained in futi					
	140,00	e India Opportunitie	3 -40.02 308-09	-7.89 2006-08	2006-07	2010-11 2009-10  Birla Sun Life Infrastructu	-43.14 -36. 2008-09	25.60 19	08 29	12.31
Expenses of the Scheme (i) Load Structure	Entry Load: (Including for SIP Transaction): Nil.  Exit Load: (Including for SIP Transaction): For redemption/switch-out of units within 7 days from the date of allotment: 0.50% of applicable NAV. For redemption/switch-out of units after 7 days from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP · The above load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load structure is subject to change. Please refer to the applicable load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be investor directly to the Distributor.  Exit Load (Including SIP): For redemption/switch-out of units within 365 d date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units within 365 d date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units within 365 d date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units within 365 d date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units within 365 d date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units within 365 d date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units within 365 d date of allotment: 1.00% of applicable load structure is unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on ST Century SIP facility and applicable load structure, please refer to instructions on ST Century SIP facility and applicable load structure, please refer to instructions on ST Century SIP facility and a					ed to them on ts. For STP / TP / SWP. For ns on Century opplicable load 30, 2009, no 1, 2009. The e paid by the				
(ii) Recurring expenses [% of Net Assets]	First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00% Balance : 1.75% Actual (unaudited) expenses for th	ne financial ye	ear ended	March 31	, 2011: 2.50%	First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00% Balance : 1.75% Actual (unaudited) expenses for the fin	ancial yea	ar ended Ma	arch 31, 20	11: 2.24%

Name(s) of the scheme(s)	Dilla Sull Life Illula delinext Fullu						
Type of Scheme	An Open ended Growth Scheme						
Investment Objective	The objective of the scheme is to target growth of capital by investing in equity/equity related instruments of companies that are expected to benefit from the consumption patterns in India, which in turn is getting fuelled by high disposable incomes of the young generation (Generation Next). The scheme wil invest in compa have the following characteristics:						
	<ul> <li>Companies that seek growth in revenues arising out of demand from the younger gener</li> <li>They should be engaged in manufacturing of products or rendering of services that go of the products and services should have distinct brand identity, thereby enabling choice</li> </ul>	directly to the consumer.	ces.				
Asset Allocation Pattern	Types of Instruments	Range	Normal Allocation				
of the scheme	Equity and Equity related Securities	80% - 100%	90%				
	Fixed Income Securities (including Money Market Instruments)	0% - 20%	10%				
Risk Profile of the Scheme	Mutual Fund investments are subject to market risks. Please read the Statement of additional linvestment. For summary of Scheme Specific risk factors please refer page 46.	nformation/Scheme Information Documen	t carefully for details on risk factors before				
Investment Strategy & Risk Control	For details on Investment Strategy & Risk Control measure please refer Page No. 47.						
No. of Folios & AUM	Folios: 18,315 AUM in Crs:₹88.30						
Plans and Options	Dividend (Payout, Reinvestment and Sweep option) & Growth						
Minimum Application Amount / Number of Units	Purchase (including switch-in) : ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/-						
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the redemption request at the Official Points of Ac	ceptance of Birla Sun Life Mutual Fund.					
Benchmark Index	S&P CNX NIFTY						
Dividend Policy	The Scheme may declare dividends at the discretion of the Trustee, subject to the availabil	lity of distributable surplus.					
Name of the Fund Manager	Mr. Sanjay Chawla						
Name of the Trustee Company	Birla Sun Life Trustee Company Private Limited						
Performance of the scheme :	Compounded annualised returns (%) of Growth option as at April 29, 2011.						

#### Birla Sun Life India GenNext Fund - Growth

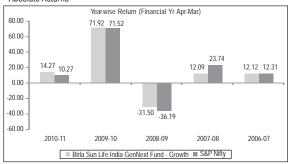
Birla Sun Life India GenNext Fund

Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception
BSLIGF - Gr	14.36	9.76	11.95	16.94
S&P CNX Nifty	9.43	3.44	10.07	16.79

Inception- August 5, 2005

 $\textbf{Note:} \ \textbf{Past performance may as may not sustained in future.}$ 

#### \*Absolute Returns



## Expenses of the Scheme (i) Load Structure

Compounded annualised returns

Name(s) of the Scheme(s)

Entry Load: (Including for SIP transactions): Nil.

Exit Load: (Including for SIP Transaction): For redemption/switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil.

· No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units and also refer page No. 36. · For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. · For Century SIP facility and applicable load structure, please refer to instructions on Century SIP. · The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

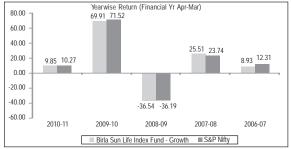
· In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

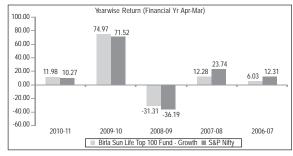
## (ii) Recurring expenses [% of Net Assets]

First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00%

Balance: 1.75% Actual (unaudited) expenses for the financial year ended March 31, 2011: 2.50%

Name(s) of the Scheme(s)	Birla Sun Life Index F	und					Birla Sun Life Top 100 Fund					
Type of Scheme	An Open ended Index	-Linked Growth	Scheme				An Open Ended Growth Scheme					
Investment Objective	The objective of the performance of the N				commesura	te with the	The scheme seeks to provide medium to long-term capital appreciation, by investir predominantly in a diversified portfolio of equity and equity related securities of top 10 companies as measured by market capitalization.					
Asset Allocation Pattern	Type of Instrument				Normal A		Types of Investments		Asset Allocation	1101111	al Allocation Net Assets)	
	Securities covered by Cash & Money mark instruments			,	Upto 1 Upto		Equity & Equity Related Securit which Top 100 Market Cap Companie Other Companies Money Market instruments		80% - 100% 65% - 100% 0% - 35% 0% - 20%		90% 70% 20% 10%	
Risk Profile of the Scheme	Mutual Fund investm additional Information factors before investm page 46.	n/Scheme Infor	mation Doc	cument caref	ully for deta	ils on risk	Mutual Fund investments are s additional Information/Scheme factors before investment. For s page 46.	Information	Document care	fully for	details on risk	
Investment Strategy & Risk Control	For details on Investm	ent Strategy &	Risk Contro	l measure ple	ease refer Pa	ge No. 47.	For details on Investment Strate	gy & Risk Co	ntrol measure p	lease refe	r Page No. 47.	
No. of Folios & AUM	Folios: 3,003 AUM in Crs: ₹39.48					Folios: 82,994 AUM in Crs: ₹ 330.65						
Plans and Options	Dividend (Payout, Re	investment and	Sweep opti	ion) & Growtl	h		Dividend (Payout, Reinvestment	and Sweep o	ption) & Growth			
Minimum Application Amount / Number of Units	Purchase (including s Additional Purchase ( Repurchase : In Multi	including switc		000/-			Purchase (including switch-in) Additional Purchase (including In Multiples of ₹ 1/-		1,000/-Repurc	hase :		
Despatch of Repurchase (Redemption) Request	Within 10 working day of Acceptance of Birla			nption reques	st at the Offic	ial Points	Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fund.					
Benchmark Index	S & P CNX Nifty						S&P CNX Nifty					
Dividend Policy	The Scheme may de availability of distribut		at the disc	cretion of the	Trustee, sub	oject to the	The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus.					
Name of the Fund Manager	Mr. Ajay Garg						Mr. Mahesh Patil					
Name of the Trustee Company	Birla Sun Life Trustee	Company Priva	ate Limited				Birla Sun Life Trustee Company Private Limited					
	Compounded annuali	sed returns (%)	of Growth o	ption as at A	pril 29, 2011.		Compounded annualised returns (%) of Growth option as at April 29, 2011.					
Performance of the scheme :	Birla Sun Life Index Fu	ınd - Growth					Birla Sun Life Top 100 Fund - Gr	owth				
Compounded annualised returns	Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception		Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception	
	BSLIF Gr	8.73	2.61	9.57	22.30		Birla Sun Life Top 100 Fund - Gr	12.19	7.54	9.82	16.43	
	S&P Nifty	9.43	3.44	10.07	22.74		S&P Nifty	9.43	3.44	10.07	17.21	
	Inception - September Note: Past perfor *Absolute Returns		may not be	e sustained ir	n future.		Inception - October 24,2005  Note: Past performance may o  *Absolute Returns	may not be s	ustained in futu	e.		
	80.00	Yearwise Retu 69.91 71.52	ırn (Financial Y	Yearwise Return (Financial Yr Apr-Mar)					ial Yr Apr-Mar)			





## Expenses of the Scheme (i) Load Structure

Entry Load: (Including for SIP transactions): Nil

Exit Load: (including for SIP Transaction):For redemption/switch-out of units within 7 days from the date of allotment: 0.50% of applicable NAV. For redemption/switch-out of units after 7 days from the date of allotment: Nil.

- No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. · For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. · For Century SIP facility and applicable load structure, please refer to instructions on Century SIP · The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.
- · In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

 $\textbf{Entry Load:} \ (\textbf{Including for SIP transactions}): \ \ \textbf{Nil}.$ 

**Exit Load:** (Including for SIP Transaction): For redemption/switch-out of units within 7 days from the date of allotment: 0.50% of applicable NAV. For redemption/switch-out of units after 7 days from the date of allotment: Nil.

- No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP - The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.
- · In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

## (ii) Recurring expenses [% of Net Assets]

First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00%

Balance: 1.75%

Actual (unaudited) expenses for the financial year ended March 31, 2011: 1.50%

First ₹ 100 Crores : 2.50% Next ₹ 300 Crores : 2.25% Next ₹ 300 Crores : 2.00%

Balance: 1.75%

Actual (unaudited) expenses for the financial year ended March 31, 2011: 1.92%

					I				
Name(s) of the Scheme(s)	Birla Sun Life Equity Fund				Birla Sun Life Frontline Equity Fund				
Type of Scheme	An Open ended Growth Scheme				An Open ended Growth Scheme				
Investment Objective	An open-end growth scheme with the o a por tfolio with a target allocation of 90 securities.	bjective of long term % equity and 10% de	growth of obtained	capital, through ney market	An open-ended growth scheme with the o a portfolio with a target allocation of 10 across various industries and or sectors a	00% equ	ity by aim	ing at bein	g as diversified
Asset Allocation Pattern	Type of Instruments	Target Allocation	Allo	ocation Range	Types of Instruments	Tarq	get Allocati	ion Al	location Range
of the scheme	Equity & Equity Related Instruments Debt & Money Markets Instruments	90% 10%		80% - 100% 0% - 20%	Equity & Equity Related instruments Debt & Money Markets instruments		100% 0%		75% - 100% 0% - 25%
Risk Profile of the Scheme	Mutual Fund investments are subject additional Information/Scheme Inform factors before investment. For summar page 46.	ation Document car	refully for	details on risk	Mutual Fund investments are subject to additional Information/Scheme Information factors before investment. For summary page 46.	ation Dod	cument ca	refully for	details on risl
Investment Strategy & Risk Control	For details on Investment Strategy & Ris	sk Control measure p	olease refe	r Page No. 47.	For details on Investment Strategy & Ris	sk Contro	lmeasure	please refe	er Page No. 47.
No. of Folios & AUM	Folios: 105,067 AUM in Crs: ₹ 955.06				Folios: 366,748 AUMin Crs: ₹ 2,932.10				
Plans and Options	Dividend (Payout, Reinvestment and S	weep option) & Grov	wth		Dividend (Payout, Reinvestment and Sv Facility. (Trigger facility is available for transa		- /		
Minimum Application Amount / Number of Units	Purchase (including switch-in) : ₹5,00 Additional Purchase (including switch- Repurchase : In Multiples of ₹1/-				Purchase (including switch-in) : ₹5,00 Additional Purchase (including switch-i Repurchase : In Multiples of ₹1/-		000/-		
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of Acceptance of Birla Sun Life Mutual		quest at th	e Official Points	Within 10 working days of the receip Points of Acceptance of Birla Sun Life N	ot of the Nutual Fu	redemptiond.	on request	at the Officia
Benchmark Index	BSE 200				BSE 200				
Dividend Policy	The Scheme may declare dividends a availability of distributable surplus.	at the discretion of the	he Trustee,	, subject to the	The Scheme may declare dividends to the availability of distributable surplus		discretion	of the Tr	ustee, subjec
Name of the Fund Manager	Mr. Mahesh Patil				Mr. Mahesh Patil				
Name of the Trustee Company	Birla Sun Life Trustee Company Private	e Limited			Birla Sun Life Trustee Company Private	Limited			
Performance of the scheme	Compounded annualised returns (%) of	Growth option as at A	pril 29, 201	11.	Compounded annualised returns (%) of G		otion as at A	April 29, 20 <sup>-</sup>	11.
Compounded annualised returns	Birla Sun Life Equity Fund - Growth  Returns	Last Last	Last	Since	Birla Sun Life Frontline Equity Fund - Grov Returns L	wın Last	Last	Last	Since
		1 year* 3 years	5 years	Inception	1 1	1 year*	3 years	5 years	Inception
	DOLLI GI	1.19 4.29	10.48	29.35	BOLI Li Gi	9.22	10.12	16.72	28.75
	DOLLOG	6.62 2.94	9.51	17.36	Inception - August 30, 2002	6.62	2.94	9.51	23.56
	Inception - August 27, 1998  Note: Past performance may or may no	ot be sustained in futu	ure.		Note: Past performance may or may not	t be susta	ained in futu	ure.	
	*Absolute Returns	n (Financial Yr Apr-Mar)			*Absolute Returns Yearwise Return	(Financial	Yr Anr-Mar)		
	120.00 – 99.03 89.60	ir (i ilianciai 11 Api-iviai)			92.38 89.60	. (	, , ,		
	80.00 –				60.00				
	60.00 – 40.00 –				40.00 -		24 5	64 23.99	22.04
	20.00 -	22.40	0 23.99	13.06 10.20	20.00 - 10.31 7.27		24.3	14 23.99	22.94 10.20
	0.00		-		0.00				
	-20.00 – -40.00 –				-20.00 - -40.00 -	-32.81			
	-60.00	-41.38 -40.98	07.00	70,000	-60.00	-40	0.98		
	2010-11 2009-10 ■ Birla Sun Li	2007-09 200 fe Equity Fund - Growth	07-08 BSE200	2006-07	2010-11 2009-10  Birla Sun Life Frontline Equ	2008-0		07-08 BSE200	2006-07
		1.9			— Dina Sun Life Homiline Equ	aity i unu - C	JIOWIII =	I DSL200	
Evnances of the Coheme	Entry Load: (Including for SIP transaction: Exit Load: (Including for SIP Transaction		uitab aut af	unito within 26E	Entry Load for both plans: (Including for S Exit Load: (Including for SIP Transaction				of unito within
Expenses of the Scheme (i) Load Structure	days from the date of allotment: 1.00% of	applicable NAV. For red			365 days from the date of allotment: 1.00	of app	olicable NA		
(i) Edua diradiare	after 365 days from the date of allotment:  No exit load shall be charged on reder		of units is	sued to them on	out of units after 365 days from the date of No exit load shall be charged on redempt			of units issu	ied to them on
	Reinvestments of Dividends and units i	issued to unitholders	as bonus i	units. · For STP /	Reinvestments of Dividends and units is	sued to u	ınitholders	as bonus u	nits. • No exit
	SWP facility and applicable load structure Century SIP facility and applicable load				load shall be applicable for triggered switch structure, please refer to instructions or				
	SIP. The above load structure is subje				subject to change. Please refer to the appl	licable loa	ad structure	e at the time	of investing.
	structure at the time of investing.  In terms of SEBI circular no. SEBI/IMD				In terms of SEBI circular no. SEBI/IMD/C entry load will be charged by the Scheme				
	entry load will be charged by the Scher upfront commission, if any, on investr				upfront commission, if any, on investme investor directly to the Distributor, bas				
	investor directly to the Distributor, based				including the service rendered by the Distr		400000		
	the service rendered by the Distributor.								
(ii) Recurring expenses	First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25%				First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25%				
[% of Net Assets]	Next ₹ 300 crores : 2.00% Balance : 1.75%				Next ₹ 300 crores : 2.00% Balance : 1.75%				
	Actual (unaudited) expenses for the fin	ancial year ended Ma	arch 31, 20	011: 2.02%	Actual (unaudited) expenses for the fina	ıncial yea	r ended M	arch 31, 20	)11: 1.87%
					1				

Name(s) of the Scheme(s)	Birla Sun Life Buy Ir	ndia Fund, Birl	a Sun Lif	e New Mille	nnium Fund & Birla S	Sun Life	Basic In	dustries	Fund					
Type of Scheme	Open ended Growth	Schemes												
Investment Objective	equity, focusing on it and healthcare sector Birla Sun Life New I 100% equity, focusin commerce and other Birla Sun Life Basic 100% equity, focusin	nvesting in bus rs. The seconda Millennium Fun ng on investing technology ena Industries Fun ng on investing	inesses in ry object of the composition compositio	that are drive ive is income ilti-sector op- ology and te ipanies. The s ulti-sector op anies sensitiv	growth scheme with in the property of the property of the proving a province of the province o	pulation oution of cone with the compani income one with the me with the	and inhedividend.  The objectives, hardingeneration objectives, mandity	erent con ive of lor ware, pe on and dis ctive of lo	sumption p ig term grov ripherals an stribution of ong term gr	atterns. The focus of vth of capital, through d components, softv dividend. owth capital, through	the sch a portf vare, tel a portfe	eme will olio with ecom, m	be in the a target edia, into a target	allocatio ernet and
Asset Allocation Pattern	Type of Instruments									Target Allocation		A	llocation	Range
of the scheme	Equity & Equity Relat	ted Instrument	2							100%			80% - 1	
	. , . ,		,							0%			0% - 2	
	Debt & Money Marke													
Risk Profile of the Scheme					Please read the State ecific risk factors plea				mation/Sch	eme Information Do	cument	carefull	y for det	tails on ri
Investment Strategy & Risk Control	For details on Investr	ment Strategy	& Risk Co	ntrol measu	re please refer Page N	10.47.								
No. of Folios & AUM	Birla Sun Life Buy In Folios: 9,324 AUM in Crs: ₹46.63			Folios: 17	Life Basic Industries ,239 rs:₹101.64	s Fund		Folios	<b>Sun Life Nev</b> 16,714 n Crs:₹56.6	v Millennium Fund 65				
Plans and Options	For Birla Sun Life Buy Dividend (Payout, Re				lustries Fund & Birla S rowth	Sun Life N	New Mill	ennium F	und :					
Minimum Application Amount / Number of Units	Purchase (including Additional Purchase Repurchase : In Mult	(including swi		£ 1,000/-									_	
Despatch of Repurchase Redemption) Request	Within 10 working da	ays of the rece	pt of the	redemption i	request at the Official	Points o	f Accept	ance of I	Birla Sun Lif	e Mutual Fund.				
Benchmark Index	Birla Sun Life Buy Inc	dia Fund : BSE	200 E	Birla Sun Life	New Millennium Fun	d:BSE	Teck I	Birla Sun	Life Basic I	ndustries Fund : BSE	200			
Dividend Policy					he Trustee, subject to									
Name of the Fund Manager	Birla Sun Life Buy In Birla Sun Life New M Birla Sun Life Basic I	dia Fund: Mr. A Iillennium Fund	jay Garg I : Mr. Atı	ıl Penkar	······································									
Name of the Trustee Company	Birla Sun Life Truste													
Performance of the scheme	Compounded annualis				April 29. 2011.									
Compounded annualised returns	Birla Sun Life Basic II	. ,			Birla Sun Life New M	lillenniur	n Fund -	Growth		Birla Sun Life Buy Inc	lia Fund	- Growth		
	Returns	Last Last		Since	Returns	Last	Last	Last	Since	Returns	Last	Last	Last	Since
		1 yr* 3 yrs	5 yrs	Inception		1 yr*	3 yrs	5 yrs	Inception		1 yr*	3 yrs	5 yrs	Inception
	BSLBIF Gr	-2.76   3.38	8.32	22.55	BSLNMF Gr	1.70	0.39	4.68	6.23	BSLBIF Gr	8.26	11.73	10.34	13.4
	BSE200	6.62 2.94	9.51	12.66	BSE Teck	12.70	2.35	6.19	-	BSE200	6.62	2.94	9.51	12.6
	Inception - January 15 Note: Past performa sustained in future. *Absolute Returns	,	y not be		Inception - January 1 Note: Past perform sustained in future. not available, they h	ance ma When be	enchmar	k returns	are	Inception - January 19 Note: Past perform sustained in future. *Absolute Returns		y or may	not be	
					*Absolute Returns									
	Vearwise	Return (Financial	Vr Anr-Mar	1	Year-wise retu	Irns for t Return (Fi			al years	Vearwise I	Return (Fir	nancial Yr A	inr-Mar)	
	120.00 107 100.00 107		spi ivial)		1 120 00 ¬	0.54				120.00 7	9 89.60	out II F	i mai/	
	80.00 -	89.00			80.00 -	74.70				80.00 -	67.00			
	60.00 - 40.00 -		32.02		60.00 - 40.00 -				29.98 30.06	60.00 - 40.00 -				
	20.00 - 7.27		23	.99 1.34	20.00 - 6.29				29.96 30.06	20.00 - 8.49 7.27			23.99 4.88	4.95
	-20.00 -2.60			1.34	0.00	_		10.43 -14.2		-20.00				
	-40.00 -	-44.00 <sup>-40</sup>	.98		-40.00 -		38 03		3	-40.00 -	-32	93 -40.98		
	-60.00 J 2010-11 20	-44.00 009-10 2008-09		8 2006-07	-60.00 J 2010-11 20		.69 2008-09	2007-08	2006-07	-60.00 J 2010-11 20	09-10	2008-09	2007-08	2006-07
	■ Birla Sun I	Life Basic Industries	- Growth	BSE 200	■ Birla Sun Life I	New Millenr	nium - Grov	vth ■ BSE	Teck	■ Birla Sun Li	fe Buy Indi	a Fund - Gr	owth ■ E	BSE200
Expenses of the Scheme	Entry Load: (Including				fo Danish - E. J. S.	r ro.d	tion/s"	tob and	funite	7 dayo frans #	ما مااه ا	ont: 0 50	0/ 64 5	lioch! - *!
(i) Load Structure	For redemption/switch	ch-out of units a	fter 7 day	s from the da						•				
					Basic Industries Fun ne date of allotment: Nil.		demptior	n/switch-c	ut of units w	ithin 365 days from the	date of	allotment	: 1.00% (	of applica
	· No exit load shall be	charged on red	emption	by unitholder	rs of units issued to the	em on Re								
					ctions on STP / SWP. · to the applicable load s					load structure, please	refer to	instructi	ons on C	entury S
	· In terms of SEBI cir	cular no. SEBI/	IMD/CIR	No.4/ 16823	30/09 dated June 30, 2	2009, no	entry lo	ad will be	charged by					
	upfront commission, service rendered by the		tment m	ade by the in	vestor shall be paid by	y the inve	estor dire	ectly to th	e Distributo	, based on his assess	ment of	various	factors ir	ncluding
(ii) Recurring expenses	First ₹ 100 crores : 2 Next ₹ 300 crores : 2	2.25%												
[% of Net Assets]	Next ₹ 300 crores : 2 Balance : 1.75%													
	Actual (unaudited) ex			l year ended	March 31, 2011:									
	Birla Sun Life Buy Inc													
	Birla Sun Life New M													
	Birla Sun Life New M Birla Sun Life Basic I													2

Name(s) of the Scheme(s)	Birla Sun Life Tax Plan						Birla Sun Life Tax Relief '96				
Type of Scheme	An Open ended Equity L	inked Savin	gs Scheme(	ELSS) (All ir	nvestments in	the scheme	An Open ended Equity Linked Savings Scheme (ELSS) (All investments in the scheme are subject to a lock-in period of 3 years from the date of allotment)				
Investment Objective	The objective of the so income tax relief for inve	cheme is to			,	An open-end equity linked savings s growth of capital through a portfolio and money market securities.	scheme (EL	SS) with t	ne objectiv		
Asset Allocation Pattern	Types of Instruments				Normal All		Types of Instruments	Target	Allocation	Alloca	ition Range
of the scheme	Equity and Equity Linker	d Instrumen	te		(% of Net		Equity & Equity Related		80%		% - 100%
	Short term money mark	ket & other li	quid instrum		Upto 2	0%	Debt & Money Markets		20%		6 - 20%
Risk Profile of the Scheme	Mutual Fund investmer additional Information/ factors before investm refer page 46.	Scheme Int	ormation Do	ocument ca	refully for det	ails on risk	Mutual Fund investments are subject additional Information/Scheme Informations before investment. For sum refer page 46.	mation Do	cument ca	refully for	details on ris
Investment Strategy & Risk Control	For details on Investme	nt Strategy &	& Risk Contro	ol measure p	lease refer Pa	ige No. 47.	For details on Investment Strategy & F	Risk Contro	l measure p	lease refe	r Page No. 47
No. of Folios & AUM	Folios: 54,194 AUM in Crs: ₹ 148.66						Folios: 603,489 AUMin Crs: ₹ 1,518.96				
Plans and Options	Dividend (Payout, Reinve	estment and	Sweep option	n) & Growth			Dividend (Payout, Reinvestment and S	weep option	n) & Growth	l	
Minimum Application Amount / Number of Units	Purchase (including sw Additional Purchase (in Repurchase : In Multiple	cluding swi		00/-			Purchase (including switch-in) : ₹50 Additional Purchase (including switc Repurchase : In Multiples of ₹1/-		0/-		
Despatch of Repurchase (Redemption) Request	Within 10 working days of Acceptance of Birla			demption red	quest at the O	fficial Points	Within 10 working days of the rec Points of Acceptance of Birla Sun Life			n request	at the Offici
Benchmark Index	BSE Sensex						BSE 200				
Dividend Policy	The Scheme may declar availability of distributab		s at the disc	cretion of th	e Trustee, su	bject to the	The Scheme may declare dividends availability of distributable surplus.	at the disc	retion of the	e Trustee,	subject to the
Name of the Fund Manager	Mr. Sanjay Chawla						Mr. Ajay Garg				
Name of the Trustee Company	Birla Sun Life Trustee C	ompany Pri	ate Limited				Birla Sun Life Trustee Company Priva	te Limited			
Performance of the scheme Compounded annualised returns	Compounded annualise Birla Sun Life Tax Plan		) as at April 2	29, 2011.			Compounded annualised returns (%) as Birla Sun Life Tax Relief '96 - Dividend		2011.		
·	Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception		Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception
	BSLTP Div	7.55	3.29	6.72	23.23		BSITR' 96 Div	0.19	2.83	8.82	30.19
	BSE Sensex	9.33	3.26	9.70	15.36		BSE200   Inception - March 29, 1996	6.62	2.94	9.51	13.59
	Inception - February 16, Note: Past performs Returns assu	ance may or me reinvesti	ment of tax fr	ree dividend			Note: Past performance may or may Returns assume reinvestment *Absolute Returns	t of tax free	dividends (		
	100.00 —	Yearwise R	eturn (Financial	Yr Apr-Mar)			Yearwise Ret 120.00 109.77	urn (Financial '	Yr Apr-Mar)		
	80.00 –	76.49 77.0	1				89.60 80.00 –				
	60.00 – 40.00 –						60.00				
	20.00 - 8.12 9.91			14.49	19.56	15.89	40.00 - 7.27		24.68	23.99	11.64 10.20
	0.00				0.5	"	0.00 1.33 7.27		_		10.20
	-20.00 –		-				-20.00 -				
	-40.00 <del>-</del>		-39.17 -3	7.94			-40.00 <del>-</del>	-46.74 -40	).98		
	2010-11	2009-10 Birla Sun Life Ta	2008-09 x Plan - Dividend			006-07	2010-11 2009-10 Birla Sun Lif	2008-09 e Tax Relief 96		7-08 BSE200	2006-07
Expenses of the Scheme (i) Load Structure	Entry Load: (Including for Exit Load: (Including for No exit load shall be ch Reinvestments of Divide SWP facility and applica For Century SIP facility Century SIP: The abo applicable load structure In terms of SEBI circula entry load will be charge upfront commission, if investor directly to the including the service ren	SIP Transac arged on recends and unit ble load struand applicative load strue at the time of ar no. SEBI/IM and by the Schany, on inve	tion): Nil lemption by use issued to use to use to use to use to the load structure is substituted in the load structure is substituted in the load structure is substituted in the load and the load and	initholders as e refer to inst cture, please oject to chai / 168230/09 nvestor effec e by the inve	s bonus units. ructions on S e refer to instr nge. Please n dated June 30 tive August 1, stor shall be p	· For STP / TP / SWP. · uctions on efer to the 0, 2009, no 2009. The baid by the	Entry Load: (Including for SIP transactic Exit Load: (Including for SIP Transactic No exit load shall be charged on rede Reinvestments of Dividends and units SWP facility and applicable load struc For Century SIP & BSL Life Stage instructions on Century SIP & BSL Life to change. Please refer to the applicable In terms of SEBI circular no. SEBI/IMI entry load will be charged by the Sche upfront commission, if any, on invest investor directly to the Distributor, including the service rendered by the D	on): NIL mption by u issued to u ture, please Plan applice Stage Plan e load struc D/CIR No.4/ me to the in ment made based on	nitholders a refer to ins able load s · The above ture at the ti 168230/09 vvestor effec by the inve	s bonus un tructions o tructure, p e load struc me of inves d dated Jun ctive Augus estor shall l	nits. · For STP n STP / SWP. lease refer to ture is subjecting. e 30, 2009, no t 1, 2009. The be paid by th
(ii) Recurring expenses [% of Net Assets]	First ₹ 100 crores : 2.5f Next ₹ 300 crores : 2.2f Next ₹ 300 crores : 2.0f Balance : 1.75% Actual (unaudited) expe	5% )%	financial yea	ar ended Ma	rch 31, 2011:	2.42%	First ₹ 100 crores : 2.50%  Next ₹ 300 crores : 2.25%  Next ₹ 300 crores : 2.00%  Balance : 1.75%  Actual (unaudited) expenses for the f	inancial yea	ar ended Ma	arch 31, 20	)11: 1.95%

Name(s) of the Scheme	e(s)	Birla Sun Life International Equity Fund	
Type of Scheme		An Open-ended Diversified Equity Scheme	
Investment Objective		Plan A: Birla Sun Life International Equity Fund Plan A seeks to generate long-term growth of capital, by investing predominantly in a diversific securities in the international markets.  Plan B: Birla Sun Life International Equity Fund Plan B seeks to generate long-term growth of capital, by investing predominantly in a diversific securities in the domestic and international markets.	
Asset Allocation Pattern	1	Type of Investments	Normal Allocation
of the scheme	PLAN A	Equity and Equity related Instruments (Investment in foreign equity securities as permitted by SEBI/RBI).	90% - 100%
	ILANA	Fixed Income Securities (including Money Market Instruments).	0% - 10%
	PLAN B	Equity and Equity related Instruments (Investment in Indian equity and equity related securities- 65%-75%, Investment in foreign equity securities as permitted by SEBI/RBI- 25%-35%)	90% - 100%
		Fixed Income Securities (including Money Market Instruments).	0% - 10%
Risk Profile of the Sche	me	Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document ca investment. For summary of Scheme Specific risk factors please refer page 46.	refully for details on risk factors before
Investment Strategy & Risk Control		For details on Investment Strategy & Risk Control measure please refer Page No. 47.	
No. of Folios & AUM		Folios: Plan A: 29,771; Plan B: 103,895 AUM in Crs: Plan A: ₹ 97.55; Plan B: ₹ 307.82	
Plans and Options		Dividend (Payout, Reinvestment and Sweep facility.) & Growth	
Minimum Application Amount / Number of U	nits	Purchase (Including Switch-in): ₹5,000/- Additional Purchase(Including Switch-in): ₹1,000/- Repurchase: In Multiples of ₹1/-	
Despatch of Repurchas (Redemption) Request		$Within 10\ working\ days\ of\ the\ receipt\ of\ the\ redemption\ request\ at\ the\ Official\ Points\ of\ Acceptance\ of\ Birla\ Sun\ Life\ Mutual\ Fund.$	
Benchmark Index		Plan A: S&P Global 1200 Plan B: A customized benchmark created using BSE 200 to the extent of 65% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and S&P Global 1200 to the extent of 35% of portfolio and 35	f portfolio.
Dividend Policy		The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus.	
Name of the Fund Mana	ger	Mr. Mahesh Patil and Mr. Vineet Maloo	
Name of the Trustee Co	mpany	Birla Sun Life Trustee Company Private Limited	

#### Performance of the scheme: Compounded annualised returns

Compounded annualised returns (%) of Growth option as at April 29, 2011.

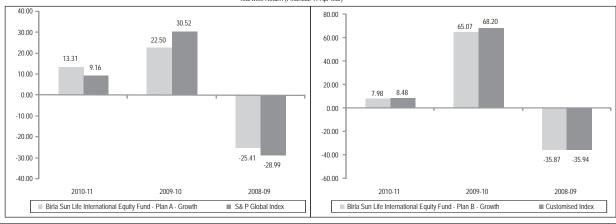
#### Birla Sun Life International Equity Fund

Returns	Last 1 year*	Last 3 years	Since Inception
BSLIEF - Plan A - Gr	18.97	0.74	0.53
S&P Global 1200	15.53	0.13	(2.01)
BSLIEF - Plan B - Gr	8.79	3.13	(0.71)
Customised Index ^	9.78	3.17	(0.13)

<sup>^</sup> A customized benchmark created using BSE 200 to the extent of 65% of portfolio and S&P Global 1200 to the extent of 35% of portfolio.

Inception - October 31, 2007

Note: Past performance may or may not be sustained in future.



#### **Expenses of the Scheme** (i) Load Structure

**Entry Load** (including for SIP Transaction): **Plan A & Plan B:** NIL **Exit Load** (including for SIP Transaction):

Plan A: NII

Plan B: For redemption/switch-out of units within 365 days from the date of allotment: 1% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil.

anotment: Nil.

No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

#### (ii) Recurring expenses [% of Net Assets]

First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00% Balance: 1.75%

Actual (unaudited) expenses for the financial year ended March 31, 2011:

- Plan A: 2.49%
- Plan B: 2.28%

<sup>\*</sup>Absolute Returns

Name(s) of the Scheme(s)	Birla Sun Life Comm	odity Equi	ties Fund								
Type of Scheme	An Open ended Grow	rth Schem	е								
Investment Objective	An Open ended Grov focusing on the spec India or overseas.	vth Schen cified con	ne with the nmodity bu	object siness	tive to offer long tern s and/or (2) overseas	n growth o s mutual f	f capital, by ind scheme	invest (s), th	ng in (1) stocks of commodity at have similar investment obje	ompanies, i.e., con tives.These securit	panies engaged in or es could be issued in
Asset Allocation Pattern	Types of Instruments	3							Nor	nal Allocation	
of the scheme	Equities & Equity Lin	ked Instru	ıments (Ov	erseas	s securities - 65% -	100%) (In	lian securiti	es - 0%	- 35%) 80%	- 100%	
	Overseas Equity Mut	ual Funds							0% -	35%	
	Debt and Money mar	ket instru	ments						0% -	20%	
Risk Profile of the Scheme	Mutual Fund investm before investment. Fo	ents are s or summa	ubject to m ry of Schen	arket i	risks. Please read the ecific risk factors plea	Statemer se refer pa	it of addition ge 46.	al Info	rmation/Scheme Information Do	cument carefully for	details on risk factors
Investment Strategy & Risk Control	For details on Investn	nent Strat	egy & Risk (	Contro	ol measure please ref	er Page No	. 47.				
No. of Folios & AUM	Folios: Global Precio AUM in Crs: Global Pr										
Plans and Options	<b>Global Precious Meta</b> Retail Plan: Dividend ( Institutional Plan: Divi	als Plan (Payout, R dend (Pay	Global Ag einvestmen out, Reinves	ri Plar t and S stment	n • Global Multi Con Sweep) & Growth, t and Sweep) & Growt	nmodity Pl h	an				
Minimum Application Amount / Number of Units									00/- Repurchase:In Multiples of₹ h-in): ₹ 10,000/-Repurchase:In N		
Despatch of Repurchase (Redemption) Request	Within 10 working da	ys of the r	eceipt of the	e reder	mption request at the	official po	nts of accep	tance	of Birla Sun Life Mutual Fund.		
Benchmark Index	Global Precious Meta Global Agri Plan: S&F Global Multi Commod	Global A	gribusiness	Index	(						
Dividend Policy	The Scheme may dec	lare divide	nds at the d	iscreti	ion of the Trustee, sub	ject to the	availability	of distr	butable surplus.		
Name of the Fund Manager	Mr. Atul Penkar and N	/Ir. Vineet	Maloo								
Name of the Trustee Company	Birla Sun Life Trustee		,								
Performance of the scheme :	Compounded annualis	sed returm	s(%) of Gro	wth op	otion as at April 29, 201	11.					
Compounded annualised returns	Global Precious Meta	ls Plan - G	rowth		Global Agri Plan - Gro	wth			Global Multi Commodity Plan - G	owth	
	Returns	Last 1	Since		Returns	Last 1	Since		Returns	Last 1 Year*	Since Inception

#### Inception Year\* GPM Ret-Gr 18.27 16.61 Dow Jones Precious 24.24 43.50 Metals Index

Returns	Last 1 Year*	Since Inception
GAP Ret-Gr	24.69	25.68
S&P Global Agribusiness Index	32.51	39.40

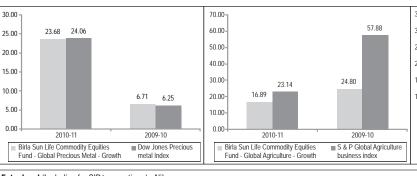
Last 1 Year*	Since Inception
18.71	17.40
15.75	15.35
	18.71

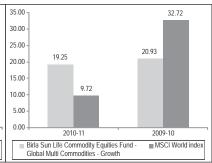
Inception - November 7, 2008

Note: Past performance may or may not be sustained in future.

\*Absolute Returns

#### Yearwise Return (Financial Yr Apr-Mar)





#### **Expenses of the Scheme** (i) Load Structure

Entry Load (Including for SIP transactions): Nil.

- Exit Load (Including for SIP transactions): For redemption/switch-out of units within 30 days from the date of allotment: 3.00% of applicable NAV. For redemption/switch-out of units after 30 days but before 365 days from the date of allotment: 1.00% of applicable NAV. For Redemption / Switch out of units on or after 365 days from the date of allotment: Nil

  No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP.

  The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.
- In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

#### (ii) Recurring expenses [% of Net Assets]

First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25%

Next₹300 crores: 2.00%

Balance: 1.75% Actual (unaudited) expenses for the financial year ended March 31, 2011:

Global Agri Plan: 2.50%

Global Multi Commodity Plan: 2.50% Global Precious Metals Plan: 2.50%

Name(s) of the Scheme(s)	Birla Sun Life Special Situations Fund		Birla Sun Life Enhanced Arbitrage Fund		
Type of Scheme	An Open-ended diversified equity scheme		An Open ended Equity Scheme		
Investment Objective	An Open-ended diversified equity scheme with objective to by investing in a portfolio of equity and equity related strollow an investment strategy that would take advanta contrarian investment style	ecurities.The scheme would	The Scheme seeks to generate income by in related instruments. Scheme intends to tak mis-pricing prevailing for stock/index in vari	vesting predomina te advantage from ous market segmer	ntly in equity and equity the price differentials nts (Cash & Future).
Asset Allocation Pattern	Type of Investments	Normal Allocation	Types of Instruments	Normal Allo	cation (% of Net Asse
of the scheme	Equity and equity related instrument	80% - 100%	Equities and Equity Linked instruments	65 - 90	0%
	Fixed Income Securities (including Money Market Instruments)	0% - 20%	Derivatives including Index Futures, Stock Futures, Index Options and Stock Options Debt securities and Money Market Instrume	65 - 90	0%
			(including securitised debt)	10 - 35	5%
			To enhance the portfolio returns, the fund mand 10% of the corpus in equity and equity related	,	equity exposure of upto
Risk Profile of the Scheme	Mutual Fund investments are subject to market risks. additional Information/Scheme Information Document car before investment. For summary of Scheme Specific risk fa	efully for details on risk factors	Mutual Fund investments are subject to madditional Information/Scheme Information D before investment. For summary of Scheme S	arket risks. Please ocument carefully fo pecific risk factors p	read the Statement of or details on risk factors please refer page 46.
Investment Strategy & Risk Control	For details on Investment Strategy & Risk Control measu	re please refer Page No. 47.	For details on Investment Strategy & Risk Co	ontrol measure ple	ase refer Page No. 47.
No. of Folios & AUM	Folios: 89,423 AUM in Crs:₹ 239.23		Folios: 105 AUMin Crs: ₹ 2.41	-	
Plans and Options	Dividend (Payout, Reinvestment and Sweep facility.) & G	rowth	The Scheme will have Retail and Institutional under the scheme will have Dividend and Gro' Payout, Reinvestment and Sweep facility. De Dividend Option / Dividend Reinvestment.	wth Options. Divide	nd Option shall have
Minimum Application Amount / Number of Units	Purchase (Including Switch-in): ₹ 5,000/- Additional Purchase (Including Switch-in): ₹ 1,000/- Repurchase: In Multiples of ₹ 1/-		Retail Plan: Purchase(Including switch in): switch-in): ₹ 1,000/- Repurchase: In Multi (Including switch in): ₹ 5,00,00,000 Ad ₹ 10,000/-Repurchase:In Multiples of ₹ 1/-	₹5,000/- Addition ples of ₹1/ <b>Instit</b> u ditional Purchase	nal Purchase (including utional Plan: Purchas (including switch-in)
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the redempt Points of Acceptance of Birla Sun Life Mutual Fund.	ion request at the Official	Within 10 working days of the receipt of the Acceptance of Birla Sun Life Mutual Fund.	edemption request	t at the Official Points o
Benchmark Index	BSE 200		CRISIL Liquid Fund Index The fund reserves the right to change the be performance of the scheme from time to tin prevailing guidelines if any.	enchmark for evalue ne, subject to SEBI	ation of the Regulations and other
Dividend Policy	The Scheme may declare dividends at the discretion of the	e Trustee, subject to the	The Scheme may declare dividends at the	discretion of the Tr	rustee, subject to the
Name of the Fund Manager	availability of distributable surplus.		availability of distributable surplus.		
	Mr. Sanjay Chawla  Birla Sun Life Trustee Company Private Limited		Mr. Hemang Dagli Birla Sun Life Trustee Company Private Limi	tod	
Name of the Trustee Company	Compounded annualised returns (%) of Growth option as at A	Anril 29 2011	Absolute return(s) of Retail growth option as a		
Performance of the scheme :	Birla Sun Life Special Situations Fund	.p 20, 20 · · ·	Birla Sun Life Enhanced Arbitrage Fund		
Compounded annualised returns	Returns Last 1 year* Last 3	years Since Inception	Returns	Last 1 year*	Since Inception
	BSLSSF Gr -1.83 0.9	00 -0.70	BSLEAF Ret-Gr CRISIL Liquid Fund Index	6.29 6.51	5.00 5.06
	BSE 200 6.62 2.9	1.81	Inception - July 27, 2009	0.51	5.00
	Inception - January 31, 2008  Note: Past performance may or may not be sustained in *Absolute Returns	future.	Returns are in % and absolute returns for perio 1 year or more.  Note: Past per formance may or may not be su *Absolute Returns	•	CAGR for period
	Yearwise Return (Financial Yr Apr-	Mar)	Yearwise Return (Fin		
	100.00 80.00 -		6.20 -	6.20	
	60.00		6.15 - 6.10 -		
	40.00 - 20.00 - 7.27		6.05 - 6.00 -		
	0.000.51		5.95 - 5.90 -	_	
	-20.00 - -40.00 -		5.85 – 5.80 –		
	-60.00	-39.92 -40.98	5.75	2010-11	
	2010-11 2009-10  ■ Birla Sun Life Special Situations Fund - Growth	2008-09 ■ BSE200	■ Birla Sun Life Enhanced Arbitrage F		sil Liquid Fund Index
				A.P.	
Expenses of the Scheme (i) Load Structure	Entry Load: (Including for SIP transactions): Nil.  Exit Load: (Including for SIP Transaction): For redemptior 365 days from the date of allotment: 1.00% of applicable N out of units after 365 days from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholder Reinvestments of Dividends and units issued to unitholders	s of units issued to them on	Entry Load: (Including for SIP Transactions): Exit Load: (Including for SIP Transactions) before 90 days from the date of allotment: 0.7, on or after 90 days but before 180 days Redemption/Switch - out of units on or after: No exit load shall be charged on redemption	: For Redemption / '5%. For Redemptio from the date of 180 days from the d	allotment: 0.50%. Fo late of allotment: Nil
	SWP facility and applicable load structure, please refer to inform Century SIP facility and applicable load structure, please Century SIP. The above load structure is subject to complicable load structure at the time of investing.  In terms of SEBI circular no. SEBI/IMD/CIR No. 4/168230/entry load will be charged by the Scheme to the investor effurfront commission, if any, on investment made by the incommission, if any, on investment made by the incommission.	nstructions on STP / SWP - ase refer to instructions on hange. Please refer to the 109 dated June 30, 2009, no fective August 1, 2009. The investor shall be paid by the	No exit load shall be charged on redemption Reinvestments of Dividends and units issued SWP facility and applicable load structure, p The above load structure is subject to cha structure at the time of investing.     In terms of SEBI circular no. SEBI/IMD/CIR I entry load will be charged by the Scheme to upfront commission, if any, on investment responses.	lease refer to instru ange. Please refer No.4/ 168230/09 da the investor effectiv nade by the investor	uctions on STP / SWP. to the applicable loa ated June 30, 2009, n ve August 1, 2009. Th or shall be paid by th
	investor directly to the Distributor, based on his assessincluding the service rendered by the Distributor.	ssment of various factors	the service rendered by the Distributor.	is assessment of v	arious factors inclúdin
(ii) Recurring expenses [% of Net Assets]	First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00% Balance : 1.75%		First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00% Balance : 1.75%		
	Actual (unaudited) expenses for the financial year ended	March 31, 2011: 2.29%	Actual (unaudited) expenses for the financia	l year ended March	n 31, 2011: 1.09%
			1		

Investment Objective  Asset Allocation Pattern of the scheme  Equit Debt  Risk Profile of the Scheme  Mutu addit facto refer  Investment Strategy & Risk Control  No. of Folios & AUM  Plans and Options  Divid Minimum Application Amount / Number of Units  Despatch of Repurchase (Redemption) Request  Benchmark Index  Dividend Policy  The S	objective of the schemugh balanced so objective of the schemugh balance mix of investigate a diversified research as of Instruments  ty and Equity Linked Inst. & Money market instruut all Fund investments a tional Information/Schors before investment rage 46.  details on Investment Side and Investment Si	ne is to balance ir istment in equity a ch based investments uments uments are subject to make the information of the formation of the formati	No (9)  About Atle  Arket risks.  n Documer of Scheme	relatively moach.  Normal Alloc (% of Net As bove 50% - least 25% - E  Please rea ent carefully le Specific r	cation ssets) Upto 75% Below 50%  ad the Statement of the	ital An income i	An Open ended Balanced Scheme An open-end balanced scheme with the object of the securities. The secondary object dividend.  Types of Instruments Equity & Equity Related instruments Debt & Money Markets instruments  Mutual Fund investments are subject to additional Information/Scheme Informatiactors before investment. For summater page 46.	ocation of 60% equity arive is income generative is income generative.  Target Allocation 60% 40%  market risks. Please ation Document carefury of Scheme Specification.	Allocation  Allocation  50  25  read the SI ully for det	on Range 0% - 75% 5% - 50%  tatatement of tails on rist or splease	
Asset Allocation Pattern of the scheme  Equit Debt  Risk Profile of the Scheme  Mutu addit factorefer  Investment Strategy & For definition AUM  Plans and Options  Divid  Minimum Application Addit Repu  Despatch of Repurchase (Redemption) Request  Benchmark Index  Dividend Policy  The S	ugh balance mix of invesugh a diversified research is of Instruments  ty and Equity Linked Insta & Money market instruut  ual Fund investments a tional Information/Schors before investment rage 46.  details on Investment State in Crs: ₹81.04  dend (Payout, Reinvest thase: ₹5,000/-	estruments estruments uments are subject to ma theme Information t. For summary	No (9)  About Atle  Arket risks.  n Documer of Scheme	relatively moach.  Normal Alloc (% of Net As bove 50% - least 25% - E  Please rea ent carefully le Specific r	cation ssets) Upto 75% Below 50%  ad the Statement of the	isk incmadive income in	ncome, through a portfolio with a target alic market securities. The secondary object dividend.  Types of Instruments  Equity & Equity Related instruments  Debt & Money Markets instruments  Mutual Fund investments are subject to additional Information/Scheme Information before investment. For summate efer page 46.	ocation of 60% equity arive is income generative is income generative.  Target Allocation 60% 40%  market risks. Please ation Document carefury of Scheme Specification.	Allocation  Allocation  50  25  read the SI ully for det	on Range 0% - 75% 55% - 50%  tatatement of tails on rise stors pleas	
of the scheme  Equit Debt  Risk Profile of the Scheme  Mutu addit factor feter  Investment Strategy & For de Risk Control  No. of Folios & AUM  Plans and Options  Divid  Minimum Application Amount / Number of Units  Despatch of Repurchase (Redemption) Request  Benchmark Index  CRIS  Dividend Policy  The S	ty and Equity Linked Inst t & Money market instru- ual Fund investments a tional Information/Schors before investment r page 46. details on Investment Si os:14,712 fin Crs: ₹81.04 dend (Payout, Reinvest thase: ₹5,000/-	are subject to ma heme Information t. For summary of Strategy & Risk Co	Abd Atle Arket risks. In Documer of Scheme	(% of Net As bove 50% - least 25% - E s. Please rea ent carefully le Specific r	Upto 75% Below 50%  ad the Statement of y for details on riserisk factors pleas	Eq De	Equity & Equity Related instruments  Debt & Money Markets instruments  Mutual Fund investments are subject to additional Information/Scheme Information/scheme Information/scheme Information before investment. For summaticefer page 46.	60% 40% o market risks. Please ation Document caref arry of Scheme Specif	read the St rully for det fic risk fact	0% - 75% 5% - 50% statement of tails on risi	
Risk Profile of the Scheme  Mutuaddit facto refer  Investment Strategy & For de Risk Control  No. of Folios & AUM  Plans and Options  Divid  Minimum Application Amount / Number of Units  Despatch of Repurchase (Redemption) Request  Benchmark Index  Dividend Policy  The S	t & Money market instruual Fund investments a tional Information/Schors before investment r page 46.  details on Investment Sides:14,712 In Crs: ₹81.04  dend (Payout, Reinvest thase: ₹5,000/-	are subject to ma heme Information t. For summary of Strategy & Risk Co	Abo Atle arket risks. n Documer of Scheme	bove 50% - least 25% - E s. Please rea ent carefully le Specific r	Upto 75% Below 50% ad the Statement of y for details on ris risk factors pleas	of Misk addsee factories	Oebt & Money Markets instruments  Mutual Fund investments are subject to additional Information/Scheme Information/Scheme Informations before investment. For summatefer page 46.	40% o market risks. Please ation Document caref ary of Scheme Specif	read the Si ully for det ic risk fact	5% - 50% statement o tails on risl stors pleaso	
Risk Profile of the Scheme  Mutu addit factor refer  Investment Strategy & For di Risk Control  No. of Folios & AUM  Plans and Options  Divid  Minimum Application  Amount / Number of Units  Despatch of Repurchase (Redemption) Request  Benchmark Index  Dividend Policy  Mutu addit factor refer  For di Rejuction  AUM  Folios  Within Repu  CRIS  Dividend Policy  The S	t & Money market instruual Fund investments a tional Information/Schors before investment r page 46.  details on Investment Sides:14,712 In Crs: ₹81.04  dend (Payout, Reinvest thase: ₹5,000/-	are subject to ma heme Information t. For summary of Strategy & Risk Co	Atle arket risks. n Documer of Scheme	east 25% - E s. Please rea ent carefully re Specific r	Below 50%  ad the Statement of the State	of Misk adse faire:	Mutual Fund investments are subject to additional Information/Scheme Informa actors before investment. For summa efer page 46.	n market risks. Please ation Document caref ary of Scheme Specif	read the St fully for det fic risk fact	tatement o tails on ris tors pleas	
Investment Strategy & For de Risk Control  No. of Folios & AUM  Plans and Options  Divid  Minimum Application Amount / Number of Units  Despatch of Repurchase (Redemption) Request  Benchmark Index  Dividend Policy  Addit Repu	tional Information/Schors before investment r page 46.  details on Investment Sides: 14,712  ¶in Crs: ₹81.04  dend (Payout, Reinvest thase: ₹5,000/-	heme Information t. For summary strategy & Risk Co	n Documer of Scheme ontrol meas	ent carefully se Specific r	y for details on ris risk factors pleas	sk ad se fac ref	additional Information/Scheme Informa actors before investment. For summa refer page 46.	ation Document caref ary of Scheme Specif	ully for det ic risk fact	tails on ris	
Risk Control  No. of Folios & AUM  Plans and Options  Divid  Minimum Application Amount / Number of Units  Despatch of Repurchase (Redemption) Request  Benchmark Index  Dividend Policy  The S	os:14,712 fin Crs:₹81.04 dend (Payout, Reinvest			asure please	e refer Page No. 47	Fo	or details on Investment Strategy & Risl	k Control measure ple	ase refer Pa	age No. 47.	
Plans and Options Divid Minimum Application Addit Amount / Number of Units Repu  Despatch of Repurchase (Redemption) Request  Benchmark Index CRIS  Dividend Policy The S	fin Crs: ₹81.04  dend (Payout, Reinvest	tment and Sweep	antina) 9				For details on Investment Strategy & Risk Control measure please refer Page No. 4				
Minimum Application Addit Addit Repu  Despatch of Repurchase (Redemption) Request  Benchmark Index CRIS  Dividend Policy The S	:hase :₹5,000/-	tment and Sweep	antion\ 0			AL	Folios: 22,665 AUM in Crs: ₹ 423.02				
Amount / Number of Units  Despatch of Repurchase (Redemption) Request  Benchmark Index  Dividend Policy  Addit Repurchase Within Points  CRIS  The S			opuon) &	& Growth		Di	Dividend (Payout, Reinvestment and Sw	eep option) & Growth			
(Redemption) Request Point  Benchmark Index CRIS  Dividend Policy The S	urchase : In Multiples o	ding switch-in) : ₹ of ₹ 1/-	₹1,000/-			Ac	Purchase (including switch-in) : ₹ 5000/ Additional Purchase (including switch-in Repurchase : In Multiples of ₹ 1/-				
Dividend Policy The S	nin 10 working days o tts of Acceptance of Bir			mption requ	uest at the Officia		Within 10 working days of the receipt of the redemption request at the Off Points of Acceptance of Birla Sun Life Mutual Fund.				
	SIL Balanced Fund Inde	ex				CF	CRISIL Balanced Fund Index				
avalla	Scheme may declare of lability of distributable s		discretion (	of the Trust	tee, subject to the		The Scheme may declare dividends at t availability of distributable surplus.	he discretion of the Ti	ustee, sub	ject to the	
Name of the Fund Manager Mr. S	Satyabrata Mohanty an	nd Mr. Nishit Dhol	lakia			Mı	Mr. Satyabrata Mohanty and Mr. Nishit D	holakia			
Name of the Trustee Company Birla	ı Sun Life Trustee Comp	pany Private Lim	ited			Bii	Birla Sun Life Trustee Company Private l	 Limited			
	Compounded annualised returns (%) of Growth option as at April 29, 2011.				Compounded annualised returns (%) of Growth option as at April 29, 2011.						
	ına sun Liic Ficcuvili Fi	` '			29, 2011.		Compounded annualised returns (%) of Gro Birla Sun Life '95 Fund - Growth	owth option as at April 2	9, 2011.		

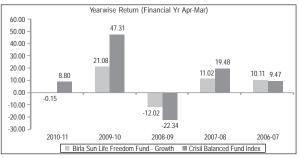
Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception
BSLFF Gr	0.40	0.86	5.52	10.85
Crisil Balanced Fund Index	8.09	5.64	9.73	

Inception - October 12, 1999

Note: Past performance may or may not be sustained in future.

When benchmark returns are not available, they have not been shown.

\*Absolute Returns



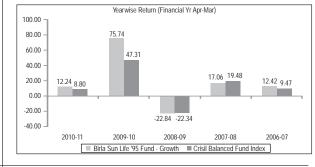
Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception
BSL' 95 - Fund	11.21	13.13	14.48	23.71
Crisil Balanced Fund Index	8.09	5.64	9.73	

Inception - February 10, 1995

Note: Past performance may or may not be sustained in future.

When benchmark returns are not available, they have not been shown.

\*Absolute Returns



## Expenses of the Scheme (I) Load Structure

Entry Load: (Including for SIP transactions): Nil.

Exit Load: (Including for SIP Transaction):For redemption/switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil.

· No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. · For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. For Century SIP facility and applicable load structure, please refer to instructions on Century SIP · The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

· In terms of SEBI circular no. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

Entry Load: (Including for SIP transactions): Nil.

Exit Load: (Including for SIP Transaction): For redemption/switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil.

 $\cdot$  No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units.  $\cdot$  For STP/SWP facility and applicable load structure, please refer to instructions on STP/SWP.  $\cdot$  For Century SIP facility and applicable load structure, please refer to instructions on Century SIP.  $\cdot$  The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

· In terms of SEBI circular no. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

#### (ii) Recurring expenses

[% of Net Assets]

First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00%

Balance: 1.75%

Actual (unaudited) expenses for the financial year ended March 31, 2011: 2.47%

First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00% Balance : 1.75%

Actual (unaudited) expenses for the financial year ended March 31, 2011: 2.32%

Name(s) of the Scheme(s)	Birla Sun Life Asset Allocation Fund							
Type of Scheme	An Open ended Fund of Funds scheme							
Investment Objective	The primary objective of the scheme is to provide income and capital appreciation along with diversification by investing in a basket of debt and equity mutual fund schemes with the risk profile of the investors.							
Asset Allocation Pattern	Types of Instruments	Asset Allocation Range	Normal Allocation (% of Net Assets)					
of the scheme		Aggresive Plan						
	Equity Schemes	75%- 80%	75%					
	Debt Schemes	20%- 25%	25%					
		Moderate Plan						
	Equity Schemes	40%- 60%	51%					
	Debt Schemes	40%- 60%	49%					
		Conservative Plan						
	Equity Schemes	20%- 25%	25%					
	Debt Schemes	75%- 80%	75%					
Risk Profile of the Scheme	Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document carefully for details on risk factors before investment. For summary of Scheme Specific risk factors please refer page 46.							
Investment Strategy & Risk Control	For details on Investment Strategy & Risk Control me	For details on Investment Strategy & Risk Control measure please refer Page No. 47.						
No. of Folios & AUM		Folios: Aggressive Plan: 2,142; Moderate Plan: 1,088; Conservative Plan: 737 AUM in Crs: Aggressive Plan: ₹ 15.52; Moderate Plan: ₹ 11.42; Conservative Plan: ₹ 8.06						
Plans and Options	Plans : Aggressive, Moderate, Conservative Options : Dividend (Payout & Reinvestment option) &	Growth						
Minimum Application Amount / Number of Units	Purchase (including switch-in) : ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/-							
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the reden	nption request at the Official Points of A	Acceptance of Birla Sun Life Mutual Fund.					
Benchmark Index	Aggressive Plan: S & P CNX Nifty, Moderate Plan: Crisi	l Balanced Fund Index, Conservative Plan:	CRISIL MIP Blended Index.					
Dividend Policy	The Scheme may declare dividends at the discretion of the availability of distributable surplus.	the Trustee, subject to						
Name of the Fund Manager	Mr. Satyabrata Mohanty							
Name of the Trustee Company	Birla Sun Life Trustee Company Private Limited							
Performance of the scheme :	Compounded annualised returns (%) of Growth option	n as at April 29, 2011.						

Performance of the scheme: **Compounded annualised returns** 

#### Birla Sun Life AAF - Growth

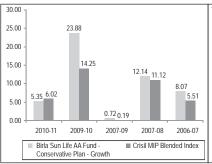
Returns	Last	Last	Last	Since
	1 year*	3 years	5 years	Inception
Birla AAF - Aggressive Plan- Gr	5.76	13.22	13.54	18.57
S&P CNX Nifty	9.43	3.44	10.07	17.36
Birla AAF - Moderate Plan - Gr	5.43	11.33	12.17	15.53
Crisil Balanced Fund Index	8.09	5.64	9.73	13.17
Birla AAF - Conservative Plan - Gr	4.88	9.07	9.64	10.66
Crisil MIP Blended Index	5.48	6.28	7.12	7.14

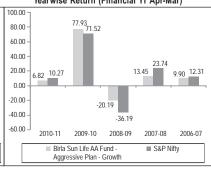
Inception - February 24, 2004

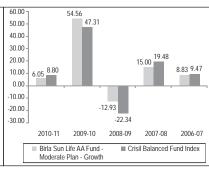
Note: Past performance may or may not be sustained in future.

\*Absolute Returns









#### **Expenses of the Scheme** (i) Load Structure

Entry Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): Nil

- No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.
- · In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

### (ii) Recurring expenses [% of Net Assets]

As per Scheme Information Document: 0.35%

Actual (unaudited) expenses for the financial year ended March 31, 2011: Aggressive Plan: 0.35%

Moderate Plan: 0.35%

Conservative Plan: 0.35%

Note: This being fund of funds schemes, the investors are bearing the recurring expenses of the scheme in addition to the expenses of other schemes in which fund of funds scheme makes investment.

	Birla Sun Life MIP (An open ended income scheme. Monthly Income is not assured and is subject to availability of distributable surplus)			Birla Sun Life Monthly Income (Formerly Alliance Monthly Income) An openend income Scheme. Monthly income is not assured and is subject to availability of distributable surplus.				
Type of Scheme	An Open ended Income Scheme			An Open ended Income Scheme				
Investment Objective	The objective of the scheme is to generate distributions to unitholders with the secondar may be generated through receipt of coupon in on debt instruments, receipt of dividends or underlying portfolio. The scheme will under assets primarily in fixed income securities, mequivalents while at the same time maintaining	The primary objective to generate regular income so as to make monthly and quar to distributions to Unitholders and the secondary objective is growth of capital.				and quar terly al.		
Asset Allocation Pattern of the scheme	Types of Instruments	Normal Allocat	tion	Type of Investments			Norma	l Allocation
of the scheme	Debt and Money market instruments	Upto 100%	ets)	Government of India Securities				90%
	Equity and Equity Related Instruments	Upto 15%		Debt and Money market instruments  - Call Money and Treasury Bills				o 100% 60%
	The scheme may invest a maximum of 40%	in securitised debt.		Corporate Debt				5%
				State Government Bonds, Commer	cial Paper, Cei	rtificate		
				of Deposit, Discounted Trade Bills,				
				Securities, Government Guarantee Bonds, Financial Institution & Bank			5	0%
				Equity Securities	ing Sector Bo	ilius.	15	
Risk Profile of the Scheme	Mutual Fund investments are subject to ma additional Information/Scheme Information Do before investment. For summary of Scheme Sp	Mutual Fund investments are subjetue additional Information/Scheme Information before investment. For summary of St	nation Docume	ent carefully	for details o	n risk factors		
Investment Strategy & Risk Control	For details on Investment Strategy & Risk Con	ntrol measure please ref	er Page No. 47.	For details on Investment Strategy &			•	
No. of Folios & AUM	Folios: 12,252 AUM in Crs: ₹ 209.44			Folios: 19,305 AUM in Crs: ₹ 657.45				
Plans and Options	Plans : Monthly Dividend (Payout, Reinvestme			Plans: Monthly Dividend : Options : Quarterly Dividend : Options : Divid	Dividend (Pay	yout, Reinv	estment and	d Sweep)
Minimum Application	Monthly Payment (Instant & Deferred option) & Growth.			& Growth  Purchase (including switch-in) : Mo				
Amount / Number of Units	Purchase (including switch-in) : Dividend & Payment Option: ₹ 25000/- Growth: ₹ 5000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/-			Growth Plan: ₹ 5000/- Additional Purchase (including switch-in): Monthly & Quarterly Dividend Plan: ₹ 5000/-, Growth Plan: ₹ 1000/-				
	Hoparonado : Ili malapido di C 1/			Repurchase : In Multiples of ₹ 1/-				
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the of Acceptance of Birla Sun Life Mutual Fund.	Within 10 working days of the receip Acceptance of Birla Sun Life Mutual I		ption reque	st at the Offi	cial Points o		
Benchmark Index	CRISIL MIP Blended Index			CRISIL MIP Blended Index				
Dividend Policy	The Scheme may declare dividends at the discretion of the Trustee, subject to the			The Scheme may declare dividends availability of distributable surplus.	at the discre	etion of the	Trustee, su	ubject to the
Name of the Fund Manager	availability of distributable surplus.  Mr. Satyabrata Mohanty and Mr. Nishit Dholakia			Mr. Satyabrata Mohanty and Mr. N	shit Dholakia	<u> </u>		
Name of the Trustee Company	Birla Sun Life Trustee Company Private Lim	nited		Birla Sun Life Trustee Company Private Limited				
Performance of the scheme : Compounded annualised returns	Compounded annualised returns (%) of Grov Birla Sun Life MIP - Growth	wth option as at April 29,	2011.	Compounded annualised returns ( Birla Sun Life Monthly Income - Gro	,	option as a	April 29, 2	011.
Compounded annualised returns	Returns Last	Last Last	Since	Returns	Last	Last	Last	Since
	1 year*           BSLMIP - Gr         6.14	3 years 5 years 8.19 8.09	9.83	DOLAN O.	1 year*	3 years	5 years	Inception
	Crisil MIP Blended Index 5.48	6.28 7.12		BSLMI Gr CRISIL MIP Blended Index	6.71 5.48	9.44 6.28	9.23 7.12	11.68
	Inception - November 20, 2000	Inception - July 14, 1999						
	Note: Past performance may or may When benchmark returns are no	Note: Past performance may or may not be sustained in future.  When benchmark returns are not available, they have not been shown				n shown.		
	*Absolute Returns			*Absolute Returns				
	Yearwise Return (Finance 18.00	ial Yr Apr-Mar)		20.00	turn (Financial Y	r Apr-Mar)		
	16.00 – 15.76 14.00 – 14.25			18.00 - 16.00 -				
	12.00 -	9.65		14.00 - 12.00 -			11.12	
	10.00 - 8.00 - 6.98	7.00	6.43 5.51	10.00 – 8.00 – 7.32		10.02		7.74
	6.00 - 4.00 - 2.99	6.00	3.69			5.51		
	2.00 -	0.19		4.00 – 2.00 –	0.19			
	2010-11 2009-10 2008-		2006-07	2010-11 2009-10	2008-09	2007		2006-07
	■ Birla Sun Life MIP - Growth ■	Crisii MIP Biended Index		■ Birla Sun Life Monthly Incon		risii MIP Biend	ed Index	
Evnances of the Schome	Fature Lond (Including for CID transportions), N	11		Entry Load (Including for SIP transac		emption/sw	tch-out of	units within
Expenses of the Scheme (i) Load Structure	Entry Load (Including for SIP transactions): N  Exit Load (Including for SIP transactions): For Exit Load (Including for SIP transactions): For Exit Load (Including for SIP transactions): For Exit Load (Including for SIP transactions): N	redemption/switch-out of a	units within 7 days	Exit Load (Including for SIP transaction	1 000/ of one	ar 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch out of units after 365 days from the date of allotment: Nil.		
•	Exit Load (Including for SIP transactions): For r from the date of allotment: 0.25% of applicable 7 days from the date of allotment: Nil	redemption/switch-out of t NAV. For redemption/switc	ch-out of units after	365 days from the date of allotment: out of units after 365 days from the date of allotment.	1.00% of app ate of allotmer	nt: Nil.		
•	Exit Load (Including for SIP transactions): For r from the date of allotment: 0.25% of applicable I 7 days from the date of allotment: Nil  No exit load shall be charged on redemptior Reinvestments of Dividends and units issued to	redemption/switch-out of u NAV. For redemption/switch by unitholders of units in unitholders as bonus unit	ch-out of units after issued to them on ts. · For STP / SWP	365 days from the date of allotment: out of units after 365 days from the days No exit load shall be charged on red Reinvestments of Dividends and unit	1.00% of app ate of allotmer emption by ur s issued to un	nt: Nil. nitholders o nitholders as	units issue bonus unit	ed to them or s. · For STP
•	Exit Load (Including for SIP transactions): For r from the date of allotment: 0.25% of applicable I 7 days from the date of allotment: Nil  No exit load shall be charged on redemption Reinvestments of Dividends and units issued to facility and applicable load structure, please refeload structure is subject to change. Please refer	redemption/switch-out of u NAV. For redemption/switch on by unitholders of units in ounitholders as bonus unit fer to instructions on STP/	ch-out of units after issued to them on is. · For STP / SWP / SWP. · The above	365 days from the date of allotment: out of units after 365 days from the di No exit load shall be charged on red Reinvestments of Dividends and unit SWP facility and applicable load stru The above load structure is subjec	1.00% of app ate of allotmer emption by ur s issued to un cture, please	nt: Nil. nitholders o nitholders as refer to inst	ructions on	STP / SWP.
•	Exit Load (Including for SIP transactions): For r from the date of allotment: 0.25% of applicable I 7 days from the date of allotment: Nil  No exit load shall be charged on redemption Reinvestments of Dividends and units issued to facility and applicable load structure, please refload structure is subject to change. Please refer investing.  In terms of SEBI circular no. SEBI/IMD/CIR I	redemption/switch-out of u NAV. For redemption/switch on by unitholders of units in ounitholders as bonus unit fer to instructions on STP / to the applicable load stru No.4/ 168230/09 dated J	ch-out of units after issued to them on ts. · For STP / SWP / SWP. · The above icture at the time of lune 30, 2009, no	365 days from the date of allotment: out of units after 365 days from the di No exit load shall be charged on red Reinvestments of Dividends and unit SWP facility and applicable load stru The above load structure is subjec structure at the time of investing.	1.00% of app ate of allotmer emption by ur s issued to un cture, please t to change.	nt: Nil. nitholders o nitholders as refer to inst Please refe	ructions on r to the ap	STP / SWP. plicable load
•	Exit Load (Including for SIP transactions): For r from the date of allotment: 0.25% of applicable I 7 days from the date of allotment: Nil  No exit load shall be charged on redemptior Reinvestments of Dividends and units issued to facility and applicable load structure, please ref load structure is subject to change. Please refer investing.  In terms of SEBI circular no. SEBI/IMD/CIR entry load will be charged by the Scheme to upfront commission. If any, on investment mad	redemption/switch-out of INAV. For redemption/switch  by unitholders of units is unitholders as bonus uniter to instructions on STP / rto the applicable load stru  No.4/ 168230/09 dated J the investor effective Auge by the investor shall be or the supplicable to the properties of the supplicable to the investor of the supplicable to the properties of the supplicable to th	ch-out of units after issued to them on its · For STP / SWP / SWP · The above icture at the time of lune 30, 2009, no gust 1, 2009. The paid by the investor	365 days from the date of allotment: out of units after 365 days from the di No exit load shall be charged on red Reinvestments of Dividends and unit SWP facility and applicable load structure is subjec structure at the time of investing.  In terms of SEBI circular no. SEBI/IN entry load will be charged by the Sch upfront commission, if any, on investing.	1.00% of app te of allotmer emption by ur s issued to un cture, please t to change. ID/CIR No.4/ eme to the inv stment made	nt: Nil.  nitholders o  itholders as  refer to inst  Please refe  168230/09  vestor effec  by the inve	ructions on r to the ap dated June ive August stor shall be	STP / SWP. plicable load 30, 2009, no 1, 2009. The paid by the
(i) Load Structure	Exit Load (Including for SIP transactions): For r from the date of allotment: 0.25% of applicable I 7 days from the date of allotment: Nil  No exit load shall be charged on redemption Reinvestments of Dividends and units issued to facility and applicable load structure, please refload structure is subject to change. Please refer investing.  In terms of SEBI circular no. SEBI/IMD/CIR I entry load will be charged by the Scheme to	redemption/switch-out of INAV. For redemption/switch  by unitholders of units is unitholders as bonus uniter to instructions on STP / rto the applicable load stru  No.4/ 168230/09 dated J the investor effective Auge by the investor shall be or the supplicable to the properties of the supplicable to the investor of the supplicable to the properties of the supplicable to th	ch-out of units after issued to them on its · For STP / SWP / SWP · The above icture at the time of lune 30, 2009, no gust 1, 2009. The paid by the investor	365 days from the date of allotment: out of units after 365 days from the di No exit load shall be charged on red Reinvestments of Dividends and unit SWP facility and applicable load stru The above load structure is subjec structure at the time of investing.  In terms of SEBI circular no. SEBI/IN entry load will be charged by the Sch upfront commission, if any, on invesinvestor directly to the Distributor, including the service rendered by the	1.00% of app te of allotmer emption by ur s issued to un cture, please t to change. ID/CIR No.4/ emption to the inv stment made based on h	nt: Nil.  nitholders o  itholders as  refer to inst  Please refe  168230/09  vestor effec  by the inve	ructions on r to the ap dated June ive August stor shall be	STP / SWP. plicable load 30, 2009, no 1, 2009. The paid by the
(ii) Load Structure	Exit Load (Including for SIP transactions): For r from the date of allotment: 0.25% of applicable I 7 days from the date of allotment: Nil . No exit load shall be charged on redemptior Reinvestments of Dividends and units issued to facility and applicable load structure, please ref load structure is subject to change. Please refer investing.  In terms of SEBI circular no. SEBI/IMD/CIR l entry load will be charged by the Scheme to upfront commission, if any, on investment mad directly to the Distributor, based on his assessr	redemption/switch-out of INAV. For redemption/switch  by unitholders of units is unitholders as bonus uniter to instructions on STP / rto the applicable load stru  No.4/ 168230/09 dated J the investor effective Auge by the investor shall be or the supplicable to the properties of the supplicable to the investor of the supplicable to the properties of the supplicable to th	ch-out of units after issued to them on its · For STP / SWP / SWP · The above icture at the time of lune 30, 2009, no gust 1, 2009. The paid by the investor	365 days from the date of allotment: out of units after 365 days from the days facility and applicable load struthe above load structure is subject structure at the time of investing.  In terms of SEBI circular no. SEBI/IN entry load will be charged by the Schupfront commission, if any, on investinvestor directly to the Distributor, including the service rendered by the  First ₹ 100 crores: 2.25%  Next ₹ 300 crores: 2.00%	1.00% of app te of allotmer emption by ur s issued to un cture, please t to change. ID/CIR No.4/ emption to the inv stment made based on h	nt: Nil.  nitholders o  itholders as  refer to inst  Please refe  168230/09  vestor effec  by the inve	ructions on r to the ap dated June ive August stor shall be	STP / SWP. plicable load 30, 2009, no 1, 2009. The paid by the
(i) Load Structure	Exit Load (Including for SIP transactions): For r from the date of allotment: 0.25% of applicable I 7 days from the date of allotment: Nil .  No exit load shall be charged on redemption Reinvestments of Dividends and units issued to facility and applicable load structure, please ref load structure is subject to change. Please refer investing.  In terms of SEBI circular no. SEBI/IMD/CIR I entry load will be charged by the Scheme to upfront commission, if any, on investment mad directly to the Distributor, based on his assessing rendered by the Distributor.  First ₹ 100 crores: 2.25%	redemption/switch-out of INAV. For redemption/switch  by unitholders of units is unitholders as bonus uniter to instructions on STP / rto the applicable load stru  No.4/ 168230/09 dated J the investor effective Auge by the investor shall be or the supplicable to the properties of the supplicable to the investor of the supplicable to the properties of the supplicable to th	ch-out of units after issued to them on its · For STP / SWP / SWP · The above icture at the time of lune 30, 2009, no gust 1, 2009. The paid by the investor	365 days from the date of allotment: out of units after 365 days from the day to the variet oat of units after 365 days from the day to the variet oat on red Reinvestments of Dividends and unit SWP facility and applicable load structure at the time of investing.  In terms of SEBI circular no. SEBI/IN entry load will be charged by the Schupfront commission, if any, on invesinvestor directly to the Distributor, including the service rendered by the First ₹ 100 crores: 2.25%	1.00% of app te of allotmer emption by ur s issued to un cture, please t to change. ID/CIR No.4/ emption to the inv stment made based on h	nt: Nil.  nitholders o  itholders as  refer to inst  Please refe  168230/09  vestor effec  by the inve	ructions on r to the ap dated June ive August stor shall be	STP / SWP. plicable load 30, 2009, no 1, 2009. The paid by the
(ii) Load Structure	Exit Load (Including for SIP transactions): For r from the date of allotment: 0.25% of applicable I 7 days from the date of allotment: Nil  No exit load shall be charged on redemption Reinvestments of Dividends and units issued to facility and applicable load structure, please refer load structure is subject to change. Please refer investing.  In terms of SEBI circular no. SEBI/IMD/CIR I entry load will be charged by the Scheme to upfront commission, if any, on investment mad directly to the Distributor, based on his assess rendered by the Distributor.  First ₹ 100 crores: 2.25% Next ₹ 300 crores: 2.00% Next ₹ 300 crores: 1.75%	redemption/switch-out of a NAV. For redemption/switch by unitholders of units is unitholders as bonus unit fer to instructions on STP, to the applicable load struth. No.4/ 168230/09 dated J the investor effective Auge by the investor shall be penent of various factors income.	ch-out of units affer issued to them on is. For STP / SWP / SWP · The above cuture at the time of lune 30, 2009, no lune 30, 2009. The haid by the investor cluding the service	365 days from the date of allotment: out of units after 365 days from the days from t	1.00% of app the of allotmer emption by ur s issued to un cture, please t to change. ID/CIR No. 4/ eme to the inx struent made based on h Distributor.	nt: Nil. iitholders o iitholders as refer to inst Please refe 168230/09 vestor effec by the inve is assessn	ructions on r to the ap dated June tive August stor shall be nent of var	STP / SWP. plicable load 30, 2009, nd 1, 2009. The e paid by the ious factors

Name(s) of the Scheme(s)	Birla Sun Life MIP II (An open ended income scheme. Monthly Income is not assured	zana io oubjoot to availability of a	iotioutabioodi pidoj					
Type of Scheme	An Open ended Income Scheme							
Investment Objective	The primary objective of the scheme is to generate regular income so as to make monthly payments or distribution to unitholders, with the secondary objective be capital.							
	Savings 5	Plan						
Asset Allocation Pattern	Types of Instruments	Asset Allocation Range	Normal Allocation (% of Net Assets)					
f the scheme	Debt & Money Market securities (including securitised debt upto a maximum of 50%)	90%- 100%	95%					
	Equity and Equity related instruments	0%- 10%	5%					
	Wealth 25	Plan						
	Debt & Money Market securities (including securitised debt upto a maximum of 50%)	70%- 80%	75%					
	Equity and Equity related instruments	20%- 30%	25%					
tisk Profile of the Scheme	Mutual Fund investments are subject to market risks. Please read the Statement of ad investment. For summary of Scheme Specific risk factors please refer page 46.	ditional Information/Scheme Info	ormation Document carefully for details on risk fa	actors bef				
Investment Strategy & Risk Control	For details on Investment Strategy & Risk Control measure please refer Page No. 47	7.						
No. of Folios & AUM	Folios: Savings 5 Plan: 17,095; Wealth 25 Plan: 15,548 AUM in Crs: Savings 5 Plan: ₹ 608.06; Wealth 25 Plan: ₹ 409.27							
Plans and Options	Plans : Savings 5 & Wealth 25 Options : Monthly Dividend (Payout, Reinvestment and Sweep option), Monthly Payment & Growth							
Minimum Application Amount / Number of Units	Purchase (including switch-in): Monthly Dividend & Monthly Payment: ₹ 25,000/- Growth: ₹ 5000/- Additional Purchase (including switch-in): ₹ 1,000/- Repurchase: In Multiples of ₹ 1/-							
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the redemption request at the Official Point	s of Acceptance of Birla Sun Lit	fe Mutual Fund.					
Benchmark Index	CRISIL MIP Blended Index							
Dividend Policy	The Scheme may declare dividends at the discretion of the Trustee, subject to the availab	oility of distributable surplus.						
Name of the Fund Manager	Mr. Satyabrata Mohanty and Mr. Nishit Dholakia							
Name of the Trustee Company	Birla Sun Life Trustee Company Private Limited							
Performance of the scheme :	Compounded annualised returns (%) of Growth option as at April 29, 2011.							

**Compounded annualised returns** 

Compounded annualised returns (%) of Growth option as at April 29, 2011.

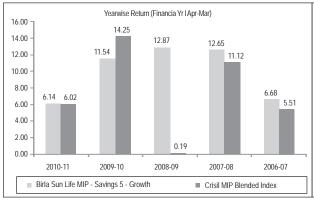
#### Birla Sun Life MIP II

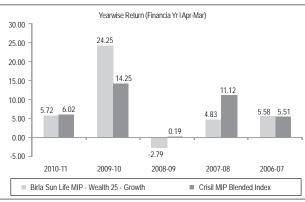
Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception
BSL MIP II - Savings 5 - Growth	5.98	10.94	9.90	8.44
BSL MIP II - Wealth 25 - Growth	5.72	7.70	7.10	8.81
Crisil MIP Blended Index	5.48	6.28	7.12	7.52

Inception - May 22, 2004

Note: Past performance may or may not be sustained in future.

\*Absolute Returns





#### Expenses of the Scheme (i) Load Structure

Entry Load (Including for SIP transactions): Savings 5 Plan & Wealth 25 Plan: NIL. Exit Load (Including for SIP transactions): Savings 5 Plan & Wealth 25 Plan: For redemption/switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: NII.

No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

#### (ii) Recurring expenses [% of Net Assets]

First ₹ 100 crores : 2.25% Next ₹ 300 crores : 2.00% Next ₹ 300 crores : 1.75% Balance : 1.50%

Actual (unaudited) expenses for the financial year ended March 31, 2011:

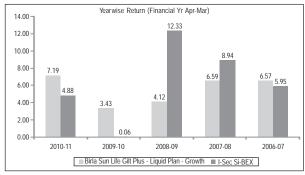
Savings 5 : 1.32% Wealth 25 : 2.05%

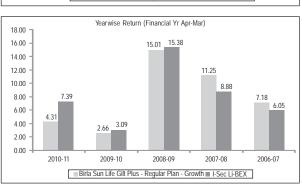
Name(s) of the Scheme(s)	Birla Sun Life Income Plus					Birla Sun Life Income Fund				
Type of Scheme	An Open ended Income Scheme		A A			An Open ended Income Sche				
Investment Objective	The objective of the scheme is to gene its investments, at relatively moderate investment approach. This income instruments in the portfolio.	e levels of r	risk througl	h diversified	research based	The investment objective of the by investing 100% of the cor securities.	e Scheme is to gene pus in a diversified	rate income a portfolio of c	and capital lebt and m	appreciation noney market
Asset Allocation Pattern of the scheme	Types of Instruments			mal Allocat of Net Asse		Type of Securities/ Investm	ents		- 1	al Allocation Net Assets)
	Debt and Money market instrument The scheme may invest maximum of			) 100% debt.		Debt and Money Market Instruments (Government of India Securities, State Development Loans, Treasury Bills, Special Securities issued by the Central Government such as food/oil/fertilizer bonds, Commercial Papers, Certificate of Deposits, Bill Rediscounting Scheme, Corporate Debt Papers, Securitised Papers, Fixed Deposits, and any other Money Market & Debt Instruments as may be specified from time to time &/or Cash & Cash Equivalents)			0%-100%	
Risk Profile of the Scheme	Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document carefully for details on risk factors before investment. For summary of Scheme Specific risk factors please refer page 46.				Mutual Fund investments are additional Information/Scher factors before investment. For page 46.	ne Information Do	cument care	fully for d	etails on risł	
Investment Strategy & Risk Control	For details on Investment Strategy & Risk Control measure please refer Page No. 47.				For details on Investment Str	ategy & Risk Contro	ol measure p	ease refe	r Page No. 47	
No. of Folios & AUM	Folios: 13,868 AUM in Crs: ₹ 282.17					Folios: 3,793 AUM in Crs: ₹ 624.26				
Plans and Options	Dividend (Payout & Reinvestment) & 0	Growth				Quarterly Dividend (Payout, R	einvestment & Swe	ep) and Grow	th	
Minimum Application Amount / Number of Units	Purchase (including switch-in) : ₹ 500 Additional Purchase (including switc Repurchase for both Plans: In Multiple	Purchase (including switch-in) :₹5000/- Additional Purchase (including switch-in) :₹1,000/-			Purchase (including switch-i Additional Purchase (includi Repurchase for both Plans: I	ng switch-in) : ₹ 1,	000/-			
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fund.			Within 10 working days of the Acceptance of Birla Sun Life N	e receipt of the rede	mption reque	st at the O	fficial Points		
Benchmark Index	CRISIL Composite Bond Fund Index					CRISIL Composite Bond Fun	d Index			
Dividend Policy	The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus.				the The Scheme may declare dividends at the discretion of the Trustee, subject to availability of distributable surplus.			subject to th		
Name of the Fund Manager	Mr. Prasad Dhonde			Mr. Shaktic Prakash						
Name of the Trustee Company	Birla Sun Life Trustee Company Priv	vate Limite	d			Birla Sun Life Trustee Comp	any Private Limited			
Performance of the scheme : Compounded annualised returns	Compounded annualised returns (%)  Birla Sun Life Income Plus - Grov	•	option as	at April 29,	2011.	Compounded annualised retu		option as at A	pril 29, 20	11.
Compounded annualised returns		Last	Last	Last	Since	Returns	Last	Last	Last	Since
		1 year*	3 years		Inception	Trotaino	1 year*	3 years	5 years	Inception
	BSLIP Gr	4.09	8.37	8.69	10.03	BSLIF Gr CRISIL Compo. Bond Fund In	5.26 idex 4.54	6.85 5.97	8.37 5.84	9.49
	Crisil Composite	4.54	5.97	5.84		Inception - March 03, 1997	'			
	Bond Fund Index					Note : Past performance n When benchmark re				en shown.
	Inception - October 21, 1995  Note: Past performance may or may not be sustained in future.  When benchmark returns are not available, they have not been shown.  *Absolute Returns				*Absolute Returns					
	Yearwise Ret	turn (Financial				16.00 T	rwise Return (Financial	Yr Apr-Mar)		
	14.00 -	14.27	14.	33		14.00 -		13.62		
	12.00 -					12.00 - 10.00 -	10.15			
	8.00 -	7.	26	8.20		8.00 -	7.2		3.20	8.01
	6.00 - 4.99 5.04 5.88 5.40 4.00 -				4.88	6.00 - 5.42 5.04 4.8	5.40			3.75
	2.00 -					2.00 -				
	2010-11 2009-10	2008-0	9 2	007-08	2006-07	2010-11 20	009-10 2008-09	2007	-08	2006-07
	■ Birla Sun Life Income Plus				I		ne Fund - Growth ■ Cris		d Fund Index	
Expenses of the Scheme	Entry Load: (Including for SIP transaction					Entry Load (Including for SIP to				
(i) Load Structure	Exit Load: (including for SIP transactions): For redemption/switch-out of units within 7 days from the date of allotment: 0.25% of applicable NAV. For redemption/switch-out of				<b>Exit Load:</b> (Including for SIP t days from the date of allotment	t: 0.50% of applicable	NAV.			
	units after 7 days from the date of allotn  No exit load shall be charged on rede		unitholders	of units iss	sued to them on	For redemption/switch-out of u No exit load shall be charged	d on redemption by	unitholders of	units issu	ed to them or
	No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For SWP/STP facility and applicable load structure, please refer to instructions on SWP/STP · The above load structure is subject to change. Please refer to instructions on SWP/STP · The above load structure is subject to change. Please refer to instructions of the structure is the time of the structure is subject to change.				Reinvestments of Dividends a STP facility and applicable load	d structure, please re	efer to instruct	ions on SV	NP/ STP. · The	
	load structure is subject to change. Please refer to the applicable load structure at the time of investing.  In terms of SEBI circular no. SEBI/IMD/CIR No. 4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The				above load structure is subject the time of investing.  In terms of SEBI circular no.	•				
	entry load will be charged by the Sche upfront commission, if any, on investme directly to the Distributor, based on his a rendered by the Distributor.	eme to the i ent made by assessment	nvestor eff the investo of various	ective Augu rshall be pai factors inclu	st 1, 2009. The d by the investor ding the service	entry load will be charged by upfront commission, if any, of investor directly to the Distributhe service rendered by the Dis	the Scheme to the i on investment made utor, based on his as	nvestor effect	ive Auaust	1. 2009. The
(ii) Recurring expenses [% of Net Assets]	First₹100 crores : 2.25% Next₹300 crores : 2.00% Next₹300 crores : 1.75% Balance : 1.50%	a fine - : 1		March 04	0011.1 702	First ₹ 100 crores : 2.25% Next ₹ 300 crores : 2.00% Next ₹ 300 crores : 1.75% Balance : 1.50%			164 -	
	Actual (unaudited) expenses for the	e iiiianciai y	rear ended	iviaich 31,	ZUII: 1./U%	Actual (unaudited) expenses	ror tne financial ye	ar ended Mai	cn 31, 20	11:1.19%
										35

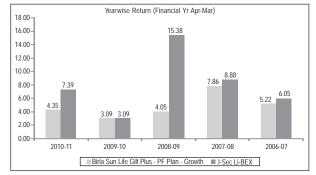
Name(s) of the Scheme(s)	Birla Sun Life Gilt Plus (Liquid Plan, PF Plan & Regular Plan)						
Type of Scheme	An Open ended Government Securities Scheme						
Investment Objective	The objective of the scheme is to generate income and capital appreciation through investments exclusively in Government Securities.						
Asset Allocation Pattern of the scheme	Types of Instruments	Normal Allocation (% of Net Assets)					
	Securities created and issued by the central government and/or repos/reverse repos in such government securities as may be permitted by the RBI.	Upto 100%					
	The scheme may also invest a portion of the corpus in call money market or in an alternative investment for the call money mark RBI to meet the liquidity requirements.	et as may be provided by					
Risk Profile of the Scheme	Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document carefully for details on risk factor before investment. For summary of Scheme Specific risk factors please refer page 46.						
Investment Strategy & Risk Control	For details on Investment Strategy & Risk Control measure please refer Page No. 47.						
No. of Folios & AUM	Folios: Liquid Plan : 461; PF Plan: 211; Regular Plan: 1,148 AUM in Crs: Liquid Plan : ₹ 10.63; PF Plan: ₹ 18.35; Regular Plan: ₹ 95.64						
Plans and Options	Plans: Liquid Plan : Options : Quarterly Dividend (Payout, Reinvestment and Sweep option), Annual Dividend (Payout, Reinvest PF Plan : Options : Quarterly Dividend (Payout, Reinvestment and Sweep option) & Growth (Quarterly & Annual Gain) Regular Plan : Options : Quarterly Dividend (Payout, Reinvestment and Sweep option) & Growth	ment and Sweep option), & Growth					
Minimum Application Amount / Number of Units	Purchase (including switch-in) : ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1,000/- Repurchase : In Multiples of ₹ 1/-						
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Mutual Fund.						
Benchmark Index	Liquid Plan: I-Sec Si-Bex PF Plan: I-Sec Li-Bex Regular Plan: I-Sec Li-Bex						
Dividend Policy	The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus.						
Name of the Fund Manager	Mr. Shaktie Prakash						
Name of the Trustee Company	Birla Sun Life Trustee Company Private Limited						

#### Performance of the scheme : Compounded annualised returns

Compounded annualised returns (%) of Growth option as at April 29, 2011.







#### Birla Sun Life Gilt Plus

Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception
BSLGP Liquid Gr	7.44	4.97	5.58	7.28
I-Sec Si-BEX	4.04	7.55	7.43	
BSLGP- PF Plan Gr	4.18	3.98	4.77	8.27
I-Sec Li-BEX	7.20	8.69	7.76	
BSLGP Regular Plan Gr	4.19	7.27	7.84	10.62
I-Sec Li-BEX	7.20	8.69	7.76	

Inception - October 12,1999

Note: Past performance may or may not be sustained in future.

When benchmark returns are not available, they have not been shown

\*Absolute Returns

#### **Expenses of the Scheme** (i) Load Structure

Liquid Plan, Regular Plan, & PF Plan-Quarterly/Annual Dividend: Entry Load: (Including for SIP transactions): NILExit Load: NIL

PF Plan - Growth: • Entry Load: NIL • Exit Load: 1.00% if redeemed/switched out within 365 days from date of allotment

- · No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. · For STP/SWP facility and applicable load structure, please refer to instructions on STP / SWP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.
- · In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

#### (ii) Recurring expenses [% of Net Assets]

First ₹ 100 crores : 2.25% Next ₹ 300 crores : 2.00% Next ₹ 300 crores : 1.75% Balance : 1.50%

Datalitie: 1.30% Actual (unaudited) expenses for the financial year ended March 31, 2011: Liquid Plan: 0.50% Regular Plan: 1.70% PF Plan: 2.02%

Name(s) of the Scheme(s)	Birla Sun Life Government Securities Fund (Long Term Plan & Short Term Plan)					
Type of Scheme	An Open ended Gilt Scheme					
Investment Objective	The Scheme seeks to provide investors current income consistent with a portfolio invested 100% in securities issued by the Government of India or the State Government and the secondary objective is capital appreciation.					
Asset Allocation Pattern	Types of Instruments Normal Allocation					
of the scheme	GOI dated Securities, State Government dated Securities, GOI Treasury Bills 100%					
Risk Profile of the Scheme	Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document carefully for details on risk factors investment. For summary of Scheme Specific risk factors please refer page 46.					
Investment Strategy & Risk Control	For details on Investment Strategy & Risk Control measure please refer Pa	ge No. 47.				
No. of Folios & AUM	Folios: Short Term Plan: 116; Long Term Plan: 3,155 AUM in Crs: Short Term Plan: ₹ 7.13; Long Term Plan: ₹ 469.75					
Plans and Options	Short Term (Retail Plan): with Daily Dividend Reinvestment and Growth Short Term (Institutional Plan): with Daily Dividend Reinvestment, Wee Long Term Plan: Dividend (Payout & Reinvestment) and Growth.		nent, Dividend(Payout & Reinvestment) and Growth.			
Minimum Application Amount/ Number of Units	For Short Term Retail Plan & Long Term Plan Fresh Purchase (including switch-in): ₹ 5000/- Additional Purchase(including switch-in): ₹ 1000/- Repurchase: In Multiples of ₹ 1/-		ıcluding switch-in) : ₹ 5 crores se(including switch-in) : ₹ 1 lacs			
Maximum Subscription Amount	For Long Term Plan : ₹5 lacs per Subscription transaction (including swi For Short Term Plan : N. A.	ch-in)				
Despatch of Repurchase Redemption) Request	Within 10 working days of the receipt of the redemption request at the Off	icial Points of Acceptan	ce of Birla Sun Life Mutual Fund.			
Benchmark Index	Short Term Plan : I-Sec Si-Bex		Long Term Plan: I-Sec Li-Bex			
Dividend Policy	The Scheme may declare dividends at the discretion of the Trustee, subje	ct to the availability of d	listributable surplus.			
Name of the Fund Manager	Mr. Maneesh Dangi					
Name of the Trustee Company	Birla Sun Life Trustee Company Private Limited					

# Performance of the scheme

Compounded annualised returns (%) of Growth option as at April 29, 2011.

## **Compounded annualised returns**

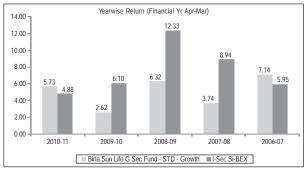
# Birla Sun Life Government Securities Fund - Short Term Plan - Growth

Keturns	1 year*	3 years	5 years	Inception
BSLGSF (STF) Gr	5.84	4.91	5.07	5.83
I-Sec Si-BEX	4.04	7.55	7.43	

Inception - October 28, 1999

Note: Past performance may or may not be sustained in future. When benchmark returns are not available, they have not been shown

\*Absolute Returns



## Birla Sun Life Government Securities Fund - Long Term Plan - Growth

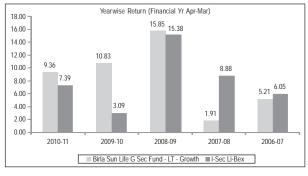
Returns	Last 1 year*	Last 3 years	Last 5 years	Since Inception
BSLGSF (LTF) Gr	6.77	12.86	8.44	9.53
I-Sec Li-BEX	7.20	8.69	7.76	

Inception - October 28, 1999

 $\mbox{\bf Note}: \mbox{ Past performance may or may not be sustained in future.}$ 

When benchmark returns are not available, they have not been shown

\*Absolute Returns



## (i) Load Structure

## For Short Term Plan:

Entry Load (Including for SIP transactions): NIL Exit Load (Including for SIP transactions): NIL

For Long Term Plan:

Entry Load (Including for SIP transactions): NIL Exit Load (Including for SIP transactions): NIL

No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing. In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by

## (ii) Recurring expenses

## [% of Net Assets]

First ₹ 100 crores: 2.25% Next ₹ 300 crores: 2.00% Next ₹ 300 crores: 1.75%

Balance: 1.50%

Actual (unaudited) expenses for the financial year ended March 31, 2011:

Short Term Plan: 0.75% Long Term Plan: 1.50%

Name(s) of the Scheme(s)	Birla Sun Life Dynamic Bond Fund	Birla Sun Life Short Term Opportunities Fund										
Type of Scheme	An Open Ended Income Scheme				An Op	en ended Income scheme						
Investment Objective	The objective of the scheme is to gene through active management of the por and money market instruments.				invest mediu	bjective of the fund is to gen ment grade fixed income secu im term maturities and acros ment grade rating	ırities / mone	y market in	struments	with short to		
Asset Allocation Pattern of the scheme	Types of Investments	Asset Allocation Range	<b>I</b>	ial Allocation Net Assets)		6- investments in Debt and Mo ities and across the credit sp						
	Government of India Securities Corporate Bonds Cash/ Liquid instruments, Money Markets Short term Debt Papers*	0% to 100% 0% to 100% 0% to 100%		50% to 65% 25% to 35% 0% to 25%	rating	rating. 0-20%- Money market instruments including cash & cash equivalents.						
	The investments in securitised debt pa asset of the scheme. Since the intention of the fund is to dy percentages would change depending of corporate spreads prevailing at that assets at different points of time. * The short-term debt papers would h	namically manage the g on view on interest ra t point in time and also	asset allo tes as we availabilit	ocation the ell as the level								
Risk Profile of the Scheme	Mutual Fund investments are subject additional Information/Scheme Inforfactors before investment. For summa page 46.	addition factor	al Fund investments are subject onal Information/Scheme Info s before investment. For sun age 46.	rmation Doc	ument care	efully for de	etails on risk					
Investment Strategy & Risk Control	For details on Investment Strategy & R	isk Control measure p	lease refe	r Page No. 47.	For de	tails on Investment Strategy &	Risk Control	measure pl	ease refer l	Page No. 47		
No. of Folios & AUM	Folios: 10,190 AUM in Crs: ₹ 1,868.18				Folios AUM i	:613 nCrs:₹673.06						
Plans and Options	Retail Plan with Monthly Divid (Payout, Reinvestment & Sweep), Q Sweep) and Growth options.				and Gi Institu	Plan: Weekly Dividend (Reir rowth utional Plan: Weekly Divi estment) and Growth	**	,	•			
Minimum Application Amount/ Number of Units	For Retail Monthly Dividend Sweep O Additional Purchase (including switcl (including switch-in) : ₹ 5000/- Addit Repurchase for all plans: In Multiples of	h-in): ₹ 10000/- For tional Purchase (includ	Other Opt	tions: Purchase	(inclue in):₹2	etail Plan: Purchase(includin ding switch-in): ₹ 1000/- For 2 crores. Additional Purchase lans: In Multiples of ₹ 1/-	Institutional	Plan: Purcl	nase (inclu	ding switch		
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of Acceptance of Birla Sun Life Mutual Fun		est at the (	Official Points of		10 working days of the receipt tance of Birla Sun Life Mutual Fu		otion reques	t at the Offic	cial Points of		
Benchmark Index	CRISIL Composite Bond Fund Index				_	Liquid Fund Index						
Dividend Policy	The Scheme may declare dividends availability of distributable surplus.	at the discretion of th	e Trustee,	, subject to the		cheme may declare dividends pility of distributable surplus.	at the discre	etion of the	Trustee, su	ibject to the		
Name of the Fund Manager	Mr. Maneesh Dangi				Mr. Ma	aneesh Dangi and Ms. Sunaina	a da Cunha					
Name of the Trustee Company	Birla Sun Life Trustee Company Privat	te Limited			Birla S	un Life Trustee Company Priv	ate Limited					
Performance of the scheme : Compounded annualised returns	Compounded annualised returns (%) of Birla Sun Life Dynamic Bond Fund - Gro		as at April	129, 2011.	Compounded annualised returns (%) of Retail - Growth option as at April 29, 2011.  Birla Sun Life Short Term Opportunities Fund - Retail Growth					9, 2011.		
	Returns	Last Last 1 year* 3 years	Last 5 years	Since Inception	Re	turns	Last 1 year*	Last 3 years	Last 5 years	Since Inception		
	BSLDBF - Retail - Growth	5.54 8.80	8.79	7.86	BSL	STOF Retail - Growth	7.30	7.41	6.75	5.53		
	Crisil Composite Bond Fund Index	4.54 5.97	5.84	5.34	Cris	il Liquid Fund Index	6.51	6.18	6.48	5.74		
	Inception - September 27, 2004, *Absol	ute Beturns				ption - May 09, 2003						
	Note: Past performance may or may n		e.		1	: Past performance may or no plute Returns	nay not be su	istained in f	uture.			
		rn (Financial Yr Apr-Mar) 13.15			9.00		eturn (Financial	. ,	0.00			
	14.00	10.69			8.00-	7.11 6.73	8.14 7.26		8.20			
	10.00 -	10.05	8.20		7.00 – 6.00 –	5.04		6.28		5.52		
	8.00 -	7.26	0.20	6.44	5.00 - 4.00 -	3.69				3.75		
	6.00 - 5.57 <sub>5.04</sub> 5.40			3.75	3.00-							
	2.00 -				2.00 - 1.00 -							
	0.00 2010-11 2009-10	0.00						200	7-08	2006-07		
	■ Birla Sun Life Dynamic Bond Fund					2010-11 2009-10 Birla Sun Life Short Term Opportunities F	2008-09 Fund - Ret - Grow					
Expenses of the Scheme	Entry Load (Including for SIP transaction	ns): NIL			Feeters	Land (Including for CID transpoor	tions). Nil					
(i) Load Structure	<b>Exit Load:</b> (Including for SIP transaction 180 days from the date of allotment: 0.5)	ons): For redemption/s	witch-out	t of units within	Entry Exit L	<b>Load</b> (Including for SIP transaction oad (Including for SIP transaction the date of allotment: 0.2)	ons):For rede	mption/swit	tch-out of u	nits within 3		
	of units after 180 days from the date of a	llotment: Nil.			of uni	ts after 30 days from the date of	allotment: Ni	l.				
	No exit load shall be charged on reder Reinvestments of Dividends and units     WD/STR facility and applicable load et	s issued to unitholder	s as bon	oueu to them on ous units. • For	1101114	xit load shall be charged on red estments of Dividends and unit	emption by u is issued to ur	nitholders o nitholders as	f units issue s bonus uni	ed to them o		
	SWP/STP facility and applicable load structure is subject				SWP	facility and applicable load stru bove load structure is subjec	cture, please	refer to inst	ructions on	STP / SWP.		
	structure at the time of investing. In terms of SEBI circular no. SEBI/IMD	/CIR No.4/ 168230/09	dated Jur	ne 30, 2009, no	struct	ture at the time of investing.	•					
	entry load will be charged by the Scher upfront commission, if any, on investr	ne to the investor effect nent made by the inve	tive Augustor shall	st 1, 2009. The be paid by the	entry	rms of SEBI circular no. SEBI/IN load will be charged by the Sch	eme to the in	vestor effec	tive August	1, 2009. Th		
	investor directly to the Distributor, base the service rendered by the Distributor.				upfro	nt commission, if any, on investor directly to the Distributor, bas	stment made sed on his ass	by the inve	stor shall b	e paid by th		
	and service remuered by the DIStributor.					rvice rendered by the Distributo						
(ii) Recurring expenses	First ₹ 100 Crores : 2.25%					₹ 100 crores : 2.25%						
[% of Net Assets]	Next ₹ 300 Crores : 2.00%				1	₹ 300 crores : 2.00%						
	Next ₹ 300 Crores : 1.75% Balance : 1.50%					₹ 300 crores : 1.75% ce : 1.50%						
	Actual (unaudited) expenses for the fir	nancial year ended Mai	ch 31, 20	11: 0.92%		tl (unaudited) expenses for the	financial yea	r ended Ma	rch 31, 201	1: 0.10%		
	,, . <sub>P</sub>	,	. , _ •	- ·-		, .	,					
										38		

Name(s) of the Scheme(s)	Birla Sun Life Savings Fund	Birla Sun Life Ultra Short Term Fund							
Type of Scheme Investment Objective	An Open ended Short Term Income Sch The primary objective of the schem	ne is to general	e regular in	come through	An Open ended Short Term Incom The investment objective of the	Scheme i	s to gener	rate incom	e and capita
	investments in debt and money marker receipt of coupon payments or the purr The scheme will under normal market or assets in fixed income securities, m equivalents.	chase and sale o conditions, secur	f in the under itie sgenerate	lying portfolio. ed invest its net	appreciation by investing 100% o money market securities with rela	f the corpus	in a diversi	ified portfo	lio of debt and
Asset Allocation Pattern	Types of Instruments		Normal Al	location	Type of Investments			Normal A	Allocation
of the scheme	Debt and Money market instruments		Upto 100	%	Treasury Bills, Govt. Of India Secu	rities &		10	00%
	The scheme may invest a maximum of	50% in securitis	ed debt.		Corporate Debt State Government Bonds, Governmen	nent		5	0%
					Guaranteed Bonds			O	070
					PSU Bonds, Call Money, Commer Certificate of Deposit	cial Paper,		10	00%
					Asset Backed Securities & Finance	ial Institutio	ns	71	5%
					and Banking Sector Bonds			7.	J /6
D:   D   C		Discounted trade Bills		5.		5%			
Risk Profile of the Scheme	Mutual Fund investments are subject to additional Information/Scheme Inform factors before investment. For summ refer page 46.	Mutual Fund investments are subj additional Information/Scheme In factors before investment. For su refer page 46.	formation D	ocument ca	arefully for	details on risk			
Investment Strategy & Risk Control	For details on Investment Strategy & Ris	sk Control meası	re please refe	er Page No. 47.	For details on Investment Strategy	& Risk Cont	rol measure	e please refe	er Page No. 47
No. of Folios & AUM	Folios: 11,005 AUM in Crs: ₹ 6,621.69				Folios: 4,044 AUM in Crs: ₹ 1,336.08				
Plans and Options	Retail Plan: Daily Dividend Reinvestme	ent, Weekly Divid	end (Payout	& Reinvestment)	Retail Plan: Daily Dividend R	einvestment	, Fortnight	tly Dividen	d (Payout &
	and Growth, <b>Institutional Plan:</b> Daily Div Reinvestment) and Growth.	vidend Reinvestm	ent, Weekly Di	vidend (Payout &	Reinvestment) and Growth, Ins Fortnightly Dividend (Payout & Reinvestment) and Growth	titutional P	<b>lan:</b> Daily	Dividend	Reinvestment
Minimum Application Amount / Number of Units	Institutional : Purchase (including switc Institutional : Additional Purchase (inclu	uding switch-in):			Institutional : Purchase (including Institutional : Additional Purchase	(including sv	vitch-in):₹		
	Retail: Purchase (including switch-in): Retail Additional Purchase (including sy	witch-in) : ₹ 1,00	0/-		Retail : Purchase (including switch Retail Additional Purchase (including	ng switch-in		-	
Despatch of Repurchase	Repurchase in all plans: In Multiples of		august at the	Official Dainta of	Repurchase in all plans : In Multiple		mntion room	and at the Of	fficial Dainta of
(Redemption) Request	Within 10 working days of the receipt of Acceptance of Birla Sun Life Mutual Fund		equest at the t	JIIICIAI POIIILS OI	Within 10 working days of the recei Acceptance of Birla Sun Life Mutual		приоптеци	iest at the O	IIICIAI POIIILS OI
Benchmark Index	CRISIL Short-Term Bond Fund Index				CRISIL Short-Term Bond Fund Ind	ex			
Dividend Policy	availability of distributable surplus. It is t daily, Friday of each week, 14th & 28th	The Scheme may declare dividends at the discretion of the Trustee, subject to the availability of distributable surplus. It is the intention of the scheme to declare dividends daily, Friday of each week, 14th & 28th of Month, and Last friday of month for Daily, Weekly, Fortnightly and Monthly dividend options under both Plans respectively.					cretion of t	he Trustee,	subject to the
Name of the Fund Manager	Mr. Maneesh Dangi				Mr. Kaustubh Gupta & Mr. Lokesh	Maliya			
Name of the Trustee Company	Birla Sun Life Trustee Company Private				Birla Sun Life Trustee Company Pr				
Performance of the scheme : Compounded annualised returns	Compounded annualised returns (%) of Birla Sun Life Savings Fund - Retail - Gr		s at April 29, 2	2011.	Compounded annualised returns ( Birla Sun Life Ultra Short Term Fun	,		it April 29, 2	2011.
•		Last Last	Last	Since	Returns	Last	Last	Last	Since
		1 year* 3 yea	rs 5 years	Inception		1 year*	3 years	5 years	Inception
	BSLSF-Retail Gr	6.62 6.53		6.63	BSLUSTF Gr	6.78	6.48	7.36	6.60
	CRISIL Short-Term Bond Fund Index	4.99 6.84	6.95		CRISIL Short-Term Bond Fund Index	4.99	6.84	6.95	6.16
					Inception - April 19, 2002				1
	Inception - November 27, 2001  Note: Past performance may or may no When benchmark returns are not			hown	Note: Past performance may or m When benchmark returns a	,			shown
	Note: Past performance may or may no When benchmark returns are not *Absolute Returns  Yearwise Return		ve not been sl	hown	Note: Past per formance may or m When benchmark returns at *Absolute Returns	,	ole, they hav		shown
	Note: Past performance may or may no When benchmark returns are not *Absolute Returns  Yearwise Return (	available, they ha	ve not been sl	hown	Note: Past per formance may or m When benchmark returns at *Absolute Returns Yearwise Re	re not availab	ole, they hav	e not been s	shown
	Note: Past performance may or may no When benchmark returns are not *Absolute Returns  Yearwise Return ( 12.00   10.00	available, they ha	ve not been sl		Note: Past performance may or m When benchmark returns at *Absolute Returns  Yearwise Returns  12.00 -	re not availab	Yr Apr-Mar)	e not been s	7.61
	Note: Past performance may or may no When benchmark returns are not  *Absolute Returns  Yearwise Return ( 12.00   10.00   8.00   6.31   5.87	available, they ha (Financial Yr Apr-Mar) 9.70	ve not been sl	6.97 5.71	Note: Past per formance may or m When benchmark returns at *Absolute Returns  Yearwise Re 12.00 - 10.00 - 8.00 - 6.47 5.87	re not availab turn (Financial 9.	Yr Apr-Mar)	e not been s	
	Note: Past performance may or may no When benchmark returns are not  *Absolute Returns  Yearwise Return ( 12.00	available, they ha (Financial Yr Apr-Mar) 9.70	ve not been sl	6.97	Note: Past per formance may or m When benchmark returns at *Absolute Returns  Yearwise Re  12.00 - 10.00 - 8.00 - 6.47	re not availab turn (Financial 9.	Yr Apr-Mar)	e not been s	7.61
	Note: Past performance may or may no When benchmark returns are not *Absolute Returns  Yearwise Return ( 12.00 -	available, they ha (Financial Yr Apr-Mar) 9.70	ve not been sl	6.97	Note: Past per formance may or m When benchmark returns at *Absolute Returns  Yearwise Re 12.00 - 10.00 - 8.00 - 6.47	re not availab turn (Financial 9.	Yr Apr-Mar)	e not been s	7.61
	Note: Past performance may or may no When benchmark returns are not  *Absolute Returns  Yearwise Return (  12.00	available, they ha (Financial Yr Apr-Mar) 8.72	8.59 8.78	5.71	Note: Past per formance may or m When benchmark returns at *Absolute Returns  Yearwise Re 12.00 - 10.00 - 8.00 - 6.00 - 4.00 - 2.00 - 0.00 -	turn (Financial 9.	Yr Apr-Mar) 70 9.6	88 8.78	7.61
	Note: Past performance may or may no When benchmark returns are not  *Absolute Returns  Yearwise Return ( 12.00	available, they ha (Financial Yr Apr-Mar) 8.72	ve not been sl	6.97 5.71 2006-07	Note: Past performance may or m When benchmark returns at *Absolute Returns  12.00 - 10.00 - 8.00 - 6.00 - 6.00 - 5.11	turn (Financial 9. 8.46	Yr Apr-Mar) 70 9.6	88 8.78 8.78	7.61 5.71 2006-07
Expenses of the Scheme	Note: Past performance may or may no When benchmark returns are not  *Absolute Returns  Yearwise Return ( 12.00	available, they ha  (Financial Yr Apr-Mar)  8.72  9.70  8.72  2008-09  II - Growth	8.59 8.78 2007-08	6.97 5.71 2006-07	Note: Past per formance may or m When benchmark returns at *Absolute Returns  Yearwise Re 12.00 -	turn (Financial 9. 8.46 2008-0	yr Apr-Mar)  70 9.6  9 20  ■ CRISIL Shor	88 8.78 8.78	7.61 5.71 2006-07
Expenses of the Scheme (i) Load Structure	Note: Past performance may or may no When benchmark returns are not  *Absolute Returns  Yearwise Return ( 12.00 10.00 8.00 6.00 6.01 5.11 5.09 5.87  4.00 2.00 2010-11 2009-10 Birla Sun Life Savings Fund - Retail  Entry Load (Including for SIP transactions	available, they ha (Financial Yr Apr-Mar)  8.72  9.70  8.72  2008-09  II - Growth  CRISII	8.59 8.78 2007-08 Short Term Bond	6.97 5.71 2006-07 Fund Index	Note: Past performance may or m When benchmark returns at *Absolute Returns  12.00 10.00 8.00 6.47 6.00 4.00 2.00 2010-11 2009-10 Birla Sun Life Ultra Short Term F  Entry Load (Including for SIP trans	turn (Financial 9. 8.46 2008-0 aund - Growth actions): NIL	yr Apr-Mar)  70 9.6  9 20  ■ CRISIL Shor	e not been s	7.61 5.71 2006-07 und Index
•	Note: Past performance may or may no When benchmark returns are not *Absolute Returns  12.00 10.00 8.00 6.00 6.00 1.000 2.000 2.001 8.00  2.000 2.001 8.000 1.000 8.000 1.000 8.000 1.000 8.000 8.000 1.000 8.000	available, they ha  (Financial Yr Apr-Mar)  8.72  9.70  8.72  2008-09  II - Growth III CRISII  18): NIL  5): NIL  5): NIL  5): NIL  5): NIL  5): Sill  6): S	8.59 8.78 2007-08 Short Term Bond	6.97 5.71 2006-07 Fund Index  Junits. • For	Note: Past performance may or m When benchmark returns at *Absolute Returns    12.00	turn (Financial  9. 8.46  2008-0  actions): NIL actions): For t: 0.25% of a late of allotm	yr Apr-Mar)  70 9.6  9 20  CRISIL Shor- redemption pulcable Nylent: Nil.	e not been s  88 8.78  007-08  1t Term Bond Fu	7.61 5.71 2006-07 and Index of units within
•	Note: Past per formance may or may no When benchmark returns are not *Absolute Returns  Yearwise Return ( 12.00	available, they ha  (Financial Yr Apr-Mar)  9.70  8.72  9.70  1 - Growth CRISH  S): NIL  S): NIL  S): NIL  Since to unitholde issued to unithols structure, pleas is subject to c	8.59 8.78 2007-08 Short Term Bond	6.97 5.71 2006-07 Fund Index  Junits. • For	Note: Past per formance may or m When benchmark returns at *Absolute Returns  Yearwise Ref  12.00 10.00 - 8.00 - 6.47 4.00 - 2.00 - 2.010 - 11 Birla Sun Life Ultra Short Term F  Entry Load (Including for SIP trans 15 days from the date of allotmen out of units after 15 days from the date of allotmen out of units after 15 days from the Reinvestments of Dividends and	turn (Financial  9. 8.46  2008-0  actions): NIL actions): For it 0.25% of a date of allotm edemption by units issued	9 20 CRISIL Shor	e not been s  88 8.78  007-08  14 Term Bond Ft  Vswitch-out AV. For rede s of units iss	2006-07 und Index  of units within mption/switch sued to them on the sum of t
•	Note: Past performance may or may no When benchmark returns are not *Absolute Returns    12.00	available, they ha  (Financial Yr Apr-Mar)  9.70  8.72  9.70  1 - Growth CRISII  1s): NIL  1s): NIL  2008-09  1 - Growth CRISII  2008-09  2008-09  1 - Growth CRISII  2008-09  2008-0	2007-08 Short Term Bond rs of units issuiders as bonue refer to innange. Please	2006-07 Fund Index  Just to them on us units. For structions on e refer to the une 30, 2009,	Note: Past performance may or m When benchmark returns at *Absolute Returns  Yearwise Ret 12.00 10.00 8.00 6.47 6.00 5.11 4.45 4.45  Entry Load (Including for SIP trans 15 days from the date of allotmen out of units after 15 days from the Value of the six of the s	turn (Financial  9. 8.46  2008-0  actions): NIL actions): For t: 0.25% of a late of allotm edemption by units issued load struc toture is su	9 20 CRISIL Shor	e not been s  88 8.78  007-08  1t Term Bond Fu  AV. For rede s of units iss ders as bord e refer to i	2006-07 2006-0
•	Note: Past performance may or may no When benchmark returns are not *Absolute Returns    12.00	available, they ha  (Financial Yr Apr-Mar)  9.70  8.72  9.70  8.72  9.70  8.72  9.70  8.72  9.70  9.70  1s): NIL  s): NIL  s): NIL  join by unitholde issued to unitho structure, pleas is subject to c vesting. (/CIR No. 4/ 1682): eme to the invest stment made by issuent made by investing.	2007-08 Short Term Bond rs of units issuiders as bonue refer to in nange. Pleaso	2006-07  Fund Index  Jed to them on us units. For structions on erefer to the une 30, 2009, gust 1, 2009, all be paid by	Note: Past per formance may or m When benchmark returns at *Absolute Returns    12.00	turn (Financial  y.  2008-0  actions): NIL actions): For it: 0.25% of a date of allotm edemption by units issued toad struc icture is su e of investing	9 20 CRISIL Shor	e not been s  88 8.78  007-08  It Term Bond Ft  Vswitch-out AV. For rede s of units iss ders as bor e refer to i ange. Plea:	2006-07  2006-07  and Index  of units within mption/switch sued to them on one units. Fronstructions of the original of the or
•	Note: Past per formance may or may no When benchmark returns are not *Absolute Returns  Yearwise Return ( 12.00   10.00   6.31   5.11   5.09   5.87   4.00   2.00   2010-11   2009-10   Birla Sun Life Savings Fund - Retail  Entry Load (Including for SIP transactions - No exit load shall be charged on redemy Reinvestments of Dividends and units SWP/STP facility and applicable load SWP/STP - The above load structure applicable load structure at the time of in in terms of SEBI circular no. SEBI/IMD, no entry load will be charged by the Sch	available, they ha  (Financial Yr Apr-Mar)  9.70  8.72  9.70  8.72  2008-09  1 - Growth CRISII  as): NIL  s): NIL  ption by unitholde issued to unitho structure, pleas is subject to c vesting.  (CIR No.4/1682: leme to the invest statement made by	2007-08 Short Term Bond rs of units issuiders as bonue refer to in nange. Pleaso	2006-07  Fund Index  Jed to them on us units. For structions on erefer to the une 30, 2009, gust 1, 2009, all be paid by	Note: Past per formance may or m When benchmark returns at *Absolute Returns    Yearwise Returns	turn (Financial  y. 8.46  8.46  2008-0  actions): NIL  actions): For  c: 0.25% of a  date of allotm edemption by units issue units issue e of investing B/IMD/CIR N e Scheme to investment	9 20 CRISIL Shor	e not been s  88 8.78  8.78  007-08  It Term Bond Ft  Vswitch-out AV. For rede s of units iss ders as bor e refer to i ange. Plea: 0/09 dated he investors reffective A he investors as	2006-07 2006-07 2006-07 2006-07 2006-07 2006-07 2006-07 2008-0
•	Note: Past performance may or may no When benchmark returns are not *Absolute Returns  Yearwise Return (12.00	available, they ha  (Financial Yr Apr-Mar)  9.70  8.72  9.70  8.72  2008-09  1 - Growth CRISII  as): NIL  s): NIL  ption by unitholde issued to unitho structure, pleas is subject to c vesting.  (CIR No.4/1682: leme to the invest statement made by	2007-08 Short Term Bond rs of units issuiders as bonue refer to in nange. Pleaso	2006-07  Fund Index  Jed to them on us units. For structions on erefer to the une 30, 2009, gust 1, 2009, all be paid by	Note: Past per formance may or m When benchmark returns at *Absolute Returns    12.00	2008-0 2008-0 2008-0 2008-0 actions): NIL actions): For c: 0.25% of a date of allotm edemption b units issued e of investing I/IMD/CIR N e Scheme tc n civestment utor, based	yr Apr-Mar)  70 9.6  CRISIL Shore  CRISIL Shore  redemption pplicable N. lent: Nil. y unitholder t to unithol ture, pleass bject to ch  J. 0.4/16823 the investo to fine about	e not been s  88 8.78  8.78  007-08  It Term Bond Ft  Vswitch-out AV. For rede s of units iss ders as bor e refer to i ange. Plea: 0/09 dated he investors reffective A he investors as	2006-07 2006-07 2006-07 2006-07 2006-07 2006-07 2006-07 2008-0
(i) Load Structure	Note: Past performance may or may no When benchmark returns are not *Absolute Returns    12.00	available, they ha  (Financial Yr Apr-Mar)  9.70  8.72  9.70  8.72  2008-09  1 - Growth CRISII  as): NIL  s): NIL  ption by unitholde issued to unitho structure, pleas is subject to c vesting.  (CIR No.4/1682: leme to the invest statement made by	2007-08 Short Term Bond rs of units issuiders as bonue refer to in nange. Pleaso	2006-07  Fund Index  Jed to them on us units. For structions on erefer to the une 30, 2009, gust 1, 2009, all be paid by	Note: Past performance may or m When benchmark returns at *Absolute Returns    12.00	2008-0 2008-0 2008-0 2008-0 actions): NIL actions): For c: 0.25% of a date of allotm edemption b units issued e of investing I/IMD/CIR N e Scheme tc n civestment utor, based	yr Apr-Mar)  70 9.6  CRISIL Shore  CRISIL Shore  redemption pplicable N. lent: Nil. y unitholder t to unithol ture, pleass bject to ch  J. 0.4/16823 the investo to fine about	e not been s  88 8.78  8.78  007-08  It Term Bond Ft  Vswitch-out AV. For rede s of units iss ders as bor e refer to i ange. Plea: 0/09 dated he investors reffective A he investors as	2006-07 2006-07 2006-07 2006-07 2006-07 2006-07 2006-07 2008-0
•	Note: Past per formance may or may no When benchmark returns are not *Absolute Returns    12.00	available, they ha  (Financial Yr Apr-Mar)  9.70  8.72  9.70  8.72  2008-09  1 - Growth CRISII  as): NIL  s): NIL  ption by unitholde issued to unitho structure, pleas is subject to c vesting.  (CIR No.4/1682: leme to the invest statement made by	2007-08 Short Term Bond rs of units issuiders as bonue refer to in nange. Pleaso	2006-07  Fund Index  Jed to them on us units. For structions on erefer to the une 30, 2009, gust 1, 2009, all be paid by	Note: Past per formance may or m When benchmark returns at *Absolute Returns    12.00	2008-0 2008-0 2008-0 2008-0 actions): NIL actions): For c: 0.25% of a date of allotm edemption b units issued e of investing I/IMD/CIR N e Scheme tc n civestment utor, based	yr Apr-Mar)  70 9.6  CRISIL Shore  CRISIL Shore  redemption pplicable N. lent: Nil. y unitholder t to unithol ture, pleass bject to ch  J. 0.4/16823 the investo to fine about	e not been s  88 8.78  8.78  007-08  It Term Bond Ft  Vswitch-out AV. For rede s of units iss ders as bor e refer to i ange. Plea: 0/09 dated he investors reffective A he investors as	2006-07 2006-07 2006-07 2006-07 2006-07 2006-07 2006-07 2008-0
(ii) Load Structure  (ii) Recurring expenses	Note: Past per formance may or may no When benchmark returns are not *Absolute Returns    12.00	available, they ha  (Financial Yr Apr-Mar)  9.70  8.72  9.70  1 - Growth CRISII  1s): NIL  1s): NIL  2008-09  1 - Growth CRISII  2008-09  2008-09  1 - Growth CRISII  2008-09  2008-09  1 - Growth CRISII  2008-09  2008-	2007-08 Short Term Bond rs of units issuiders as bonu e refer to innange. Please 80/09 dated Ji or effective Au he investor si essment of v	2006-07 Fund Index  Just to them on as units. For structions on erefer to the une 30, 2009, all be paid by arious factors	Note: Past performance may or m When benchmark returns at  *Absolute Returns  12.00 10.00 8.00 6.00 6.00 10.00 2010-11 2009-10 Birla Sun Life Ultra Short Term F  Entry Load (Including for SIP trans Exit Load (Including for SIP trans 15 days from the date of allotmen out of units after 15 days from the No exit load shall be charged on r Reinvestments of Dividends and SWP/STP Tacility and applicable SWP/STP above load str applicable load structure at the tim In terms of SEBI circular no. SEB no entry load will be charged by to The upfront commission, if any, o the investor directly to the Distriti including the service rendered by to  First ₹ 100 crores: 2.25% Next ₹ 300 crores: 2.00% Next ₹ 300 crores: 1.75% Balance: 1.50%	turn (Financial  y  8.46  8.46  8.46  2008-0  actions): NIL actions): For c: 0.25% of a date of allotm units issued loture is sue of investing ble Scheme te n investment utor, based he Distributo	9 20 CRISIL Shorent National Place on the International Place on the Intern	e not been s  88  8.78  8.78  8.78  8.78  8.78  8.78  8.78  8.78  9.79	2006-07 and Index  of units within mption/switch sued to them on the units. Fronstructions of see refer to the sue of the units. The see refer to the units. The units of the units. The units of the un
(ii) Load Structure	Note: Past performance may or may no When benchmark returns are not *Absolute Returns  12.00 10.00 8.00 6.00 4.00 2.00 0.00 2010-11 2009-10 Birla Sun Life Savings Fund - Retain SWP/STP facility and applicable load structure afthe time of in In terms of SEBI circular no. SEBI/IMD, no entry load will be charged by the Sch The upfront commission, if any, on investion that the investor directly to the Distributor, I including the service rendered by the D	available, they ha  (Financial Yr Apr-Mar)  9.70  8.72  9.70  1 - Growth CRISII  1s): NIL  1s): NIL  2008-09  1 - Growth CRISII  2008-09  2008-09  1 - Growth CRISII  2008-09  2008-09  1 - Growth CRISII  2008-09  2008-	2007-08 Short Term Bond rs of units issuiders as bonu e refer to innange. Please 80/09 dated Ji or effective Au he investor si essment of v	2006-07 Fund Index  Just to them on as units. For structions on erefer to the une 30, 2009, all be paid by arious factors	Note: Past performance may or m When benchmark returns at *Absolute Returns    12.00	turn (Financial  y  8.46  8.46  8.46  2008-0  actions): NIL actions): For c: 0.25% of a date of allotm units issued loture is sue of investing ble Scheme te n investment utor, based he Distributo	9 20 CRISIL Shorent National Place on the International Place on the Intern	e not been s  88  8.78  8.78  8.78  8.78  8.78  8.78  8.78  8.78  9.79	2006-07 and Index  of units within mption/switch sued to them on the units. Fronstructions of see refer to the sue of the units. The see refer to the units. The units of the units. The units of the un

Name(s) of the Scheme(s)	Birla Sun Life Floating Rate Fund					
Type of Scheme	An Open ended Income Scheme					
Investment Objective	The primary objective of the scheme is to generate regular income through investment in a portfolio comprising substa instruments. The scheme may invest a portion of its net assets in fixed rate debt securities and money market instruments.	antially of floating rate debt/ money market ents.				
Asset Allocation Pattern	Types of Instruments	Normal Allocation				
of the scheme	Floating Rate Debt Securities (including Securitised Debt, Money market instruments & Fixed Rate Debt	65% - 100%				
	Instruments swapped for floating rate returns)					
	Fixed Rate Debt Securities (including Securitised Debt, Money market instruments & Floating Rate Debt	0% - 35%				
	Instruments swapped for fixed rate returns)					
	Under normal circumstances at least 65% of the total portfolio will be invested in floating rate debt securities/money mark the investments in securitised debt will not, normally exceed 60% of the net assets of the respective plans.	ketinstruments. It is the intention of the scheme that				
	**In accordance with SEBI Circular No. SEBI Circular No. 13/150975/09 dated January 19, 2009 Birla Sun life Floating Rate Fund-Short Term Plan shall have addition characteristics with regard to its portfolio. (Please refer Page 44 for further details)					
Risk Profile of the Scheme	Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document carefully for details on risk fact before investment. For summary of Scheme Specific risk factors please refer page 46.					
Investment Strategy & Risk Control	For details on Investment Strategy & Risk Control measure please refer Page No. 47.					
No. of Folios & AUM	Folios: Short Term Plan: 2,959; Long Term Plan: 2,247 AUM in Crs: Short Term Plan: ₹ 873.46; Long Term Plan: ₹ 374.02					
Plans and Options	Short Term Plan: Institutional Option - (Daily Dividend Reinvestment, Weekly Dividend Reinvestment, Other Option Reinvestment & Growth). Long Term Plan: Retail Plan: Weekly Dividend Reinvestment, and Growth, Institutional Plan: Weekly Dividend Reinvestment, and Growth, Institutional Plan: Weekly Dividend Reinvestment.					
Minimum Application Amount / Number of Units	Short Term & Long Term (Retail Plan): Fresh Purchase (including switch-in): ₹ 5000/- Additional Purchase (including sunch-ing Term - Institutional Plan: Fresh Purchase (including switch-ing): ₹ 2 Crore Additional Purchase (including switch-ing Short Term - Institutional Plan: Fresh Purchase (including switch-ing switch-ing): ₹ 5 Crore Additional Purchase (including switch-ing): ₹ 5 Crore A	n): ₹1 Lac				
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of the redemption request at the Official Points of Acceptance of Birla Sun Life Muti	ual Fund.				
Benchmark Index	CRISIL Liquid Fund Index					
Dividend Policy	The Scheme may declare dividends at the discretion of the Trustee, subject to availability of distributable surplus.					
Name of the Fund Manager	Mr. Prasad Dhonde and Ms. Sunaina da Cunha					
Name of the Trustee Company	Birla Sun Life Trustee Company Private Limited					

## Performance of the scheme : Compounded annualised returns

Compounded annualised returns (%) of Growth option as at April 29, 2011.

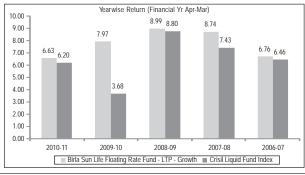
## Birla Sun Life Floating Rate Fund - LTP - Growth

Returns	Last 1 Year*	Last 3 Years	Last 5 Years	Since Inception
BSLFRF - LTP - Retail Gr	6.84	7.80	7.87	6.90
Crisil Liquid Fund Index	6.51	6.18	6.48	5.76

Inception - June 05, 2003

Note: Past performance may or may not be sustained in future.

## \*Absolute Returns



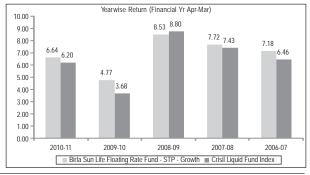
## ${\bf Birla\ Sun\ Life\ Floating\ Rate\ Fund\ -\ STP\ -\ Growth}$

Returns	Last	Last	Last	Since
	1 Year*	3 Years	5 Years	Inception
BSLFRF - STP - Retail Gr	6.87	6.69	7.02	6.33
Crisil Liquid Fund Index	6.51	6.18	6.48	5.76

Inception - June 05, 2003

Note: Past performance may or may not be sustained in future.

\*Absolute Returns



# Expenses of the Scheme (i) Load Structure

 $\textbf{Entry Load} \ (\textbf{Including for SIP transactions}) : \textbf{Short Term Plan: Nil Long Te$ 

Exit Load (Including for SIP transactions): Short Term Plan: Nil. Long Term Plan: For redemption/switch-out of units within 30 days from the date of allotment: 0.25% of applicable NAV. For redemption/switch-out of units after 30 days from the date of allotment: Nil.

· No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units. For STP / SWP facility and applicable load structure, please refer to instructions on STP / SWP. The above load structure is subject to change. Please refer to the applicable load structure at the time of investing.

· In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.

Please note, SIP Facility is not available under Short Term Plan

# (ii) Recurring expenses [% of Net Assets]

First ₹ 100 crores : 2.25% Next ₹ 300 crores : 2.00%

Next ₹ 300 crores : 1.75%

Balance: 1.50%

Actual (unaudited) expenses for the financial year ended March 31, 2011:

Short Term Plan : 0.10% Long Term Plan : 0.15%

Name(s) of the Scheme(s)	Birla Sun Life Cash Manager				Birla Sun Life Cash Plus	
Type of Scheme	An Open ended Income Scheme				An Open ended Liquid Scheme	
Investment Objective	The objective of the scheme is to pro through investments in a basket of de maturities with a view to provide reason	ebt and money n	ich is cons narket instr	istent with a portfo ruments of very sho	The objective of the scheme is to provide reasonable returns, at high and liquidity through judicious investments in high quality debt and rinstruments.	
Asset Allocation Pattern	Type of Securities/Instruments			Normal Allocation	Type of Investments Norma	l Allocation
of the scheme				(% of Net Assets)	All Money market instruments U	oto 90%
	Debt Market Securities#			0% to 809	Corporate Debt, Financial Institutions & Banking	
	Money Market Instruments including	CBLO & repo		Sector Bonds, Public Sector Bonds, Government		
	*The scheme will invest primarily in ir				east 10%	
	than one year. The scheme may invest	into securitized o	debt upto 75	5% of its net assets.	**In accordance with SEBI Circular No. SEBI Circular No. 13/1 January 19, 2009 Birla Sun Life Cash Plus shall have additional charegard to its portfolio. (Please refer Page 44 for further details)	
Risk Profile of the Scheme	Mutual Fund investments are subjec additional Information/Scheme Inform before investment. For summary of Scl	ation Document	carefully for	r details on risk facto	Mutual Fund investments are subject to market risks. Please read additional Information/Scheme Information Document carefully for de before investment. For summary of Scheme Specific risk factors pleas	ails on risk facto
Investment Strategy & Risk Control	For details on Investment Strategy &	Risk Control me	asure pleas	For details on Investment Strategy & Risk Control measure please r	efer Page No. 47	
No. of Folios & AUM	Folios: 6,009 AUM in Crs: ₹ 2,781.70				Folios: 4,419 AUM in Crs: ₹ 22,721.26	
Plans and Options	Growth Plan Dividend Plan (Daily & Weekly Divid Institutional Plan : (Daily Dividend Reinvestment, Week		,	Retail Dividend Plan : Daily Dividend Reinvestment option, Ret Institutional Dividend Plan : Daily Dividend reinvestment option, (Payout & Reinvestment option), Institutional Growth Plan, Institution - Growth and Institutional Premium Plan - Dividend : Daily Divi Reinvestment option), Weekly Dividend (Payout & Reinvestment option	Weekly Dividend nal Premium Plar dend (Payout &	
Minimum Application Amount / Number of Units	Purchase(including switch-in): ₹ 10,000,000/- (Institutional) Additional Purchase (including sw ₹ 100,000/- (Institutional) Repurchase : In Multiples of ₹ 1/-	,		Retail  Purchase (including switch-in): ₹10,000/- Additional Purchase (including switch-in): ₹1000/- Repurchase: In Multiples of ₹1/- Institutional  Purchase (including switch-in): ₹1,00,00,000/- Additional Purchase (including switch-in): ₹1,00,000/- Repurchase: In Multiples of ₹1/- Institutional Premium  Purchase (including switch-in): ₹5,00,00,000/- Additional Purchase (including switch-in): ₹1,00,000/- Additional Purchase (including switch-in): ₹1,00,000/-		
Despatch of Repurchase	Within 10 working days of the receipt	of the redemptio	n request a	t the Official Points	Additional Purchase (including switch-in): ₹. 1,00,000/- Repurchase: In Multiples of ₹ 1/-  Within 10 working days of the receipt of the redemption request at th	e Official Points
(Redemption) Request	Acceptance of Birla Sun Life Mutual Fu	nd.			of Acceptance of Birla Sun Life Mutual Fund.	
Benchmark Index Dividend Policy	CRISIL Short Term Bond Fund Index The Scheme may declare dividends availability of distributable surplus.	at the discretion	n of the Tru	ustee, subject to th	CRISIL Liquid Fund Index  The Scheme may declare dividends at the discretion of the Trusted availability of distributable surplus.	, subject to the
Name of the Fund Manager	Mr. Prasad Dhonde and Ms. Sunaina	da Cunha			Mr. Prasad Dhonde and Ms. Sunaina da Cunha	
Name of the Trustee Company	Birla Sun Life Trustee Company Priva				Birla Sun Life Trustee Company Private Limited	
Performance of the scheme Compounded annualised returns	Compounded annualised returns (%) Birla Sun Life Cash Manager - Growth Returns				Compounded annualised returns (%) of Growth option as at April 29  Birla Sun Life Cash Plus - Retail - Growth	
	Hoturns	1	I	ears Inception	Returns   Last   Last   Last   Last   1 year*   3 years   5 year	Since rs Inception
	BSLCM - Gr	6.54 6.	.35 6	6.99	BSLBCP Retail Gr 6.12 5.97 6.6	7.15
	CRISIL Short Term Bond Fund Index	4.99 6.	.84 6	5.95	Crisil Liquid Fund Index 6.51 6.18 6.4	3
	Inception - May 14, 1998  Note: Past performance may or may When benchmark returns are				Inception - June 16, 1997  Note : Past performance may or may not be sustained in futive When benchmark returns are not available, they have  *Absolute Returns	
	*Absolute Returns  Yearwise Return (Financial Yr Apr-Mar) 9,00 - 8,00 - 7,00 - 6,26 6,20 4,31 3,69 3,00 - 1				Yearwise Return (Financial Yr Apr-Mar)  10.00   9.00   8.24   8.80   7.98   7.43    10.00   5.72   6.20   6.20    10.00   5.72   6.20	7.02 6.46 2006-07
(i) Load Structure	Entry Load (Including for SIP transaction				Entry Load : NIL	
	Exit Load (Including for SIP transactio No exit load shall be charged on rede Reinvestments of Dividends and units SWP facility and applicable load struc The above load structure is subject structure at the time of investing. In terms of SEBI circular no. SEBI/IMI entry load will be charged by the Sche upfront commission, if any, on invest investor directly to the Distributor, including the service rendered by the E	emption by unithous issued to unithous ture, please refer to change. Pleat D/CIR No. 4/1682 eme to the investout made by the based on his a	Iders as bo r to instruct ase refer to 230/09 date or effective he investor	nus units. · For STP tions on STP / SWP. the applicable load ed June 30, 2009, no August 1, 2009. The shall be paid by the	Exit Load: NIL  No exit load shall be charged on redemption by unitholders of units is Reinvestments of Dividends and units issued to unitholders as b SWP/STP facility and applicable load structure, please refer to SWP/STP: The above load structure is subject to change. Please refer load structure at the time of investing.  In terms of SEBI circular no. SEBI/IMD/CIR No. 4/ 168230/09 dated J entry load will be charged by the Scheme to the investor effective Augupfront commission, if any, on investment made by the investor shi investor directly to the Distributor, based on his assessment of including the service rendered by the Distributor.	inus units. For instructions or to the applicable une 30, 2009, no ust 1, 2009. The all be paid by the
(ii) Recurring expenses	First ₹ 100 crores: 2.25%  Next ₹ 300 crores: 2.00%  Next ₹ 300 crores: 1.75%  Balance: 1.50%  Actual (unaudited) expenses for the f		ded March	31, 2011: 0.34%	First ₹ 100 crores: 2.25%  Next ₹ 300 crores: 2.00%  Next ₹ 300 crores: 1.75%  Balance: 1.50%  Actual (unaudited) expenses for the financial year ended March 31,	2011: 0.27%
						41

	Birla Sun Life Medium Term Plan		Birla Sun Life Small & Midcap Fund (erstwhile Birla Sun Life Long Term Advantage Fund-Series 1)				
Type of Scheme	An Open ended Income Scheme An Open ended Small and Mid Cap Equity Scheme ^				•		
Investment Objective	The primary investment objective of the Scheme is to generat investments in debt & money market instruments in order to payments to unitholders & secondary objective is growth of ca	to make regular dividend	The Scheme seeks to generate consister predominantly in equity and equity relate small and mid cap. The Scheme may also income securities including money may requirements from time to time.	o invest a certain po	irtion of its corpus	s in tixea	
Asset Allocation Pattern	Types of Instruments	Indicative Allocation	Types of Instruments	Risk Profile	Indicative Allo	cation	
of the scheme	Debt Securities	0%- 100%	Equity and Equity Linked instruments of	Medium to High	65% - 10	00%	
	Money Market Instruments	0%- 100%	Small and Mid Cap companies out of which (Small Cap 10%-50% Mid Cap 35% - 100%)				
			Other equity and equity related securities including derivatives  Fixed Income Securities* (including	Medium to High Low to Medium	0% - 35 0% - 20		
			Money market instruments)	many ha manda umta	000/		
Risk Profile of the Scheme	Mutual Fund investments are subject to market risks. Place	and the Ctatement of	* investment in securitised debt papers	<u> </u>		tomont o	
nvestment Strategy &	Mutual Fund investments are subject to market risks. Plea additional Information/Scheme Information Document careful before investment. For summary of Scheme Specific risk factor.	lly for details on risk factors ors please refer page 46.	Mutual Fund investments are subject to additional Information/Scheme Informatio before investment. For summary of Scheme	on Document careful ne Specific risk facto	lly for details on ri ors please refer pa	sk factor ige 46.	
Risk Control	For details on Investment Strategy & Risk Control measure	piease reter Page No. 47.	For details on Investment Strategy & Ris	k Control measure	piease reter Page	e NO. 47.	
No. of Folios & AUM	Folios: 659 AUM in Crs: ₹ 1,762.58		Folios: 16,668 AUM in Crs: ₹ 79.04				
Plans and Options	Retail Plan: Dividend option: Weekly Dividend (Reinvest Dividend (Payout & Reinvestment), Monthly Dividend (P Sweep), Quarterly Dividend (Payout, Reinvestment and Swee Institutional Plan: Dividend option: Weekly Dividend Fortnightly Dividend (Payout, Reinvestment and Sweep), M Reinvestment), Quarterly Dividend (Payout, Reinvestment and	Dividend (Payout & Reinvestment option	) & Growth				
Minimum Application Amount / Number of Units	Retail  Purchase (including switch-in): ₹ 5,000/- Additional Purchin): ₹ 1,000/- Repurchase: In Multiples of ₹ 1/- Institutional  Purchase (including switch-in): ₹ 1,00,00,000/- Additional switch-in): ₹ 10,000/- Repurchase: In Multiples of ₹ 1/-	Purchase (including switch-in): ₹ 5,00 Additional Purchase (including switch-i Repurchase: In Multiples of ₹ 1/-					
Despatch of Repurchase	Within 10 working days of the receipt of the redemption requ	est at the Official Points of	Within 10 working days of the receipt of a	he redemption requ	est at the Official I	Points of	
(Redemption) Request  Benchmark Index	Acceptance of Birla Sun Life Mutual Fund.  CRISIL Short Term Bond Fund Index		S&P CNX Midcap Index	1.			
Dividend Policy	The Scheme may declare dividends at the discretion of the availability of distributable surplus.	ne Trustee, subject to the	The Scheme may declare dividends availability of distributable surplus.	at the discretion o	f the Trustee, so	ubject to	
Name of the Fund Manager	Mr. Maneesh Dangi & Mr. Kaustubh Gupta		Mr. Sanjay Chawla				
Name of the Trustee Company	Birla Sun Life Trustee Company Private Limited		Birla Sun Life Trustee Company Private	e Limited			
Performance of the scheme	Compounded annualised returms(%) of Growth option as at A Birla Sun Life Medium Term Plan - Growth	April 29, 2011.	Compounded annualised returms (%) of ( Birla Sun Life Small & Midcap Fund - G		April 29, 2011.		
Compounded annualised returns	Returns Last 1 Year* Sin	ce Incention	Returns		Since	1	
	Dida Cun Lifa Madium Torm			1 year* 3 years			
	Plan-Retail 0.09	6.42	BSLSmall & Midcap Fund - Growth	-2.34 6.32	4.62		
	Crisil Short term bond Fund Index 4.99	5.54	S&P CNX Midcap	3.24 5.36	10.01		
	Inception - March 25, 2009  Note: Past performance may or may not be sustained in	future.	Inception - May 31,2007  Note: Past performance may or may	not be sustained ir	n future.	-	
	*Absolute Returns  Yearwise Return (Financial Yr Apr-Mar)		*Absolute Returns	n (Financial Yr Apr-Mar)			
	8.00		I I				
	7.00 - 6.71 5	5.88					
	8.00 - 6.71 6.00 - 5.00 - 5.00 -	5.88	150 - 137.58 124.5				
	8.00 7.00 - 6.71 6.00 - 5.11	5.88	150   137.58 124.5 100 - 50 - 3.42		9.11	1	
	8.00	.79 5.88	150   137.58 124.5 100 - 50 - 3.42		-8.87	1	
	8.00 -		150   137.58 124.5   100 -   137.58   124.5   100 -   100 -   100 -   100 -   100	-47.73 -45.11	-8.87	1	
	8.00	.79 5.88  2009-10 Short term bond Fund Index	150	-47.73 -45.11 2008-09	-8.87	1	
(i) Load Structure	8.00	2009-10	150	-47.73 -45.11 2008-09 J - Growth ■ S&P C	-8.87 2007-08	<u>1</u>	
(i) Load Structure	8.00	2009-10 Short term bond Fund Index	150	-47.73 -45.11 2008-09 J - Growth ■ S&P C Nil. or redemption/switch	-8.87  2007-08  ENX Midcap	365 day	
(i) Load Structure	8.00 7.00 6.00 5.00 4.00 3.00 2.00 1.00 0.00  Birla Sun Life Medium Term Plan - Ret - Growth Crisil S  Entry Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redempt	2009-10 Short term bond Fund Index n-out of units within 90 days	150   137.58 124.5   100 -   137.58   124.5   100 -	-47.73 -45.11 2008-09 J - Growth ■ S&P C Nil. or redemption/switch	-8.87  2007-08  ENX Midcap	365 day	
(i) Load Structure	8.00 7.00 6.00 5.00 4.00 3.00 2.00 1.00 0.00  Entry Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redempt 90 days from the date of allotment: Nil.	2009-10 Short term bond Fund Index ]  n-out of units within 90 days attory/switch-out of units after	137.58   124.5   100   137.58   124.5   100	1	2007-08  ENX Midcap  -out of units within option/switch-out of	365 day units after	
(i) Load Structure	Entry Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemption you with the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as by	2009-10 Short term bond Fund Index  n-out of units within 90 days tion/switch-out of units after of units issued to them on onus units. For STP / SWP	Introduction the date of allotment: Ni.  Introduction the date of allotment: Ni.  No exit load shall be charged on reder Reinvestments of Dividends and units agade No. 36. • For STP facility and application of the production of the date of allotment of the date of allotment in the date of allotm	1	2007-08 2NX Midcap  -out of units within option/switch-out of units issued to leave the consumits and lease refer to instru	365 day units after them of also references of	
(i) Load Structure	Entry Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemption by odays from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders	2009-10 Short term bond Fund Index n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above	Interpretation of the state of allotment Nil.  No exit loads shall be charged on reden Reinvestments of Dividends and units iss page No. 36. • For STP facility and applic. STP. • For Century SIP facility and applic.	1 47.73 -45.11 2008-09 1 - Growth S&P C Nil. for redemption/switch able NAV. For redemption by unitholders as able load structure, pl ble load structure, pl	2007-08 2NX Midcap  -out of units within option/switch-out of units issued to leave the consumits and lease refer to instru	365 day units afte them o also refe	
(i) Load Structure	Entry Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemp 90 days from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as b facility and applicable load structure, please refer to instructions load structure is subject to change. Please refer to the applicable investing.	n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of	Entry Load: (Including for SIP Transaction): Exit Load: (Including for SIP Transaction): Exit Load: (Including for SIP Transaction): Exit Load: (Including for SIP Transaction): From the date of allotment: Nil. No exit load shall be charged on redenements of bividends and units is page No. 36. For STP facility and applic STP. For Century SIP facility and applic Century SIP • The above load structure is seplease refer to the applicable load structure.	1 2008-09  3 - Growth ■ S&P C  Nil.  or redemption/switch able NAV. For redemption by unitholders as able load structure, pl ble load structure, pl ble load structure, pl ble load structure, at the time of investing.	2007-08 2NX Midcap  a-out of units within otion/switch-out of of units issued to bonus units and lease refer to instruease refer to instru	365 day units after to them o also refe uctions o uctions o	
(i) Load Structure	Entry Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemp 90 days from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as b facility and applicable load structure, please refer to instructions load structure is subject to change. Please refer to the applicable investing.  In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 da	2009-10 Short term bond Fund Index  n-out of units within 90 days siton/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry	Entry Load: (Including for SIP Transaction):  Exit Load: (Includin	1 2008-09 2 Growth S&P C Nil.  or redemption/switch able NAV. For redemption by unitholders as able load structure, plubject to change.  the time of investing CIR No.4/168230/0	2007-08 2NX Midcap  -out of units within option/switch-out of of units issued to some units and lease refer to instruease refer to instructions.	365 days units after them of also referencions of uctions of	
(i) Load Structure	Entry Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemption you with load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as b facility and applicable load structure, please refer to instructions load structure is subject to change. Please refer to the applicable investing.  In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 da load will be charged by the Scheme to the investor effective A commission, if any, on investment made by the investor shall be	2009-10 Short term bond Fund Index  n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry ungust 1, 2009. The upfront paid by the investor directly	Entry Load: (Including for SIP Transaction): Exit Load: (Including for SIP Transaction): Exit Load: (Including for SIP Transaction): From the diaction of allotment: Nil. No exit load shall be charged on redenences ments of Dividends and units is page No. 36. For STP facility and applic STP • For Century SIP facility and applic Century SIP • The above load structure is september of Dividends and units is page No. 36. For STP facility and applic STP. In terms of SEBI circular no. SEBI/IMD entry load will be charged by the Scheme to commission, if any, on investment made be	1 2008-09  J-Growth ■ S&P C  Nil.  or redemption/switch able NAV. For redemption by unitholders as able load structure, plot ble load structure, plot load structu	2007-08 2007-0	365 day: units after o them or also refe uctions or uctions or 2009, no he upfrontor directly	
(i) Load Structure	Entry Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemption by exit Load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as be facility and applicable load structure, please refer to instructions load structure is subject to change. Please refer to the applicable investing.  In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 da load will be charged by the Scheme to the investor effective A	2009-10 Short term bond Fund Index  n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry ungust 1, 2009. The upfront paid by the investor directly	In terms of SEBI circular no. SEBI/IMD, entry load will be charged by the Scheme te.	1 2008-09  J-Growth ■ S&P C  Nil.  or redemption/switch able NAV. For redemption by unitholders as able load structure, plot ble load structure, plot load structu	2007-08 2007-0	365 day units after them of also references of also	
	Entry Load (Including for SIP transactions): Nil  Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemption by exit Load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as be facility and applicable load structure, please refer to instructions load structure is subject to change. Please refer to the applicable investing.  In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 daload will be charged by the Scheme to the investor shall be to the Distributor, based on his assessment of various factors in by the Distributor.	2009-10 Short term bond Fund Index  n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry ungust 1, 2009. The upfront paid by the investor directly	Entry Load: (Including for SIP Transaction):  Entry Load: (Including for SIP Transaction):  Exit Load: (Including for SIP Transaction):  From the date of allotment: 1.00% of applic 365 days from the date of allotment: Ni.  No exit load shall be charged on reden Reinvestments of Dividends and units iss page No. 36. • For STP facility and applic STP. • For Century SIP facility and applic Century SIP. • The above load structure is s Please refer to the applicable load structure  In terms of SEBI circular no. SEBI/IMD entry load will be charged by the Scheme to commission, if any, on investment made b to the Distributor, based on his assessmen by the Distributor.	1 2008-09  J-Growth ■ S&P C  Nil.  or redemption/switch able NAV. For redemption by unitholders as able load structure, plot ble load structure, plot load structu	2007-08 2007-0	365 day units after them of also references of also	
	Entry Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemp 90 days from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as b facility and applicable load structure, please refer to instructions load structure is subject to change. Please refer to the applicable investing.  In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 da load will be charged by the Scheme to the investor effective A commission, if any, on investment made by the investor shall be to the Distributor, based on his assessment of various factors in	2009-10 Short term bond Fund Index  n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry ungust 1, 2009. The upfront paid by the investor directly	Entry Load: (Including for SIP Transaction):  Exit Load: (Including for SIP Transaction):  SIP: From the date of allotment: 1.00% of applic 365 days from the date of allotment: Nil.  No exit load shall be charged on reden Reinvestments of Dividends and units spage No. 36. • For SIP facility and applics SIP: • For Century SIP acility and applica Century SIP. • The above load structure is splease refer to the applicable load structure  In terms of SEBI circular no. SEBI/IMD, entry load will be charged by the Scheme to commission, if any, on investment made be to the Distributor, based on his assessment	1 2008-09  J-Growth ■ S&P C  Nil.  or redemption/switch able NAV. For redemption by unitholders as able load structure, plot ble load structure, plot load structu	2007-08 2007-0	365 day units after them of also references of also	
	8.00 6.00 5.00 6.00 5.00 6.00 5.00 6.00 5.00 6.00 5.00 6.00 6	2009-10 Short term bond Fund Index  n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry ungust 1, 2009. The upfront paid by the investor directly	Interpretable to the Distributor, but as SEBI circular no. SEBI c	1 2008-09  J-Growth ■ S&P C  Nil.  or redemption/switch able NAV. For redemption by unitholders as able load structure, plot ble load structure, plot load structu	2007-08 2007-0	365 day units after them of also references of also	
(i) Load Structure  (ii) Recurring expenses	Entry Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemp 90 days from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as b facility and applicable load structure, please refer to instructions load structure is subject to change. Please refer to the applicable investing.  In terms of SEBI circular no. SEBVIMD/CIR No. 4/ 168230/09 da load will be charged by the Scheme to the investor effective A commission, if any, on investment made by the investor shall be to the Distributor, based on his assessment of various factors in by the Distributor.  First ₹ 100 crores: 2.25% Next ₹ 300 crores: 2.00% Next ₹ 300 crores: 1.75% Balance: 1.50%	2009-10 Short term bond Fund Index  n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry ugust 1, 2009. The upfront paid by the investor directly cluding the service rendered	Intry Load: (Including for SIP Transaction):  Entry Load: (Including for SIP Transaction):  Exit Load: (Including for SIP Transaction):  SIP Load: (Including for SIP Transaction):  SIP Load: (Including for SIP Transaction):  SIP Load: (Including for SIP Transaction):  No exit Load shall be charged on reder Reinvestments of Dividends and units iss page No. 36. • For STP facility and application of the SIP of Century SIP facility and application of the SIP of Century SIP facility and application of the SIP of Century SIP facility and application of the SIP of SI	1 2008-09  J-Growth ■ S&P C  Nil.  or redemption/switch able NAV. For redemption by unitholders as able load structure, plote load	2007-08 2007-0	365 days units after o them or also refe uctions or uctions of 2009, no he upfror tor directly e rendered	
	8.00 6.00 5.00 6.00 5.00 6.00 5.00 6.00 5.00 6.00 5.00 6.00 6	2009-10 Short term bond Fund Index  n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry ugust 1, 2009. The upfront paid by the investor directly cluding the service rendered	Entry Load: (Including for SIP Transaction):  Exit Load: (Including for SIP Transaction):  SIP: For Century SIP facility and applica days from the date of allotment: Nil.  No exit load shall be charged on reden Reinvestments of Dividends and units iss page No. 36. For SIP facility and applica SIP: For Century SIP. The above load structure is please refer to the applicable load structure is Please refer to the applicable load structure. In terms of SEBI circular no. SEBI/IMD, entry load will be charged by the Scheme to the Distributor, based on his assessmen by the Distributor.  First ₹ 100 crores: 2.50%  Next ₹ 300 crores: 2.25%  Next ₹ 300 crores: 2.00%  Balance: 1.75%  Actual (unaudited) expenses for the fin:  ^ The Scheme was launched as a Close	1 2008-09 2-Growth S&P C Nil. 2008-09 3-Growth S&P C Nil. 2008-09 3-Growth S&P C Nil. 2008-09 3-Sep C Nil. 2008-09	2007-08 2007-0	a 365 day; units after o them or also refeuctions or uctions of 2009, in the upfrortor directly e rendered	
	Entry Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemp 90 days from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as b facility and applicable load structure, please refer to instructions load structure is subject to change. Please refer to the applicable investing.  In terms of SEBI circular no. SEBVIMD/CIR No. 4/ 168230/09 da load will be charged by the Scheme to the investor effective A commission, if any, on investment made by the investor shall be to the Distributor, based on his assessment of various factors in by the Distributor.  First ₹ 100 crores: 2.25% Next ₹ 300 crores: 2.00% Next ₹ 300 crores: 1.75% Balance: 1.50%	2009-10 Short term bond Fund Index  n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry ugust 1, 2009. The upfront paid by the investor directly cluding the service rendered	Entry Load: (Including for SIP Transaction):  Eitry Load: (Including for SIP Transaction):  Exit Load: (Including for SIP Transaction):  SEW Load: (Including for SIP Transaction):  No exit Load shall be charged on reder Reinvestments of Dividends and units iss page No. 36. • For STP facility and application of the Structure of Sew Load: (Including for SIP):  STP. • For Century SIP facility and application of the Structure of SEBI circular no. SEBI/IMD):  In terms of SEBI circular no. SEBI/IMD):  entry load will be charged by the Scheme to commission, if any, on investment made be to the Distributor, based on his assessment by the Distributor.  First ₹ 100 crores: 2.50%  Next ₹ 300 crores: 2.25%  Next ₹ 300 crores: 2.00%  Balance: 1.75%  Actual (unaudited) expenses for the fin.	1 2008-09 2-Growth S&P C Nil. 2008-09 3-Growth S&P C Nil. 2008-09 3-Growth S&P C Nil. 2008-09 3-Sep C Nil. 2008-09	2007-08 2007-0	a 365 day units after them of also refeuctions of uctions of 2009, in the upfrortor directite e rendered	
	Entry Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): Nil Exit Load (Including for SIP transactions): For redemption/switch from the date of allotment: 0.25% of applicable NAV. For redemp 90 days from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders Reinvestments of Dividends and units issued to unitholders as b facility and applicable load structure, please refer to instructions load structure is subject to change. Please refer to the applicable investing.  In terms of SEBI circular no. SEBVIMD/CIR No. 4/ 168230/09 da load will be charged by the Scheme to the investor effective A commission, if any, on investment made by the investor shall be to the Distributor, based on his assessment of various factors in by the Distributor.  First ₹ 100 crores: 2.25% Next ₹ 300 crores: 2.00% Next ₹ 300 crores: 1.75% Balance: 1.50%	2009-10 Short term bond Fund Index  n-out of units within 90 days stion/switch-out of units after of units issued to them on onus units. For STP / SWP on STP / SWP. The above load structure at the time of sted June 30, 2009, no entry ugust 1, 2009. The upfront paid by the investor directly cluding the service rendered	Interpretable to the Distributor.    137.58   124.5	1 2008-09 2-Growth S&P C Nil. 2008-09 3-Growth S&P C Nil. 2008-09 3-Growth S&P C Nil. 2008-09 3-Sep C Nil. 2008-09	2007-08 2007-0	a 365 day; units after o them or also refeuctions or uctions or uctions of 2009, not a upfrortor directly e rendered	

Name(s) of the Scheme(s)	Birla Sun Life Pure Value Fund					Birla Sun Life India Reforms Fund			
Type of Scheme	An Open ended Diversified Equity Sch					An Open ended Equity Scheme			
Investment Objective	The Scheme seeks to generate co- investing predominantly in equity an investing strategy.	onsistent I d equity re	ong-term lated secu	capital appr rities by follo	eciation by owing value	The investment objective is to generate growtl a portfolio of companies that are expected to PSU divestment and increased government sp	benefit from the eco	ation by building nomic reforms,	
Asset Allocation Pattern of the scheme	Types of Instruments		Risk Pro	-	Indicative Allocation	Types of Instruments	Risk Profile	Indicative Allocation	
of the solicine	Equity and Equity linked Instruments Fixed Income Securities (including Money market instruments)*		Medium Low to n	nedium	85% - 100% 0% - 15%	Equity and Equity related instruments Debt and Money Market Instruments (Including Securitised Debt)	Medium to High Low to medium	65% - 100% 0% - 35%	
	* Investment in Securitised Debt paper								
Risk Profile of the Scheme	Mutual Fund investments are subject to market risks. Please read the Statement of additional Information/Scheme Information Document carefully for details on risk factors before investment. For summary of Scheme Specific risk factors please referpage 46.					Mutual Fund investments are subject to marke additional Information/Scheme Information D factors before investment. For summary of refer page 46.	ocument carefully fo	r details on risk	
Investment Strategy & Risk Control	For details on Investment Strategy & F	Risk Contro	l measure p	olease refer P	age No. 47.	For details on Investment Strategy & Risk Cont	rol measure please re	efer Page No. 47	
No. of Folios & AUM	Folios: 45,871 AUM in Crs: ₹ 143.10					Folios: 18,590 AUM in Crs: ₹ 131.40			
Plans and Options	Dividend (Payout & Reinvestment option	n) & Growt	h			Dividend (Payout & Reinvestment option) & Grov	wth		
Minimum Application Amount / Number of Units	Purchase (including switch-in) : ₹ 5,0 Additional Purchase (including switch Repurchase : In Multiples of ₹ 1/-		00/-			Purchase (including switch-in) : ₹ 5,000/- Additional Purchase (including switch-in) : ₹ 1 Repurchase : In Multiples of ₹ 1/-	,000/-		
Despatch of Repurchase (Redemption) Request	Within 10 working days of the receipt of Acceptance of Birla Sun Life Mutual Fur		nption requ	est at the Offi	cial Points of	Within 10 working days of the receipt of the rede Acceptance of Birla Sun Life Mutual Fund.	mption request at the	Official Points of	
Benchmark Index	BSE 200					S&P CNX 500			
Dividend Policy	The Scheme may declare dividends at to of distributable surplus.	the discretion	on of the Tru	ıstee, subjec	to availability	The Scheme may declare dividends at the dis availability of distributable surplus.	cretion of the Trustee	e, subject to the	
Name of the Fund Manager	Mr. Nishit Dholakia					Mr. Naysar Shah			
Name of the Trustee Company	Birla Sun Life Trustee Company Priva					Birla Sun Life Trustee Company Private Limite			
Performance of the scheme : Compounded annualised returns	Compounded annualised returns (%) of Birla Sun Life Pure Value Fund - Growt		ption as at	April 29, 201	1.	Absolute returns (%) of Growth option as at Ap Birla Sun Life India Reforms Fund - Growth	ril 29, 2011.		
·	Returns	Last	Last	Since		Returns	Since		
		1 year*	3 years	Inception	_	Birla Sun Life India Reforms Fund - Growth	Inception*		
	Birla Sun Life Pure Value Fund - Growth BSE 200	7.74	18.58	19.06		S&P CNX 500	5.71		
	Inception - March 27, 2008  Note: Past performance may or may or way or	um (Financial i	Yr Apr-Mar) -25.8			*Absolute Returns			
Expenses of the Scheme (i) Load Structure	Entry Load: (Including for SIP Transaction): Nil.  Exit Load: (Including for SIP Transaction): For redemption/switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil.  No exit load shall be charged on redemption by unitholders of units issued to them on Reinvestments of Dividends and units issued to unitholders as bonus units and also refer page No. 36. For STP facility and applicable load structure, please refer to instructions on STP.  The above load structure is subject to change.  Please refer to the applicable load structure at the time of investing.  In terms of SEBI circular no. SEBI/IMD/CIR No.4/ 168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. The upfront commission, if any, on investment made by the investor shall be paid by the investor directly to the Distributor, based on his assessment of various factors including the service rendered by the Distributor.					Entry Load: (Including for SIP Transaction): Nil Exit Load: (Including for SIP Transaction): For year from the date of allotment: 1.00% of appl of units after 1 year from the date of allotment: 1  • No exit load shall be charged on redemption on Reinvestments of Dividends and units issue refer page No. 36. • For STP facility and applinstructions on STP. • For Century SIP facility refer to instructions on Century SIP  • The above load structure is subject to change Please refer to the applicable load structure at the unit of SEBI circular no. SEBI/IMD/CIR no entry load will be charged by the Scheme the uppront commission, if any, on investmen the investor directly to the Distributor, based including the service rendered by the Distributor.	redemption/switch-ou icable NAV. For redem viil.  I by unitholders of unit d to unitholders as bor olicable load structurer and applicable load e.  be time of investing.  I o 4/ 168230/09 date of the investor effective t made by the investo on his assessment of the investo on his assessment on the investo on his assessment on the investo on his assessment on the investo on his assessment of the investor of the investo	ts issued to ther ts is issued to ther ts, please refer to structure, pleas d June 30, 2009 August 1, 2009 r shall be paid b	
(ii) Recurring expenses [% of Net Assets]	First ₹ 100 crores : 2.50%  Next ₹ 300 crores : 2.25%  Next ₹ 300 crores : 2.00%  Balance : 1.75%  Actual (unaudited) expenses for the fir  ^ The Scheme was launched as a C maturity period of 3 years (from the dainto an Open ended Scheme upon maturity period of 2 years)	Close ended ate of allotn	d Diversified	d Equity Sch	eme with a	First ₹ 100 crores : 2.50% Next ₹ 300 crores : 2.25% Next ₹ 300 crores : 2.00% Balance : 1.75% Actual (unaudited) expenses for the financial	year ended March 31	, 2011: 2.41%	

## TRIGGER FACILITY ^ (under growth option)

- 1. Features: Under Trigger facility, the investor can choose a specific % target return, which, if achieved in the scheme, the Gain / Fund value (as opted by the investor) can be switched to the any of the following Debt schemes as may be selected by the investor i.e Birla Sun Life Savings Fund or Birla Sun Life Ultra Short Term Fund or Birla Sun Life Dynamic Bond Fund-Retail Plan or Birla Sun Life Cash Plus This facility is being made available for transactions made through electronic mode only.
- 2. Trigger levels: 15%, 30%, 50% & 100% gain from average cost of acquisition of the units in the scheme
- 3. Trigger Switch options: Gain amount or entire invested amount with gain in the scheme to Debt scheme selected by investor. The Minimum application amount criteria for debt schemes will not be applicable for switches.
- 4. Debt Schemes:

Birla Sun Life Savings Fund Birla Sun Life Ultra Short Term Fund Birla Sun Life Dynamic Bond Fund - Retail Plan Birla Sun Life Cash Plus

5. Default trigger/Scheme:

Default Trigger Level - 15%

Default Debt Scheme for switch-in - Birla Sun Life Savings Fund -

Retail Plan - Growth Option

In case the investor fails to specify his preference within the Debt scheme, the default plan/options of the respective debt scheme, as mentioned in the Scheme Information Document, would apply.

- 6. NAV for Switch: NAV of the trigger day will be considered for the purpose of switch. In case of non business day in debt schemes, switch will be processed on next business day for both the schemes
- 7 Other Features

Triggered returns will be calculated on the average cost value of the investment.

Average cost price = Total investment amount of outstanding units / Total No. Of outstanding Units

- 8. Risk Factors specific to this facility:
  - i. There is no guarantee or indication that the scheme will generate the triggered returns
  - ii. Past performance of the schemes may or may not be sustained in the future
  - iii. Investors are not being offered any assurance or indication of any minimum amount of capital appreciation or minimization of losses. The scheme into which the triggered value is switched into, is subject to the respective scheme specific risk factors, including but not limited to Interest Rate risk, liquidity or marketability risk, credit risk, reinvestment risk, etc.
  - v. Securities transaction tax as applicable, may be chargeable. Investors are advised to consult their Tax Advisors in regard to legal implications relating to their investments in the Scheme.
- 9. For the applicable load structure for the facility please refer Key Information Memorandum attached herewith. Investors should note that the Growth option under the scheme is available without the Trigger facility also.
- ^ Currently Trigger Facility is available under Birla Sun Life Frontline Equity Fund (Growth option) for electronic mode only.

## \*\*Additional portfolio characteristics under Birla Sun Life Cash Plus and Birla Sun Life Floating Rate Fund - Short Term Plan.

In accordance with SEBI Circular No. SEBI Circular No. 13/150975/09 dated January 19, 2009 Birla Sun life Cash Plus and Birla Sun Life Floating Rate Fund-Short Term Plan shall have the following additional characteristics with regard to its portfolio:

#### (A) Effective May 1, 2009:

- i) The Scheme shall make investment in/purchase debt and money market securities with maturity of upto 91 days only.
- (ii) In case of securities with put and call options (daily or otherwise) the residual maturity shall not be greater than 91 days.
- (B) Effective November 1, 2009, inter-scheme transfers of Debt and Money Market Instruments in the Scheme shall be carried out in respect of securities with the maturity of upto 91 days.

## Explanatory Notes: (for A and B above)

- 1. In case of securities where the principal is to be repaid in a single payout, the maturity of the securities shall mean residual maturity. In case the principal is to be repaid in more than one payout then the maturity of the securities shall be calculated on the basis of weighted average maturity of security.
- 2. In case the maturity of the security falls on a non-business day then settlement of securities will take place on the next business day

#### APPLICABLE NAV

In accordance with provisions of SEBI circular dated No. Cir/IMD/DF/19/2010 dated November 26, 2010, SEBI Circular No. IMD/CIR No. 11/142521/08 dated October 24, 2008 and SEBI Circular SEBI/IMD/CIR No. 11/142521/08 dated October 11, 2006 and further amendments if any, thereto, the following cut-off timings shall be observed by Mutual Fund in respect of purchase/redemption/switches of units of the scheme, and the following NAVs shall be applied in each case:

#### FOR SUBSCRIPTIONS / PURCHASE INCLUDING SWITCH-IN OF UNITS:

## Applicable NAV for Subscriptions / Purchase including switch-in of units for Liquid Schemes\*

- where the application is received upto 2.00 p.m. on a day and funds are available for utilization before the cut-off time without availing any credit facility, whether, intra-day or otherwise the closing NAV of the day immediately preceding the day of receipt of application;
- where the application is received after 2.00 p.m. on a day and funds are available for utilization on the same day without availing any credit facility, whether, intra-day or otherwise the closing NAV of the day immediately preceding the next business day; and
- irrespective of the time of receipt of application, where the funds are not available for utilization before the cut-off time without availing any credit facility, whether, intra-day or otherwise the closing NAV of the day immediately preceding the day on which the funds are available for utilization.

For allotment of units in respect of subscriptions / purchase including switch-in of units for Liquid Scheme/s, it shall be ensured that:

- Application / switch-in request is received before the applicable cut-off time
- Funds for the entire amount of subscription / purchase as per the application/switch-in request are credited to the bank account of the respective Liquid Scheme/s before the cut-off time.
- The funds are available for utilization before the cut-off time without availing any credit facility whether intra-day or otherwise, by the respective Liquid Scheme/s.

#### Applicable NAV for Subscriptions / Purchase including switch-in of units for all other schemes (except for applications for an amount of ₹1 crore and above under Debt/Income Oriented Schemes\*\*):

- In respect of valid applications received upto 3.00 p.m. by the Mutual Fund alongwith a local cheque or a demand draft payable at par at the place where the application is received, the closing NAV of the day on which application is received shall be applicable
- In respect of valid applications received after 3.00 p.m. by the Mutual Fund along with a local cheque or a demand draft payable at par at the place where the application is received, the closing NAV of the next business day shall be applicable.

#### Applicable NAV for Subscriptions / Purchase switch-in of units for Debt/Income Oriented schemes\*\* for an amount of ₹1 crore and above:

In respect of valid applications for purchase of units with amount equal to or more than ₹1 crore, the closing NAV of the day (or immediately following Business Day if that day is not a Business day) on which the funds are available for utilization, shall be applicable.

In respect of subscriptions/purchase/Switch-in application with amount equal to or more than ₹1 crore, for allotment of units at applicable NAV as above, it shall be ensured that:

- Application is received before the applicable cut-off time (i.e. 3.00 p.m.)
- Funds for the entire amount of subscription / purchase/switch-in as per the application are credited to the bank account of the respective scheme before the applicable cut-off time.
- The funds are available for utilization before the applicable cut-off time without availing any credit facility whether intra-day or otherwise, by the respective scheme.

#### FOR REDEMPTIONS INCLUDING SWITCH-OUT OF UNITS:

#### Applicable NAV for Redemptions including switch-out of Units for Liquid Schemes\*

- In respect of valid applications received upto 3.00 p.m., the closing NAV of the day immediately preceding the next business day;
- In respect of valid applications received after 3.00 p.m., the closing NAV of the next business day.

## Applicable NAV for Redemptions including switch-out of Units for all other schemes

- In respect of valid applications received upto 3.00 p.m. by the Mutual Fund, same day's closing NAV shall be applicable.
- In respect of valid applications received after 3.00 p.m. by the Mutual Fund, the closing NAV of the next business day shall be applicable.
- \*Liquid Schemes: Birla Sun Life Cash Plus and Birla Sun Life Floating Rate-Short Term Plan
- \*\*Debt/Income Oriented schemes (other than Liquid Schemes): Birla Sun Life MIP II-Savings 5 Plan ^, Birla Sun Life MIP II-Wealth 25 Plan ^, Birla Sun Life Monthly Income ^, Birla Sun Life Income Plus, Birla Sun Life Income Fund, Birla Sun Life Monthly Income ^, Birla Sun Life Income Plus, Birla Sun Life Income Plus, Birla Sun Life Savings Fund, Birla Sun Life Savings Fund, Birla Sun Life Savings Fund, Birla Sun Life Ultra Short Term Fund, Birla Sun Life Floating Rate Fund-Long Term Plan, Birla Sun Life Gash Manager, Birla Sun Life Gilt Plus (Liquid Plan, Regular Plan & PF Plan), Birla Sun Life Government Securities Fund (Short Term Plan and Long Term Plan) and Birla Sun Life Medium Term Plan
- ^ An Open ended Income Scheme. Monthly Income is not assured and is subject to availability of distributable surplus.

While the Applicable NAV shall be as per cut-off time specified above, the NAV shall be declared in accordance with the provisions as mentioned in this Scheme Information Document.

Waiver of Load for Direct Applications	Not Applicable
Tax treatment for the Investors (Unitholders)	Investors are advised to refer to the details in the Statement of Additional Information and also independently refer to his tax advisor.
Daily Net Asset Value (NAV) Publication	The NAV will be declared on all business days and will be published atleast in 2 newspapers. NAV can also be viewed on <b>www.birlasunlife.com</b> and www.amfiindia.com Investors can also call up at our toll free number 1-800-22-7000.
For Investor Grievances please contact	Birla Sun Life Asset Management Company Limited One India Bulls Centre , Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400 013 Tel. 022 43568000, Fax No. 022 43568110/8111 E-mail: connect@birlasunlife.com
	Registrar & Transfer Agents Computer Age Management Services Pvt. Ltd, Rayala Towers, 158, Anna Salai, Chennai - 600002. Contact Details: 1800-425-2267, E-mail.com: birlasunlife@camsonline.com Website Address: www.camsonline.com
Unitholders' Information	For normal transactions (other than SIP/STP/SWP) during ongoing sales and repurchase:  The AMC shall issue to the investor whose application has been accepted, an account statement specifying the number of units allotted within 5 business days from the date of receipt of the request from the Unitholder.  For those unitholders who have provided an e-mail address, the AMC will send the account statement by e-mail.  The unitholder may request for a physical account statement by writing/calling the AMC/ISC/R&T  In case of specific request is received from investors, account statements shall be provided to the investors within 5 working days from the receipt of such request without any charges.  No Account Statements will be issued to investors opted to hold units in dematerialized mode.  For SIP/STP/SWP transactions:  Account Statements to the Unitholders invested under SIP/STP/SWP will be dispatched once in every quarter ending March, June, September and December, within 10 working days of the end of the respective quarter.  However, the first account statement under SIP/STP/SWP shall be issued within 10 working days of the initial investment. In case of specific request received from investors, Funds shall provide the account statement to the investors within 5 working days from the receipt of such request without any charges.  Further, soft copy of the account statement shall be mailed to the investors under SIP/STP/SWP to their e-mail address on a monthly basis, if so mandated.

Account Statements to the unit holders who have not transacted during the last six months prior to the date of generation of account statements, may be generated and issued along with the Portfolio Statement or Annual Report of the scheme. Such Account Statement will reflect the latest closing balance and value of the units prior to the date of generation of the account statement. Further, soft copy of the account statements shall be mailed to the investors' e-mail address, instead of physical statement, if so mandated.

The Scheme wise annual report or an abridged summary thereof shall be mailed to all Unit holders not later than four months from the date of closure of the

The scheme wise annual report of an abridged summary thereof shall be mailed to all Unit holders not later than four months from the date of closure of the relevant accounting year and full annual report shall be available for inspection at the Head Office of the Mutual Fund and a copy shall be made available to the Unit holders on request on payment of nominal fees, if any. The mutual fund and Asset Management Company shall before the expiry of one month from the close of each half year that is on 31st March and on 30th September, publish its unaudited financial results in one national English daily newspaper and in a regional newspaper published in the language of the region where the Head Office of the mutual fund is situated. Investor(s) who have provided their email address in the application form or any subsequent communication in any of the folio belonging to the investor, Electronic Mail (email) shall be treated as a default mode for sending various statutory communications including Abridged Annual Report to the investor. The investor(s) may however on request obtain a physical copy of Abridged Annual Report or any other statutory communication.

## SUMMARY OF SCHEME SPECIFIC RISK FACTORS

Investments in the schemes are subject to various risk factors including but not limited to risks associated with: investment in Equity and Equity related instruments, investments in Debt Securities such as Price-Risk or Interest-Rate Risk, Credit Risk, Liquidity or Marketability Risk, Reinvestment Risk etc., investments in Foreign Securities including currency risks, investments in Derivatives (The risks associated with the use of derivatives are different from or possibly greater than, the risks associated with investing directly in securities (MBS) and Asset backed securities (ABS) with underlying pool of assets and receivables like Housing Loans, Auto loans and corporate loans. The various risks associated with these assets include Prepayment Risk, Credit Risk, Liquidity Risk, Conversion risk, Price risks etc. The schemes shall also be subject to risks associated with stock lending, short selling etc.

Different types of securities in which the scheme would invest as given in the Scheme Information Document/Key Information Memorandum carry different levels and types of risk. Accordingly the scheme's risk may increase or decrease depending upon its investment pattern. e.g. corporate bonds carry a higher amount of risk than Government securities. The above are some of the common risks associated with investments in various securities. There can be no assurance than a Scheme's investment objectives will be no loss of capital. Investment results may vary substantially on a monthly, quarterly or annual basis. For the Scheme Birla Sun Life MIP, Birla Sun Life MI

- Risk Factors Specific to Birla Sun Life Dividend Yield Plus

  Risks associated with High Dividend Yield stocks: Though the investments would be made in companies having a track record of dividend payments, the performance of the scheme would inter-alia depend on the ability of these companies to sustain dividends in future.

  These stocks, at times, may be relatively less liquid as compared to growth stocks.

Risk Factors Specific to Birla Sun Life Index Fund
Tracking errors are inherent in any index fund and such errors may cause the schemes to generate returns which are not in
line with the performance of the S&P CNX Nifty or one or more securities covered by / included in the S&P CNX Nifty and

- Intervent the performance of the S&P CNX Nitry of one of more securities covered by / included in the S&P CNX Nitry and may arise from a variety of factors including but not limited to:

   Any delay in the purchase or sale of shares due to illiquidity in the market, settlement and realisation of sales proceeds, delay in credit of securities or in receipt and consequent reinvestment of dividends, etc.
   The index reflects the prices of securities at a point in time, which is the price at close of business day on National Stock Exchange of India Limited (NSE). The scheme, however, may trade these securities at different points in time during the trading session and therefore the prices at which the scheme trades may not be identical to the closing price of each scrip on that day on the NSE. In addition, the scheme may opt to trade the same securities on different exchanges due to price of liquidity factors, which may also result in traded prices being at variance from NSE design.

   exchanges due to price or liquidity factors, which may also result in traded prices being at variance from NSE closing
- prices.
  India Index Services & Products Limited (IISL) undertakes periodic reviews of the fifty securities that are represented. in the Nifty and from time to time may exclude existing securities or include new ones. In such an event, the scheme will endeavor to reallocate its portfolio to mirror the changes. However, the reallocation process may not occur instantaneously and may not permit precise mirroring of the Nifty during this period. The potential of trades to fail may result in the scheme not having acquired the security at the price necessary to mirror
- the index. Transaction and other expenses, such as but not limited to brokerage, custody, trustee and investment management
- 6. Being an open-ended scheme, the scheme may hold appropriate levels of cash or cash equivalents to meet ongoing
- redemptions.

  The scheme may not be able to acquire or sell the desired number of securities due to conditions prevailing in the securities market, such as, but not restricted to circuit filters in the securities, liquidity and volatility in security prices.

  Due to the reasons mentioned above and other reasons that may arise, it is expected that the scheme may have a

  - Due to the leasons inentionlead adversarious in easons transparise, in sexpected that the scrieme may have a tracking error in the range of 2 to 3% per annum from its Benchmarks. However, it needs to be clearly understood that this is just an indicative range and that the actual tracking error can be higher or lower than the range given. In the event the S&P CNX Nifty is dissolved or is withdrawn by IISL or is not published due to any reason whatsoever, the Trustee reserves the right to modify the scheme so as track a different and suitable index or to suspend tracking the Nifty till such time it is dissolved / withdrawn or not published and appropriate intimation will be sent to the Unit holders of the scheme. In such a case, the investment pattern will be modified suitably to match the composition of the securities that are included in the new index to be tracked and the scheme will be subject to tracking errors during the intervening period.

- Risk Factors Specific to Birla Sun Life Midcap Fund

  The ability to absorb business changes is lesser in mid-cap companies as compared to some of their larger compatriots
  These stocks may, at particular given time, have poor liquidity on the bourses and volatility levels could be higher.

- Risk Factors Specific to Birla Sun Life India Opportunities Fund

  Exchange rate fluctuations could adversely impact corporate earnings.

  Government policy regarding implementation of international treaties like WTO etc. could affect the fortunes of many of the companies where the scheme proposes to invest.
- Imposition of tariff / non tariff barriers and restrictions on labour by countries in the target markets would impact corporate earnings.

  A number of companies in the technology sector generate revenues in foreign currencies and may have investments
- or expenses also denominated in foreign currencies. Changes in exchange rates may, therefore, have a positive or negative impact on companies in the said sector. The Scheme's investments will be predominantly in equities of select companies in technology intensive sectors. Accordingly, the NAV of the Scheme is linked to the equity performance of such companies and may be more volatile
- than a more diversified portfolio of equities

- Risk Factors Specific to Birla Sun Life MNC Fund

  The scheme's investments will be in a select group of companies and therefore, the performance of this fund would be directly linked to performance of these select companies.

  Many of the profitable companies operating in the MNC sector are opting for share buybacks and de-listing. This may create a shrinking universe of investment opportunities in this sector.

- Risks Factors Specific to Birla Sun Life Commodity Equities Fund

  Scheme will invest in the specified commodity companies or units of mutual funds that invest in commodity companies and thus the risk pertaining to each of the commodities will be applicable to the Scheme also

  Scheme intends to invest in stocks or funds. Pricing of the underlying stocks or mutual fund Schemes would be affected by the movement in the price of the respective commodities.

  Investment in overseas securities: Scheme seeks to invest in international securities or funds. These securities involve an increase in risk and volatility, not typically associated with domestic investing, due to changes in currency exchange rates, foreign government regulations, difference in auditing and accounting standards potential political and economic instability, limited liability and volatile prices. Further, risks associated with extraordinary exchange control, economic deterioration and changes in bi-lateral relations.

  Execution of investment strategies depends upon the ability of the fund manager to identify such opportunities which may not be available at all times and that the decisions made by the fund manager may not always be profitable.

  There is a difference in the trading timings in various countries. Thus a real-time price of the overseas securities may not be available for the purpose of calculating the NAV.

- not be available for the purpose of calculating the NAV.

  The Scheme is also vulnerable to movements in the prices of securities invested by the Scheme, which again could have a material bearing on the overall returns from the Scheme.

  The returns from the type of securities in which the Scheme invests may under perform returns from the various

The returns from the type of securities in which the Scheme invests may under perform returns from the various general securities markets or different asset classes. Different types of securities tend to go through cycles of outperformance and under-performance in comparison of the general securities market.
 In both Domestic and International markets, there may be risks associated with trading volumes, settlement periods and transfer procedures that may restrict liquidity of investments in equity and equity-related securities.
 Scheme will be exposed to settlement risk, as different countries will have a different settlement period. Investments in foreign securities under each Plan of the Scheme on an ongoing basis shall be governed by the limits specified by SEBI/RBI from time to time. AMC reserves the right to refund/reject any application under the Scheme in case the investment in foreign securities exceeds the limits specified by SEBI/RBI from time to time.

- Risk Factors Specific to Birla Sun Life Buy India Fund

  1. Change in Tax rates/structure: Most companies in this universe are in high/highest corporate tax brackets. Moreover, India being a price sensitive market, any change in excise structure would impact selling price, demand and/or company margins. Also, increases in personal taxes correspondingly reduce disposable income, thereby reducing consumption. Hence any modification to existing tax rate or structure would impact business performance.

  2. Government Regulation: The universe is exposed to various regulatory issues such as DPCO, IPR, 100% subsidiary allowance (in case of MNCs). Royalty payments, Indian sourcing and relevant tariffs. The manner and extent of allowance disallowances of all the above would have a bearing an expense presentation and business focus.
- allowance (in Joseph Propage) in Norsy), royary psyriters, findian sourcing and relevant damis. The litatine and extent of allowance/disallowance of all the above would have a bearing on company strategy and business focus. Political Uncertainty: The universe is to a great extent dependent on strong consumer spending, to be able to deliver strong performance. Political uncertainty creates a weaker consumer environment, as individuals defer purchases until discerning more secure, stable environment (often referred to as the "feel good factor"). Competition from spurious/smuggled goods: This has become a problem of increasing magnitude in recent times. However, individual companies are well aware of such practices, and have sensitized regulatory authorities to the

same.

Risk Factors Specific to Birla Sun Life New Millennium Fund

1. Loss of Key Professionals: In technology industries the ability to recruit and retain professionals with the necessary technical skills can be crucial to the ongoing success of the organisation. Qualified IT professionals are a limited resource and there is a worldwide demand for professionals from the Indian sub-continent. Failure to be able to retain key professionals can negatively impact the prospects of a company.

- Failure to adapt business to the rapid technological change: Companies in the IT industry may be adversely affected by rapid technological changes, product innovations and obsolescence, changing standards and client preferences. All or one of these issues may impact the business prospects of a company. Changes to Tax Benefits in India: The Government of India has given the information technology sector favorable tax benefits. If these tax benefits are removed or amended then it is possible that the changes may have a material adverse impact on a company's revenue and earnings.

  Exchange Rates: A number of companies in the technology sector generate revenue in foreign currencies and may expend have investments or expressed departments.
- 3.
- even have investments or expenses denominated in foreign currencies. Changes in exchange rates may therefore have a positive or negative impact on a company's bottom line.

- Risk Factors Specific to Birla Sun Life Basic Industries Fund:

  Political Uncertainty: Political uncertainty impacts infrastructure spending of both the government and the private sector thereby impacting the demand for commodities. Besides, consumers tend to defer purchases and investment decisions in times of political uncertainty further impacting demand.

  Downtrend in International Commodity Prices: With the continuous lowering of custom tariffs (as per the requirement).
- of the WTO), the Indian industry is now getting increasingly integrated with global markets. Any downturn in international prices of commodities will impact the domestic pricing environment and therefore the profitability of companies in these sectors.

  Poor monsoon: The performance of the Indian economy is closely related to the performance of the monsoon. It
- directly impacts agricultural production and therefore rural incomes, which is an important determinant of consumer demand. Industrial growth is also therefore indirectly dependent on the monsoon.

#### Risk Factors Specific to Birla Sun Life Infrastructure Fund:

- The investments under the scheme are oriented towards equity/equity related securities of companies belonging to the infrastructure industries and hence will be affected by risks associated with the infrastructure industries. The performance of the companies, which form the investment universe of this scheme, would be affected by the growth
- and performance of the infrastructure sector in the country.

  As the scheme may hold securities that are not in the S&P CNX Nifty Index and may invest in limited number of sectors with higher concentration in certain sectors and industries, it may perform differently from the general stock

- Risk Factors Specific to Birla Sun Life International Equity Fund:

  Investments in International (overseas) equity and equity related instruments Securities involves increased risk and volatility, not typically associated with domestic investing, due to changes in currency exchange rates, foreign government regulations, differences in auditing and accounting standards, potential political and economic instability, limited liquidity, and volatile prices. Further, risks associated with introduction of extraordinary exchange control, economic deterioration, and changes in bi-lateral relationships.

  Investments in foreign securities under Plan A and Plan B of the Scheme on an ongoing basis shall be governed by the limits specified by SEBI/RBI from time to time. BSLAMC reserves the right to refund/reject any application under the Scheme in case the investment in foreign securities exceeds the limits specified by SEBI/RBI from time to time.

  "Standard & Poor's", "S&P" and "STARS" are trademarks of The McGraw Hill Companies, Inc. and have been licensed for use by Birla Sun Life Asset Management Company Limited, as manager of the Birla Sun Life International Equity Fund ('the Fund'). The Fund is not sponsored; managed; sold or promoted by Standard & Poor's and its affiliates and Standard & Poor's makes no recommendation as to the advisability of investing in the Fund.

Risk Factors Specific to Birla Sun Life Special Situations Fund:
The Scheme may invest in stocks, which are undervalued with the anticipation of increase in price. However, the stocks may continue to languish and may not attain the anticipated price.
The Fund is subject to investment style risk; the Scheme has a contrarian style of investment, the funds performance may

not be in line with the general market in scenarios of strong upward or downward cycles. Further, the prices of securities invested by the scheme may not behave as expected by Fund Manager; this may affect the returns of the Scheme

- Risk Factors Specific to Birla Sun Life Floating Rate Fund

   Basis Risk (Interest rate movement): During the life of floating rate security or a swap the underlying benchmark may become less active and may not capture the actual movement in interest rates or at times the benchmark may cease to exist. These type of events may result in loss of value in the portfolio.

   Spread Risk: In a floating rate security the coupon is expressed in terms of a spread or mark up/ mark down over the
- benchmark rate. However depending upon the market conditions the spreads may move adversely or favorably
- benchmark rate. However depending upon the market conditions the spreads may more defection, or laterally, leading to fluctuation in NAV.

  Counterparty Risk: As the scheme will be investing substantially in floating rate instruments, it may be entering into swaps of fixed rate obligations for floating rate returns. There is a possibility that loss may be sustained by the portfolio as a result of the failure of another party (usually referred as the 'counter party') to comply with the terms of the derivatives contract.

- Risk Factors Specific to Birla Sun Life Enhanced Arbitrage Fund

  The scheme will aim to generate absolute returns over and above money market returns/liquid funds. The performance of the scheme will depend on the ability of the fund manager to identify opportunities prevailing in terms of price spread (difference) in the cash and derivative market. No assurance can be given that Fund Manager will be able to locate investment opportunities or to correctly exploit price spread in the equity markets. There may be instances where the price spread between cash and derivative market is insufficient to meet the cost of carry. In such situations, the Fund Manager due to lack of opportunities in the derivative market may not be able to outperform liquid/money market funds. In addition to this, there can be increase in number of transactions as the fund manager has to take simultaneous calls in cash and derivative market, which may lead to high portfolio turnover and
- consequently will lead to high transaction costs.

  There can be no assurance or guarantee that the arbitrage opportunities may exist at all times in the capital market.

  The lack of arbitrage opportunities shall not provide an opportunity to the Fund Manager to exploit price discrepancies in the capital markets.
- in the capital markets.

  Though the constituent stocks of most indexes are typically liquid, liquidity differs across stocks. Due to the heterogeneity in liquidity in the capital market segment, trades on this segment do not get implemented instantly. This often makes arbitrage expensive, risky and difficult to implement.

  The Fund intends to take advantage of opportunities arising out of corporate events like open offers, buy-back,
- merger, initial public offers, etc. The lack of such corporate events may lead to lack of opportunities to the Fund Manager.

- Risk Factors Specific to Birla Sun Life Small & Midcap Fund
  The investments under the Scheme will be concentrated in the Small and Mid Cap segment and hence may perform differently than a broad market portfolio. Small and Mid Cap stocks are generally more volatile and less liquid as compared to Large Cap stocks. Further Scheme's performance may differ from the benchmark index to the extent of the investments held in the debt segment, as per the investment pattern indicated under normal circumstances.
  Investing in companies will increase their earnings and grow into larger, more valuable companies. However, as with all equity investing, there is the risk that a company will not achieve its expected earnings results, or that an an expected extens in the predict or within the company will not achieve its expected earnings results, or that an an expected extens in the predict or within the company will not achieve its expected earnings results, or that an an expected extens in the predict or within the company will not achieve its expected earnings results, or that an an extensive the second company will not achieve the which was only a second company will not achieve the extensive the second company will not achieve the subject which was expected extensive.
- unexpected change in the market or within the company will occur, both of which may adversely affect investment results. Historically, stocks which are part of the CNX Midcap Index stocks have experienced greater volatility and they may be less liquid than larger cap stocks. Thus, relative to larger, more liquid stocks, investing in small and midcap stocks, involves potentially greater volatility and risk. The biggest risk of equity investing is that returns can fluctuate and investors can lose money.

Investors in the Schemes are not being offered any guaranteed returns. Further, the Fund/AMC is not guaranteeing or assuring any returns. The fund is also not assuring or guaranteeing that it will be able to make regular dividend distributions to its Unit holders (wherever applicable), though it has every intention to manage the portfolio so as to make such payments to the Unit holders. Dividend payments will be dependent on the returns achieved by the AMC through active management of the portfolio. The dividend distributions may, therefore, vary from time to time based on investment results of the portfolio. Further, it should be noted that the actual distribution of dividends and the frequency thereof are indicative and will depend, inter-alia, on availability of distributable surplus. Dividend payouts will be entirely at the discretion of the Trustee.

## INVESTMENT STRATEGY

Birla Sun Life Advantage Fund
The investment emphasis of the Fund would be on identifying companies with sound corporate managements and prospects of good future growth. Past performance will also be a major consideration. Essentially, the focus would be on long-term fundamentally driven values. However, short-term opportunities would also be seized, provided they are supported by underlying values.

Birla Sun Life Dividend Yield Plus
The scheme aims to generate returns by investing in high dividend-paying companies. Historically, stocks of high dividend vielding companies provide a high degree of protection during falling equity markets. Along with this protection, there is a good possibility of stock prices appreciating, should the equity markets revive. When a high dividend yield investment is made in conjunction with other parameters like low price to book value ratio (price-to-book) and low market capitalization to sales ratio (market cap-to-sales), the possibility of upward re-rating of the stock increases. The scheme would therefore aim to build a portfolio that provides a combination of high dividend yield, substantial capital protection and a strong

possibility of capital gains. Investing in stocks with high dividend yields is traditionally a 'Defensive Investment Strategy'. Using this approach, the scheme targets to achieve returns higher than what would otherwise be available in interest bearing securities (Bonds, FDs, CDs, Debentures etc.), but without taking undue exposure to the vagaries of stock markets. Historically, the share FDs, CDs, Debentures etc.), but without taking undue exposure to the vagaries of stock markets. Historically, the share prices of companies having high dividend yield are less volatile than growth stocks. It is the belief of the Fund Managerthat the companies, which have a track record of dividend payment, are perceived as 'Shareholder Friendly'. High Dividend payouts often signal that there is enough cash generation in the business. Quite often, a high dividend yield in these companies indicates that the stock is currently under priced inspite of higher cash generating ability of the issuer. A careful selection of these stocks could therefore unlock the potential growth, which should eventually reflect in the share prices. Though high dividend yield would be one of the prime criteria for selection of stocks, every investment would be done taking into account the following factors besides others: 1. Business Fundamentals: Quality of Managements. Industry Trends4. Growth Prospects5. Track Record and Consistency of Dividend Payments6. Volatility of the stockSince the fund intends to follow a defensive strategy, it would invest primarily in stocks that have a low volatility or beta. Beta is a measure of volatility of a stock or a portfolio relative to an index As mentioned in the section on "Asset Allocation and Investment Policies" above, the scheme may, from time to time invest in 'special situations' like share buy-backs, de-listing opportunities or during mergers and acquisitions. The Investment Process for such investments will be different from normal investments in the scheme. Opportunities will be seized based on consideration of short term benefits. Such opportunities of uning mergers and acquisitions. The investment revess for such investments in the opportunities must make a consideration of short term benefits. Such situations will be identified and discussed in the investment group. Thereafter, a risk evaluation would be carried out to arrive at a decision. These decisions would be properly recorded along with justifications for such decisions. As a part of the investment strategy, the fund would book profits regularly to take advantage of any favourable market trend. BSLAMC may, from time to time, review and modify the Scheme's investment strategy if such changes are considered to be in the best interested with before a full model of the control o interests of unit holders and if market conditions so warrant.

Birla Sun Life Midcap Fund
The scheme would invest a substantial portion of its investible assets (over 65%) in Mid Cap companies. The stocks of these companies are generally more volatile and less liquid than the large cap stocks. In order to diversify the portfolio, the

Intese companies are generally more volatile and less ilquio than the large cap stocks. In order to diversity in the portion, the fund manager may invest upto 35% in stocks which have a higher or lower market capitalisation. A small portion of the portfolio may be kept in call and money market instruments in order to meet the liquidity needs. The investment emphasis of the Fund would be on identifying companies with sound corporate managements and prospects of good future growth. Past performance will also be a major consideration. Essentially, the focus would be on long-term fundamentally driven values. However, short-term opportunities would also be seized, provided they are supported by underlying values. As part of the investment strategy, fund will book profits regularly to take advantage of the volatility in the market.

Birla Sun Life MNC Fund
The investment emphasis of the Scheme would be on identifying companies with sound corporate managements and prospects of good future growth. A track record of superior performance and corporate governance will be added considerations. Essentially, the focus would be on stocks driven by long term fundamentals. However, short-term opportunities would also be seized, provided underlying values supports these opportunities. Liquidity will be very important consideration for investment decisions, due to the potential of large redemptions inherent in open-end schemes. As a result, a significant proportion of the Scheme's equity investments will be made in relatively liquid large capital light in the color of the potential of large redemptions in relatively liquid.

large capitalization stocks, including established blue-chips and emerging blue-chip stocks. In addition, as far as supported by liquidity considerations, investments in small and medium capitalization growth stocks will also be emphasized in expectation of higher returns. A portion of the funds will also be invested in IPOs and other primary market offerings that meet our investment criteria.

Birla Sun Life India Opportunities Fund
Investment Strategy would focus on achieving superior risk adjusted returns by investing in attractively priced shares of
companies that are poised for rapid growth in Revenues and Profits. These companies would fall into two broad

companies that are poised for rapid growth in Revenues and Profits. These companies would fall into two broad categories. One set of investment opportunities includes information technology (IT) and IT-related companies, media, telecom, pharmaceutical and bio-technology companies. These companies use a combination of intellectual capital and lower labour costs to deliver high quality and low cost solutions. The second set of companies where the scheme would invest will come from sectors that are not directly related to IT and related companies. So far, we have seen India's low cost and intellectual capital being exploited in the field of services and pharmaceutical research. We believe India is now ready to play an increasingly important role in exports of manufactured goods like auto ancillaries, generic & bulk pharmaceuticals and textiles. These represent large business opportunities where India has medium-to-long term competitive advantage. The key criteria for evaluation would be whether foreign exchange earnings form a material portion of revenue and exports and is the key thrust area for future growth. Thus, the fund aims to be a vehicle for investing in India's role in the Global Outsourcing Theme.

Stock Selection strategy

Thus, the fund alms to be a venicle for investing in midia's role in the Global Collsborroing Therio.

Stock Selection strategy

The scheme would invest a substantial portion of its investible assets (over 65%) in the investment universe as defined above. In order to diversify the portfolio, the fund manager may invest upto 35% in stocks which other than as defined in the investment universe above. A small portion of the portfolio may be kept in call and money market instruments in order to

Investment universe above. A small portion of the portion may be kept in call and money market instruments in order to meet the liquidity needs.

The investment emphasis of the Fund would be on identifying companies with sound corporate managements and prospects of good future growth. Past performance will also be a major consideration. Essentially, the focus would be on long-term fundamentally driven values. However, short-term opportunities would also be seized, provided they are supported by underlying values. As part of the investment strategy, fund will book profits regularly to take advantage of the volatility in the market.

Birla Sun Life Infrastructure Fund
The corpus of the Scheme will be primarily invested in equity and equity related securities of the companies in the Infrastructure Sector. The Scheme may also invest a small portion of its corpus in money market instruments to manage its iquidity requirements. All companies selected will be analysed taking into account the business, prospects of future growth and scalability, financial discipline and returns, valuations in relation to broad market and expected growth in earnings, the company's financial strength and track record. The fund may also invest in ADR/GDR and equities of listed overseas companie. These investments will be made in line with the RBI and SEDI/BIRIGING and will be suits prescribed by SEDI/BIRIGING promitted by Effective the second of the second o Invest in ADH/GDH and equities of listed overseas companie. These investments will be made in line with the HBI and SEBI guidelines and will be within the limits prescribed by SEBI/RBI from time to time.

Stock Selection Strategy

The Fund will select stocks of companies engaged in the area of infrastructure across the following industries. Please note that the list is indicative and the Investment Manager may add such other sector/group industries, which broadly satisfy the extensive infrastructure industries:

the list is indicative and the investregory of infrastructure industries:
Banking and Financial Services
Capital Goods
Cement
Coal
Construction

that the list is indicative and the Investment Mañager may add such other sector/group industries, which broadly satisfy the category of infrastructure industries:

Banking and Financial Services

Capital Goods

Cement

Coal

Construction

Earth Moving Equipments

Energy

Engineering

Housing

Metals

Oil and Oil Related Sectors

Petroleum

Ports

Power and Power Equipments

Telecommunications

Telecommunications

Tansportation

These sectors are only indicative and this could undergo change based on future reforms and developments. The Fund will select stocks from the investment universe, which, in the opinion of the Fund Manager, offer an attractive investment I ness sectors are only indicative and this could undergo change based on future reforms and developments. The rund will select stocks from the investment universe, which, in the opinion of the Fund Manager, offer an attractive investment opportunity to participate in the growth of the infrastructure sector. These may be across the above-mentioned sectors or other areas of Infrastructure as may be identified by the Fund. A combination of the top down approach and bottom up approach will focus on an analysis of macro economic factors, economic changes & trends, key policy changes, infrastructure spending, etc. The bottom-up approach would seek to identify companies with high profitability and scalability supported by sustainable competitive advantages.

Subject to the provisions of Schedule Seven of the SEBI (Mutual Funds) Regulations, 1996, there will not be any Subject to the provisions of Schedule Seven of the SED (Muddar Funds) restrictions on the level of participation in any of the abovementioned industries Birla Sun Life India Gennext Fund

Birla Sun Life India Gennext Fund Indian economy has seen a paradigm change in the consumption habits in the last decade. This pattern is fuelled not only by the opening up of the Indian economy but also due to integration with the global markets. The rising income levels in India are primarily guiding the high value consumption patterns. The rising levels of consumption are also being led by a growing breed of young educated mass of people working in areas like call centers, service desks, IT companies, Financial Services etc. This young educated mass is earning well and spending well. The young generation has consumption habits that are markedly different from the existing middle class population. It is a well-accepted fact that service industry is a major employment generator, as the primary reliance in service sector is on human capital

on human capital. Birla Sun Life India GenNext Fund seeks to invest in such companies that are in products or services, which cater to the young consumers, or companies that have distinct brand identities and therefore enable choice. Some of the sectors that are expected to benefit from this rising propensity to spend are:

• Automobiles

Automobiles Hospitality Travel and tourism

Pharmaceutical and Health Care

Utilities companies like telecom, power distribution etc. Retail chains

 Hetail chains
 Consumer Goods
 Consumer Durables
 Financial services and banks
 Housing finance companies
 The fund would seek to invest in these sectors as well as others that cater directly to the consumers. For further details on Investment Strategy for the scheme, please refer to Scheme Information Document.

#### Birla Sun Life Index Fund

Birla sun Life index Fund.
The scheme will be managed passively with investments in stocks in a proportion that is as close as possible to the weightages of these stocks in the NIFTY. The investment strategy would revolve around reducing the tracking error to the least possible through regular rebalancing of the portfolio, taking into account the change in weights of stocks in the index as well as the incremental collections / redemptions in the scheme.

Birla Sun Life Top 100 Fund
Birla Sun Life Top 100 Fund is designed for those investors who seek exposure to a broader large market capitalization Birla Sun Life Top 100 Fund is designed for those investors who seek exposure to a broader large market capitalization stocks and Growth cum value style of investing. The fund shall invest at least 65% of its corpus in equity and equity related securities of top 100 Indian companies as measured by market capitalisation (stock market worth) and listed on stock exchanges. Securities listed on the National Stock Exchange of India shall be considered to determine the top 100 market capitalization companies. The universe would also include those companies coming out with New Fund Offerings and whose post issue market cap (based on issue price) would be amongst the largest 100 Indian companies. The remaining portion of the portfolio will be invested in equity and equity related securities of companies other than the Top 100 companies which in the opinion of the fund manager have attractive growth prospects and potential to outperform the broad market indices. The fund may also invest in ADR/GDR and equities of listed overseas companies. These investments will be market in line with the BRI and SER judidalines and will be writhin the limit prescribed by SER/JRBI from investments will be made in line with the RBI and SEBI quidelines and will be within the limits prescribed by SEBI/RBI from time to time. For further details on Investment Strategy for the scheme, please refer to Scheme Information Document.

Birla Sun Life Equity Fund
The Scheme would adopt top-down and bottom-up approach of investing and will aim at being diversified across various industries and / or sectors and/ or market capitalization. The investment emphasis of the scheme would be on identifying companies with sound corporate managements and prospects of good future growth. Essentially, the focus would be on stocks driven by long-term fundamentals. However, short-term opportunities would also be sized, provided underlying values supports these opportunities. A portion of the scheme will also be invested in IPOs, emerging sectors, concept stocks and other primary market offerings that meet our investment criteria.
The scheme would invest a substantial portion of its investible assets (80% - 100%) in equity and equity related instruments. Pending investment of the scheme may be invested in debt & money market instruments and other liquid instruments or both. The scheme may have prudent exposure to Futures & Options (F&O) to capture opportunities arising out of market imperfection and to hedge the portfolio, whenever necessary.

Birla Sun Life Frontline Equity Fund

Birla Sun Life Frontline Equity Fund
The Scheme will aim at being as diversified across various industries and / or sectors as its chosen benchmark index. It will
target the same sectoral weights within its equity portfolio as the benchmark index on a designated day subject to some
predetermined flexibility. However, the Scheme shall have the flexibility of selecting stocks within a particular sector from a
wider investment universe. So while the equity component of the Scheme's portfolio will track sectoral weights of the
chosen benchmark index, the stocks making up those sectoral weights in the Scheme's portfolio could be different from
those comprising the relevant sectoral weights in the index. However, such stocks will be from the same sectors although they may differ from the index constituents on account of the Scheme's investment universe being wider than index stocks. The sectoral weights will be computed by aggregating market values of individual stocks sector wise, as a percentage of the total market value of the equity component in the Scheme's portfolio. The Scheme will have the flexibility of varying the the total market value of the equity component in the Scheme's portfolio. The Scheme will have the flexibility of varying the sectoral weights in the index on the designated day, or by an absolute figure of ± 3%, whichever is higher. For example, if the sector weight in the index on the designated day is 15%, the ± 25% rule will apply and the Scheme will maintain a weight between 11.25% and 18.75%. For a sector comprising 10% of the index, the Scheme could have an exposure of between 7% - 13% to that sector in the equity component in its portfolio since in this situation; the ± 3% rule will become applicable. This implies that sectors with less than 3% weights in the index on the designated day may be ignored. The Scheme's equity portfolio will attain the sectoral diversification of the index on the designated day computed in the above manner, by the month-end after the designated day. The Scheme may invest up to 25% of its net assets in cash, government securities, debt and money market instruments. This limit may not be exceeded for a continuous period of 30 days without the approval of / ratification by the Trustee. for a continuous period of 30 days without the approval of / ratification by the Trustee.
The Scheme has currently chosen BSE 200 as its benchmark index. The designated day shall be the 23rd of every month.

If 23rd is a non-Business Day, the immediately preceding Business Day shall be the designated day for that month. The equity portfolio of the Scheme will match the sectoral diversification of the benchmark index on the designated day, by the equity portion or the exterior with material tries exterior investmentation or the designated day, by the first Business Day of the next month. The Scheme will typically attain the sectoral weights of the benchmark index by the last Business Day of the next month. The Scheme will typically attain the sectoral weights of the benchmark index by the last Business Day of the act month. The Scheme will endeavour to invest in frontline' stocks i.e. stocks which in the opinion of its Fund Manager, provide superior growth opportunities. The stocks will be categorised into the sectors making up the benchmark index by the Trustee.

Birla Sun Life Buy India Fund
The primary investment objective of the scheme is to generate long term growth of capital, through a portfolio with a target allocation of 100% equity, focusing on investing in businesses that are driven by India's large population and inherent consumption patterns. The focus of the scheme will be in the sectors that cater directly to the consumers, such as Banks & Financial Services, Housing Finance Companies, Automobiles, Hospitality, Travel and Tourism, Pharmaceutical and Health Care, Telecom, Power Distribution, Retail chains, Consumer Goods, Consumer Durables, etc.
The Fund will select stocks from the investment universe, which, in the opinion of the Fund Manager, offers an attractive investment opportunity. These may be across the above-mentioned sectors or other areas as may be identified by the Fund Manager. The fund would have the flighbillity invest in stocks across efferent market capitalization. The fund would

Fund Manager, The fund would have the flexibility to invest in stocks across different market capitalization. The fund would therefore contain a blend of large, mid and small cap stocks. The allocation to the different market caps would vary from time to time depending on the overall market conditions, market opportunities and the fund manager's view. The percentage exposure to any sector or stock would be determined by the fund manager, based on macro-economic, sector as well as company specific factors. At all times, the intention would be achieve higher risk control and maximize returns. Essentially, the focus would be on long-term fundamentally driven values. A combination of the top down approach and bottom up approach will be followed in the stock selection process. The top

down approach will focus on an analysis of macroeconomic factors, economic changes & trends, key policy changes, infrastructure spending, etc. The bottom-up approach would seek to identify companies with high profitability and scalability supported by sustainable competitive advantage.

Birla Sun Life New Millennium fund

The scheme aims to generate returns by investing in technology and technology dependent companies which includes: software services, products, BPO, hardware, internet and e-commerce, media and entertainment, telecommunication services and equipments and technology enabled companies. The scheme will follow a bottom-up approach to stock picking, adopting a blend of value and growth style of investing. The investment emphasis of the scheme will be to identify and invest in companies with robust business model, strong competitive position and managed by quality management.

Birla Sun Life Basic Industries Fund

The corpus of the Scheme will be primarily invested in diversified equity and equity related securities of the companies that are sensitive to economic cycles and commodity pricing cycles and are often referred to as cyclical companies. Cyclical companies are those which belong to sectors like Banking, Cement, Paper, Sugar, Tea, Construction, Metals, Capital Goods, Petrochemicals, Oil & Gas, Steel, etc. However it would not include sectors like Pharma & FMCG which are non

## INVESTMENT STRATEGY

The Fund will select stocks from the investment universe, which, in the opinion of the Fund Manager, offers an attractive investment opportunity. These may be across the above-mentioned sectors or other areas as may be identified by the Fund Manager. The fund would have the flexibility to invest in stocks across different market capitalization. The fund would therefore contain a blend of large, mid and small cap stocks. The allocation to the different market caps would vary from time to time depending on the overall market conditions, market opportunities and the fund manager's view. The percentage exposure to any sector or stock would be determined by the fund manager, based on macro-economic. sector

percentage exposure to any sector or stock would be determined by the fund manager, based on macro-economic, sector as well as company specific factors. At all times, the intention would be achieve higher risk control and maximize returns. Essentially, the focus would be on long-termfundamentally driven values. A combination of the top down approach and bottom up approach will be followed in the stock selection process. The top down approach will focus on an analysis of macroeconomic factors, economic changes & trends, key policy changes, infrastructure spending, etc. The bottom-up approach would seek to identify companies with high profitability and scalability supported by sustainable competitive advantage.

#### Birla Sun Life Tax Plan

Stock Selection Strategy: The Scheme would adopt a bottom-up approach to investing. The investment emphasis of the Scheme will be in identifying companies with strong competitive position in good businesses, and having quality managements. Essentially, the focus would be on long-term fundamentally driven values.

Birla Sun Life Tax Relief 96
A combination of the top down approach and bottom up approach will be followed in the stock selection process. The top down approach will focus on an analysis of macroeconomic factors, economic changes & trends, key policy changes, infrastructure spending, etc. The bottom-up approach would seek to identify companies with high profitability and scalability supported by sustainable competitive advantage.

Birla Sun Life International Equity Fund (Plan A and Plan B)
Plan A
The Plan would be investing exclusively in international stocks. The investment strategy of the Plan would be to create a portfolio that is diversified geographically, to take benefit of low correlation between various countries, and to create a portfolio of high quality - high growth stocks. The international portion would aim towards reducing the risk through diversification and contribute to returns.

OldersinGation and Continuous to returns.

Plan B

The Plan would be investing in a blend of domestic and international stocks. The broad investment strategy of the Plan would be to create a portfolio that is diversified geographically, to take benefit of low correlation between various countries, and to create a portfolio of high quality - high growth stocks. The domestic portion of the portfolio would provide a strong base to the scheme and the international portion would aim towards reducing the risk through diversification and contribute

Domestic Investment Strategy:
The corpus of the scheme will be primarily invested in diversified equity and equity related securities of the companies that have a potential to appreciate in the long run. The scheme would have the flexibility to invest in stocks across different market capitalization. The scheme would therefore contain a blend of large, mid and small cap stocks. The allocation to the different market caps would vary from time to time depending on the overall market conditions, market opportunities and the fund managers view.

International Investment Strategy:

The international portion of the portfolio would be managed with the following objectives:

Invest in countries that have a low correlation with the Indian Economy.

Invest in countries that have strong and stable economy.

Choose sectors and segments that are posting strong growth in these countries.

Choose sectors in these countries that have strong market presence and have high potential for growth.

While the Scheme is not restricting itself to the number of countries that it can invest in, the portfolio would primarily have a blend of U.S., European and Asian stocks.

The percentage exposure to any country, sector or stock would be determined by the fund manager, based on macro-economic, sector as well as company specific factors. At all times, the intention would be achieve higher risk control and different market caps would vary from time to time depending on the overall market conditions, market opportunities and

economic, sector as well as company specific factors. At all times, the intention would be achieve higher risk control and maximize returns. The stock selection strategy under the Plans would be a blend of top down and bottoms up approach without any sector or market capitalization bias. All companies selected will be analyzed taking into account the business without any sector or market capitalization bias. All companies selected will be analyzed taking into account the business fundamentals like nature and stability of business, prospects of future growth and scalability, financial discipline and returns, valuations in relation to broad market and expected growth in earnings, the company's financial strength and track record, BSLAMC has tied up with Standard & Poor's Investment Advisory Services LLC (SPIAS) for seeking portfolio advise on the international portion of the fund's portfolio. SPIAS is a division of Standard & Poor's and has a long track record in providing investment advisory services to institutional clients. The fees related to these services would be borne by BSLAMC and would not be charged to the scheme. SPIAS, as part of this arrangement, would create a model portfolio for BSLAMC using their proprietary methodologies. This model portfolio would be used for creation of the international portfolio of the scheme. The fund management of the Scheme (including the international portion) shall rest with Birla Sun Life Asset Management Company Ltd.
As one of their proprietary methodologies for portfolio construction, SPIAS would use the renowned STARS ranking system of Standard & Poor's. "STARS" stand for STock Appreciation and Ranking System, and is being used for ranking stocks across various parts of the world including U.S., Europe as well as Asia. The STARS system was started in the year 1987 and has more than 20-years of frack record

1987 and has more than 20-years of track record

Birla Sun Life Special Situations Fund
The objective of the Scheme is to generate long-term growth of capital by investing in a portfolio of equity and equity related securities. The Scheme would follow an investment strategy that would take advantage of Special Situations and Contrarian investment style. Special Situations: Special situations are out of the ordinary situations that companies find themselves in from time to time. Such situations present an investment opportunity to Fund Manager who can judge the implications of that opportunity that can unlock value for investors. There could be many such situations that may have the

potential to unlock value of the companies. Some of these situations are
1. De-Mergers: Corporate actions often unlock a lot of value for the investors. Demergers may result in separation / spin-off of business operation / activity from some other business operation / activity. There may be unlocking of value for an investor.

value for an investor.

Mergers: Merger of businesses or companies may result in synergies business activities. This may result in value unlocking for the companies getting merged.

Debt Structuring: There may be corporates that have higher debt on their balance sheets resulting in lower profitability and cash flows. The cost of debt may also be high resulting in reduced profitability. Any attempt by the corporates to either reduce the debt burden or swap the existing debt with lower cost options may result in value

unlocking. Buy-Back: Companies may consider a buy-back of their shares from the market due to various reasons like -

boy-back. Coringaties may consider a buy-back of tirel shades from the finance due to various teaching accompany has substantial free reserves, management is confident of the future growth potential, meeting with the regulatory norms, etc. These events may lead to value unlocking for the company.

Other Situations: There could by many other events that may result in share price appreciation. Situations like introduction of new products, new segments, acquisition of new customers, R&D related developments, management re-structuring, capital infusion, revaluation of Fixed Assets, Properties or other assets, etc. might result in a favorable environment for stock price appreciation. The scheme intends to carefully look at such special culturations and environment for stock price appreciation.

in a favorable environment for stock price appreciation. The scheme intends to carefully look at such special situations and participate in them based on the potential for stock appreciation.

Contrarian Investing: Strategy would comprise of investing in companies that are currently out of favor, overlooked or neglected due to temporary fallacies like poor results, failure with regards to the product launch, factor affecting the industry, political interventions, etc. However, these companies may be fundamentally strong but market may have failed to recognize their true potential. The Scheme may invest in such undervalued companies to take advantage of price appreciation. Investment strategy would be to identify stocks based on the above mentioned criteria and benefit from the event. These events may or may not be time bound. Investment strategies would include but to be limited to the above-mentioned strategies. Scheme will be a style diversifier for an investor. The aforesaid investment strategy will also be adopted for investments if made in foreign securities. The Scheme would follow a bottom-up investment approach, where investments will be selected based on specific criteria relevant to the company. There will be no bias towards size or investments will be selected based on specific criteria relevant to the company. There will be no bias fowards size or sectors. Companies selected will be analyzed taking into account the business fundamentals like nature, stability of business, prospects of future growth and scalability, financial discipline and returns, valuations in relation to broad market and expected growth in earnings, the company's financial strength and track record, etc.

Birla Sun Life Commodity Equities Fund
The objective of the fund is to offer long term growth of capital, by investing in (1) stocks of commodity companies, i.e., companies engaged in or focusing on the specified commodity business and/or (2) overseas mutual fund scheme(s) that

companies engaged in or nocusing on the specialed commonly business and/or (2) overseas mutual fund scheme(s) that have similar investment objectives. These securities could be issued in India or overseas.

Birla Sun Life Commodity Equities Fund will have following plans each with a segregated portfolio.

Birla Sun Life Commodity Equities Fund – Global Precious Metals Plan.

Birla Sun Life Commodity Equities Fund – Global Precious Metals Plan.

Birla Sun Life Commodity Equities Fund – Global Precious Metals Plan will predominantly invest in overseas companies or overseas mutual funds investing in companies that have business exposure to various precious metals. A typical universe overseas mutual funds investing in companies that nave business exposure to various precious metata. A typical universe cold include producers of gold and related products, including companies that mine or process gold and the South African finance houses which primarily invest in, but do not operate, gold mines. The Fund may invest in companies that are mining precious metals and minerals like platinum.

Birla Sun Life Commodity Equities Fund – Global Agri Plan

Birla Sun Life Commodity Equities Fund – Global Agri Plan will predominantly invest in overseas companies or overseas

mutual funds investing in companies that have business exposure to agricultural commodities. Such companies could include producers of agricultural products, crop growers, owners of plantations, companies that produce and process

include producers of agricultural products, crop growers, owners of plantations, companies that produce and process foods, fertilizer producing companies etc.

Birla Sun Life Commodity Equities Fund – Global Multi Commodity Plan

Birla Sun Life Commodity Equities Fund – Global Multi Commodity Plan will predominantly invest in overseas companies or overseas mutual funds investing in companies that have business exposure to various commodities like Energy, precious metals, industrial metals, water and agricultural commodities. Fund manager will undertake an active investment management strategy. Investment in stocks will be based on a bottom up approach. There will be no market capitalization or geographic bias. The Scheme may also undertake active cash calls if the situation so warrants. The scheme may adopt a quantitative approach to build a portfolio. While using a quantitative model, the fund would analyse multiple fundamental and technical factors like price momentum, earnings momentum, broker recommendations, correlation with underlying commodities, valuation, liquidity etc. While the quant model would be used to generate a model portfolio. the fund manager would have the discretion to change the portfolio election and assigning portfolio weights. correlation with underlying commodities, valuation, inducing etc. while the quart mode would be used to generate a mode portfolio, the fund manager would have the discretion to change the portfolio selection and assigning portfolio weights. Further, the Scheme may invest in units issued by overseas mutual funds. Such investment in the funds will not be more than 35% of the portfolio value. The selection of an overseas mutual fund will be based on parameters like:

Appropriateness of the Fund, with regard to the Schemes investment objective,
Track record of the Fund under consideration,
Reputation of the Fund which has launched the Scheme, etc.
Global Multi Commodity Plan will adopt a tactical approach towards selecting a mix of commodities segments. Once the

allocation to each commodity is determined, the plan may invest either in other plans of this Scheme or may invest in companies / Funds directly. Scheme may utilize services of independent research agency for making investment in foreign securities / Funds. Though every endeavor will be made to achieve the specified objectives, the AMC / Trustees / Sponsors do no guarantee

that the investment objective of the Scheme will be achieved. No guaranteed returns are being offered under the Scheme.

Birla Sun Life Enhanched Arbitrage Fund 
Scheme seeks to generate income by predominantly investing in equity and equity linked instruments. 
Scheme aims to identify the price differentials prevailing for a stock / index in 2 market segments (cash, futures, etc). 
Trades are executed once the price differentials are identified. Generally, trades will be executed provided that they generate returns higher than short term debt instruments (call money, money market instruments, liquid schemes, etc) net

of expenses.

Scheme will buy a stock where it is available cheap and sell the stock where it is quoting at a higher price. Simultaneous buy and sell trade will be entered into in both the market segments (Cash & Futures). Gains that the trade would offer, is identified at the time of execution. On expiry of the futures contract, there is a convergence of price of a stock in cash & derivatives segment. Thus gains are secured / assured irrespective of the market movements, only at the end of the month derivatives segment. I hus gains are secured / assured irrespective of the market movements, only at the end of the month i.e. on expiry of the futures contract. If these trades are unwound prior to expiry, then they may / may not generate the prespecified returns.

The scheme shall also undertake Securities Lending and Borrowing within the framework as permitted by SEBI. However, if these trades fail to exist / if the returns generated are lower than that offered by liquid schemes / index, then the scheme may undertake a higher allocation to debt and money market securities.

A portion of the corpus will also be invested in direct equities, IPO's, Options, open offer and buy-back. Allocation to these strategies will be restricted to the extent of 10% of the corpus size.

#### Birla Sun Life India Reforms Fund

Birla Sun Life India Reforms Fund Scheme seeks to generate income by predominantly investing in equity and equity linked instruments. The scheme would seek to invest in companies that are expected to benefit from the government reforms program. These companies would encompass, but not be limited to, engineering, real estate & construction, power, telecom, infrastructure, financial services, Fertilizers, agrochemicals, irrigation, education and select commodify sectors. Investments will be pursued in selected sectors based on the Investment team's analysis of business cycles, regulatory reforms, competitive advantage etc. Selective stock picking will be done from these sectors. The fund manager in selecting scrips will focus on the fundamentals of the business, the industry structure, the quality of management, sensitivity to economic factors, the financial strength of the company and the key earnings drivers. The scheme will invest across sectors without any market cap or sectoral bias. For further details on Derivatives startegies and Investment strategy under the scheme, please refer to Scheme Information Document. to Scheme Infomation Document.

Birla Sun Life Pure Value Fund:
The fund would follow a value investing strategy for the management of its portfolio.
Value investing is buying into stocks that are trading for less than their intrinsic value - stocks that the market is undervaluing. Typical value investing strategies include, strategies like

Buying stocks with a low price to book value,

- Low price to cash flow.

Buying stocks with a low price to book Value,
Low price to cash flow,
Asset Replacement,
Dividend Yield higher than the G-Sec yield,
Valuation mismatch due to invisible/undervalued assets (Land, Licenses, Brands, Trademarks, Patents etc.)
Situations wherein the value of the Company would be unlocked due to:

- Mergers and Acquisition activities
- Restructuring
- Recovery potential
- Retained earnings
Value Investing is similar but not the same as contrarian investing. The key difference between contrarian investing and Value Investing is that in latter there is a gap between underlying value of the company asset, earnings or holding value) and the market perception of the same. In case of contrarian investing, the stock is out of favor and is trading at a valuation lower than its recent past and not necessarily at a discount to its inherent value.
Key underlying assumption in Value Investing is that markets are inefficient and over a period of time the market will discover and find the right value for the stock.
Value strategy, is a conservative way of investing in Equities. The primary reason is that these stocks are already available at a substantial discount relative to the general market levels. As such the downside in such stocks is relatively lesser.

relatively lesser. relatively lesser.
The value strategy, while being a blend of Top down and Bottoms up, essentially focuses on companies with long track records and excellent managements. As such the probability of these companies to improve their fundamentals with changing business dynamics is relatively strong.

changing business dynamics is relatively strong.

Buying Approach

Through fundamental analysis, business underlying the security is assessed vis-à-vis its intrinsic value. Some of the factors that are studied are

- Financial Statements of the Company's

- Position in the earnings cycle

- Competitive position, and management quality.

- a addition, we will focus on long-term and cyclical industry trends in order to identify and measure the risks associated with a Company's business. By taking a disciplined approach to security selection, portfolios can yield good long-term total returns. Once a stock is identified as relatively undervalued, the Fund Manager performs additional Fundamental Analysis to determine if there is a sufficient catalysts available to unlock the hidden value within reasonable time. The strategy is broadly diversified across all sectors and not just invested in out-of-favor value sectors broadly diversified across all sectors and not just invested in out-of-favor value sectors

Stelling Approach
Stocks bought in Value Investing will be sold when stock appreciates to target price without commensurate increase in intrinsic value. However, if the anticipated catalyst(s) fails to happen within a reasonable period, or an unanticipated event, change in fundaments, or deterioration in intrinsic value negating original reason for investment then also the stock will be

Birla Sun Life Small & Midcap Fund
The corpus of the Scheme will be primarily invested in Small and Mid Cap equity and equity related securities of the companies in the small and midcap segment that have a potential to appreciate in the long run. The Scheme may also invest a small portion of its corpus in fixed income securities including money market instruments to manage its liquidity Invest a small portion of its corpus in tixed income securities including money market instruments to manage its liquidity requirements. The fund manager will select equity securities on a bottom-up stock selection approach. Under bottom-up approach, the main focus is on identifying stocks on their individual merits irrespective of the sectors to which they belong as opposed to first identifying sectors and then choosing stocks within that sectors which is followed under top-down approach. Hence, under bottom-up approach among other things, consideration will be given to fundamentals of the companies, management quality & strength of their businesses. Apart from sound fundamentals and management, the fund would lay emphasis on valuations and long term growth potential. The stocks of small and midcap companies are generally more volatile and less liquid than the large cap stocks. The focus would be on long-term fundamentally driven values. However, short-term opportunities would also be seized, provided they are supported by underlying values. As part of the investment strategy, fund will book profits regularly to take advantage of the volatility in the market.

## Birla Sun Life Asset Allocation Fund

The Scheme will invest in Equity and Debt schemes in the pre-specified range of the respective plan. The investments will be made in a judicious mix of equity and debt mutual fund schemes.

Across the basket of equity schemes, funds will be allocated depending on the fund manager's perception of the outlook of

## INVESTMENT STRATEGY

various equity schemes and the risk profile of the plan. For instance, in the Aggressive Plan, the Fund Manager will

various equity scrientes and the risk profile of the plant. For instance, in the Aggressive Flant, the Fond Manager will endeavor to assign a higher weightage to aggressive growth and sector specific schemes. The allocation amongst the underlying debt schemes is decided dynamically based on the fund manager's view on interest rates. Therefore, the Fund Manager may decide to invest only in a few debt schemes and not all, at a particular time to alter the average maturity of the portfolio or may invest just in Birla Sun Life Cash Plus in periods of uncertainty to hedge against

volatility. Based on the above asset allocation, it is expected that the Beta of the Aggressive Plan would be higher than the beta of the Moderate and Conservative Plans. The Conservative Plan is expected to have the lowest beta among these three plans. The Fund Manager also reserves the right to invest upto 30% of the assets of each of the plans in schemes of other mutual funds from time to time.

Birla Sun Life Freedom Fund
Stock Selection Strategy: The schemes would adopt a bottom-up approach to investing. The investment emphasis of the schemes will be in identifying companies with a strong competitive position in good businesses, and having quality managements. Essentially, the focus would be on long term fundamentally driven values. The fixed income investment strategy would emphasise investment in instruments that generate consistently superior yields at low levels of risk.

Birla Sun Life '95 Fund
The fund manager would primarily focus on long term growth for identifying stocks. The objective would be to identify business with superior growth prospects and strong management available at reasonable valuation and offering higher risk adjusted returns. The fund would follow blend of bottoms up approach (for stock selection) and top down approach (for sector allocation). The fund would follow flexi cap approach on market cap depending on risk return profile of various sub segments of the market. The decision to sell would be based on price reaching its fair value or availability of alternative investment opportunity offering higher risk adjusted returns or anticipated price appreciation no longer possible due to change in business fundamental.

Birla Sun Life MIP Stock Selection Strategy: The scheme would adopt a bottom-up approach to investing. The investment emphasis of the scheme will be in identifying companies with a strong competitive position in good businesses, and having quality managements. Essentially, the focus would be on long term fundamentally driven values. The fixed income investment strategy would emphasise investment in instruments that generate consistently superior yields at low levels of risk.

Birla Sun Life MIP II
The Scheme invests in Debt and Money Market Instruments and would seek to generate regular returns. The scheme also invests a portion of its assets in equity and equity related instruments to seek capital appreciation. The Scheme does not

assure any returns.

As per the asset allocation pattern indicated above, the Fund invests in various debt securities and money market instruments issued by corporates and/or state and central government. With the aim of controlling risks, rigorous in-depth instruments issued by corporates and/or state and central government. With the aim of controlling risks, rigorous in-depth credit evaluation of the instruments proposed to be invested in is carried out by the Investment Team of the AMC. The credit evaluation includes a study of the operating environment of the company, the past track record as well as the future prospects of the issuer, the short as well as long-term financial health of the issuer. The AMC is also guided by the ratings of rating agencies such as CRISIL, CARE and ICRA or any other rating agency as approved by the regulators. In addition, the Investment Team of the AMC studies the macro economic conditions, including the political, economic environment and factors affecting liquidity and interest rates. The AMC use this analysis to attempt to predict the likely direction of interest rates and position the portfolio appropriately to take advantage of the same. A top down and bottom up approach is being used to invest in equity and equity related instruments. Investments are pursued in select sectors based on the Investment Team's analysis of business cycles, regulatory reforms, competitive advantage etc. Selective stock picking will be done from these sectors. The fund manager in selecting scrips focuses on the fundamentals of the business, the industry structure, the quality of management, sensitivity to economic factors, the

the fundamentals of the business, the industry structure, the quality of management, sensitivity to economic factors, the financial strength of the company and the key earnings drivers.

The Scheme may invest in other Scheme(s) managed by the AMC or in the schemes of any other Mutual Fund, provided it is in conformity with the investment objectives of the Scheme and in terms of the prevailing Regulations. As per the

Regulations, no investment management fees will be charged for such investments.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

#### Birla Sun Life Monthly Income

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The fund manager would primarily focus on long term growth for identifying stocks. The objective would be to identify business with superior growth prospects and strong management available at reasonable valuation and offering higher discussed adjusted returns. The fund would follow blend of bottoms up approach (for stock selection) and top down approach (for sector allocation). The fund would follow flexi cap approach on market cap depending on risk return profile of various sub segments of the market. The decision to sell would be based on price reaching its fair value or availability of alternative. investment opportunity offering higher risk adjusted returns or anticipated price appreciation no longer possible due to change in business fundamental

Birla Sun Life Income Plus
As the Scheme is an income scheme, the investment strategy will reflect the relatively conservative character of the portfolio. The fixed income investment strategy would emphasize investment in instruments that generate consistently superior yields at low levels of risk. Rigorous in-depth credit evaluation and analysis aimed at ascertaining both the short term financial health and long term solvency of the debt issuers will be carried out by BSLAMC's research team. In addition, criteria such as sound corporate managements, prospects of good future growth and strong past performance will be considered. Essentially, the focus would be on long term fundamentally driven values. However, short term opportunities would also be seized, provided they are supported by underlying values.

## Birla Sun Life Income Fund

Birla Sun Life Income Fund
The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. As per the asset allocation
pattern, the Fund invests in various debt securities and money market instruments issued by corporates and/or state and
central government. With the aim of controlling risks, rigorous in depth credit evaluation of the securities proposed to be
invested in will be carried out by the investment team of the AMC. The credit evaluation includes a study of the operating
environment of the company, the past track record as well as the future prospects of the issuer, the short as well as longterm financial health of the issuer. The AMC is also guided by the ratings of rating agencies such as CRISIL, CARE and

ICRA or any other rating agency as approved by the regulators.

In addition, the Investment Team of the AMC studies the macro economic conditions, including the political, economic environment and factors affecting liquidity and interest rates. The AMC use this analysis to attempt to predict the likely direction of interest rates and position the portfolio

## Birla Sun Life Gilt Plus

Sun Life Gilt Plus
Liquidity Support from RBI
Being a scheme dedicated exclusively to investments in Government Securities, Birla Gilt Plus will be eligible to
avail, on any day, from RBI, liquidity support upto 20% of the outstanding value of its investments in government
securities (as at the close of the business on the previous business day), under its guidelines issued vide circular
IDMC 2741/03.01.00/95-96, dated April 20, 1996. Liquidity support under these guidelines is available to reverse
repurchase agreements in eligible Central/State government dated securities and Treasury Bills for all maturities.
Renos/Reverse Repos

Repos/Reverse Repos
 The Scheme may undertake Repos / Reverse Repos as per the guidelines released by SEBI / RBI and subsequent

Birla Sun Life Government Securities Fund
"A portfolio invested in GSecs or state government securities is normally associated with an investment strategy in the debt markets that is free of credit risk (i.e. the risk of default by the issuer). Investments may also be made in the call market or in an alternative investment to the call market as may be directed by the RBI. Income may be generated through the receipt of coupon payments, the amortization of the discount on debt instruments or the purchase and sale of securities in the

underlying portfolio.

The portfolios of the plans may differ in the portfolio allocation to a particular asset class and the issue held as well as in the duration of each portfolio. The Short Term Plan will be managed to maximum rupee weighted duration of three years while the Long Term Plan will be managed to maximum rupee weighted duration of seven years. Each of these investment plans will, under normal market conditions, invest its net assets as per the asset allocation hereunder. The Fund Manager will review the portfolio for adherence with the above rupee weighted duration norms and rebalance the same within 30 days to

conform to the above limits.

It is the intention of the Scheme to avail itself of the liquidity support from the RBI extended to mutual funds dedicated to investments in government securities via circular IDMC.No.2741/03.01.00/95-96 dated April 20, 1996 as amended from time to time.
Further, non-Government Provident Funds, Superannuation Funds, Gratuity Funds and Pension Funds through its

investments in government securities may invest in the Scheme

## Birla Sun Life Dynamic Bond Fund

The investment objective of this Scheme is to optimise returns for the investors by designing a portfolio, which will dynamically track interest rate movements in the short term by reducing duration in a rising rate environment while increasing duration in a falling interest rate environment. The investment strategy would revolve around structuring the

increasing duration in a failing interest rate environment. In a investment strategy would revoive around structuring the portfolio so as to capture positive price movements and minimise the impact of adverse price movements. Since active debt management strategies require an in depth knowledge of and ability to accurately track interest rate movements taking into account various micro and macro factors, it is difficult for an individual investor to adopt such a strategy. Whereas, the investment team of Birla Sun Life Mutual Fund, through its research and process driven investment strategy, would endeavour to capitalise on the available opportunities in a timely manner. The fund would seek to fulfill the needs of a large number of individual, HNIs as well as large institutional investors who are susceptible to interest rate risks. In order to maximise returns the fund managers may look at curve spreads both on the gilt as well as the corporate bond markets to gain maximum value out of any security. markets to gain maximum value out of any security/s.

Birla Sun Life Short Term Opportunities Fund
The fund focuses on enhancing the portfolio returns by identifying mispriced credit opportunities in the market and selectively investing in them. To enhance the portfolio returns, the Fund would invest in instruments that offer superior yield selectively investing in them. To enhance the portfolio returns, the Fund would invest in instruments that offer superior yield at acceptable levels of risk. To manage the credit risk, the Fund would invest predominantly in short and medium term securities. Moreover, the Fund has put in place a strong rigorous process to evaluate credit risk and monitor the same on a continuous basis. The Fund will also emphasise collaterals/covenants where it believes it is required. If and when the Mutual Funds are allowed to invest in credit derivatives, the Fund will also invest in such securities, in line with extent of the regulations. The potential universe of the scheme for investment includes (but is not limited to) securities issued by NBFCs, ABS, Corporate Debt, Financial Institutions and Banking Sector Bonds & Treasury Bills, Govt. Of India Securities, State Government Bonds, Government Guaranteed Bonds, PSU Bonds, money market securities, Call Money, Commercial Paper, Certificate of Deposit & Discounted trade Bills.

Birla Sun Life Savings Fund Stock Selection Strategy: The investment emphasis of the scheme will be in identifying companies with a strong competitive position in good businesses, and having quality managements. The investment strategy would emphasis investment in instruments that generate consistently superior yields at low levels of risk. Investment Securities

To achieve the scheme objective, the scheme will invest in a wide range of instruments including: Government of India

- rities:
  Obligations of Public Sector Undertakings (PSUs) including bonds, debentures and certificates of deposit.
  Obligations of domestic public and private sector banks, and development financial institutions including bonds, debentures and certificates of deposit.
  Obligations of domestic corporations, including bonds, debentures, non-convertible portion of convertible debentures, securitized debt and promissory notes, pass-through obligations, commercial paper and structured
- obligations.
  Call money, fixed deposits of domestic banks or corporations, and other money market instruments, as permitted by

SEBI.
Other domestic instruments, listed or unlisted, as may be offered in the domestic market and permitted by SEBI.
Derivatives and other investments permitted by regulations from time to time.
Within the defined asset allocation parameters, there are many ways in which a portfolio can be constructed. Any specific to the list of the mode keeping in mind the contemporary realities in the economy, financial system, investment as asset allocation will be made keeping in mind the contemporary realities in the economy, financial system, investment as

well as investor outlook.
Given the nature of the scheme, liquidity would be a key driver in the construction of the portfolio. The scheme may review the above pattern of investments based on views on interest rates and asset liability management needs. From time to time, it is possible that the portfolio may hold cash. However, at all times the portfolio will adhere to the overall investment allocation pattern as specified earlier.

Birla Sun Life Ultra Short Term Fund
The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. As per the asset allocation pattern, the Fund invests in various debt securities and money market instruments issued by corporates and/or state and central government. With the aim of controlling risks, rigorous in depth credit evaluation of the securities proposed to be invested in will be carried out by the investment team of the AMC. The credit evaluation includes a study of the operating environment of the company, the past track record as well as the future prospects of the issuer, the short as well as long-term financial health of the issuer. The AMC is also guided by the ratings of rating agencies such as CRISIL, CARE and

ICRA or any other rating agency as approved by the regulators.

In addition, the Investment Team of the AMC studies the macro economic conditions, including the political, economic environment and factors affecting liquidity and interest rates. The AMC use this analysis to attempt to predict the likely direction of interest rates and position the portfolio.

Birla Sun Life Floating Rate Fund
Floating rate debt issuance is a relatively new concept in India and has grown rapidly with the introduction and wide acceptance of benchmarks such as NSE MIBOR / Reuters MIBOR etc. The Government of India has also started issuing floating rate sovereign debt which is expected to give a major impetus to the pace of development of floating rate market in India. The scheme proposes to invest substantially in floating interest rate securities, fixed interest rate securities swapped for floating rate returns and fixed rate securities. The aim of the investment strategy is to generate stable returns by

minimizing the interest rate risk in the short as well as long term.

The domestic debt markets are maturing rapidly with improvement in liquidity in various debt segments as a result of introduction of new instruments and investors. The development of derivatives markets particularly swaps and Forward Rate Agreements (FRA) have made the environment more dynamic and has provided opportunity to manage interest rate

Rate Agreements (FRA) have made the environment more dynamic and has promote actively.

The aim of the investment manager will be to allocate the assets of the scheme between various fixed interest rate securities and floating interest rate securities and use derivatives like swaps and FRAs effectively with the objective of achieving stable returns. The portfolio of the Short Term Plan will normally be skewed towards short term maturities with higher liquidity and the portfolio of the Long Term Plan will be normally skewed towards longer term maturities. The scheme will endeavour to minimise interest rate risk. Fixed interest rate securities are subjected to volatility in price movements corresponding to movements in interest rates. However, the interest rate in case of floating rate securities is reset in regular time intervals based on certain benchmark or a reference rate (eg. NSE Mibor, T Bill Yield, Reuters MIBOR, etc.). Hence the prices of these securities are less sensitive to interest rate fluctuation leading to minimal interest rate risk in case of floating interest rate securities.

etc.). Find the tip prices of these securities. The fixed incurtation reading to minimal interest rate instances of floating interest rate securities. Floating interest rate securities market in India is in a developing phase. Government of India has started issuing Government securities carrying floating rate coupon payments. This will help the floating rate market to develop rapidly. A large number of corporates borrow their short term requirements and funds through floating rate instruments. However, as the markets develop corporates would start accessing the market for their long term requirement of funds at a floating rate. In the absence of floating rate securities, the same can be created synthetically with a combination of derivatives like Interest Rate Swaps and FRAs and fixed interest rate securities. The fixed income derivatives market has developed the properties of the composition considerably during the last 2 years in India. The scheme intends to use derivatives as permitted by RBI/SEBI for hedging on solerably during the last 2 years in mail. The scrience interiors to use derivatives as permitted by his 350 not neuging interest rate risk.

The actual percentage of investments in various floating and fixed interest rate securities and position of derivatives will be

decided after considering the prevailing political conditions, economic environment (including interest rates and inflation). the performance of the corporate sector and general liquidity as well as other considerations in the economy and markets.

Birla Sun Life Cash Manager
The aim of the investment strategy is to provide stable returns by minimizing the interest rate risk in the short as well as long term. The Scheme aims to identify securities, which offer superior levels of yield at lower levels of risks. Liquidity will also be an important criterion and a reasonable proportion of the investment will be made in relatively liquid investments. In addition, the Fund Management team will study the macro economic conditions affecting liquidity and interest rates. The Fund Manager would use this analysis to attempt to predict the likely direction of interest rates and position the portfolio appropriately to take advantage of the same.

Birla Sun Life Cash Plus
The aim of the investment strategy is to provide stable returns by minimizing the interest rate risk in the short as well as long term. The Scheme aims to identify securities, which offer superior levels of yield at lower levels of risks. Liquidity will also be an important criterion and a reasonable proportion of the investment will be made in relativistiquid investments. In addition, the Fund Management team will study the macro economic conditions affecting liquidity and interest rates. The Fund Manager would use this analysis to attempt to predict the likely direction of interest rates and position the portfolio appropriately to take advantage of the same.

## Birla Sun Life Medium Term Plan

The Fund intends to optimise returns by keeping its portfolio duration between 1 year to 5 years. Depending upon prevailing market conditions & interest rate scenario the duration may be brought down below 1 year. In case of a rising interest rate environment the duration of the fund may be reduced and holding in money market securities could go up to 100% whereas in a falling interest rate scenario the holding in medium / long-dated securities may be maximized.

## RISK CONTROL

#### Birla Sun Life Advantage Fund

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. The risk

control process involves reducing risks through portfolio diversification.

The Investment Committe is an overseeing body for the performance and the risk indicators of the portfolios of the respective Schemes.

respective Scriemes.

Rigorous in depth credit evaluation of the issuers proposed to be invested, will be conducted by the Investment team. As part of credit evaluation, a study on the operating environment, past track record as well as future prospects of the issuer, short as well as long term financial health of the issuer. Birla Sunlife AMC will be guided by the ratings of accredited agencies such as CRISIL, CARE, ICRA et and the internal credit policy which defines the norms for credit exposure and the approval authorisation matrix.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

#### Birla Sun Life Dividend Yield Plus

Birla Sun Life Dividend Yield Plus
The overall portfolio structuring would aim at controlling risk at a moderate level. Both very aggressive and very defensive
postures would be avoided. Stock-specific risk will be minimised by investing only in those companies that have been
thoroughly researched by BSLAMC's research team. Risk will also be managed through broad diversification of the
portfolio within the framework of the above mentioned investment objective and policies. Macroeconomic risk will be
addressed through focused and ongoing review of relevant business and economic environment. All efforts will be made to
protect the NAV of the scheme and the interest of the unit holders.
Liquidity will be a very important consideration for investment decisions, due to the potential of large redemptions inherent
in onen ended schemes. As a result a reasonable proportion of the scheme's investments will be made in relatively liquid

in open ended schemes. As a result, a reasonable proportion of the scheme's investments will be made in relatively liquid

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated

#### Birla Sun Life Midcap Fund

aprilability and there are sector exposure limits [only applicable to general equity funds]. Also there are restrictions on level of exposure to IPOs, private placements and small companies [defined as historical turnover of less than \$7.50 crores p.a.]. In case of Birla Sun Life Midcap Fund, under normal circumstances, the fund would be investing in at least 20 companies and at least six sectors with a maximum exposure of 25% to each sector. However, the AMC reserves the right to modify this strategy from time to time and the changes would be informed to the unitholders in the next newsletter. While these measures are expected to mitigate the above risks to a large exposure by the property of large extent, there can be no assurance that these risks would be completely eliminated.

#### Birla Sun Life MNC Fund

Birla Sun Life MNC Fund
The investment emphasis of the Scheme would be on identifying companies with sound corporate managements and prospects of good future growth. A track record of superior performance and corporate governance will be added considerations. Essentially, the focus would be on stocks driven by long term fundamentals. However, short-term opportunities would also be seized, provided underlying values supports these opportunities. Liquidity will be very important consideration for investment decisions, due to the potential of large redemptions inherent in open-end schemes. As a result, a significant proportion of the Scheme's equity investments will be made in relatively liquid large capitalization stocks, including established blue-chips and emerging blue-chip stocks. In addition, as far as supported by liquidity considerations investments in small and medium capitalization growth stocks will also be

supported by liquidity considerations, investments in small and medium capitalization growth stocks will also be emphasized in expectation of higher returns. A portion of the funds will also be invested in IPOs and other primary market offerings that meet our investment criteria.

#### Birla Sun Life India Opportunities Fund

In order to control the portfolio risk, the scheme would adhere to internal investment restrictions on sectoral exposure. Considering the unique nature of the scheme, exposure to IT and IT related companies would be limited to a maximum of 50% of the net assets. All other sectors would not individually exceed 30% of net assets Limits. The AMC would adhere to the 10% limit on exposure to individual stocks.

The AMC reserves the right to modify the internal restrictions from time to time and the changes would be informed to the unitholders in the next newsletter.

While these measures are expected to mitigate the concentration risks, there can be no assurance that other forms of risks would be completely eliminated from these measures.

## Birla Sun Life Infrastructure Fund

Birla Sun Life Infrastructure Fund
Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. The overall portfolio structuring would aim at controlling risks at a moderate level. Both very aggressive and very defensive postures would be avoided. Stock specific risk will be minimised by investing only in those companies that have been thoroughly evaluated by BSLAMC's investment team. Risk will also be managed through broad diversification of portfolio within the framework of the abovementioned investment objectives. Macroeconomic risk will be addressed through focus and ongoing review of relevant businesses and economic environment. Liquidity would be an important consideration of investment decisions, due to potential of large redemptions inherent in an open ended scheme.

As a result a reasonable portion of the purption in liquid courtes.

Important consideration of mixed extensions, due to potential or half yet extensions in interest in an open ended science. As a result, a reasonable portion of the portfolio will be invested in liquid counters.

The Scheme may also use various derivatives and hedging products from time to time, as would be available and permitted by RBI, in an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be accompletely exprised and approach to the control of the portfolio and enhance unitholders' interest.

would be completely eliminated.

Birla SUn Life India Gennext Fund
Investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. The overall portfolio structuring would aim at controlling risks at a moderate level. Both very aggressive and very defensive postures would be avoided. Stock specific risk will be minimised by investing only in those companies that have been thoroughly evaluated by BSLAMC's investment team. Risk will also be managed through broad diversification of portfolio within the framework of the abovementioned investment objectives. Macroeconomic risk will be addressed through focus and ongoing review of relevant businesses and economic environment. Liquidity would be an important consideration of investment decisions, due to potential of large redemptions inherent in an open ended scheme. As a result, a reasonable portion of the portfolio will be invested in liquid counters.

The Scheme may also use various derivatives and hedging products from time to time, as would be available and permitted by RBI. in an attempt to protect the value of the portfolio and enhance Unitholders' interest.

by RBI, in an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

## Birla Sun Life Index Fund

It is proposed to manage the risks by placing limit orders for basket trades and other trades, proactive follow-up with the service providers for daily change in weights in the respective indices as well as closely monitor daily inflows and outflows

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

## Birla Sun Life Top 100 Fund

Interestments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. The overall portfolio structuring would aim at controlling risks at a moderate level. Both very aggressive and very definisive postures would be avoided. Stock specific risk will be minimised by investing only in those companies that have been thoroughly evaluated by BSLAMC's investment team. Risk will also be managed through broad diversification of portfolio within the framework of the abovementioned investment objectives. Macroeconomic risk will be addressed through focus and ongoing review of relevant businesses and economic environment. Liquidity would be an important consideration of investment decisions, due to potential of large redemptions inherent in an open ended scheme. As a result, a reasonable portion of the portfolio will be invested in liquid counters.

The Scheme may also use various derivatives and hedging products from time to time, as would be available and permitted by RBI, in an attempt to protect the value of the portfolio and enhance Unitholders' interest.

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be appeared by a light production.

would be completely eliminated.

## Birla Sun Life Equity Fund

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#### Birla Sun Life Frontline Equity Fund

Birla Sun Life Frontline Equity Fund investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous in-depth analysis of the securities proposed to be invested in.

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The Scheme may also use various derivatives products for the purpose of trading, hedging and portfolio balancing from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest.

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Scheme may utilize services of independent research agency for making investment in foreign securities / Funds.

Birla Sun Life Buy India Fund
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#### Birla Sun Life New Millennium fund

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Birla Sun Life Basic Industries Fund
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## Birla Sun Life Tax Plan

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## Birla Sun Life Tax Relief 96

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Birla Sun Life International Equity Fund
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diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous in-depth analysis of the securities proposed to be invested in.

The Scheme under Plan B may also use various derivatives products for the purpose of hedging and portfolio balancing

from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders'

## RISK CONTROL

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#### Birla Sun Life Special Situations Fund

Birla Sun Life Special Situations Fund Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous in-depth analysis of the securities proposed to be invested in. The Scheme may also use various desirables appeared to the time with sea attend to exerted the vertext. derivatives products for the purpose of hedging and portfolio balancing from time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest. These measures are expected to mitigate the above risks to a large extent; there can be no assurance that these risks would be completely eliminated.

#### Birla Sun Life Commodity Equities Fund

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Birla Sun Life Enhanched Arbitrage Fund
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#### Birla Sun Life India Reforms Fund

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#### Birla Sun Life Pure Value Fund

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Birla Sun Life Small & Midcap Fund
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## Birla Sun Life Freedom Fund

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#### Rirla Sun Life MIP II

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#### Birla Sun Life Monthly Income

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#### Birla Sun Life Income Plus

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## Birla Sun Life Gilt Plus

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## Birla Sun Life Government Securities Fund

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Birla Sun Life Dynamic Bond Fund
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The Scheme may also use various derivatives and hedging products from time to time, as would be available and permitted by RBI, in an attempt to protect the value of the portfolio and enhance Unitholders' interest. It is proposed to manage the risks by placing limit orders for basket trades and other trades, proactive follow-up with the

service providers for daily change in weights in the respective indices as well as closely monitor daily inflows and outflows to and from the Fund.

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## Birla Sun Life Short Term Opportunities Fund

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#### RISK CONTROL

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#### Birla Sun Life Savings Fund

The overall portfolio structuring would aim at controlling risk at a moderate level. Both very aggressive and very defensive postures would be avoided. Fixed income security specific risk will also be managed through broad diversification of the portfolio within the framework of the above mentioned investment objective and policies. Macroeconomic risk will be addressed through focused and ongoing review of relevant business and economic environment. All efforts will be made to protect the NAV of the scheme and the interest of the unit holders.

Investment in debentures and bonds (where the tenure exceeds 18 months) will usually be in instruments which have been

assigned at least investment grade ratings by leading credit rating companies such as The Credit Rating Information Services of India Ltd. (CRISIL), Investment Information and Credit Rating Agency (ICRA) or Credit Analysis and Research (CARE) or any other approved agency. When any existing fixed-income investment is downgraded, efforts will be made

towards quickly selling it off.
Investments in debt instruments shall have a relatively low risk, and those in money market instruments shall have even lower risk profile.

Liquidity will be a very important consideration for investment decisions, due to the potential of large redemption inherent in open ended schemes. As a result, a reasonable proportion of the scheme's investments will be made in relatively liquid investments.

BSLAMC may, from time to time, review and modify the Scheme's investment strategy if such changes are considered to be in the best interest of the unit holders and if market conditions so warrant. Investments in securities and instruments not specifically mentioned earlier may also be made, provided they are permitted by SEBI.

#### Birla Sun Life Ultra Short Term Fund

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

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#### Birla Sun Life Floating Rate Fund

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Birla Sun Life Cash Manager
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#### Birla Sun Life Cash Plus

Since investing requires disciplined risk management; in order to protect the interest of investors, Birla Sunlife AMC would incorporate adequate safeguards for controlling risks in the portfolio. As a prudent measure, Birla Sunlife AMC has broad internal investment norms and investments made by the scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Where required, Scheme specific guidelines are also in place. Concentration risk is mitigated by defining issuer level limits.

The Investment Committe is an overseeing body for the performance and the risk indicators of the portfolios of the respective Schemes.

Rigorous in depth credit evaluation of the issuers proposed to be invested, will be conducted by the Investment team. As part of credit evaluation, a study on the operating environment, past track record as well as future prospects of the issuer, short as well as long term financial health of the issuer. Birla Sunlife AMC will be guided by the ratings of accredited agencies such as CRISIL, CARE, ICRA etc and the internal credit policy which defines the norms for credit exposure and the approval authorisation matrix

While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

#### Birla Sun Life Medium Term Plan

Investments made by the Scheme would be in accordance with the investment objectives of the scheme and provisions of SEBI Regulations. Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. The risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process. The AMC believes that this diversification would help achieve the desired level of consistency in returns. The AMC aims to identify securities, which offer superior levels of yield at lower levels of risks. With the aim of controlling risks, the investment team of the AMC will carry out rigorous in-depth analysis of the securities proposed to be invested in.

The Scheme may also use various derivatives products for the purpose of trading, hedging and portfolio balancing from

time to time, with an attempt to protect the value of the portfolio and enhance Unitholders' interest.
While these measures are expected to mitigate the above risks to a large extent, there can be no assurance that these risks would be completely eliminated.

Scheme may utilize services of independent research agency for making investment in foreign securities / Funds

# Birla Sun Life Life Stage Plan



Birla Sun Life Asset Management Company Ltd. introduces a facility called "BSL Life Stage Plan" under Birla Sun Life Tax Relief '96, an open ended Equity Linked Saving Scheme with a lock-in of 3 years. This facility shall be available as an add-on, optional feature w.e.f January 6, 2009. Investor has an option to avail this facility with or without Life Insurance cover.

#### 1. ELIGIBILITY CRITERIA FOR LIFE INSURANCE COVER:

- Only individual investors, including Non Resident Indians, whose age is 18 years and above but not more than 45 years of age at the time of first SIP installment, will be allowed the benefit of a Life Insurance Cover.
  - Investors subscribe to BSL Life Stage Plan, in Birla Sun Life Tax Relief '96 Growth Plan.
- Investors sign genuine "Good Health Declaration" and also provide their Date of Birth, Gender and Nominee details at the specified places in the application form
- In case of joint unitholders in the scheme, only the first unit holder would be eligible for the insurance cover.

#### 2. ADDITIONAL CRITERIONS FOR NRIS:

The BSL Life Stage Plan facility can also be availed by the NRI provided they reside in one of the following countries as given below:

S. No.	Country	S. No.	Country	S. No.	Country	S. No.	Country	S. No.	Country	S. No.	Country	S. No.	Country
1	Australia	8	Canada	15	Germany	22	Japan	29	Oman	36	South Africa	43	UAE
2	Austria	9	China	16	Gibraltar	23	Luxembourg	30	Poland	37	South Korea	44	UK
3	Bahamas	10	Croatia	17	Greece	24	Mauritius	31	Portugal	38	Spain	45	USA
4	Bahrain	11	Cyprus	18	Hong Kong	25	Moldova	32	Qatar	39	Sweden		
5	Belgium	12	Denmark	19	Hungary	26	Netherlands	33	Romania	40	Switzerland		
6	Brunei	13	Finland	20	Ireland	27	New Zealand	34	Seychelles	41	Taiwan		
7	Bulgaria	14	France	21	Italy	28	Norway	35	Singapore	42	Turkey		

NRIs need to submit a proof of residence duly certified in original by local authority in the country of residence at the time of submission of an Application Form. In case the proof is in any language other than English the same must be translated to English and certified by Government Authority in country of residence or by the Indian Embassy. All claims shall be settled in INR only and the then prevailing tax rates if any will be applied.

#### 3. INVESTMENT AMOUNT IN BSL LIFE STAGE PLAN

Minimum: ₹1,000 per month

#### 4. MODE OF PAYMENT:

Payment for BSL Life Stage Plan can be through Direct Debit only.

#### 5. MATURITY UNDER BSL LIFE STAGE PLAN:

The investors have an option to choose the maturity year from the following: 2020, 2025, 2030, 2035, 2040 on which the total amount will be available for the investor to be redeemed.

The amount will be available for redemption on the first day of the financial year (1st of April) in the maturity year.

E.g. the 2025 plan will mature on 1st April 2025

## 6. TENURE OF BSL LIFE STAGE PLAN

The Monthly SIP would continue until 3 yrs (36 months) before maturity date.

Thus, the tenure of the plan shall be; Maturity year of the Plan (Less) Current year (Less) 3 years (as the scheme entails a 3 yr lock in)

E.g. for a maturity date of 1st April 2025, the monthly SIP would continue until March 2022.

## 7. DISCONTINUATION OF BSL LIFE STAGE PLAN

- Investor intimates the AMC to discontinue SIP under BSL Life Stage Plan, or
- Investor defaults SIP installments under BSL Life Stage Plan for two consecutive months during the tenure of BSL Life Stage Plan, or
- Investor defaults SIP installments under BSL Life Stage Plan for four separate occasions (months) during the tenure of the BSL Life Stage Plan

There shall be no provision to revive the BSL Life Stage Plan, once discontinued

## 8. LOAD STRUCTURE

 $Load\,Structure\,under\,BSL\,Life\,Stage\,Plan\,would\,be\,-$ 

For investors eligible for Life Insurance cover.

Entry Load: Nil Exit Load: Nil.

For investors not eligible for Life Insurance cover.

Entry Load: Nil Exit Load: Nil.

In terms of SEBI circular no. SEBI/IMD/CIR No.4/168230/09 dated June 30, 2009, no entry load will be charged by the Scheme to the investor effective August 1, 2009. Upfront commission shall be paid directly by the investor to the AMFI registered Distributors based on the investors' assessment of various factors including the service rendered by the distributor.

## 9. GROUP LIFE INSURANCE

If investment in the BSL Life Stage Plan facility continues, the increasing insurance cover would be as follows

Year 1 : 10 times the Monthly SIP installment
 Year 2 : 50 times the Monthly SIP installment
 Year 3 onwards : 100 times the Monthly SIP installment

All the above mentioned limits are subject to maximum cover of ₹ 20 Lakhs per investor for all monthly SIP installments under BSL Life Stage Plan.

If installment under BSL Life Stage Plan discontinues, the insurance cover would be as follows:

- Monthly SIP discontinues before 3 years: Insurance cover stops immediately
- Monthly SIP discontinues after 3 years: Insurance cover equivalent to the value of units allotted under the BSL Life Stage Plan, at the start of the each policy year, subject to a maximum of 100 times the monthly installment, provided there are no full or partial withdrawal of SIP fund units before completion of SIP tenure. Otherwise, cover ceases immediately.

#### 10. COMMENCEMENT OF INSURANCE COVER UNDER BSL LIFE STAGE PLAN:

The Insurance cover will start from the commencement of first SIP installment under BSL Life Stage Plan. However, only accidental deaths will be covered for the first 45 days from the date of the first SIP installment

## 11. CESSATION OF INSURANCE COVER

The insurance cover shall cease upon occurrence of any of the following:

- Upon completion of 55 years of age.
- Discontinuation of SIP installments under BSL Life Stage Plan within 3 years from the commencement of the same
- Redemption / switch-out (fully or partly) of units purchased under BSL Life Stage Plan before the completion of the BSL Life Stage Plan tenure

There shall be no provision to change the SIP installment for availing BSL Life Stage Plan

## 12. REVIVAL OF INSURANCE COVER

There shall be no provision for revival of insurance cover, once the insurance cover ceases as stated above.

## 13. EXCLUSIONS FOR INSURANCE COVER

No insurance cover shall be admissible in respect of death of the unit holder (the insured investor) on account of –

- Death due to suicide within first year of commencement of SIP under BSL Life Stage Plan
- Death within 45 days from the commencement of SIP installments under BSL Life Stage Plan except for death due to accident
- Death due to pre-existing illness, disease(s) or accident which has occurred prior to commencement of SIP installments under BSL Life Stage Plan

## 14. OTHER TERMS AND CONDITIONS:

- The Group Life Insurance Cover will be governed by the terms, conditions & exclusion of the insurance policy with the relevant Insurance Company as determined by the AMC.
- Grant of insurance cover to any individual member shall be discretionary on part of Life Insurance Company.
- In case of death of the first unit holder, his / her legal representatives may file a claim directly with the designated branch of the Insurance Company supported by all relevant documents as required by the Insurer and the payment of the claim may be made to the legal representatives by the insurance company. All insurance claims will be settled in India and shall be payable in Indian Rupees only. Settlement procedure will be as stipulated by the Insurance Company. Insurance claims will be directly settled by the Insurance Company. There will be only one insurance cover linked to unique investor. This offer from the Insurance Company (with whom the AMC ties up) is being brought to the investors of the Scheme by the AMC on a best effort basis. The AMC will not be responsible or liable for maintaining service levels and/or any delay in processing claims arising out of this facility.
- The Mutual Fund, Trustees, AMC, or their Directors, officers or employees shall not be liable for any
  claims (including but not limited to rejection of any claim, non-settlement, delays etc.) arising out of the
  insurance cover provided to the unit holder. The Fund is bringing this offer to the investors of the Scheme
  only as an additional facility and is not acting as an agent for marketing/sales of insurance policies.
- Subject to what has been stated above, the AMC reserves a right to modify / annul the said Group Insurance Cover on a prospective basis. The AMC also reserves the right to change the insurance company from time to time.
- BSLAMC reserves the right to reject the application if the investor does not meet the eligibility criteria for insurance cover
- Charges of the insurance cover will be entirely borne by the AMC.
- Investors opting for BSL Life Stage Plan agree and confirm to have read, understood and accepted the Terms of BSL Life Stage Plan and Insurance cover.
- A new folio will be created in this facility even for existing customers. Other regular/fresh purchases will
  not be allowed in this folio, and they will be maintained separately. Consolidation of folios will not be
  allowed.
- Insurance is subject matter of solicitation.

#### THE REGISTRAR

BSLAMC has appointed Computer Age Management Services Pvt. Ltd. (CAMS) located at New No.10, Old No.178, M.G.R.Salai, Nungambakkam, Chennai-600034 to act as Registrar and Transfer Agents ("The Registrar") to the Schemes. The Registrar is registered with SEBI under registration number INR 000002813.

For further details on our Fund, please contact our customer service centres at details given below

## Branch Office of Birla Sun Life Mutual Fund

Branch Office of Birla Sun Life Mutual Fund

Agra: Stop No. 3, Block No. 544, Ground Floor, Prateek Tower, Lastker Pur Olity Cricle Sarginy Rose Agra - 280002 Ahmers Agra: Shop No. 3, Block No. 544, Ground Floor, Prateek Tower, Lastker Pur Olity Cricle Sarginy Rose Agra - 280002 Ahmers African Sarginy Rose Agra - 280002 Ahmers - 280

## Address of CAMS Centers:

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## Other Points of Acceptance:

# Solutions for your varied financial needs



# **Savings Solutions**

## What are Saving Solutions?

Our Savings Solutions are aimed at preserving your money, providing you with liquidity and giving you superior tax-efficient returns compared to bank accounts and FDs.

# Who can benefit from Saving Solutions?

This is an ideal solution for investors who have low - medium propensity for risk and high liquidity. These can be ideal for first time investors in mutual funds.



# **Regular Income Solutions**

# What are Regular Income Solutions?

Our Regular Income Solutions aim to preserve your money and provide regular income.

# Who can benefit from Regular Income Solutions?

This is an ideal solutions for investors who are interested in alternative modes of regular income, either in present of after retirement stage, and have low propensity for risk.



# Wealth Creation Solutions

# What are Wealth Creation Solutions?

Our Wealth Creation Solutions aim to grow your money through equity investments and are available in a range of conservative to aggressive options.

# Who can benefit from Wealth Creation Solutions?

These solutions can be ideal for investors who are planning for future expenses, like higher education of children, marriage, buying a home etc. These solutions are available in the range of aggressive to conservative options to suit the needs of the investor.



# Tax Savings Solutions

# What are Tax Savings Solutions?

Our Tax Savings Solutions help to reduce your tax burden and at the same time, aim to grow your money through equity investments.

# Who can benefit from Tax Savings Solutions?

Tax saving is important, especially when investors can save up to ₹ 30,900 in taxes! Section 80C of the Income Tax Act, 1961 provides options to save tax by reducing the taxable income by up to ₹ 1 lakh.

But, wealth creation is also important. Isn't it? That's why these solutions are ideal for investors who would like to create wealth along with tax saving.

Tax savings of ₹ 30,900 is calculated assuming qualifying amount of deduction is ₹ 1 lakh & investor falls in the top income tax slab of 30% & includes applicable cess. Investors are advised to consult their tax advisor in view of individual nature of tax benefits.



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